

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: REQUEST FOR APPROVAL OF SUPPLEMENTAL AWARDS ON TERM BIDS

The purpose of this request is to obtain prior approval of supplemental awards on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid terms expire.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, APPROVE the supplemental awards on the following term bids, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the bid terms expire.

(1)

Bid #151-VV10M/WBE – FURNISH AND INSTALL FENCE AND GATES, to establish a contract, at firm unit prices, to furnish and install chain link fences, gates, accessories, and related services, at any Miami-Dade County Public Schools location, for Maintenance and Operations, during the term of the bid, effective May 13, 1999, through May 12, 2000. This supplemental award is requested due to increased requests by school and region administrations, for fencing of school sites. Maintenance and Operations has identified twelve (12) projects district-wide, totaling \$156,136, requiring immediate attention.

Fund Source
Various

M/WBE Eligibility
Hispanic Female

1. GOMEZ AND SON FENCE
10805 N.W. 22 STREET
MIAMI, FL 33172
OWNER: CARIDAD GOMEZ

ORIGINAL AWARD AMOUNT	\$210,949.10
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$156,136

(2)

Bid #211-VV11 – SCHOOL BUS RADIO SYSTEM LEASE/PURCHASE, to establish a contract, to lease/purchase, at firm unit prices, quantities, as may be required, of school bus radio systems, for the Department of Transportation, during the term of the bid, effective April 15, 1998, through April 14, 2000. This supplemental award is requested due to increased usage resulting from the addition of Stores and Mail Distribution and Maintenance Materials Management vehicles. The company providing the service to these vehicles was sold and the frequencies used, discontinued. The supplemental amount requested is based on the average monthly expenditure amount needed to provide this service to these additional vehicles.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100-General	None

1. CLASSIC VENTURES DIVERSIFIED, INC.
D/B/A RAPID COMMUNICATIONS
1461 BANKS ROAD
MARGATE, FL 33063
OWNER: DOUGLAS SINCLAIR, PRESIDENT

ORIGINAL AWARD AMOUNT	\$250,560
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$17,280

(3)

Bid #015-XX02 – FERTILIZER, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of fertilizer, for Maintenance Materials Management stock, during the term of the bid, effective September 7, 1999, through August 31, 2000. This supplemental award is requested due to fertilization cycles of senior high school athletic fields. Last contract usage averaged \$602.64, per month, while this year's usage has averaged \$1,612.50, per month. The supplemental amount requested is based on the increased number of scheduled fertilization cycles, for high school athletic fields, from two (2) cycles to four (4) cycles, per year.

Fund Source
0100-General

M/WBE Eligibility
None

1. SUNNILAND CORPORATION
P.O. BOX 8001
SANFORD, FL 32772-8001
OWNER: THOMAS W. MOORE, PRESIDENT

ORIGINAL AWARD AMOUNT	\$6,600
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$14,520

(4)

Bid #138-XX04 – COMPUTER EQUIPMENT SERVICE AND REPAIR (ON-SITE), to establish a contract, to provide, at firm unit prices, quantities, as may be required, of on-site computer equipment service and repair, for various locations, during the term of the bid, effective February 1, 1999, through June 30, 2000. This supplemental award is requested due to higher than anticipated usage, resulting from various types of computer equipment out of warranty. This is a first time bid with no previous service history. The monthly usage has averaged approximately \$28,087. The supplemental amount requested is based on the average monthly expenditure amount, times the sixteen (16) month contract period, minus the original award amount.

Fund Source
0100-General

M/WBE Eligibility
None

1. DALY COMPUTER
7-1 METROPOLITAN COURT
GAITHERSBURG, MD 20878
OWNER: RYAN T. YU, PRESIDENT
2. KOMPUTER KINGDOM, INC.
4836 VICTOR STREET
JACKSONVILLE, FL 32207
OWNER: JAY DAVIS
3. R.S. COMPUTER SALES, INC.
2700 S.W. 3 AVENUE, SUITE 2F
MIAMI, FL 33129
OWNER: RICHARD SHELOW, PRESIDENT
4. SCANTRON SERVICE GROUP
2020 SOUTH 156 CIRCLE
OMAHA, NE 68130-2585
OWNER: DAVID CONWAY, PRESIDENT

ORIGINAL AWARD AMOUNT	\$360,000
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$89,392

(5)

Bid #174-XX06 - CLASSROOM MATERIALS CATALOG DISCOUNT, to establish a contract, to purchase, at firm discounts, quantities, as may be required, to establish a contract, of classroom materials, for various schools, during the term of the bid, effective April 14, 1999, through August 31, 2000. This supplemental award is requested due to a sixteen (16) month contract period. Last contract usage averaged \$169,764.85, per month, while this year's usage has averaged \$192,205.14, per month. The supplemental amount requested is based on the average monthly expenditure amount, times the sixteen (16) month contract period, minus the original award amount.

Fund Source

Various

M/WBE Eligibility

Female - No Dollar Amount

Hispanic Female - No Dollar amount

1. ABC SCHOOL SUPPLY, INC.
3312 NORTH BERKELEY LAKE ROAD
DULUTH, GA 30096
OWNER: CARL ANDERSON, PRESIDENT
2. ACE EDUCATIONAL SUPPLIES, INC.
5595 SOUTH UNIVERSITY DRIVE
DAVIE, FL 33328
OWNER: RICHARD LUDWIG, PRESIDENT
3. AFP INDUSTRIES, INC.
4436 S.W. 74 AVENUE
MIAMI, FL 33155
OWNER: VIVIAN CASTELLANOS, PRESIDENT (HF)
4. ALBANESI EDUCATIONAL CENTER
708 NORTH MACARTHUR BOULEVARD
IRVING, TX 75061
OWNER: FRANCO ALBANESI, OWNER

5. AMERICAN EAGLE
D/B/A TEACHER'S DISCOVERY
2741 PALDAN DRIVE
AUBURN HILLS, MI 48326
OWNER: BRUCE MCWILLIAMS, PRESIDENT
6. AMFAK, INC.
3160 S.W. 22 STREET
MIAMI, FL 33145
OWNER: EDWARD CANN, PRESIDENT
7. A.W. PELLER AND ASSOCIATES, INC.
P.O. BOX 106
HAWTHORNE, NJ 07507-0106
OWNER: ALLEN W. PELLER
8. BECKLEY CARDY, A SCHOOL SPECIALTY COMPANY
100 PARAGON PARKWAY
MANSFIELD, OH 44903
OWNER: MEZZANINE LENDING ASSOCIATION, I.
9. BEST LABS
6541-44 STREET NORTH, SUITE 6005
PINELLAS PARK, FL 33781
OWNER: RAY-O-VAC
10. BMI EDUCATIONAL SERVICES
P.O. BOX 800
DAYTON, NJ 08810-0800
OWNER: JERRY WAGNER, PRESIDENT/C.E.O.
11. BRUCE A. ITHIER, LEPIDOPTERIST
P.O. BOX 392
BOLIVAR, PA 15923
OWNER: BRUCE A. ITHIER
12. BSN SPORTS
P.O. BOX 7726
DALLAS, TX 75209
OWNER: JOHN WALKER, PRESIDENT

13. CARLEX, INC.
P.O. BOX 81786
ROCHESTER, MI 48308
OWNER: EVA HANNA, PRESIDENT
14. CENTRAL AUDIO VISUAL, INC.
1212 SOUTH ANDREWS AVENUE
FORT LAUDERDALE, FL 33316
OWNER: MICHAEL S. LEVER, PRESIDENT
15. CHILDCRAFT EDUCATION CORPORATION
P.O. BOX 3239
LANCASTER, PA 17604-3239
OWNER: RON SUCHODOLSKI, PRESIDENT
16. CLASSIC SCHOOL PRODUCTS
174 SEMORAN COMMERCE PLACE
SUITE A-106
APOPKA, FL 32703
OWNER: CHARLOTTE SELTZER, PRESIDENT
17. COMMUNITY PRODUCTS LLC
D/B/A COMMUNITY PLAYTHINGS
P.O. BOX 255
FARMINGTON, PA 15437
OWNER: CHRISTIAN P. DOMER, PRESIDENT
18. CUISENAIRE COMPANY OF AMERICA, INC.
P.O. BOX 5026-10 BANK STREET
WHITE PLAINS, NY 10602
OWNER: PETER JOVANOVIICH, PRESIDENT
19. DELTA EDUCATION, INC.
P.O. BOX 3000
NASHUA, NH 03061
OWNER: STEPHAN KOHLER, PRESIDENT
20. DEMCO, INC.
P.O. BOX 7488
MADISON, WI 53707
OWNER: ED MUIR, PRESIDENT

21. DICK BLICK COMPANY
P.O. BOX 26
ALLENTOWN, PA 18105
OWNER: BOB BUCHSBAUM, C.E.O.
22. DIDAX EDUCATIONAL RESOURCES
395 MAIN STREET
ROWLEY, MA 01969
OWNER: BRIAN SCARLET, PRESIDENT
23. DRAGO – NEWTON SCHOOL EQUIPMENT
P.O. BOX 4868
HIALEAH, FL 33014
OWNER: MARK GURMAN, PRESIDENT
24. EARLY SCHOOL MATERIALS COMPANY
P.O. BOX 727
LAFAYETTE, OR 97127
OWNER: J.M. ROCKWOOD
25. EDUCATORS OUTLET
P.O. BOX 397
TIMNATH, CO 80547
OWNER: ROBERT BOND, PRESIDENT
26. ELLISON EDUCATIONAL EQUIPMENT, INC.
25862 COMMERCENTRE DRIVE
LAKE FOREST, CA 92630-8804
OWNER: LISA CORCORAN, PRESIDENT
27. ERNIE MORRIS ENTERPRISES, INC.
P.O. BOX 818
BUSHNELL, FL 33513
OWNER: ERNEST MORRIS, PRESIDENT
28. ETA
620 LAKEVIEW PARKWAY
VERNON HILLS, IL 60061
OWNER: DENNIS GOLDMAN, PRESIDENT

29. GAIL W. BAUMAN
5435 BRANDY CIRCLE
FORT MYERS, FL 33919
OWNER: GAIL BAUMAN
30. GAYLORD BROTHERS
A DIVISION OF THE CROXDON COMPANY, INC.
P.O. BOX 4901
SYRACUSE, NY 13221-4901
OWNER: MORRIS H. BERGREEN, PRESIDENT
31. GET SMART
P.O. BOX 56-1987
MIAMI, FL 33256-1987
OWNER: CAROLE BERNSTEIN, PRESIDENT (WF)
32. GEYER INSTRUCTIONAL AIDS COMPANY, INC.
P.O. BOX 10060
FORT WAYNE, IN 46850
OWNER: FRED L. GEYER, PRESIDENT
33. HELEN GILMORE, INC.
D/B/A HELEN GILMORE LEARNING CENTER
P.O. BOX 19015
WEST PALM BEACH, FL 33416-9015
OWNER: HELEN GILMORE, PRESIDENT
34. HIGHSMITH, INC.
W5527 HIGHWAY 106
FORT ATKINSON, WI 53538
OWNER: DUNCAN HIGHSMITH, PRESIDENT/C.E.O.
35. IT'S ELEMENTARY!
P.O. BOX 1151
MINNEAPOLIS, MN 55440-1151
OWNER: PAUL GRIFFITH, PRESIDENT
36. J. L. HAMMETT COMPANY
2050 POSTAL WAY
DALLAS, TX 75212
OWNER: RICHMOND HOLDEN, JR., PRESIDENT/C.E.O.

37. THE JULIANA GROUP, INC.
7 DRAYTON STREET
SUITE 208
SAVANNAH, GA 31401
OWNER: DAVID K. LERCH
38. LAKESHORE LEARNING MATERIALS
2695 EAST DOMINGUEZ STREET
CARSON, CA 90749
OWNER: LAKESHORE EQUIPMENT COMPANY
39. KAPLAN COMPANIES, INC.
P.O. BOX 609
LEWISVILLE, NC 27023
OWNER: HAL KAPLAN, PRESIDENT
40. MAR*CO PRODUCTS, INC.
1443 OLD YORK ROAD
WARMINSTER, PA 18974
OWNER: ARDEN MARTENE, PRESIDENT
41. MATRIX DATA CORPORATION
21555 DRAKE ROAD
CLEVELAND, OH 44136
OWNER: VI OCRANE, PRESIDENT
42. MICHAEL OLAF COMPANY
P.O. BOX 1162
ARCATA, CA 95518
OWNER: SUSAN STEPHENSON
43. MODERN CURRICULUM, INC.
4350 EQUITY DRIVE
P.O. BOX 2649
COLUMBUS, OH 43216-2649
OWNER: CAITLIN ROTCHFORD
44. MPI SCHOOL & INSTRUCTIONAL SUPPLIES
P.O. BOX 24155
LANSING, MI 48909
OWNER: DAVID MCSHERRY, PRESIDENT

45. NASCO
901 JANESVILLE AVENUE
P.O. BOX 901
FORT ATKINSON, WI 53538-0901
OWNER: RICHARD CIURCZAK, PRESIDENT
46. NIENHUIS MONTESSORI U.S.A., INC.
320 PIONEER WAY
MOUNTAIN VIEW, CA 94041
OWNER: NIENHUIS MONTESSORI
47. ORIENTAL TRADING COMPANY, INC.
P.O. BOX 2050
OMAHA, NE 68103-2050
OWNER: TERRY MATANACE, PRESIDENT
48. FRANK PAXTON AND COMPANY
D/B/A PAXTON - PATTERSON
1003A GREENTREE EXECUTIVE CAMPUS
MARLTON, NJ 08053
OWNER: A. WENDT, PRESIDENT
49. PRIORITY MONTESSORI MATERIALS
3920 'P' ROAD
PAONIA, CO 81428
OWNER: RUTH A. PRYOR
50. PRUFROCK PRESS, INC.
P.O. BOX 8813
WACO, TX 76714
OWNER: JOEL MCINTOSH
51. PYRAMID SCHOOL PRODUCTS
6510 NORTH 54 STREET
TAMPA, FL 33810-1994
OWNER: LAWRENCE A. MILLER, PRESIDENT
52. QUEEN OFFICE SUPPLIES, INC.
119 WEST 23 STREET, #903
NEW YORK, NY 10011
OWNER: CAROLYN WIXMAN, PRESIDENT (WF)

53. QUILL CORPORATION
100 SCHELTER ROAD
LINCOLNSHIRE, IL 60069
OWNER: JACK MILLER, PRESIDENT/C.E.O.
54. REAL-WAY, INC.
D/B/A REAL-WAY SCHOOL SUPPLY
18699 S.W. 107 AVENUE
MIAMI, FL 33157
OWNER: VALERIE FRANK, PRESIDENT
55. REPLICAS BY TYSON
P.O. BOX 159
COVINGTON, OH 45318-0159
OWNER: FREDERICK J. TYSON, PRESIDENT
56. RHYTHM BAND INSTRUMENTS, INC.
P.O. BOX 126
FORT WORTH, TX 76101-6126
OWNER: BOB BERGIN, PRESIDENT
57. SAX ARTS & CRAFTS
2405 SOUTH CALHOUN ROAD
NEW BERLIN, WI 53151
OWNER: RICHARD NAGEL, PRESIDENT
58. SCHOOL SPECIALTY
101 ALMGREN DRIVE
P.O. BOX 3004
AGAWAM, MA 01001-8004
OWNER: DAVID KRUPCZAK, PRESIDENT
59. SCHOOL STUFF, INC.
8595 COLLEGE PARKWAY
FORT MYERS, FL 33919
OWNER: MICHELLE LATORRE, PRESIDENT
60. STECK – VAUGHN COMPANY
P.O. BOX 26015
AUSTIN, TX 78759
OWNER: RICHARD BLUMENTHAL, PRESIDENT

- 61. SPORTIME LLC
ONE SPORTIME WAY
ATLANTA, GA 30340
OWNER: GENESIS DIRECT
- 62. T.F.H. (U.S.A.), LTD.
4537 GIBSONIA ROAD
GIBSONIA, PA 15044
OWNER: KATE MAXIN, U.S. MANAGER
- 63. THINKING WORKS
P.O. BOX 468
ST. AUGUSTINE, FL 32085
OWNER: SANDRA PARKS
- 64. U.S. GAMES
BOX 117028
CARROLLTON, TX 75011-7028
OWNER: JOHN WALKER, PRESIDENT/C.E.O.
- 65. U.S. TOY COMPANY, INC.
D/B/A CONSTRUCTIVE PLAYTHINGS
13201 ARRINGTON ROAD
GRANDVIEW, MO 64030
OWNER: MICHAEL KLEIN, PRESIDENT
- 66. VARON & ASSOCIATES INTERNATIONAL
CORPORATION
2801 S.W. 71 TERRACE
SUITE 1014
DAVIE, FL 33314
OWNER: EDGAR VARON, PRESIDENT
- 67. VERNON LIBRARY SUPPLIES, INC.
2851 COLE COURT
NORCROSS, GA 30071
OWNER: SHAI REBKIN, PRESIDENT

ORIGINAL AWARD AMOUNT	\$2,349,308.06
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$725,974.18

(6)

Bid #197-XX09 – GLOVES, LATEX, to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of latex gloves, for Stores and Mail Distribution stock, during the term of the bid, effective June 23, 1999, through June 22, 2000. This supplemental award is requested due to increased usage. Last contract usage averaged \$13,807.50, per month, while this year's usage has averaged \$18,197.75, per month. The supplemental amount requested is based on the average monthly expenditure amount, times the twelve (12) month contract period, minus the original award amount.

Fund Source
0100-General

M/WBE Eligibility
African American Male

1. DISTRICT HEALTHCARE AND JANITORIAL SUPPLIES,
INC.
10302 N.W. SOUTH RIVER DRIVE, BAY 24
MEDLEY, FL 33178
OWNER: PERNELL WILLIAMS (AM)

ORIGINAL AWARD AMOUNT	\$191,730
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$26,643