

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-18-005-CV – AIR
CONDITIONERS – WINDOWS AND WALL**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of Maintenance Materials Management, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish firm-fixed unit prices, quantities as may be required, for the purchase of windows and wall air conditioners for Miami-Dade County Public School locations throughout the District. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services' website, the DemandStar website, BidNet, Florida Bid, *South Florida Times* and the *Diario Las Americas* newspapers and emailed to 58 potential bidders.

The initial term of the bid shall be for a three (3) year period, commencing December 19, 2018 through December 18, 2021 and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE, and/or 5% preference for local vendors.

Three (3) vendors responded to this advertised bid. Based on the criteria listed in the solicitation and result of the best and final pricing, a local vendor is being recommended for award. The local preference goal of 5% was exceeded, with participation goal of 100%.

In FY 17-18, the District spent \$1,047,931 on Air Conditioners – Window and Wall. This ITB will realize savings in the amount of over \$300,000 annually.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source

Various

E-144

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

- 1. AWARD INVITATION TO BID NO. ITB-18-005-CV – AIR CONDITIONERS – WINDOWS AND WALL**, to establish a contract, for firm-fixed unit prices, for the purchase of air conditioners – windows and wall for the Maintenance Materials Management department with an initial effective date of December 19, 2018 through December 18, 2021 and may, by mutual agreement between The School Board of Miami-Dade County, Florida and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:

THE WARE GROUP LLC
DBA JOHNSTONE SUPPLY
14350 N. W. 56TH COURT
MIAMI LAKES, FL 33054
OWNER/OPERATOR: CHRISTOPHER WARE, CEO

Low Unit Price: Items 1 through 9.

- Item 1 – Air conditioner, minimum BTU 36,000/35,500, minimum EER 9.0 @ \$1,485 each
- Item 2 – Air conditioner, minimum BTU 28,000, minimum EER 10.0 @ \$1,098 each
- Item 3 – Air conditioner, minimum BTU 12,000, minimum EER 10.9 @ \$864.00 each
- Item 4 – Air conditioner, minimum BTU 22,000 heat pump, minimum EER 10.3 @ \$1,298
- Item 5 – Air conditioner, minimum BTU 20,000, minimum EER 9.8 @ \$868
- Item 6 – Air conditioner, minimum BTU 11,900, minimum EER 12.2 @ \$779
- Item 7 – Air conditioner, minimum BTU 11,500/11,200 cool, minimum EER 10.9 @ \$779
- Item 8 – Air conditioner, minimum BTU 10,000 cool, 8,800 min BTU heat pump, minimum EER 10.9 @ \$827
- Item 9 – Pallets @ \$0.00

- 2. AUTHORIZE** Procurement Management Services to purchase, up to the total estimated amount of \$2,100,000 for the initial contract term, and an amount not to exceed \$700,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

RYS/cv