

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID ITB-18-032-CM - TRAVEL AGENCY SERVICES**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Department of Athletics and Activities, released the above-referenced solicitation. The purpose of this Invitation to Bid ("ITB") is to select qualified and experienced travel agency services for District staff and student travel events. This ITB will replace the Student Travel Services bid ITB-15-011-MT, which expires November 17, 2019. This item rejects the business/District travel portion of ITB-18-032-CM Travel Agency Services, to permit rebidding. This ITB was advertised on the Procurement Management Services' and Demandstar websites. The solicitation was shared with District offices for additional community outreach, including but not limited to social media, local newspapers, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for a period of three (3) years, commencing July 24, 2019, through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with 5% SBE/MBE, or 5% preference for local vendors.

Thirty-two (32) vendors responded to this advertised bid, of which two (2) were non-responsive. Based on the criteria listed in the ITB, the contract shall be awarded for student travel agency services only to thirty (30) vendors, of which seven (7) are certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source

Various

**E-146**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-18-032-CM – TRAVEL AGENCY SERVICES**, to select qualified and experienced travel agency services for District staff and student travel events, initial effective date of July 24, 2019, through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. A COAST TOURS, LLC  
6851 BITTERSWEET LANE  
ORLANDO, FL 32819  
OWNER/OFFICER: KAREN AKOS, MANAGER

B. ACME CARRIBBEAN, LLC  
6193 NW 183 STREET, SUITE 170008  
MIAMI, FL 33015  
OWNER/OFFICER: MICHAEL AMADOR, MANAGER

C. AGENCIAS DE VIAJES V.I.P./ECUATOURS, INC  
156 GIRALDA AVE.  
CORAL GABLES, FL 33134  
OWNER/OFFICER: JOSE A. HIDALGO, PRESIDENT

D. ALL ABOUT GROUP TRAVEL  
2698 LAKEVILLE ROAD  
APOPKA, FL 32703  
OWNER/OFFICER: MARIE HERDEGEN, PRESIDENT

E. BRENDA STEELE DBA SCHOLASTIC JOURNEYS  
202 CASTLEBURY CREEK CT **SBE/MWBE**  
CARY, NC 27519  
OWNER/OFFICER: BRENDA STEELE, MANAGER  
**WOMEN OWNED**

F. CE TOURS GROUP  
PO BOX 423  
ALLEN, TX 75013  
OWNER/OFFICER: VON HARDEN, CEO

G. CLOSE UP FOUNDATION, INCORPORATED  
1330 BRADDOCK PLACE, SUITE 400  
ALEXANDRIA, VA 22314

- H. DESTINATION SERVICES UNLIMITED, INC.  
 2643 ARCADIA DRIVE  
 MIRAMAR, FL 33023  
 OWNER/OFFICER: CONNIE MARCUS, PRESIDENT
- I. EF INSTITUTE FOR CULTURAL EXCHANGE, INC  
 TWO EDUCATION CIRCLE  
 CAMBRIDGE, MA 02141  
 OWNER/OFFICER: MARTHA H. DOYLE, PRESIDENT
- J. FEAT TRAVEL, INC. **SBE**  
 11550 SW 22ND COURT  
 DAVIE, FL 33325  
 OWNER/OFFICER: CHAD MURRRAY, CEO
- K. FLAMINGO EDUCATIONAL TOURS OF FLORIDA, INC **MWBE**  
 10049 NW 1ST COURT  
 PLANTATION, FL 33324  
 OWNER/OFFICER: JANEY HOCKENHULL, OWNER  
**WOMEN OWNED**
- L. FLORIDA SAFARI ADVENTURES, INC. DBA BUILD A FRIELD TRIP  
 3440 NE 12TH AVENUE  
 OAKLAND, FL 33334  
 OWNER/OFFICER: GABRIELLA BOLL, PRESIDENT
- M. GERBER TOURS, INC  
 100 CROSSWAYS PARK DRIVE WEST, SUITE 400  
 WOODBURY, NY, 11797  
 OWNER/OFFICER: AMBER BARDLIVING
- N. GO EDUCATIONAL TOURS, LLC  
 301 NORTH AVE  
 WAKEFIELD, MA 01880  
 OWNER/ OFFICER: STEFAN MERCIER, OWNER
- O. GRAND EDVENTURES, INC. DBA GRAND COLLEGE TOURS **MBE**  
 1701 W HILLSBORO BLVD, SUITE #301  
 DEERFIELD BEACH, FL 33442  
 OWNER/OFFICER: SETH B. WIRSHBA, PRESIDENT
- P. GROUP TRAVEL NETWORK, INC.  
 7485 CONROY WINDERMERE RD., SUITE D  
 ORLANDO, FL 32835  
 OWNER/OFFICER: JUSTIN M. SHULER, PRESIDENT

- Q. HEMISPHERE TRAVEL, INC.  
1375 E WOODFIELD RD, SUITE 530  
SCHAUMBURG, IL 60173  
OWNER/OFFICER: JACK GOLDEN, PRESIDENT
- R. JUNIOR BUS TOURS, INC  
935 ROUTE 34, SUITE 3C  
MATAWAN, NJ 07747  
OWNER/OFFICER: RICHARD ABRAMS, PRESIDENT
- S. KING'S COLLEGE TOURS, INC **SBE/MWBE**  
DBA KING TOURS & TRANSPORTATION  
13320 NORTHWEST 18TH COURT  
MIAMI, FL 33167  
OWNER/OFFICER: ANTONIO KING, CEO  
**AFRICAN AMERICAN**
- T. LAKELAND TOURS, LLC DBA WORLDSTRIDES  
218 WEST WATER STREET, SUITE 400  
CHARLOTTESVILLE, VA 22902  
OWNER/OFFICER: KEITH JOHNSON, VICE PRESIDENT
- U. MY PERSONAL ASSISTANT DBA EDUCATIONAL FIELD  
TRIPS **SBE/MWBE**  
14411 S. DIXIE HIGHWAY, SUITE 227  
MIAMI, FL 33176  
OWNER/OFFICER: PATRICIA MUNOZ-CHIONG, PRESIDENT
- V. PROFESSIONAL VACATIONS, INC. DBA LEARNING BY  
TRAVEL  
860 NE 98 STREET  
MIAMI SHORES, FL 33138  
OWNER/OFFICER: GUNTHER MEYER, PRESIDENT
- W. SHORESIDE CONNECTIONS, INC  
1565 WEEPING WILLOW WAY  
HOLLYWOOD, FL 33019  
OWNER/OFFICER: ADELE L. ZUM, DIRECTOR
- X. SONSHINE EDUCATIONAL TOURS  
5401 UNIVERSITY DR, SUITE 201  
CORAL SPRINGS, FL 33067  
OWNER/OFFICER: CHERYL BETON, PRESIDENT
- Y. SPECTRUM TOURS, INC  
4808 W. COMMERCIAL BLVD.  
TAMARAC, FL 33319  
OWNER/OFFICER: DEANNA JAGEMANN, PRESIDENT

Z. SUNBIRD CRUISE AND TRAVEL CORP. DBA 360 SCHOOL TRIPS **MBE/MWBE**  
1615 S CONGRESS AVE, SUITE 103-23  
DELRAY BEACH, FL 33445  
OWNER/OFFICER: CARL PIERRE, PRESIDENT  
**AFRICAN AMERICAN**

AA. VAGABOND/TOURS, INC. DA EDUCATIONAL TRAVEL ADVENTUES  
4400 ROUTE 9 SOUTH  
FREEHOLD, NJ 07728  
OWNER/OFFICER: MICHAEL HOLZER, PRESIDENT

BB. V-COLE ENTERPRISES, INC.  
116 GATLIN AVENUE  
ORLANDO, FL 32806  
OWNER/OFFICER: BRYAN N. COLE

CC. SOUTHWESTERN TRAVEL  
2451 ATRIUM WAY  
NASHVILLE, TN 37214-5102 USA  
OWNER/OFFICER: CINDY JOHNSTONE, MANAGER

DD. DUMONDE GROUP, INC DBA DUMONDE TRAVEL  
1395 BRICKELL AVE, SUITE 800  
MIAMI, FL 33131  
OWNER/OFFICER: ANDRE NUNES, MANAGER

2. **AUTHORIZE** Procurement Management Services to award the contract to provide student travel agency services, subject to the availability of funding, for the initial contract term, and for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.
3. **AUTHORIZE** Procurement Management Services to reject the business/District travel portion of ITB-18-032-CM Travel Agency Services, to permit rebidding.