

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: PARTIAL AWARD BID NO. 050-MM09 – SURVEILLANCE SYSTEMS, CCTV, CAMERAS, DVRs AND PERIPHERALS (SUPPLY ONLY)

COMMITTEE: FACILITIES AND CONSTRUCTION REFORM

LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of surveillance systems, closed-circuit televisions, cameras, digital video recorders and peripherals, for Maintenance Materials Management Stock and Maintenance Operations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Requirements for new technology that are greater than the quotation threshold will be solicited through a competitive Request for Quotations (RFQ) process from the awarded vendors, to establish firm, fixed price agreements. Eleven (11) vendors responded to this advertised solicitation.

The term of the bid shall be for one (1) year from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardee(s), be extended for four (4) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Inasmuch as the contracts awarded by The School Board of Broward County, Florida, and the School District of Palm Beach County are structured differently than M-DCPS, benchmarking cannot be conducted.

Item 29 is being held for further evaluation and will be awarded at a future Board meeting.

Fund Source
0300 – Capital Projects Fund

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 050-MM09 - SURVEILLANCE SYSTEMS, CCTV, CAMERAS, DVRs AND PERIPHERALS (SUPPLY ONLY), to purchase, at firm unit prices, quantities, as may be required, of surveillance systems, closed-circuit televisions, cameras, digital video recorders and peripherals, for Maintenance Materials Management Stock and Maintenance Operations, during the term of the bid, effective November 21, 2012, through November 20, 2013, including extensions thereto, as follows:

1. A1 ALARM SUPPLY, INC.
D.B.A. RDMD, INC.
1712 N.W. 82 AVENUE
MIAMI, FL 33126
OWNER: ROSE LOPEZ DE MESA, PRESIDENT

Low Unit Price: Items 14 and 35.

Item 14 – Camera, SCS, outdoor @ \$527.01 each.
Item 35 – Connector, 3-1/2, crimp type @ \$1.08 each.

2. ATCI COMMUNICATIONS, INC.
1270 N.W. 165 STREET
MIAMI, FL 33169
OWNER: VINCENT J. VENTO, PRESIDENT/C.E.O.

Low Unit Price: Items 4, 17 and 21.

Low Unit Price Meeting Specifications: Item 28.

Balance of Line: Item 55.

Item 4 – Bracket, corner mount @ \$31.64 each.
Item 17 – Camera, SCS, fixed dome, 3.7mm @ \$155.10 each.
Item 21 – Camera, SCS, 18X PTZ dome @ \$20.90 each.
Item 28 – Monitor, LCD, flat screen, 19" @ \$376.05 each.
Item 55 – Balance of Line Discount @ 11%.

3. COMMUNICATION SUPPLY CORPORATION
3470 N.W. 53 STREET
FORT LAUDERDALE, FL 33309
OWNER: WESCO

Low Unit Price: Item 30.

Item 30 – Keyboard, controller @ \$410 each.

4. GRAYBAR ELECTRIC COMPANY
11250 N.W. 91 STREET
MIAMI, FL 33178
OWNER: ROBERT A. REYNOLDS, JR.
EXECUTIVE CHAIRMAN

Low Unit Price: Items 19, 20 and 34.

Item 19 – Camera, fixed dome, dome cap @ \$21.69 each.
Item 20 – Camera, wall-mount bracket kit @ \$46.07 each.
Item 34 – Camera, PTZ, Spectra IV, FO @ \$971.72 each.

5. INTERNATIONAL SECURITY & TRADING CORP.
3475 N.W. 115 AVENUE
MIAMI, FL 33178
OWNER: AUGUSTO PEREZ, PRESIDENT

Low Unit Price: Items 1 through 3, 13, 15, 26 and 27.

Item 1 – Camera, SCS, 4MP 1/3.2" @ \$600 each.
Item 2 – Camera, SCS, power supply, 4 outputs @ \$67 each.
Item 3 – Camera, SCS, power supply, 8 outputs @ \$49 each.
Item 13 – Bracket, wall mount @ \$47 each.
Item 15 – Camera, SCS, interior @ \$49 each.
Item 26 – Channel, 16, SCS, auto adjust @ \$1,861 each.
Item 27 – Converter, impedance, UTP @ \$23 each.

6. PEMICA, INC.
4913 S.W. 74 COURT
MIAMI, FL 33155
OWNER: ANDRES DE LEON, C.E.O.

Low Unit Price: Items 5, 8, 11 and 36.

Low Unit Price Meeting Specifications: Item 7.

Item 55 – Balance of Line Discount.

Item 5 – Bracket, wall mount @ \$46.15 each.
Item 7 – Camera, mini dome @ 184.28 each.
Item 8 – Camera, high-resolution color @ \$160.86 each.
Item 11 – Monitor, LCD, flat screen, 22" @ \$179.29 each.
Item 36 – Splice, inline, female to female @ \$.65 each.
Item 55 – Balance of Line Discount @ 5%.

7. SILMAR ELECTRONICS, INC.
3405 N.W. 113 COURT
MIAMI, FL 33178
OWNER: JORGE E. SMITH, PRESIDENT

Low Unit Price: Items 12, 16, 18, 22 through 25, 31 through 33, and 37 through 54.

Low Unit Price Meeting Specifications: Items 6, 9, 10 and 38.
Item 55 – Balance of Line Discount.

- Item 6 – Camera, PTZ, exterior @ \$551.95 each.
Item 9 – Camera, mini dome, wide dynamic @ \$152 each.
Item 10 – Camera, mini dome, wide angle @ \$142 each.
Item 12 – Camera, fixed dome network @ \$239.95 each.
Item 16 – Camera, fixed dome, wide angle @ \$110.11 each.
Item 18 – Camera, SCS, fixed dome, 3.3mm @ \$190.59 each.
Item 22 – Camera, pendant-mount bracket kit @ \$63.53 each.
Item 23 – Camera, pole-mount bracket kit @ \$52.94 each.
Item 24 – Camera, corner-mount bracket kit @ \$52.94 each.
Item 25 – Power supply, uninterrupted @ \$205.90 each.
Item 31 – Camera, fixed dome, indoor @ \$183.95 each.
Item 32 – Camera, fixed dome, outdoor @ \$412.50 each.
Item 33 – Camera, PTZ, spectra IV, PG @ \$1,500.55 each.
Item 37 – Camera, varifocal lens, 1.3MP @ \$491.15 each.
Item 38 – Camera, varifocal lens, 2MP @ \$594.99 each.
Item 39 – Camera, fixed dome, 1MP @ \$243.90 each.
Item 40 – Camera, fixed dome, 2MP @ \$521.60 each.
Item 41 – Camera, fixed dome, outdoor, 2MP @ \$611.40 each.
Item 42 – DVR, commercial grade, 120PPS @ \$489.95 each.
Item 43 – DVR, commercial grade, 240PPS @ \$869 each.
Item 44 – DVR, commercial grade, 480PPS @ \$1,178.90 each.
Item 45 – Camera, PTZ, 27x wall mount @ \$665 each.
Item 46 – Camera, PTZ, 27x ceiling mount @ \$665 each.
Item 47 – Class server network, 8 TB @ \$5,235 each.
Item 48 – Class server network, 12 TB @ \$5,940 each.
Item 49 – Class server network, 16 TB @ \$6,645 each.
Item 50 – Camera license @ \$75 each.
Item 51 – Video server, 1 channel license @ \$205.95 each.
Item 52 – Video server, 4 channel license @ \$573.95 each.

Item 53 – Video server, 8 channel license @ \$934.95 each.
Item 54 – Video server, 16 channel license @ \$1,439.95 each.
Item 55 – Balance of Line Discount @ 12%.

8. Authorize Procurement Management Services to purchase up to the total estimated amount of \$700,000, for the initial contract term, and not to exceed \$700,000, for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/ae