

Financial Affairs
Edward Marquez, Chief Financial Officer

SUBJECT: AWARD BID NO. 019-DD04- PRINTERS: COMPUTER

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on September 30, 2003, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of computer printers and supplies, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the fixed discount, but is not obligated to purchase any guaranteed amount. Of 546 vendors sent bid forms or card notices of this advertised bid, 31 responded, with 21 bids meeting specifications, 5 bids not meeting specifications, 1 non-responsive bid, and 4 no bids.

Inasmuch as the only bid submitted for Items 5 and 11 did not meet specifications, the recommendation reflects that these items be rejected. Competitive prices will be solicited, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 019-DD04 – PRINTERS: COMPUTER, to purchase, at firm discounts, quantities, as may be required, of computer printers and supplies, for various locations, during the term of the bid, effective January 15, 2004, through January 31, 2006, as follows:

1. **ADVANCED BUSINESS COMPUTERS, INC.**
1523 N.W. 89 COURT
MIAMI, FL 33172
OWNER: VIVIAN KLEIN, C.E.O.

- Item 13 – Supplies @ 20% discount.
- Item 14 – Toner, Inkjet, OEM @ 10% discount.
- Item 15 – Toner, Laser, OEM @ 10% discount.
- Item 16 – Toner, Inkjet, Remanufactured @ 15% discount.
- Item 17 – Toner, Laser, Remanufactured @ 20% discount.

2. **ADVANCED MICRO SERVICES**
12036 S.W. 132 COURT
MIAMI, FL 33186
OWNER: ALAIN AGRAMONTE, PRESIDENT

- Item 12 – IBM Laser Printer @ 15% discount.
- Item 13 – Supplies @ 15% discount.
- Item 14 – Toner, Inkjet, OEM @ 15% discount.
- Item 15 – Toner, Laser, OEM @ 15% discount.
- Item 16 – Toner, Inkjet, Remanufactured @ 15% discount.
- Item 17 – Toner, Laser, Remanufactured @ 15% discount.

3. **BLM TECHNOLOGIES, INC.**
4370 S.W. 36 STREET, SUITE 700
FORT LAUDERDALE, FL 33314
OWNER: RON MEONHARDT, PRESIDENT

- Item 13 – Supplies @ 22% discount.
- Item 14 – Toner, Inkjet, OEM @ 22% discount.
- Item 15 – Toner, Laser, OEM @ 22% discount.
- Item 16 – Toner, Inkjet, Remanufactured @ 22% discount.
- Item 17 – Toner, Laser, Remanufactured @ 22% discount.

4. COMPUWIN, INC.
4960 S.W. 72 AVENUE, SUITE 202
MIAMI, FL 33155
OWNER: SHIREEZA KHAN-DASS, PRESIDENT

Item 15 – Toner, Laser, OEM @ 20% discount.

5. DALY COMPUTERS
22521 GATEWAY CENTER DRIVE
CLARKSBURG, MD 20871
OWNER: RYAN T. YU, PRESIDENT

Item 2 – Canon Inkjet Printer @ 15% discount.

Item 8 – OKI Laser Printer @ 50% discount.

Item 9 – Epson Laser Printer @ 10% discount.

Item 12 – IBM Laser Printer @ 12% discount.

Item 13 – Supplies @ 35% discount.

Item 14 – Toner, Inkjet, OEM @ 35% discount.

Item 15 – Toner, Laser, OEM @ 35% discount.

Item 16 – Toner, Inkjet, Remanufactured @ 45% discount.

Item 17 – Toner, Laser, Remanufactured @ 45% discount.

6. HALSEY & GRIFFITH, INC.
1170 N.W. 163 DRIVE
MIAMI, FL 33169
OWNER: ROBERT L. SIEMON, PRESIDENT

Item 15 – Toner, Laser, OEM @ 10% discount.

Item 18 – Ricoh Printer @ 21% discount.

7. INSIGHT PUBLIC SECTOR, INC.
218 EAST ORANGE AVENUE
LAKE WALES, FL 33583
OWNER: COMARK, INC.

Item 8 – OKI Laser Printer @ 54.2% discount.

Item 13 – Supplies @ 10% discount.

Item 14 – Toner, Inkjet, OEM @ 21.5% discount.

Item 15 – Toner, Laser, OEM @ 21.5% discount.

Item 16 – Toner, Inkjet, Remanufactured @ 10% discount.

Item 17 – Toner, Laser, Remanufactured @ 10% discount.

8. MCPC
21555 DRAKE ROAD
CLEVELAND, OHIO 44149
OWNER: MIKE TREBILCOCK, PRESIDENT

Item 14 – Toner, Inkjet, OEM @ 7% discount.

Item 15 – Toner, Laser, OEM @ 7% discount.

Item 16 – Toner, Inkjet, Remanufactured @ 9% discount.

Item 17 – Toner, Laser, Remanufactured @ 9% discount.

9. MIAMI DATA PRODUCTS, INC.
1450 CORAL WAY, SUITE 10
MIAMI, FL 33145
OWNER: HERMANN DIEHL, PRESIDENT

Item 13 – Supplies @ 7.75% discount.

Item 14 – Toner, Inkjet, OEM @ 10% discount.

Item 15 – Toner, Laser, OEM @ 10% discount.

Item 16 – Toner, Inkjet, Remanufactured @ 80% discount.

Item 17 – Toner, Laser, Remanufactured @ 14% discount.

10. MONARCH ELECTRONICS, INC.
9301 N.E. 6 AVENUE, C308
MIAMI SHORES, FL 33138
OWNER: MARVIN STUART, PRESIDENT

Item 13 – Supplies @ 25% discount.

Item 14 – Toner, Inkjet, OEM @ 25% discount.

Item 15 – Toner, Laser, OEM @ 25% discount.

Item 16 – Toner, Inkjet, Remanufactured @ 25% discount.

Item 17 – Toner, Laser, Remanufactured @ 25% discount.

11. POMEROY IT SOLUTIONS SALES COMPANY, INC.
5773 N.W. 158 STREET
MIAMI LAKES, FL 33014
OWNER: DAVID B. POMEROY, C.E.O.

Item 3 – Hewlett-Packard Inkjet Printer @ 33.05% discount.

Item 13 – Supplies @ 15% discount.

Item 15 – Toner, Laser, OEM @ 39% discount.

12. QUESTINGHOUND TECHNOLOGY PARTNERS
3650 NORTH FEDERAL HIGHWAY, SUITE 215
LIGHTHOUSE POINT, FL 33064
OWNER: JOHN BODEN, PRESIDENT

Item 7 – Xerox Laser Printer @ 26% discount.

13. TECH DEPOT, INC.
6 CAMBRIDGE DRIVE
TRUMBULL, CT 06611
OWNER: BRUCE E. MARTIN, PRESIDENT/C.E.O.

Item 13 – Supplies @ 10% discount.

14. TELECOM ENGINEERING CONSULTANTS, INC./
TEC-SYSTEMS
9400 N.W. 25 STREET
MIAMI, FL 33172
OWNER: VALENTINE SELLATI, C.O.B.

Item 9 – Epson Laser Printer @ 10% discount.

Item 13 – Supplies @ 26% discount.

Item 14 – Toner, Inkjet, OEM @ 26% discount.

Item 15 – Toner, Laser, OEM @ 30% discount.

Item 16 – Toner, Inkjet, Remanufactured @ 26% discount.

Item 17 – Toner, Laser, Remanufactured @ 30% discount.

15. TONER CARTRIDGE RECHARGE, INC.
4160 WEST 16 AVENUE, SUITE 211
HIALEAH, FL 33012
OWNER: NINO CLARES-PRIETO, PRESIDENT

Item 14 – Toner, Inkjet, OEM @ 5% discount.
Item 15 – Toner, Laser, OEM @ 5% discount.
Item 16 – Toner, Inkjet, Remanufactured @ 5% discount.
Item 17 – Toner, Laser, Remanufactured @ 5% discount.

16. UNITED DATA TECHNOLOGIES, INC.
7212 N.W. 56 STREET
MIAMI, FL 33166
OWNER: GERARD AMARO, PRESIDENT

Item 1 – Epson Inkjet Printer @ 15% discount.
Item 2 – Canon Inkjet Printer @ 15% discount.
Item 3 – Hewlett Packard Inkjet Printer @ 35% discount.
Item 4 – Lexmark Inkjet Printer @ 35% discount.
Item 6 – Hewlett Packard Laser Printer @ 35% discount.
Item 10 – Lexmark Laser Printer @ 29% discount.
Item 13 – Supplies @ 16% discount.
Item 14 – Toner, Inkjet OEM @ 22% discount.
Item 15 – Toner, Laser, OEM @ 22% discount.
Item 16 – Toner, Inkjet, Remanufactured @ 33% discount.
Item 17 – Toner, Laser, Remanufactured @ 28% discount.
Item 18 – Brother Printer @ 18% discount.

17. USI CORP
D.B.A. MACCENTER
3343 WEST COMMERCIAL BLVD., SUITE 100
FT. LAUDERDALE, FL 33309
OWNER: MICHAEL J. FRANCE, C.E.O.

Item 13 – Supplies @ 20% discount.
Item 14 – Toner, Inkjet, OEM @ 20% discount.
Item 15 – Toner, Laser, OEM @ 30% discount.

18. VOLTEXX, INC.
2079 NORTH POWERLINE ROAD, SUITE 2
POMPANO BEACH, FL 33069
OWNER: LEE LEVY, PRESIDENT
- Item 14 – Toner, Inkjet, OEM @ 5% discount.
Item 15 – Toner, Laser, OEM @ 5% discount.
Item 16 – Toner, Inkjet, Remanufactured @ 10% discount.
Item 17 – Toner, Laser, Remanufactured @ 10% discount.
19. WYSIWYG, ENTERPRISES
7260 N.W. 58 STREET
MIAMI, FL 33166
OWNER: MARGARET MORRIS, PRESIDENT
- Item 1 – Epson Inkjet Printer @ 13.5% discount.
Item 4 – Lexmark Inkjet Printer @ 37% discount.
Item 6 – Hewlett Packard Laser Printer @ 37% discount.
Item 7 – Xerox Laser Printer @ 31% discount.
Item 10 – Lexmark Laser Printer @ 24% discount.
Item 13 – Supplies @ 30% discount.
Item 14 – Toner, Inkjet, OEM @ 30% discount.
Item 15 – Toner, Laser, OEM @ 30% discount.
Item 16 – Toner, Inkjet, Remanufactured @ 40% discount.
Item 17 – Toner, Laser, Remanufactured @ 40% discount.
20. XT SOLUTIONS, INC.
8450 N.W. 7 STREET
PEMBROKE PINES, FL 33024
OWNER: KIMBERLEE RUSK, PRESIDENT
- Item 13 – Supplies @ 15% discount.
21. Reject Items 5 and 11.
22. Authorize Procurement Management Services to purchase up to the total estimated amount of \$3,400,000.