

January 7, 2000

Financial Affairs

Richard H. Hinds, Chief Financial Officer

**SUBJECT: PARTIAL AWARD OF BID #043-ZZ04 – COMPUTERS: CLASSROOM/
ADMINISTRATIVE AND SERVERS**

The purpose of this bid, opened on September 21, 1999, is to establish a contract, to purchase, at firm educational discounts, quantities, as may be required, of classroom and administrative computers and servers, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 664 vendors sent bid forms or card notices of this advertised bid, 70 responded, with 38 regular bids, 4 bids not meeting specifications (not all vendors bid all items) and 28 no bids.

The following manufacturers/brands, ABC, Acer, Apple, AST, Compaq, Daly, Dell, Hewlett Packard, Daly, IBM, Fujitsu, Panasonic, Premio, Miscrosys, Megabyte, Tec/Alpha, Toshiba, Tiger and Virtucom were awarded at the Board meeting of October 20, 1999.

The following manufacturers/brands, Compulink, Compatibles (Compunet), ESQ, Jetta, DFI, and PCP are being held for further evaluation and may be awarded at the Board meeting of February 9, 2000.

Fund Source

Various

M/WBE Eligibility

None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #043-ZZ04 –COMPUTERS: CLASSROOM/ADMINISTRATIVE AND SERVERS, to purchase, at firm educational discounts, quantities, as may be required, of classroom and administrative computers and servers, for various locations, during the term of the bid, effective January 12, 2000, through October 19, 2000, as follows:

REPLACEMENT

G-78

Item 1 – Computer Systems:

- A. 1 through 49 computer units - % of discount.
- B. 50 through 99 computer units - % of discount.
- C. 100 plus computer units - % of discount.

Item 2 – Servers:

- A. 1 through 4 servers - % of discount.
- B. 5 through 9 servers - % of discount.
- C. 10 plus servers - % of discount.

1. ADVANCED MICRO SERVICES

12455 S.W. 42 STREET

MIAMI, FL 33175

OWNER: ALAIN AGRAMONTE, PRESIDENT

Item 1A – ASUS @ 5% discount.

Item 1B – ASUS @ 10% discount.

Item 1C – ASUS @ 13% discount.

Item 2A – ASUS @ 5% discount.

Item 2B – ASUS @ 10% discount.

Item 2C – ASUS @ 13% discount.

2. COMARK GOVERNMENT EDUCATION SALES, INC.

218 EAST ORANGE AVENUE

LAKE WALES, FL 33853

OWNERS: PHIL CORCORAN AND CHUCK WOLANDE

Item 1A – Gateway @ 2% discount.

Item 1B – Gateway @ 2% discount.

Item 1C – Gateway @ 3% discount.

Item 2A – Gateway @ 4% discount.

Item 2B – Gateway @ 4% discount.

Item 2C – Gateway @ 5% discount.

3. DIGITAL SUPPORT CORPORATION

200 EXECUTIVE WAY, SUITE 114

PONTE VERDE, FL 32082

OWNERS: PETER BRIGHAM, PRESIDENT

Item 1A – Gateway @ 4% discount.

Item 1B – Gateway @ 4% discount.

Item 1C – Gateway @ 5% discount.

Item 2A – Gateway @ 3% discount.
Item 2B – Gateway @ 4% discount.
Item 2C – Gateway @ 5% discount.

4. MEGABYTE INTERNATIONAL CORPORATION
5610 WEST SLIGH AVENUE, SUITE 106
TAMPA, FL 33634
OWNERS: MARK LINDSAY, PRESIDENT

Item 1A – NEC @ 3% discount.
Item 1B – NEC @ 5% discount.
Item 1C – NEC @ 7% discount.
Item 2A – NEC @ 3% discount.
Item 2B – NEC @ 5% discount.
Item 2C – NEC @ 7% discount.

5. SOFTWARE HOUSE INTERNATIONAL
6101 PALM TRACE DRIVE, SUITE 106
DAVIE, FL 33314
OWNERS: THAI LEE, C.E.O./PRESIDENT

Item 1A – NEC @ cost plus 2%.
Item 1B – NEC @ cost plus 1.5%.
Item 1C – NEC @ cost plus 1%.
Item 2A – NEC @ cost plus 2%.
Item 2B – NEC @ cost plus 1.5%.
Item 2C – NEC @ cost plus 1%.

6. TANGENT COMPUTER, INC.
197 AIRPORT BOULEVARD
BURLINGAME, CA 94010
OWNERS: DOUGLAS J. MONSOUR, C.E.O./PRESIDENT

Item 1A – Tangent @ 17% discount.
Item 1B – Tangent @ 17.5% discount.
Item 1C – Tangent @ 18% discount.
Item 2A – Tangent @ 17% discount.
Item 2B – Tangent @ 18% discount.
Item 2C – Tangent @ 20% discount.

7. The award shall be made subject to the resolution of bid protests, if any.