

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: BALANCE AWARD CONTRACT NO. 035-MM05 – FIRST-AID SUPPLIES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of first-aid supplies, for Stores and Mail Distribution, and Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Thirteen (13) vendors responded to this advertised solicitation. This is an award to a primary and an alternate vendor.

The term of the bid shall be for two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardee(s), be extended for three (3) additional one-year periods and, if needed, ninety (90) days beyond the expiration of the current contract period.

Items 1, 3 through 7, 10, 11, 13, 14, 16, 17, 19 and 20 were awarded by the Board on October 10, 2012, for an estimated expenditure of \$5,956,631.

Pursuant to Local Preference Policy 6320.05, two (2) vendors were requested to submit their best and final offer for Items 2, 9, 12 and 15. However, the best and final offers were not equal to or lower than the non-local vendors.

Benchmarking was conducted against The School Board of Broward County, Florida, and the District's prices of similar items were found to be approximately 8% lower.

Fund Source  
0100 - General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **BALANCE AWARD** Contract No. 035-MM05 – FIRST-AID SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of first-aid supplies, for Stores and Mail Distribution, and Maintenance Materials Management stock, during the term of the bid, effective March 13, 2013, through October 9, 2014, including extensions thereto, as follows:

**PRIMARY**

1. SCHOOL HEALTH CORPORATION  
865 MUIRFIELD DRIVE  
HANOVER PARK, IL 60133  
OWNER: SCOTT R. CORMACK, C.F.O.

Low Unit Price Meeting Specifications: Item 2.

Item 2 - Cleaner, antiseptic disinfectant @ \$35.52 per case of 12.

2. HENRY SCHEIN, INC.  
135 DURYEA ROAD, MAIL, E-270  
MELVILLE, NY 11747  
OWNER: STANLEY M. BERGMAN, C.E.O.

Low Unit Price Meeting Specifications: Items 9 and 12.

Item 9 - Eye wash @ \$48.24 per case of 36.

Item 12 - Paper, examining table @ \$59.18 per case of 8 rolls.

3. KENTRON HEALTH CARE, INC.  
3462 S. CARTER ROAD  
CEDARHILL, TN 37032  
OWNER: NARI SADARANGANI, PRESIDENT

Low Unit Price Meeting Specifications: Item 15.

Item 15 - Tape, adhesive, approx. 1/2" x 10" yds. @ \$5.50 per carton of 24 rolls.

**ALTERNATE**

4. HYBRID HEALTHCARE STAFFING AGENCY, LLC  
9505 S.W. 136 STREET  
MIAMI, FL 33176  
OWNER: ADETUTU AJAGBE, PRESIDENT/C.E.O. M/WBE

Second Low Unit Price Meeting Specifications: Items 2, 9 and 12.

Item 2 - Cleaner, antiseptic disinfectant @ \$35.83 per case of 12.

Item 9 - Eye wash @ \$49.59 per case of 36.

Item 12 - Paper, examining table @ \$60.48 per case of 8 rolls.

5. GODDESS PRODUCTS, INC.  
10949 N.W. 27 AVENUE  
MIAMI, FL 33167  
OWNER: GARY W. GODLEY, SR., C.E.O. M/WBE

Second Low Unit Price Meeting Specifications: Item 15.

Item 15 - Tape, adhesive, approx. 1/2" x 10" yds. @ \$5.58 per carton of 24 rolls.

6. Authorize Procurement Management Services to purchase up to the total estimated amount of \$78,200, for the initial contract term. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/ae