

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID 010-PP04 – WIRELESS NETWORKS, TELE-COMMUNICATION, MAINTENANCE, REPAIRS AND NEW INSTALLATIONS

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to establish a list of prequalified vendors, to supply ongoing maintenance, any repairs and new installations, and to furnish wireless networking technology within Miami-Dade County Public Schools (M-DCPS) sites, for Information Technology Services. This is a term bid which states that the Board may purchase quantities, as may be required, at firm prices, but is not obligated to purchase any guaranteed amount. Eleven (11) vendors responded to this advertised solicitation.

This bid has prequalified vendors who will be contacted to submit competitive quotes for specific scopes of work, on all jobs over the quotation threshold. Additionally, Information Technology Services will utilize this bid to support E-Rate applications.

The term of the bid shall be for two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Strategies were employed to increase M/WBE & SBE/MBE participation. Two (2) M/WBE vendors responded to this solicitation and will be contacted as the need arises.

Fund Source
0100 - General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 010-PP04 – WIRELESS NETWORKS, TELE-COMMUNICATION, MAINTENANCE, REPAIRS AND NEW INSTALLATIONS, to supply ongoing maintenance, any repairs and new installations, and to furnish wireless networking technology within Miami-Dade County Public Schools (M-DCPS) sites, for Information Technology Services, during the term of the bid, effective October 1, 2014, through September 30, 2016, including extensions thereto, as follows:

1. ATCI COMMUNICATIONS, INC.
1270 N.W. 165 STREET
MIAMI, FL 33169
OWNER: VINCENT J. VENTO, PRESIDENT
2. CDW GOVERNMENT LLC
230 NORTH MILWAUKEE AVE
VERNON HILLS, IL 60061
OWNER: THOMAS RICHARDS, PRESIDENT/C.E.O.
3. JDL TECHNOLOGIES, INC.
10900 RED CIRCLE DRIVE
MINNETONKA, MN 55343
OWNER: CURTIS J. SAMPSON, CHAIRMAN
4. QUALITY WIRING, INC.
10145 N.W. 19 STREET
DORAL, FL 33172
OWNER: DENNIS G. DANDRINOS, PRESIDENT
5. RICOH USA, INC.
703 WATERFORD WAY, SUITE 190
MIAMI, FL 33126
OWNER: MARTIN BRODIGAN, C.E.O.
6. RONCO COMMUNICATIONS AND ELECTRONICS, INC.
1155 S.W. 1 WAY
DEERFIELD BEACH, FL 33441
OWNER: PATRICIA A. WASP, C.E.O.
7. STRUCTURED CABLING SOLUTIONS, INC.
2300 WEST 80 STREET, SUITE 3
MIAMI, FL 33016
OWNER: SYED A. SHAH, C.E.O.

M/WBE

8. UNITED DATA TECHNOLOGIES
8825 N.W. 21 TERRACE
DORAL, FL 33172
OWNER: ENRIQUE FLECHES, C.E.O. M/WBE
9. UNIVERSAL CABLING SYSTEMS, INC.
914 FERN STREET
WEST PALM BEACH, FL 33401
OWNER: MARK VANSON, PRESIDENT
10. WAVEGUIDE COMMUNICATIONS, INC.
359 S.W. 13 AVENUE
POMPANO BEACH, FL 33069
OWNER: JAMES SARA KINIS, PRESIDENT
11. Authorize Procurement Management Services to purchase up to the total estimated amount of \$3,000,000, for the initial contract term, and an amount not to exceed \$1,500,000 for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh