

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-18-041-MJ –  
AUTOMOTIVE REPAIR SERVICES AND SPECIALIZED  
REPAIRS FOR SCHOOL BOARD VEHICLES**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Department of Transportation, released the above-referenced solicitation. The purpose of this Invitation to Bid (“ITB”) is to establish a contract, at firm service charges, with vendors that will provide automotive repair and specialized repair services for the Department of Transportation for Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities, as needed and is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services’ and Demandstar websites. The solicitation was shared with the District offices for additional community outreach, including but not limited to social media, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for three (3) year period, commencing February 12, 2020 through February 11, 2023 and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE/VBE goal.

Eleven (11) vendors responded to this solicitation. Based on the criteria listed in the ITB, the contract shall be awarded to seven (7) vendors, six (6) of which are certified.

In FY 2018-2019, the District spent \$391,814.66 on automotive repair services and specialized repairs for school board vehicles.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source  
Various

**E-144**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-18-041-MJ – AUTOMOTIVE REPAIR SERVICES AND SPECIALIZED REPAIRS FOR SCHOOL BOARD VEHICLES**, a contract, at firm service charges, with vendors that will provide automotive repair and specialized repair services for the Department of Transportation for Miami-Dade County Public Schools, with an initial effective date of February 12, 2020 through February 11, 2023, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:

**SINGLE DISTRICT PRICING**

**Category A - Automotive, Truck and Bus Repair Service**

A. Cars, Light Trucks, Vans and SUV's

**PRIMARY**

R & J AUTOMOTIVE SERVICE, INC. **MBE/MWBE**  
10375 SW 187<sup>TH</sup> STREET  
MIAMI, FL 33157  
OWNER/OFFICER: JOSE A. IRAZABAL, PRESIDENT  
**HISPANIC-AMERICAN**

Labor rate @ \$50.00 for cars and \$60.00 for trucks per hour  
Discount Parts @ 0%  
Mark-Up on Parts @ 0%

**ALTERNATE**

SMUTNY AND ROSS TRANSMISSION AND **MBE**  
BODY SPECIALISTS, INC.  
9970 BANYAN STREET  
PERRINE, FL 33157  
OWNER/OFFICER: STEVE SMUTNY, PRESIDENT

Labor rate @ \$75.00 per hour  
Discount Parts @ 10%  
Mark-Up on Parts @ 10%

B. Trucks and Buses (Medium & Heavy Duty)

**PRIMARY**

SMUTNY AND ROSS TRANSMISSION AND BODY SPECIALISTS, INC. **MBE**  
9970 BANYAN STREET  
PERRINE, FL 33157  
OWNER/OFFICER: STEVE SMUTNY, PRESIDENT

Labor rate @ \$75.00 per hour  
Discount Parts @ 10%  
Mark-Up on Parts @ 10%

**ALTERNATE**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$79.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

**Category B – Specialized Repairs**

**PRIMARY**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$89.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

**ALTERNATE**

ECO-TECH FLEET SERVICES LLC **MBE/MWBE**  
3601 NW 55<sup>TH</sup> STREET  
UNIT 106  
MIAMI, FL 33142  
OWNER/OFFICER: ROBERTO M GUARAGNA,  
MANAGER

**HISPANIC AMERICAN**

Labor rate @ \$95.00 per hour  
Discount Parts @ 10%  
Mark-Up on Parts @ 10%

**Category C – Glass Replacement**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$79.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

**Category D – Specialized Radiator Repair**

A B C RADIATOR & AIR, INC. **MBE**  
13007 NE 14<sup>TH</sup> AVE  
NORTH MIAMI, FL 33161  
OWNER/OFFICER: JOHN CHURCHILL, PRESIDENT

Labor rate @ \$88.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 40%

**Category E – On-site School Bus Air-Conditioning Repairs**

ELIO'S AUTO ELECTRIC, INC. **MBE/MWBE**  
3251 NW 28<sup>TH</sup> STREET  
MIAMI, FL 33142  
OWNER/OFFICER: JESUS AVILA, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$65.00 per hour  
Discount Parts @ 30%  
Mark-Up on Parts @ 0%

**NORTH OF FLAGLER PRICING**

**Category A - Automotive, Truck and Bus Repair Service**

A. Cars, Light Trucks, Vans and SUV's

**PRIMARY**

R & J AUTOMOTIVE SERVICE, INC. **MBE/MWBE**  
10375 SW 187<sup>TH</sup> STREET  
MIAMI, FL 33157  
OWNER/OFFICER: JOSE A. IRAZABAL, PRESIDENT  
**HISPANIC-AMERICAN**

Labor rate @ \$50.00 for cars and \$60.00 for trucks per hour  
Discount Parts @ 0%  
Mark-Up on Parts @ 0%

**ALTERNATE**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$79.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

B. Trucks and Buses (Medium & Heavy Duty)

**PRIMARY**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$89.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

**ALTERNATE**

BOMNIN AUTOMOTIVE LLC  
11701 SW 152<sup>ND</sup> STREET  
MIAMI, FL 33177  
OWNER/OFFICER: ARNALDO L. BOMNIN, MANAGER

Labor rate @ \$92.07 per hour  
Discount Parts @ 0%  
Mark-Up on Parts @ 15%

**Category B – Specialized Repairs**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$79.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

**Category C – Glass Replacement**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$79.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

**Category D – Specialized Radiator Repair**

A B C RADIATOR & AIR, INC. **MBE**  
13007 NE 14<sup>TH</sup> AVE  
NORTH MIAMI. FL 33161  
OWNER/OFFICER: JOHN CHURCHILL, PRESIDENT

Labor rate @ \$88.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 40%

**SOUTH OF FLAGLER PRICING**

**Category A - Automotive, Truck and Bus Repair Service**

A. Cars, Light Trucks, Vans and SUV's

**PRIMARY**

R & J AUTOMOTIVE SERVICE, INC. **MBE/MWBE**  
10375 SW 187<sup>TH</sup> STREET  
MIAMI, FL 33157

OWNER/OFFICER: JOSE A. IRAZABAL, PRESIDENT  
**HISPANIC-AMERICAN**

Labor rate @ \$50.00 for cars and \$60.00 for trucks per hour  
Discount Parts @ 0%  
Mark-Up on Parts @ 0%

**ALTERNATE**

SMUTNY AND ROSS TRANSMISSION AND **MBE**  
BODY SPECIALISTS, INC.  
9970 BANYAN STREET  
PERRINE, FL 33157  
OWNER/OFFICER: STEVE SMUTNY, PRESIDENT

Labor rate @ \$65.00 per hour  
Discount Parts @ 10%  
Mark-Up on Parts @ 10%

B. Trucks and Buses (Medium & Heavy Duty)

**PRIMARY**

SMUTNY AND ROSS TRANSMISSION AND **MBE**  
BODY SPECIALISTS, INC.  
9970 BANYAN STREET  
PERRINE, FL 33157  
OWNER/OFFICER: STEVE SMUTNY, PRESIDENT

Labor rate @ \$75.00 per hour  
Discount Parts @ 10%  
Mark-Up on Parts @ 10%

**ALTERNATE**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$89.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

## **Category B – Specialized Repairs**

### **PRIMARY**

SMUTNY AND ROSS TRANSMISSION AND BODY SPECIALISTS, INC. **MBE**  
9970 BANYAN STREET  
PERRINE, FL 33157  
OWNER/OFFICER: STEVE SMUTNY, PRESIDENT

Labor rate @ \$75.00 per hour  
Discount Parts @ 10%  
Mark-Up on Parts @ 10%

### **ALTERNATE**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$79.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

## **Category C – Glass Replacement**

BEACON AUTOCARE, INC. **SBE/MWBE**  
8701 NW 13<sup>TH</sup> TERRACE  
MIAMI, FL 33172  
OWNER/OFFICER: DAVID PEREZ, PRESIDENT  
**HISPANIC AMERICAN**

Labor rate @ \$79.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 15%

## **Category D – Specialized Radiator Repair**

A B C RADIATOR & AIR, INC. **MBE**  
13007 NE 14<sup>TH</sup> AVE  
NORTH MIAMI, FL 33161  
OWNER/OFFICER: JOHN CHURCHILL, PRESIDENT

Labor rate @ \$88.00 per hour  
Discount Parts @ 15%  
Mark-Up on Parts @ 40%

2. **AUTHORIZE** Procurement Management Services to purchase, up to the total estimated amount of \$1,800,000 for the initial contract term and an amount not to exceed \$600,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.