

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID NO. 019-NN05 – MARKER BOARDS, UNFRAMED

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL
RELATIONS**

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of unframed marker boards, for Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Five (5) vendors responded to this advertised solicitation. This is an award to a primary and an alternate vendor.

The term of the bid shall be for two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration of the current contract period.

Strategies were employed to increase M/WBE participation. One (1) M/WBE vendor responded to this solicitation, but was not the successful awardee.

Benchmarking was conducted against The School Board of Palm Beach County, Florida, and the District's prices were found to be approximately 300% lower.

Fund Source
0100 - General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 019-NN05 – **MARKER BOARDS, UNFRAMED**, to purchase, at firm unit prices, quantities, as may be required, of unframed marker boards, for Maintenance Materials Management stock, during the term of the bid, effective January 16, 2013, through January 15, 2015, including extensions thereto, as follows:

PRIMARY

1. FLORIDA VISUAL DISPLAY PRODUCTS, INC.
D.B.A. FLORIDA CHALKBOARD CO.
1428 E. SEMORAN BLVD., SUITE 103
APOPKA, FL 32703
OWNER: JOHN A. PARKER, PRESIDENT

Total Low Unit Price Meeting Specifications: Items 1 through 3.

- Item 1 - Marker boards, unframed, 4' x 8', white @ \$121.60 each.
- Item 2 - Marker boards, unframed, 4' x 10', white @ \$152 each.
- Item 3 - Marker boards, unframed, 4' x 12', white @ \$182.40 each.

ALTERNATE

2. DABOTER, INC.
D.B.A. SMITH OFFICE & COMPUTER SUPPLY
1009 S. 21 AVENUE
HOLLYWOOD, FL 33020
OWNER: DAVID M. LEVY, PRESIDENT

Second Total Low Unit Price Meeting Specifications: Items 1 through 3.

- Item 1 - Marker boards, unframed, 4' x 8', white @ \$181 each.
 - Item 2 - Marker boards, unframed, 4' x 10', white @ \$242 each.
 - Item 3 - Marker boards, unframed, 4' x 12', white @ \$286 each.
3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$180,000, for the initial contract term, and an amount not to exceed \$90,000, for each extension. Board approval of this recommendation does not mean the amount shown will be expended.

RHH/ae