

Office of Superintendent of Schools  
Board Meeting of June 20, 2018

June 20, 2018

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT:           AWARD REQUEST FOR PROPOSALS RFP-17-004-CH –  
TESTING PLATFORM SERVICES**

**COMMITTEE:       FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS.**

**LINK TO STRATEGIC  
BLUEPRINT:       EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Department of Assessment, Research and Data Analysis, released the above-referenced solicitation. The purpose of this Request for Proposals ("RFP") is to select a qualified and experienced firm to provide a web-based assessment item bank and test platform. This RFP was advertised on the Procurement Management Services' website, the DemandStar website, BidNet, Florida Bid, *South Florida Times* and the *Diario Las Americas* newspapers, as well as emailed to 420 potential bidders.

The initial term of the bid shall be for a three (3) year period, commencing July 1, 2018 through June 30, 2021 and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE participation rate.

Eleven (11) vendors responded to this solicitation. Based on the evaluation criteria listed in the RFP, oral presentation by the vendor and the selection committee's recommendation, one (1) vendor was recommended with a subcontractor and one (1) alternate vendor was recommended for award.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

In FY 2017-2018, the District spent \$2,611,346 on the current testing platform. In year 1 of the recommended testing platform, the District will spend an estimated maximum of \$2,255,163 with a minimum cost savings of \$356,183.

Fund Source  
100000 - General

**E-146  
REVISED<sup>2</sup>**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD REQUEST FOR PROPOSALS NO. RFP-17-004-CH – TESTING PLATFORM SERVICES**, for a web-based assessment item bank and test platform, with an initial effective date of July 1, 2018 through June 30, 2021, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:

**PRIMARY:**

PERFORMANCE MATTERS LLC  
7730 SOUTH UNION PARK AVE, STE 500  
SANDY, UTAH 84047  
OWNER/OFFICER: JOHN BLAHA, CEO

**SUB-CONTRACTOR:**

IPHONE AND IPAD WAREHOUSE LLC                    **MBE/MWBE**  
18149 NE 19th AVE  
NORTH MIAMI BEACH, FLORIDA 33162  
OWNER/OFFICER: BRIAN A. FARRELL, MANAGER  
**AFRICAN AMERICAN**

Year 1            @ \$1,766,785.00  
Years 2 & 3    @ \$1,549,185.00  
Key Data Systems Content @\$1.37 per student

**ALTERNATE:**

ILLUMINATE EDUCATION INC.  
6531 IRVINE CENTER DR #100  
IRVINE, CALIFORNIA 92618  
OWNER/OFFICER: MAX CARNECCHIA, CEO

Year 1            @ \$1,743,562.00  
Years 2 & 3    @ \$1,648,562.00  
Key Data Systems Content @ \$1.35 per student

2. **AUTHORIZE** Procurement Management Services to award the contract up to the total estimated amount of \$6,700,000 for the initial contract term, and an amount not to exceed \$2,150,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not guarantee any estimated quantities will be purchased.

Because of a pending bid protest on the Testing Platform Services product, a finalized contract will not be entered into on said product until such time as the bid protest is resolved. If the protest is not resolved the award with the recommended vendors on this Testing Platform Services product will be stayed until the conclusion of the protest. } **ADDED**