

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:                   AWARD BID NO. 021-NN06 – AUTOMOTIVE/INDUSTRIAL  
BATTERIES**

**COMMITTEE:               INNOVATION, EFFICIENCY & GOVERNMENTAL  
RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK:               FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to furnish, at firm unit prices, quantities, as may be required, of automotive and industrial batteries, for the Department of Transportation, Vehicle Maintenance. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Six (6) vendors responded to this advertised solicitation. This bid is being awarded to a primary and an alternate vendor.

The term of the bid shall be for two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Strategies were employed to increase M/WBE participation. The list of registered vendors with the District does not reflect certified minority firms for this category.

Fund Source  
0100 - General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 021-NN06 – AUTOMOTIVE/INDUSTRIAL BATTERIES, to furnish, at firm unit prices, quantities, as may be required, of automotive and industrial batteries, for the Department of Transportation, Vehicle Maintenance, during the term of the bid, effective January 16, 2013, through December 31, 2014, as follows:

**PRIMARY**

1. GENUINE PARTS COMPANY, D.B.A. NAPA AUTO PARTS  
9250 N.W. 58 STREET  
MIAMI, FL 33178 ESTIMATE \$259,663  
OWNER: THOMAS C. GALLAGHER, C.E.O.

Total Low Bid: Items 1 through 12, and 13.

- Item 1 - Battery @ \$74.48 each.
- Item 2 - Battery @ \$63.19 each.
- Item 3 - Battery @ \$102.29 each.
- Item 4 - Battery @ \$57.97 each.
- Item 5 - Battery @ \$67.96 each.
- Item 6 - Battery @ \$67.27 each.
- Item 7 - Battery @ \$59 each.
- Item 8 - Battery @ \$131.33 each.
- Item 9 - Battery @ \$57.03 each.
- Item 10 - Battery @ \$52.87 each.
- Item 11 - Battery @ \$57.54 each.
- Item 12 - Battery @ \$60.68 each.
- Item 13 - Additional batteries @ 52% discount.

**ALTERNATE**

2. TPH ACQUISITION, LLLP, D.B.A. THE PARTS HOUSE  
10321 FORTUNE PARKWAY, BLDG. 400  
JACKSONVILLE, FL 32256 ESTIMATE \$351,791  
OWNER: DAVID HONIG, PRESIDENT/C.E.O.

Second Total Low Bid: Items 1 through 12, and 13.

- Item 1 - Battery @ \$68.58 each.
- Item 2 - Battery @ \$71.82 each.
- Item 3 - Battery @ \$161.95 each.
- Item 4 - Battery @ \$74.57 each.
- Item 5 - Battery @ \$63.72 each.
- Item 6 - Battery @ \$78.03 each.
- Item 7 - Battery @ \$62.10 each.
- Item 8 - Battery @ \$131.40 each.
- Item 9 - Battery @ \$58.74 each.
- Item 10 - Battery @ \$63.72 each.
- Item 11 - Battery @ \$69.14 each.
- Item 12 - Battery @ \$69.99 each.
- Item 13 - Additional batteries @ 60% discount.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$259,663, for the initial contract term, and an amount not to exceed \$129,831.50, for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/ae