

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-17-042-DP – INTERCOM,  
MASTER CLOCK, AND PA SOUND SYSTEMS**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of Maintenance Operations, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract with preapproved vendors for a complete turnkey installation, upgrade and repair, including labor, design, engineering, supervision, equipment, and materials necessary to provide intercom, master clock and PA sound systems at Miami-Dade County Public Schools and other facilities. This is a term bid states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. Awarded Bidders shall receive a Request for Quotes for projects over the current quotation threshold. This Invitation to Bid was advertised on the Miami-Dade County Public Schools Procurement Management Services' website, DemandStar, BidNet, Florida Bid, *Miami Times*, and *Diario Las Americas*, as well as emailed to 84 potential bidders.

The initial term of the bid shall be for a period of three (3) years, commencing December 19, 2018, through December 18, 2021, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE and/or local participation rate.

Four (4) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract shall be awarded to all four (4) vendors. One (1) of the awarded vendors has subcontracted a local entity. The local preference goal of 5% was exceeded, with a participation goal of 20%.

In FY 17-18, the District spent \$1,980,779 on intercom, master clock, and PA sound system contracts. This ITB will realize a savings of over \$300,000.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source  
Various

**E-142**

**RECOMMENDED:** That the School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID No. ITB-17-042-DP – INTERCOM, MASTERCLOCK, AND PA SOUND SYSTEMS, to establish a contract with preapproved vendors for a complete turnkey installation, upgrade and repair, including labor, design, engineering, supervision, equipment, and materials necessary to provide intercom, master clock and PA sound systems at Miami-Dade County Public Schools and other facilities, during the term of the bid, with an effective date of December 19, 2018, through December 18, 2021, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

- A. AUDIO ENHANCEMENT, INC.  
14241 SOUTH REDWOOD ROAD  
BLUFFDALE, UT 84065  
OWNER/OFFICER: JEFF ANDERSON, CEO
- B. MUSIC ARTS ENTERPRISES, INC.  
3301 DAVIE BOULEVARD  
FORT LAUDERDALE, FL 33312  
OWNER/OFFICER: MICHAEL S. KATZ, CEO
- C. NDR CORPORATION  
3250 NE 112<sup>TH</sup> AVENUE  
FORT LAUDERDALE, FL 33334  
OWNER/OFFICER: RONALD BOENDER, PRESIDENT
- D. RAULAND-BORG CORPORATION OF FLORIDA  
620 DOUGLAS AVENUE, SUITE 1316  
ALTAMONTE SPRINGS, FL 32714  
OWNER/OFFICER: NARDO BOSQUE, PRESIDENT

SUB-CONTRACTOR:  
POWER ELECTRIC OF SOUTH FL, INC.  
8003 W 6<sup>TH</sup> AVENUE, UNIT L  
HIALEAH, FL 33014  
OWNER/OFFICER: DIEGO LARA, PRESIDENT

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$4,500,000 for the initial contract term and an amount not to exceed \$1,500,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.