

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID NO. 092-NN03 – FRESH PRODUCE

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at a firm unit price, fresh, high-quality, seasonal and local produce, for the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Three (3) vendors responded to this advertised solicitation. This is an award to a primary and an alternate vendor.

The term of the bid shall be for one (1) year from date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for four (4) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Strategies were employed to increase M/WBE & SBE/MBE participation, however, no responses were received for this bid solicitation. This award reflects an estimated savings of \$762,291, compared to the fixed prices on the previous award.

Fund Source
0410 – Food Service

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 092-NN03 – FRESH PRODUCE, to provide fresh, high-quality, seasonal and local produce, for the Department of Food and Nutrition, during the term of the bid, effective October 18, 2013, through October 17, 2014, including extensions thereto, as follows:

PRIMARY

1. THE PRODUCE CONNECTION, INC.
2200 N.W. 23 STREET
MIAMI, FL 33142
OWNER: BRUCE FISHBEIN, PRESIDENT.

Total Low Unit Price: Items 1 through 39.

- Item 1 - Apple, chilled, slices @ \$21.25 per case.
- Item 2 - Apples @ \$23.85 per case.
- Item 3 - Banana, #3 @ \$11.50 per case.
- Item 4 - Broccoli, florets @ \$6.50 per bag.
- Item 5 - Cabbage, chilled, red, shredded @ \$5.85 per bag.
- Item 6 - Cabbage, green, US #1 @ \$2.60 per bag.
- Item 7 - Cabbage, napa @ \$3.60 per bag.
- Item 8 - Carrot, chilled, baby, whole @ \$5.35 per bag.
- Item 9 - Carrot, chilled, baby, whole @ \$18 per case.
- Item 10 - Carrot, chilled, baby, whole, prepackaged, 2 oz. serving @ \$18.75 per case.
- Item 11 - Carrot, chilled, shredded @ \$6.85 per bag.
- Item 12 - Carrot, chilled, stick @ \$9.20 per bag.
- Item 13 - Cauliflower, florets @ \$8.65 per bag.
- Item 14 - Celery, chilled, stick @ \$8.85 per bag.
- Item 15 - Cilantro @ \$5.20 per bunch.
- Item 16 - Cole slaw, mixed, chilled @ \$4.35 per bag.
- Item 17 - Cole slaw, mixed, chilled @ \$15.85 per case.
- Item 18 - Cucumber @ \$3 per case.
- Item 19 - Kiwi @ \$10 per case.
- Item 20 - Lettuce, Boston @ \$0.75 each.
- Item 21 - Lettuce, chilled, Romaine, chopped @ \$17 per case.
- Item 22 - Onion, dry, red, jumbo @ \$3.50 per bag.
- Item 23 - Onion, dry, yellow @ \$3 per bag.
- Item 24 - Onion, dry, yellow, jumbo @ \$15.50 per case.
- Item 25 - Onion, green @ \$0.45 per bunch.
- Item 26 - Onion, yellow, diced @ \$5.50 per bag.
- Item 27 - Parsley, curly leaf @ \$6 per bag.
- Item 28 - Parsley, Italian (flat) @ \$6 per bag.
- Item 29 - Pepper, red, bell @ \$5.50 per bag.
- Item 30 - Pepper, sweet, green, bell @ \$3.25 per bag.
- Item 31 - Potato, baking, US #1 @ \$21.50 per bag.
- Item 32 - Potato, baking, russet @ \$21.50 per bag.
- Item 33 - Rosemary, fresh @ \$6 per pound.

- Item 34 - Spinach @ \$16.75 per case.
- Item 35 - Squash, yellow, medium @ \$4.25 per bag.
- Item 36 - Squash, zucchini, medium @ \$4 per bag.
- Item 37 - Tomato, 6x6 count @ \$10.75 per case.
- Item 38 - Tomato, grape @ \$11 per flat.
- Item 39 - Delivery fee for additional produce directly from a farmer or cooperative @ \$2.85 per case.

ALTERNATE

- 2. FREEDOM FRESH, LLC
8901 N.W. 33 STREET, SUITE 100
DORAL, FL 33172
OWNER: WALTER VAZQUEZ, SR., CHAIRMAN

Second Total Low Unit Price: Items 1 through 39.

- Item 1 - Apple, chilled, slices @ \$28.99 per case.
- Item 2 - Apples @ \$25.99 per case.
- Item 3 - Banana, #3 @ \$16.99 per case.
- Item 4 - Broccoli, florets @ \$4.89 per bag.
- Item 5 - Cabbage, chilled, red, shredded @ \$5.79 per bag.
- Item 6 - Cabbage, green, US #1 @ \$3.99 per bag.
- Item 7 - Cabbage, napa @ \$4.99 per bag.
- Item 8 - Carrot, chilled, baby, whole @ \$5.99 per bag.
- Item 9 - Carrot, chilled, baby, whole @ \$23.99 per case.
- Item 10 - Carrot, chilled, baby, whole, prepackaged, 2 oz. serving @ \$18.05 per case.
- Item 11 - Carrot, chilled, shredded @ \$4.99 per bag.
- Item 12 - Carrot, chilled, stick @ \$7.99 per bag.
- Item 13 - Cauliflower, florets @ \$11.29 per bag.
- Item 14 - Celery, chilled, stick @ \$9.49 per bag.
- Item 15 - Cilantro @ \$5.99 per bunch.
- Item 16 - Cole slaw, mixed, chilled @ \$4.79 per bag.
- Item 17 - Cole slaw, mixed, chilled @ \$19.16 per case.
- Item 18 - Cucumber @ \$3.99 per case.
- Item 19 - Kiwi @ \$12.49 per case.
- Item 20 - Lettuce, Boston @ \$1.39 each.
- Item 21 - Lettuce, chilled, Romaine, chopped @ \$23.49 per case.
- Item 22 - Onion, dry, red, jumbo @ \$4.99 per bag.
- Item 23 - Onion, dry, yellow @ \$2.89 per bag.
- Item 24 - Onion, dry, yellow, jumbo @ \$25 per case.

- Item 25 - Onion, green @ \$2.49 per bunch.
- Item 26 - Onion, yellow, diced @ \$5.79 per bag.
- Item 27 - Parsley, curly leaf @ \$2.99 per bag.
- Item 28 - Parsley, Italian (flat) @ \$2.99 per bag.
- Item 29 - Pepper, red, bell @ \$6.99 per bag.
- Item 30 - Pepper, sweet, green, bell @ \$3.99 per bag.
- Item 31 - Potato, baking, US #1 @ \$16.99 per bag.
- Item 32 - Potato, baking, russet @ \$17.99 per bag.
- Item 33 - Rosemary, fresh @ \$7.99 per pound.
- Item 34 - Spinach @ \$17.99 per case.
- Item 35 - Squash, yellow, medium @ \$4.69 per bag.
- Item 36 - Squash, zucchini, medium @ \$4.69 per bag.
- Item 37 - Tomato, 6x6 count @ \$18.99 per case.
- Item 38 - Tomato, grape @ \$15.99 per flat.
- Item 39 - Delivery fee for additional produce directly from a farmer or cooperative @ \$1.65 per case.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$15,500,000, for the initial contract term, and an amount not to exceed \$15,500,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh