

March 7, 2018

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSALS NO. RFP-16-044-MT-  
IN-SCHOOL NURSING (RN AND LPN) AND RESPIRATORY  
THERAPIST SERVICES**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Academics and Transformation, specifically for the Exceptional Student Education, released the above-referenced solicitation. The purpose of this Request For Proposals (RFP) is to provide registered nursing, licensed practical nursing, and respiratory therapy services for the education of students with disabilities for whom such services have been identified as necessary to access education at various Miami-Dade County Public School locations throughout the District that include the following:

- Procedures for communication and collaboration regarding student treatment status between school staff, parent, health-care providers, and district liaison;
- Procedures for the provision of services during approved field trips;
- Procedure used to validate the RNs', LPNs', and RTs' billable hours prior to invoicing;
- Plans to provide training to school staff on the signs/symptoms of various medical conditions of the student population; and
- A transition plan that includes the actions the agency will take during the first 30 days, 90 days, and 180 days of the contract period.

This RFP was advertised on the Procurement Management Services' website, the Demandstar website, BidNet, Florida Bid, *South Florida Times* and the *Diario Las Americas* newspapers and e-mailed to 35 potential bidders, which are registered to the nursing services commodity codes.

The initial term of the bid shall be for a two (2) year period, commencing June 11, 2018 through June 10, 2020 and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

**E-141**

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE participation rate.

The following four (4) vendors responded to this advertised bid: EDU Healthcare, LLC; JayKay Services, Inc.; Nationwide Healthcare Services, Inc.; and Trinity Health Care Services, LLC. JayKay Services was deemed non-responsive during the oral presentations. Based on the criteria listed in the solicitation, oral presentation, best and final pricing, the contract is recommended to be awarded to the following vendors: EDU Healthcare, LLC and Nationwide Healthcare Services, Inc.

Fund Source

Various

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD** Request For Proposals No. RFP-16-044-MT– IN-SCHOOL NURSING (RN AND LPN) AND RESPIRATORY THERAPIST SERVICES, to provide registered nursing, licensed practical nursing, and respiratory therapy services for various Miami-Dade County Public Schools locations during the term of the bid, with an initial effective date of June 11, 2018 through June 10, 2020 and may, by mutual agreement between The School Board of Miami-Dade County, Florida and the successful bidder, be extended for three (3) additional one (1) year extension periods thereto, as follows:

- A. EDU HEALTHCARE, LLC  
7930 WEST KENTON CIRCLE, SUITE 220  
HUNTERSVILLE, NC 28078  
OWNER/OFFICER: MATTHEW LEWIS, VICE PRESIDENT
- B. NATIONWIDE HEALTHCARE SERVICES, INC. **MWBE**  
111 NW 183<sup>RD</sup> STREET, SUITE 420  
MIAMI GARDENS, FL 33169  
OWNER/OFFICER: PURIFICACION F. OVIASOGIE,  
PRESIDENT  
**ASIAN AMERICAN**

2. **AUTHORIZE** Procurement Management Services to award the contract to provide registered nursing, licensed practical nursing, and respiratory therapy services, subject to the availability of funding, for the initial contract term, and for each subsequent extension period. Board authorization of this recommendation does not guarantee any estimated quantities will be purchased.

RYS/mt