

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: REQUEST AUTHORIZATION TO ENTER INTO A CONTRACTUAL SERVICES AGREEMENT BETWEEN THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA, AND US FOODS, PURSUANT TO REQUEST FOR PROPOSALS NO. 003-NN03 – MAINLINE FOOD AND DISTRIBUTION SERVICES

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY

Request For Proposals No. 003-NN03 – MAINLINE FOOD AND DISTRIBUTION SERVICES, is to seek qualified distributors, to purchase and deliver food and food-supply products, including, but not limited to, main entrée, beverages, grocery/staple items, produce and paper products, for use in the National School Lunch and School Breakfast programs, in Miami-Dade County Public Schools. Four (4) proposers responded to this advertised solicitation.

This is a term proposal. The term of the proposal shall be for three (3) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardee, be extended for two (2) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

The Evaluation Committee met on April 11, 2013, to evaluate the following proposals received in response to the advertised solicitation: GFS Florida, LLC; Sysco Southeast Florida, Inc.; and US Foods. After considerable deliberation, and based on scoring criteria, the Committee recommended US Foods.

Procurement Management Services issued a new request for proposals, which resulted in a cost savings of approximately \$1,400,000, when compared to the pricing from the current contract.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AUTHORIZE** the Superintendent of Schools to enter into a contractual services agreement between The School Board of Miami-Dade County, Florida, and US Foods, pursuant to Request For Proposals No. 003-NN03 – MAINLINE FOOD AND DISTRIBUTION SERVICES, to seek qualified distributors, to purchase and deliver food and food-supply products, including, but not limited to, main entrée, beverages, grocery/staple items, produce and paper products, for use in the National School Lunch and School Breakfast programs, in Miami-Dade County Public Schools, effective May 8, 2013, through May 7, 2016, including extensions thereto, as follows:

HIGHEST RANKED PROPOSAL

1. **US FOODS**
7598 N.W. 6 AVENUE
BOCA RATON, FL 33487
RON WHITE, PRESIDENT SOUTH FLORIDA DIVISION

2. Authorize Procurement Management Services to purchase up to the total estimated amount of \$135,000,000, for the initial contract term, and an amount not to exceed \$45,000,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/ae