

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-19-014-HR –
BREAD AND BREAD PRODUCTS**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract, at firm fixed prices, with qualified firms, for the purchase of fresh delivered bread and bread products for use in the National School Lunch and School Breakfast Programs. The awarded bidder(s) will deliver fresh bread and bread products to all Miami Dade County Public Schools (M-DCPS). This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services', BidSync and DemandStar websites. The solicitation was shared with the District offices for additional community outreach, and its various media platforms, including but not limited to, social media, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for three (3) years, commencing October 21, 2020 through October 20, 2023, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Potential bidders had the option to submit pricing for eleven (11) items. Bid pricing submitted for seven (7) items resulted in increased costs to the District. As such, the recommendation reflects that Item 2, Pullman Loaf, Whole Grain; Item 3, Pullman Loaf, White Wheat; Item 4, Dinner/Pan Roll, Whole Wheat; Item 6, Hamburger Buns, Whole Wheat; Item 8, Hoagie/Steak-Style Sub Bun, Whole Wheat; Item 10, Slider Roll, Whole Wheat; and Item 11 Slider Roll, White Wheat, be rejected and re-bid at a later date.

As a result of negotiations, the District was able to benefit from \$26, 750 in cost avoidance by receiving a price match on three (3) of the items being recommended for award.

E-145

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open.

Two (2) vendors responded to this solicitation. Based on the criteria listed in the ITB, the contract shall be awarded to one (1) primary vendor and one (1) alternate vendor.

In FY 2019-2020, the District spent \$461,600 on bread products.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firms.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-19-014-HR - BREAD AND BREAD PRODUCTS**, to establish a contract for the purchase of fresh delivered bread and bread products for use in the National School Lunch and School Breakfast Programs, for Miami-Dade County Public Schools. during the term of the bid, with an initial effective date of October 21, 2020 through October 20, 2023 and may, by mutual agreement between The School Board of Miami-Dade County, Florida and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. PRIMARY

FLOWERS BAKING CO. OF MIAMI, LLC

LOCAL MAIN OFFICE:

17800 NW MIAMI COURT

MIAMI, FL 33169

PRINCIPAL ADDRESS:

1919 FLOWERS CIRCLE

THOMASVILLE, GA 31757

OWNER/OPERATOR: PETER CHAO, VICE PRESIDENT,
MIAMI SOUTH

Total Low:

Item 1, Pullman Loaf, Whole Wheat @ \$1.32 each
Item 5, Dinner/Pan Roll, White Wheat @ \$2.38 per 24
Item 7, Hamburger Buns, White Wheat @ \$1.725 per 8
Item 9, Hoagie/Steak-Style Sub Bun, White Wheat, 6 inch
@ \$1.15 per pack of 6

B. ALTERNATE

PROTANO'S BAKERY, LLC
2116 SHERIDAN STREET
HOLLYWOOD, FL 33020
OWNER/OPERATOR: SANTIAGO MANFREDI, CEO

Second Total Low:

Item 1, Pullman Loaf, Whole Wheat @ \$1.74 each
Item 5, Dinner/Pan Roll, White Wheat @ \$1.99 per 24
Item 7, Hamburger Buns, White Wheat @ \$1.73 per 8
Item 9, Hoagie/Steak-Style Sub Bun, White Wheat, 6 inch
@ \$1.81 per pack of 6

2. **AUTHORIZE** Procurement Management Services to purchase, up to the total estimated amount of \$3,000,000 for the initial contract term, and an amount not to exceed \$1,000,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

RYS/hr