

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID NO. 001-NN05 – PAPER GOODS, CUSTODIAL

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL
RELATIONS**

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at a firm unit price, quantities, as may be required, of custodial paper goods, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Seventeen (17) vendors responded to this advertised solicitation. This is an award to primary and alternate vendors.

The term of the bid shall be for one (1) year from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Strategies were employed to increase M/WBE participation and two (2) M/WBE vendors were awarded as primary vendors.

A price comparison was conducted against the District's previous contract, resulting in savings of approximately \$52,700, annually.

Fund Source
0100 - General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 001-NN05 – PAPER GOODS, CUSTODIAL, to purchase, at a firm unit price, quantities, as may be required, of custodial paper goods, for Stores and Mail Distribution stock, during the term of the bid, effective May 8, 2013, through May 7, 2014, including extensions thereto, as follows:

PRIMARY

1. IDEAL SUPPLY, INC.
4321 N.E. 12 TERRACE
OAKLAND PARK, FL 33334
OWNER: JORGE F. MANRESA, PRESIDENT M/WBE

Low Unit Price Meeting Specifications: Item 1.

Item 1 - Toilet tissue, 1-ply @ \$31.05 per case.

2. DADE PAPER & BAG CO.
9601 N.W. 112 AVENUE
MIAMI, FL 33178
OWNER: LEONARD GENET, PRESIDENT

Low Unit Price: Item 2.

Item 2 - Towels, paper, single-fold, 1-ply @ \$12.40 per case.

3. LACE FOODSERVICE CORP.
10490 N.W. 26 STREET
MIAMI, FL 33172
OWNER: LUIS H. FERNANDEZ, PRESIDENT M/WBE

Low Unit Price: Item 3.

Item 3 - Towels, paper, bath @ \$47.42 per case.

ALTERNATE

4. DISTRICT HEALTHCARE & JANITORIAL SUPPLY, INC.
10125 N.W. 116 WAY, SUITE 16
MEDLEY, FL 33178
OWNER: KENNETH HOPKINS, GENERAL MANAGER

Second Low Unit Price Meeting Specifications: Item 1.

Item 1 - Toilet tissue, 1-ply @ \$31.18 per case.

5. EXCESS PAPER TOWELS, LLC
14375 S.W. 120 STREET
MIAMI, FL 33186
OWNER: HUMBERTO R. SERRANO, MANAGER

Second Low Unit Price: Item 2.

Item 2 - Towels, paper, single-fold, 1-ply @ \$12.42 per case.

6. DADE PAPER & BAG CO.
9601 N.W. 112 AVENUE
MIAMI, FL 33178
OWNER: LEONARD GENET, PRESIDENT

Second Low Unit Price: Item 3.

Item 3 - Towels, paper, bath @ \$48.86 per case.

7. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,200,000, for the initial contract term, and an amount not to exceed \$1,200,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/ae