

January 26, 2000

Education  
Joseph H. Mathos, Deputy Superintendent

**SUBJECT: CONFIRM A CONTRACTUAL AGREEMENT WITH THE SCHOOL BOARD OF HILLSBOROUGH COUNTY, FLORIDA, FOR MEDICAID ADMINISTRATIVE OUTREACH CLAIM SERVICES, IN AN AMOUNT NOT TO EXCEED \$2,706,672, FROM JANUARY 1, 2000 THROUGH DECEMBER 31, 2002**

This request is for confirmation of a contractual agreement with The School Board of Hillsborough County, Florida (Hillsborough), for Medicaid Administrative Outreach Claim Services. Florida Statutes state that effective February 14, 2000, contingency fee based contracts will no longer be permitted for Medicaid claiming services. As a result, the flat fixed quarterly fee will be \$225,556, for a total amount for the term of the contract not to exceed \$2,706,672. This will result in lower fees paid to Hillsborough and a significant increase in net revenue to our district based on current claims to date.

The School Board has had a contractual agreement with Hillsborough since February 19, 1998. Hillsborough offered Florida districts the opportunity to participate in their existing Administrative Outreach Program through a consortium that now consists of 25 Florida districts. Hillsborough administers and processes all Administrative Outreach claims through its contract with Cost Management Services (CMS), Inc. The term of Hillsborough's contract with CMS extends to December 31, 2002.

This current contract is in effect until September 30, 2000. The new contract is being recommended for extension until December 31, 2002. The reason for this extension is due to the extensive training that has taken place for the establishment of the claiming process and the satisfactory results that have been achieved through the current agreement.

The Professional Services Contract Committee established by School Board Rule 6Gx13-3F-1.021 reviewed this contractual agreement on January 19, 2000, and recommended that an exception to the rule regarding bids or Requests for Proposals be granted as otherwise determined by the committee. The existing Hillsborough contract allows Miami-Dade County Public Schools to more efficiently and rapidly access the claims process and bring in additional revenue to the district.

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. confirm a contractual agreement with The School Board of Hillsborough County, Florida, for Medicaid Administrative Outreach Claim Services, in an amount not to exceed \$2,706,672, from January 1, 2000 through December 31, 2002; and
2. grant an exception to School Board Rule 6Gx13- 3F-1.021.

RKF:trg