

Office of Superintendent of Schools
Board Meeting of January 12, 2000

January 11, 2000

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD OF BID #063-ZZ07 - INDUSTRIAL/TECHNOLOGY
EDUCATION EQUIPMENT AND SUPPLIES**

The purpose of this bid, opened on November 23, 1999, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of industrial/technology education equipment and supplies, for various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the firm percent discount bid, but is not obligated to purchase any guaranteed amount. Of 35 vendors sent bid forms or card notices of this advertised bid, 23 responded, with 16 bids meeting specifications, 2 bids not meeting specifications, 2 non-responsive bids (no manual signature, no Bidder Qualification form) and 3 no bids.

Fund Source
Various

M/WBE Eligibility
Female - No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #063-ZZ07 - INDUSTRIAL/TECHNOLOGY EDUCATION EQUIPMENT AND SUPPLIES, to purchase, at firm discounts, quantities, as may be required, of industrial/technology education equipment and supplies, for various schools and departments, during the term of the bid, effective January 12, 2000, through January 11, 2001, as follows:

1. ANSWERMATIC DIVISION ZOOM TECHNOLOGY
465 TAUNTON AVENUE, SUITE 304
WEST BERLIN, NJ 08091
OWNER: JACK MAGOOLAGHAM, VICE-PRESIDENT

Only Firm Percentage Discount:

Item 1 - Equipment @ 0% discount.
Answermatic, Inc.
Zoom Tech, Inc.

**REPLACEMENT
G-80**

2. ATLANTIC AUTO SUPPLIERS, INC.
141 N.E. 24 STREET
MIAMI, FL, 33137
OWNER: JOSE SUAREZ, PRESIDENT

Only Firm Percentage Discount:

Item 1 – Equipment @ 20% discount. (Add 10% installation)

Mohawk:

A-7 \$4,480

Syst I - \$5,000

LMF 12 - \$6,800

TP15 - \$9,600

TP25 – (24" x 20') \$7,120

TP25 – (24" x 25') \$8,670

TP25 – (24" x 30') \$9,850.50

3. D.C. JAEGER CORPORATION
135 N. KNOWLES AVENUE
WINTER PARK, FL 32789
OWNER: DONALD C. JAEGER, CHAIRMAN/C.E.O.

Only Firm Percentage Discount:

Item 1 – Equipment, supplies and software @ 0%.

Applied Educational Systems, Inc.

Applied Technologies

The Computer Learning Works, Inc.

Depco, Inc.

Diploma Technologies, Inc.

Greene Manufacturing, Inc.

Innovative Technologies in Education, Inc.

Intelitek

Odyssey Educational Systems, Inc.

PCS Educational Systems, Inc.

Pitsco Lego Dacta

Pitsco Pathways

Pitsco Synergistic Systems

The Science Instruments Company

Technical Resource Group

Training Labs, Inc.

4. FLORIDA TECHNOLOGY SYSTEMS, INC.
P.O. BOX 1805
BUSHNELL, FL 33513
OWNER: DANIEL D. WHITE, PRESIDENT

Only Firm Percentage Discount:

Item 1 – Equipment @ 5%
Supplies @ 0%
Software @ 5%
D and M Technologies, Inc.
Denford, Inc.
E & L Instruments
Energy Concepts, Inc.
Amatrol
L J Technical Systems, Inc.
Tech Ed Concepts, Inc.
Chec Systems, Inc.

5. FREY SCIENTIFIC/BRODHEAD GARRETT
A DIVISION OF SCHOOL SPECIALTY
100 PARAGON PARKWAY
MANSFIELD, OHIO 44903
OWNER: DIANN HAMMONS, CONTRACT
ADMINISTRATOR

Only Firm Percentage Discount:

Item 1 – Equipment, supplies, and software @ 10%
discount.
1999 & 2000 Brodhead/Garrett

6. HOLMQUIST EDUCATIONAL CONSULTANTS, INC.
3315 SILVERPOND DRIVE
PLANT CITY, FL 33567-2722
OWNER: STEPHANIE KAYE HOLMQUIST, PRESIDENT

Only Firm Percentage Discount:

Item 1 – Equipment, supplies, and software @ 10%
discount.
Future Horizons
Intelds Middle School Tech

KNEX
LASX
Best Firm Percentage Discount:

Item 1 – Shain-Shop Bilt, Inc.

7. MLCS LTD.
P.O. BOX 4053
RYDAL, PA 19046
OWNER: MERLE LEVY, PRESIDENT

Only Firm Percentage Discount:

Item 1 – Equipment, supplies, and software discounted.
MLCS
Router Bits & Professional Woodworks Products

8. MEGATECH CORPORATION
555 WOBURN STREET
TEWKSBURY, MA 01876
OWNER: VAHAN V. BASMAJIAN

Only Firm Percentage Discount Meeting Specifications:

Item 1 – Equipment, supplies, and software @ 2%
discount.
Megatech Corporation

9. MIDWEST TECHNOLOGY PRODUCTS AND SERVICES
P.O. BOX 3717
SIOUX CITY, IA 51102
OWNER: LINDA FLOM, C.E.O. (WF)

Only Firm Percentage Discount:

Item 1 – Equipment, supplies, and software @ 10%
discount.
Midwest Technology Products & Services

10. MODERN SCHOOL SUPPLIES
P.O. BOX 958
HARTFORD, CT 06143
OWNER: DANIEL SHOHAW, PRESIDENT

Only Firm Percentage Discount:

Item 1 – Equipment @ 5%, supplies @ 10%, software @ 0% discount, and minimum order \$50.00.

Science Education
Technology Education
Design & Drafting

11. PAXTON/PATTERSON
5719 W. 65 STREET
CHICAGO, IL 60638
OWNER: R. C. WEST, PRESIDENT

Only Firm Percentage Discount:

Item 1 – Supplies 10% discount, and minimum order \$75.

Paxton/Patterson Catalog

12. PITSCO INNOVATIVE EDUCATION
1002 EAST ADAMS
PITTSBURG, KS 66762
OWNER: HARVEY R. DEAN, PRESIDENT

Best Firm Percentage Discount:

Item 1 – Equipment, supplies, and software @ 0% discount, plus free freight on minimum orders of \$25.

13. RCR TECHNOLOGIES, INC.
P.O. BOX 2650
MELBOURNE, FL 32902
OWNER: LUCY BONVILLE

Only Low Percentage Discount:

Item 1 – Equipment, supplies and software @ 0% discount.

Emco Maler Corporation
Inster Corporation
Marcraft Corporation

Nida Corporation
Matrix Multimedia

14. R. T. JOHNSON COMPANY, INC.
P.O. BOX 963
ORANGE PARK, FL 32067
OWNER: RICHARD T. JOHNSON, PRESIDENT

Only Firm Percentage Discount:

Item 1 – Equipment, supplies, and software @ 0% discount.
Techno
Mastercam
Lasy
Valiant
K'nex
RD Resource
Morse

15. SNAP-ON-TOOLS
15745 S.W. 146 AVENUE
MIAMI, FL 33177
OWNER: WILLIAM CORNORY, C.E.O.

Only Firm Percentage Discount:

Item 1 – Equipment @ 20%
Supplies @ 25%
Software @ 25%

16. TECHNICAL TRAINING AIDS, INC.
1791 BLOUNT ROAD, SUITE 905
POMPANO BEACH, FL 33069
OWNER: VINCE RANDAZZO

Low Firm Percentage Discount:

Item 1 – Equipment, supplies and software @ 2% discount.
Heathkit Electronics
Questech Construction Trades
Fleetwood Language Lab

Autodesk Cad Software
Atech Automotive
Hitachi Graphic Display
Hypergraphic Classroom Performance System
Micro 2000 Computer Trouble-shooting
Mini Tech CNC Cad/Cam
Robotel Classroom Graphic System
Smart Technologies Graphic Demo Board

17. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$1,400,000. The award shall be made subject to the resolution of bid protests, if any.

RHH/lja