

Office of Superintendent of Schools
Board Meeting of December 14, 2016

November 29, 2016

Financial Services
Mrs. Judith M. Marte, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-16-026-AC – HEALTHY VENDING PROGRAM

COMMITTEE: FISCAL ACCOUNTABILITY

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this Invitation to Bid is to establish a revenue generating contract, to provide healthy snacks and beverage vending machines for Miami-Dade County Public Schools at school sites and at designated non-school district site locations. This Invitation to Bid was advertised on the Procurement Management Services' website, the Demandstar website, BidNet, Florida Bid, The Miami Times and EL Diario Las Americas newspapers, as well as emailed to 71 potential bidders.

The initial term of the bid shall be for a two (2) year period, commencing March 1, 2017 through February 28, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation. The Goal Setting Committee recommended that this solicitation be open, not sheltered, as a large number of SBE/MBE vendors were not identified within the commodity code(s).

Two (2) vendors responded to this advertised bid and are both recommended for award.

Fund Source
Revenue Generating

E-146

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation To Bid No. ITB-16-026-AC, **HEALTHY VENDING PROGRAM**, to establish a revenue generating contract, to provide healthy snack and beverage vending machines, for Miami-Dade County Public Schools, at school sites and at designated non-school site locations, during the term of the bid, effective March 1, 2017 through February 28, 2019, as follows:

PRIMARY

- a. **BETTOLI TRADING CORPORATION**
D.B.A. BETTOLI VENDING
6095 N.W. 167th STREET, UNIT D-4
HIALEAH, FL 33015
OWNER: MAURIZIO BETTOLI, PRESIDENT

Highest Revenue Sharing Meeting Specifications: Items 1 and 3.

Item 1 - Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 1: locations North of Flagler @ \$357 per machine, per month.

Item 3 - Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 2: locations South of Flagler @ \$357 per machine, per month.

- b. **RIGHT CHOICE VENDING/COFFEE, LLC**
1440 SW 31ST STREET
POMPANO BEACH, FLORIDA 33069
OWNER/OFFICER: NICHOLAS DEPASQUALE, AUTHORIZED MEMBER

Highest Meeting Specifications: Items 2, 4 and 5.

Item 2 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 1: locations North of Flagler @ \$23 per machine, per month.

Item 4 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 2: locations South of Flagler @ \$23 per machine, per month.

Item 5 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 3: Administrative Locations @ \$23 per machine, per month.

ALTERNATE

c. BETTOLI TRADING CORPORATION
D.B.A. BETTOLI VENDING
6095 N.W. 167th STREET, UNIT D-4
HIALEAH, FL 33015
OWNER: MAURIZIO BETTOLI, PRESIDENT

Second Highest Meeting Specifications: Items 2, 4 and 5.

Item 2 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 1: locations North of Flagler @ \$16 per machine, per month.

Item 4 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 2: locations South of Flagler @ \$16 per machine, per month.

Item 5 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 3: Administrative Locations @ \$16 per machine, per month.

d. RIGHT CHOICE VENDING /COFFEE, LLC
1440 SW 31ST STREET
POMPANO BEACH, FLORIDA 33069
OWNER/OFFICER: NICHOLAS DEPASQUALE, AUTHORIZED MEMBER

Second Highest Meeting Specifications: Items 1 and 3.

Item 1 - Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 1: locations North of Flagler @ \$189 per machine, per month.

Item 3 - Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 2: locations South of Flagler @ \$189 per machine, per month.

2. **AUTHORIZE** Procurement Management Services to award the contract to the vendors offering the highest student access and non-student access, as may be required of healthy vending services, for the initial contract term, and for each subsequent one (1) year extension period(s).

JMM/ac