

Office of Superintendent of Schools
Board Meeting of July 14, 1999

July 8, 1999

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD OF BID #236-XX03 - FOOD ITEMS: FROZEN AND REFRIGERATED

The purpose of this bid, opened on June 3, 1999, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of frozen and refrigerated food items, for use in the Food Service Program of the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 214 vendors sent bid forms or card notices of this advertised bid, 50 responded, with 35 bids meeting specifications (includes 7 bids meeting individual item specifications, but not all item specifications; not all vendors bid all items) and 15 no bids.

Identical prices were submitted on Items 78 - Frozen blueberry muffins, 80 - Frozen bran muffins and 86 - Assorted muffins, by J.D.F. & Associates of Temple Terrace, Florida, and J.S.B. Industries, Inc., d/b/a Muffin Town of Winthrop, Massachusetts. The recommendation reflects the award of these tie low bid items to J.D.F. & Associates, the State of Florida vendor, in accordance with Board Rule 6Gx13- 3C-1.061 - Identical Prices - Priorities for Award.

Inasmuch as items 31A, and 32 are alternates for other items being recommended for award, it is recommended that all bids received for these items be rejected. Inasmuch as no bids or no bids meeting specifications were received for items 12, 16, 18, 21, 27, 62, 87, 91, 92, and 93, it is recommended that all bids received for these items be rejected. These items will be purchased, as the need arises, in accordance with Board Rule 6Gx13- 3C-1.10 - Purchase Approval.

Fund Source
0410-Food Service

M/WBE Eligibility
Hispanic Male - \$44,040
African American Male - \$67,275

REPLACEMENT

G-79

RECOMMENDED: That The School Board of Miami-Dade, County, Florida, **AWARD** Bid #236-XX03 – FOOD ITEMS: FROZEN AND REFRIGERATED, to purchase, at firm unit prices, quantities, as may be required, of frozen and refrigerated food items, for use in the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective August 21, 1999, through February 4, 2000, as follows:

1. ALLSTATE FOOD MARKETING
2457 SILVER STAR ROAD
ORLANDO, FL 32804 ESTIMATE \$1,078,281.16
OWNER: PAUL L. HAIRE, C.E.O.

Low Unit Price: Items 4 through 7, 15, 17, 23 through 25, 51, 79 and 83.

Low Unit Price Meeting Specifications: Item 82.

- Item 4 – Pre-cooked roast beef @ \$2.19 per pound.
- Item 5 – Hamburger patties @ \$12.50 per case.
- Item 6 – Sandwich steaks @ \$25.20 per case.
- Item 7 – Meatballs @ \$23.25 per case (\$.1936 per portion).
- Item 15 – Skinless chicken patties @ \$36.06 per case (\$.2908 per portion).
- Item 17 – Breaded breakfast chicken patties @ \$23.85 per case.
- Item 23 – Chicken wings @ \$14.14 per case.
- Item 24 – Breaded chicken patties @ \$19.05 per case.
- Item 25 – Breaded chicken nuggets @ \$17 per case.
- Item 51 – Die cut flour tortillas @ \$15.28 per case (\$.05306 per portion).
- Item 79 – Pancakes, frozen @ \$7.52 per case.
- Item 82 – French toast, frozen @ \$14.75 per case.
- Item 83 – Waffles @ \$7.82 per case.

2. CERTIFIED/SEA SPECIALTIES, INC.
1111 N.W. 159 DRIVE
MIAMI, FL 33169 ESTIMATE \$530,400
OWNER: HARVEY OXENBURG

Low Unit Price: Item 40.

Low Unit Price Meeting Specifications: Item 41.

Item 40 – American cheese, bulk @ \$46.80 per case.
Item 41 – American cheese, sliced @ \$31.20 per case.

3. CHARLES E. MCLAUGHLIN COMPANY
1261 EAST SAMPLE ROAD
POMPANO BEACH, FL 33064 ESTIMATE \$213,281.25
OWNER: CHARLES E. MCLAUGHLIN, PRESIDENT

Only Bid Received: Item 26 - Chicken vegetable pockets @ \$26.25 per case.

4. CONSOLIDATED FOOD BROKERS OF FLORIDA, INC.
1437 SOUTH UNIVERSITY DRIVE
PLANTATION, FL 33324 ESTIMATE \$228,430
OWNER: ALBERT D. PIERSANTI, PRESIDENT

Low Unit Price Meeting Specifications: Item 28 – Turkey meat @ \$21.20 per case.

5. ECHO LAKE FARM PRODUCE COMPANY, INC.
33102 SOUTH HONEY LAKE ROAD
BURLINGTON, WI 53105 ESTIMATE \$24,975
OWNER: JERRY WARNTJES, GENERAL MANAGER

Low Unit Price Meeting Specifications: Items 2 and 3.

Item 2 – Eggs, frozen @ \$16.95 per case.

Item 3 – Frozen reduced cholesterol eggs @ \$16.05 per case.

6. FAIRLANE FOODS
2234 NORTH FEDERAL HIGHWAY, #479
BOCA RATON, FL 33431 ESTIMATE \$2,706
OWNER: J. ROYCE, PRESIDENT

Only Bid Received: Item 56 – Collard greens @ \$18.04 per case.

7. FLORIDA EGG & POULTRY, INC.
P.O. BOX 47-0888
MIAMI, FL 33247 ESTIMATE \$102,093.75
OWNER: IGNACIO ORDONEZ, PRESIDENT

Low Unit Price: Items 1 and 47.

Low Unit Price Meeting Specifications: Items 48 and 49.

Item 1 – Eggs, shell @ \$.65 per dozen.

Item 47 – American-Swiss blend cheese @ \$32.10 per case.

Item 48 – Cream cheese @ \$13.95 per case.

Item 49 – Cream cheese, individual @ \$13.95 per case.

8. HOPCO FOODSERVICE

3111 DELEON STREET

TAMPA, FL 33609

ESTIMATE \$343,392

OWNER: TOM SCHREIDER

Low Unit Price: Items 22, 33, 35, 38, 72, 75, and 84.

Only Bid Received: Items 34 and 89.

Low Unit Price Meeting Specifications: Item 19.

Item 19 – Turkey sausage patties/links @ \$15.96 per case (\$1.1218 per portion).

Item 22 – Oven-roasted chicken nuggets @ \$28.60 per case (\$2.860 per portion).

Item 33 – Hush puppies @ \$9.84 per case.

Item 34 – Turkey dogs @ \$8.90 per case.

Item 35 – Frankfurters, all beef @ \$10.90 per case.

Item 38 – IMPS #804 salami @ \$.92 per pound.

Item 72 – Sausage and pancake on a stick @ \$10.50 per case.

Item 75 – Muffins, frozen banana nut @ \$14.64 per case (\$1.1525 per portion).

Item 84 – Frozen pretzels @ \$10.50 per case.

Item 89 – Natural onion rings @ \$11 per case.

9. HOTPIE, INC.

1821 S.W. 31 AVENUE

PEMBROKE PARK, FL 33009

ESTIMATE \$14,520

OWNER: DENNIS CHUNG, PRESIDENT

(HM)

Only Bid Received: Item 9.

Low Unit Price Meeting Specifications: Item 90.

Item 9 – Beef turnovers @ \$24 per case.

Item 90 – Chicken turnovers @ \$24 per case.

10. INSTITUTIONAL FOOD BROKERS OF FLORIDA
5116 EAST FOWLER AVENUE
TAMPA, FL 33617 ESTIMATE \$22,084
OWNERS: GEORGE PRYBIS AND JOE RAKOCY

Low Unit Price: Items 71 and 85.
Only Bid Received: Item 58.

Item 58 – Garlic, fresh @ \$14.00 per case.
Item 71 – Buttermilk biscuits @ \$7.20 per case.
Item 85 – Burrito @ \$30.68 per case.

11. JUST ANOTHER FOOD BROKER, INC.
P.O. BOX 272283
TAMPA, FL 33688-2283 ESTIMATE \$298,989
OWNER: JACK LEWIS

Low Unit Price: Items 14, 73, 74 and 76.

Item 14 – Egg rolls @ \$13.20 per case (\$.33 per portion).
Item 73 – Croissants, sliced @ \$24.41 per case (\$.1695
per portion).
Item 74 – Croissants @ \$12.24 per case.
Item 76 – Breakfast bagels @ \$28.52 per case.

12. J.D.F. FOOD SPECIALIST MARKETING
C/O 12108 NORTH 56 STREET, SUITE C
TEMPLE TERRACE, FL 33617 ESTIMATE \$957,636.42
OWNER: JAMES DEFRANCESCO, PRESIDENT

Low Unit Price: Items 10, 11, 29, 37 and 50.
Low Unit Price Meeting Specifications: Items 30, 36 and
39.

Tie Low Unit Price: Items 78, 80 and 86.
Only Bid Received: Item 13.

Item 10 – Beef patties @ \$17.50 per case (\$.1822 per
portion).
Item 11 – Burritos @ \$16.20 per case (\$.27 per portion).
Item 13 – Chicken & bean burritos @ \$16.62 per case.
Item 29 – Turkey breast, no-salt @ \$2.25 per pound.
Item 30 – Turkey ham rolls @ \$1.06 per pound.
Item 36 – Corn dog nuggets @ \$11.98 per case.

- Item 37 – Corn dogs, turkey @ \$7.10 per case.
- Item 39 – Turkey pastrami @ \$1.090 per pound.
- Item 50 – Table style corn tortillas @ \$12.26 per case.
- Item 78 – Muffins, frozen blueberry @ \$18.72 per case
(\$1.560 per portion).
- Item 80 – Muffins, frozen, bran @ \$18.72 per case
(\$1.560 per portion).
- Item 86 – Assorted muffins @ \$7.98 per case.

13. MCCAIN FOODS, INC.
 C/O DULIN FOOD SERVICE, INC.
 3850 NORTH 29 TERRACE, SUITE 105
 HOLLYWOOD, FL 33020 ESTIMATE \$364,653
 OWNER: BARBARA SARTINI

Low Unit Price: Items 61 and 66.
 Low Unit Price Meeting Specifications: Items 63 and 81.
 Only Bid Received: Item 64.

- Item 61 – Potatoes, crinkle or strip @ \$12.59 per case.
- Item 63 – Potatoes, tater tots @ \$9.52 per case.
- Item 64 – Potatoes, frozen, letter shaped @ \$15.25 per
case.
- Item 66 – Potatoes, French fried @ \$9.77 per case.
- Item 81 – French toast sticks @ \$9.58 per case (\$0.0630
per portion).

14. MD FOOD BROKERS
 7310 WEST MCNAB ROAD, #105
 TAMARAC, FL 33321 ESTIMATE \$5,775
 OWNER: STUART MAROWITZ

Low Unit Price: Item 8 – Jamaican style beef patties @
 \$17.50 per case (\$4.38 per portion).

15. MERCADAGRO INTERNATIONAL CORPORATION
 12123 S.W. 131 AVENUE
 MIAMI, FL 33186 ESTIMATE \$94,248
 OWNER: ALFREDO LARDIZABAL, PRESIDENT

Only Bid Received: Item 60 – Sweet plantains, frozen @
 \$19.58 per case.

16. NIECO CORPORATION
1515 N.W. 167 STREET, SUITE 110-K
MIAMI, FL 33169 ESTIMATE \$67,275
OWNER: KEHINDE FABIYI, PRESIDENT (AM)

Only Bid Received: Item 52 – Citrus punch @ \$14.95 per case.

17. O'PELLE ENTERPRISES, INC.
D/B/A BAGELAND
1501 S.W. 5 COURT, SUITE C
POMPANO BEACH, FL 33069 ESTIMATE \$29,520
OWNER: JORGE S. FIDEL, PRESIDENT (HM)

Low Unit Price: Item 77 – Bagels, frozen @ \$7.20 per case (\$.10 per portion).

18. POPPY STREET FOOD PRODUCTS
P.O. BOX 2049
CORONA, CA 91718-2049 ESTIMATE \$299,420
OWNER: DIANA SCHMER, PRESIDENT

Low Unit Price: Items 42 and 45.

Low Unit Price Meeting Specifications: Item 65.

Only Bid Received: Items 20, 43, 44, 46, 69, 70 and 88.

Item 20 – Stuffed meat pockets @ \$23.43 per case.

Item 42 – American style cheese, sliced @ \$33.60 per case.

Item 43 – Cheddar cheese sticks @ \$15.27 per case.

Item 44 – Strip cheese sticks @ \$26.19 per case.

Item 45 – Mozzarella cheese @ \$2.05 per pound.

Item 46 – Processed American cheese @ \$20.15 per case.

Item 65 – Potatoes, frozen, triangular shaped @ \$10.77 per case.

Item 69 – Breakfast pockets @ \$21.99 per case.

Item 70 – Belgian waffle stix @ \$16.52 per case.

Item 88 – Baked sausage rolls @ \$19.93 per case.

19. STAR MARKETING OF MIAMI, INC.
P.O. BOX 470338
MIAMI, FL 33247 ESTIMATE \$287,602
OWNER: PAUL E. LATCH, PRESIDENT

Low Unit Price: Items 53 through 57, 59, 67 and 68.

- Item 53 – Broccoli, frozen, ¾" cut @ \$8.20 per case.
- Item 54 – Broccoli Normandy @ \$9.80 per case.
- Item 55 – Carrots, sliced @ \$7.30 per case.
- Item 57 – Cobbetts/cob corn @ \$9.20 per case.
- Item 59 – Peas, green, frozen @ \$8.40 per case.
- Item 67 – Spinach @ \$14.76 per case.
- Item 68 – Mixed vegetables @ \$8.40 per case.

20. TRIDENT SEAFOODS, INC.
C/O DULIN FOOD SERVICE, INC.
3850 NORTH 29 TERRACE, SUITE 105
HOLLYWOOD, FL 33020 ESTIMATE \$159,950
OWNER: BARBARA SARTINI

Low Unit Price: Items 31 and 32A.

- Item 31 – Shaped fish nuggets, pollock @ \$11.50 per case (\$2.875 per portion).
- Item 32A – Fish portion, whiting @ \$12.00 per case (\$2.666 per portion).

21. Reject Items 12, 16, 18, 21, 27, 31A, 32, 62, 87, 91, 92 and 93.

- Item 12 – Burritos w/steak fajita filling.
- Item 16 – Grilled chicken breakfast patties.
- Item 18 – Skin-free breaded chicken pieces.
- Item 21 – Stuffed meat pockets.
- Item 27 – Croquettes, chicken.
- Item 31A – Shaped fish nuggets, pollock.
- Item 32 – Fish portions, whiting.
- Item 62 – Potatoes, frozen, tapered.
- Item 87 – Lowfat biscuits.
- Item 91 – Gyros.
- Item 92 – Bagels, French toast.
- Item 93 – Cultured sour cream.

22. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$5,208,020.08. The award shall be made subject to the resolution of bid protests, if any.