

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 009-PP04 – WIRING, TELE-
COMMUNICATION AND INSTALLATION**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to establish a list of preapproved vendors, to purchase, at firm unit prices, materials and labor, to install wiring for voice and data systems and to provide underground conduit and raceway, in schools and other buildings, for Information Technology Services. This is a term bid which states that the Board may purchase quantities, as may be required, at firm prices, but is not obligated to purchase any guaranteed amount. Eight (8) vendors responded to this advertised solicitation. This is an award to a primary and alternate vendors.

This bid has preapproved vendors, who will be contacted to submit competitive quotes for specific scopes of work, on all jobs over the quotation threshold. Additionally, Information Technology Services will utilize this bid to support E-Rate applications. The primary vendor and awarded alternates will then be pre-qualified to participate in Request For Quotes for jobs exceeding the \$6,000 threshold.

Prices shall be firm and fixed for 180 days after award of the contract. At the end of the initial 180 days in the contract period and every period thereafter, as the need arises as determined by M-DCPS, prices may be adjusted through a quotation process. Primary vendor status will be established through this process.

The term of the bid shall be two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Strategies were employed to increase M/WBE & SBE/MBE participation. One (1) M/WBE vendor responded to this solicitation and will be contacted as the need arises.

Fund Source
0100-General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 009-PP04 – WIRING, TELECOMMUNICATION AND INSTALLATION, to purchase, at firm unit prices, materials and labor, to install wiring for voice and data systems and to provide underground conduit and raceway, in schools and other buildings, for Information Technology Services, during the term of the bid, effective October 1, 2014, through September 30, 2016, including extensions thereto, as follows:

PRIMARY

1. QUALITY WIRING, INC.
10145 N.W. 19 STREET
DORAL, FL 33172
OWNER: DENNIS G. DANDRINOS, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$65 per each.

ALTERNATE ONE (1)

2. STRUCTURED CABLING SOLUTIONS, INC.
5632 N.W. 161 STREET
MIAMI GARDENS, FL 33014 M/WBE
OWNER: SYED A. SHAH, C.E.O.

Item 1 - Install cat6e drop up to 100 meters @ \$76.95 per each.

ALTERNATE TWO (2)

3. TROPICAL COMMUNICATIONS, INC.
6937 N.W. 82 AVENUE
MIAMI, FL 33166
OWNER: WILLIAM F. DEVIerno, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$89.88 per each.

ALTERNATE THREE (3)

4. ATCI COMMUNICATIONS, INC.
1270 N.W. 165 STREET
MIAMI, FL 33169
OWNER: VINCENT J. VENTO, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$125 per each.

ALTERNATE FOUR (4)

5. WAVEGUIDE COMMUNICATIONS, INC.
359 S.W. 13 AVENUE
POMPANO BEACH, FL 33069
OWNER: JAMES SARA KINIS, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$182.92 per each.

ALTERNATE FIVE (5)

5. UNIVERSAL CABLING SYSTEMS, INC.
914 FERN STREET
WEST PALM BEACH, FL 33401
OWNER: MARK VANSON, PRESIDENT

Item 1 - Install cat6e drop up to 100 meters @ \$190 per each.

ALTERNATE SIX (6)

6. RICOH USA, INC.
703 WATERFORD WAY, SUITE 190
MIAMI, FL 33126
OWNER: MARTIN BRODIGAN, C.E.O.

Item 1 - Install cat6e drop up to 100 meters @ \$305 per each.

7. Authorize Procurement Management Services to purchase up to the total estimated amount of \$8,000,000, for the initial contract term, and an amount not to exceed \$4,000,000 for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh