

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD OF BID #264-XX06 – DENTAL SUPPLIES AND EQUIPMENT,
CATALOG DISCOUNT**

The purpose of this bid, opened on May 18, 1999, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of dental supplies and equipment, for various locations. The Board is not obligated to place any order with any vendor participating in this bid, however, all purchasers, schools and departments are to refer to catalogs and discounts of participating vendors, in an attempt to meet their requirements at the lowest and best prices. Of 54 vendors sent bid forms or card notices of this advertised bid, 8 responded, with 8 bids meeting specifications.

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #264-XX06 – DENTAL SUPPLIES AND EQUIPMENT, CATALOG DISCOUNT, to establish a contract, to purchase, at firm discounts, quantities, as may be required, of dental supplies and equipment, for various locations, during the term of the bid, effective July 14, 1999, through July 13, 2000, as follows:

Item 1 – Percent discount off catalog or price list using purchase orders.

Item 2 – Percent discount off catalog or price list using credit cards.

1. ATLANTA DENTAL SUPPLY
3080 PRESIDENTIAL DRIVE
ATLANTA, GA 30340
OWNER: WILLIAM GORMAN

Item 1 – @ 10% discount.

2. BRASSELER, USA
800 KING GEORGE BOULEVARD
SAVANNAH, GA 31419
OWNER: PETER BRASSELER

Item 1 - @ 30% - 60% discount.
Item 2 - @ 0% discount.

3. COLUMBIA DENTOFORM CORPORATION
34-24 HUNTER'S POINT AVENUE
LONG ISLAND CITY, NY 11101
OWNER: JEFFREY PERLMAN

Item 1 - @ 20% discount.
Item 2 - @ 20% discount.

4. DENTSPLY CERAMCO
SIX TERRI LANE
BERLINGTON, NJ 08016
OWNER: JOHN MILES II, PRESIDENT

Item 1 - @ 25% discount.
Item 2 - @ 25% discount (+ 2% on total).

5. HENRY SHEIN, INC.
135 DURYEA ROAD
MELVILLE, NY 11747
OWNER: STANLEY BERGMAN, PRESIDENT

Item 1 - @ 12% discount, 5% on film, alloy and
anesthetic.
Item 2 - @ 12% discount, 5% on film, alloy and
anesthetic.

6. OMEGA GROUP, INC.
7875 S.W. 40TH STREET, SUITE 211
MIAMI, FL 33155
OWNER: MARCEL LECOIRS

Item 1 - @ 20% discount.

7. TICONIUM COMPANY
413 NORTH PEARL STREET
ALBANY, NY 12207-1311
OWNER: BILL REAGAN, PRESIDENT

Item 1 – @ 10% discount.

Item 2 – @ 10% discount.

8. ZAHN DENTAL COMPANY, INC.
520 SOUTH ROCK BOULEVARD
RENO, NV 89502
OWNER: NORMAN WEINSTOCK, PRESIDENT

Item 1 – @ 10% discount – Merchandise.

5% discount – Equipment, and 4% discount - Teeth.

9. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$8,743.22. The award shall be made subject to the resolution of bid protests, if any.

RHH/lja