

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD OF BID #140-ZZ06 – SCIENCE EQUIPMENT AND SUPPLIES
CATALOG DISCOUNT**

The purpose of this bid, opened on January 25, 2000, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of science equipment and supplies, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 131 vendors sent bid forms or card notices of this advertised bid, 39 responded, with 38 bids meeting specifications (not all vendors bid all items) and 1 no bid.

Fund Source
0100-General

M/WBE Eligibility
African American Male – No dollar amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #140-ZZ06 – SCIENCE EQUIPMENT AND SUPPLIES CATALOG DISCOUNT, to purchase, at firm discounts, quantities, as may be required, of science equipment and supplies, for various locations, during the term of the bid, effective March 15, 2000, through March 14, 2001, as follows:

- Item 1 - Percent discount off catalog or price list, using purchase orders.
- Item 2 - Percent discount off catalog or price list, using credit cards.

1. ACORN NATURALISTS
P.O. BOX 2423
TUSTIN, CA 92781-2423
OWNER: JENNIFER RIGBY, PRESIDENT

Item 1 - @ 0 - 30% discount.

Item 2 - @ 0 - 30% discount.

2. ARMSTRONG MEDICAL INDUSTRIES, INC.
575 KNIGHTSBRIDGE PARKWAY
P.O. BOX 700
LINCOLNSHIRE, IL 60069-0070
OWNER: WARREN G. ARMSTRONG, C.E.O./TREASURER

Item 1 - @ 2% discount.

Item 2 - @ 2% discount.

3. BASIC SCIENCE SUPPLIES, INC.
P.O. BOX 45
NORTH TONAWANDA, NY 14120-0045
OWNER: JOHN MANGRUM, PRESIDENT

Item 1 - @ 5% discount.

4. CAROLINA BIOLOGICAL SUPPLY COMPANY
2700 YORK ROAD
BURLINGTON, NC 27215
OWNER: LARRY GROSS, PRESIDENT

Item 1 - @ 5% discount.

Item 2 - @ 5% discount.

5. CLEARVUE/EAV, INC.
6465 NORTH AVONDALE AVENUE
CHICAGO, IL 60631-1996
OWNER: MARK E. VENTLING, PRESIDENT

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

6. CONNECTICUT VALLEY BIOLOGICAL SUPPLY COMPANY,
INC.

P.O. BOX 326

SOUTHAMPTON, MA 01073

OWNER: ROBERT M. LOHR, PRESIDENT

Item 1 - @ 10% discount.

Item 2 - @ 10% discount.

7. DELTA EDUCATION, INC.

P.O. BOX 3000

NASHUA, NH 03061

OWNER: STEFAN KOHLER, PRESIDENT

Item 1 - \$0 - \$99 @ 0% discount.

\$100 - \$999 @ 5% discount.

Over \$1000 @ 10% discount.

Item 2 - \$0 - \$99 @ 0% discount.

\$100 - \$999 @ 5% discount.

Over \$1,000 @ 10% discount.

8. DENOYER-GEPPERT INTERNATIONAL

5225 RAVENSWOOD AVENUE

CHICAGO, IL 60640

OWNER: RICHARD GILBERT, PRESIDENT

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

9. EDMUND SCIENTIFIC COMPANY

101 EAST GLOUCESTER PIKE

BARRINGTON, NJ 08007

OWNER: NORMAN EDMUND

Item 1 - \$100 - \$500 @ 10% discount.

Over \$500 @ 15% discount.

Item 2 - \$100 - \$500 @ 10% discount.

Over \$500 @ 15% discount.

10. ETA
620 LAKEVIEW PARKWAY
VERNON HILLS, IL 60061
OWNER: JANE WOLDENBERG

Item 1 - @ 17% discount.
Item 2 - @ 17% discount.

11. FISHER SCIENCE EDUCATION
485 SOUTH FRONTAGE ROAD
BURR RIDGE, IL 60521
OWNER: DAVID DELLAPENTA, PRESIDENT

Item 1 - Bottled chemicals @ 30% discount.
Supplies @ 25% discount.
Equipment @ 10% discount.
Item 2 - Bottled chemicals @ 30% discount.
Supplies @ 25% discount.
Equipment @ 10% discount.

12. FLINN SCIENTIFIC, INC.
P.O. BOX 219
BATAVIA, IL 60510
OWNER: LAWRENCE FLINN, PRESIDENT

Item 1 - @ 0% discount.

13. FLORIDA TECHNOLOGY SYSTEMS, INC.
P.O. BOX 1805
BUSHNELL, FL 33513
OWNER: DANIEL D. WHITE, PRESIDENT

Item 1 - @ 5% discount.
Item 2 - @ 2% discount.

14. FREY SCIENTIFIC
A DIVISION OF SCHOOL SPECIALTY
100 PARAGON PARKWAY
MANSFIELD, OH 44903
OWNER: DAVE VANDERZANDEN, PRESIDENT

Item 1 - @ 16% discount.
Item 2 - @ 16% discount.

15. HACH COMPANY
P.O. BOX 389
LOVELAND, CO 80539-0608
OWNER: ELMAR ILLEK, PRESIDENT

Item 1 - @ 5% discount.
Item 2 - @ 5% discount.

16. HUMIDAIRE INCUBATOR COMPANY, INC.
217 WEST WAYNE STREET
P.O. BOX 9
NEW MADISON, OH 45346-0009
OWNER: WM. DOUGLAS RICHARDSON, PRESIDENT

Item 1 - @ 5% discount.
Item 2 - @ 5% discount.

17. KAPLAN COMPANIES, INC.
P.O. BOX 609
LEWISVILLE, NC 27023
OWNER: HAL KAPLAN, PRESIDENT

Item 1 - @ 15% discount.
Item 2 - @ 15% discount.

18. LAB-AIDS, INC.
17 COLT COURT
RONKONKOMA, NY 11779
OWNER: MORTON FRANK, C.E.O.

Item 1 - @ 0% discount.

19. MARK PRODUCTS
14218 S.W. 135 STREET
MIAMI, FL 33186
OWNER: CARL DE MARIA, PRESIDENT

Item 1 - Leonard Peterson and Company @ 35% discount.

Item 1 - Mark Products @ 30% discount.

Item 1 - Labconco @
A, E, F @ 5% discount.
B, G @ 10% discount.
C, H @ 17% discount.
D @ 30% discount.

20. MICRO OPTICS OF FLORIDA, INC.
181 WEST PROSPECT ROAD
FORT LAUDERDALE, FL 33309
OWNER: MARK FOSBENDER, PRESIDENT

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

21. MUSEUM PRODUCTS COMPANY
84 ROUTE 27
MYSTIC, CT 06355
OWNER: GRACE BANNISTER, SECRETARY/TREASURER

Item 1 - @ 5% discount.

Item 2 - @ 5% discount.

22. NADA SCIENTIFIC, LTD.
39 BUTTERNUT STREET
P.O. BOX 1336
CHAMPLAIN, NY 12919
OWNER: AHMED DASSI, PRESIDENT

Item 1 - @ 15% discount.

Item 2 - @ 17% discount.

23. NASCO INTERNATIONAL, INC.
901 JANESVILLE AVENUE
P.O. BOX 901
FORT ATKINSON, WI 53538-0901
OWNER: GENEVE CORPORATION

Item 1 - Supplies @ 5% discount.
Equipment @ 17% discount.
Item 2 - @ 17% discount.

24. NEBRASKA SCIENTIFIC
3823 LEAVENWORTH STREET
OMAHA, NE 68105
OWNERS: HOWARD EPSTEIN AND PETER BRODKEY

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.

25. NEO/SCI CORPORATION
P.O. BOX 22729
ROCHESTER, N.Y. 14692-2729
OWNER: KURT GELKE, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.

26. NEW SVE, INC.
D/B/A SVE AND CHURCHILL MEDIA
6677 NORTH NORTHWEST HIGHWAY
CHICAGO, IL 60631
OWNER: MARK E. VENTLING, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.

27. PARCO SCIENTIFIC COMPANY
P.O. BOX 189
VIENNA, OH 44473
OWNER: BRIAN MARTORANA, PRESIDENT

Item 1 - Microscopes @ 35% discount.
Videos @ 15% discount.

28. PASCO SCIENTIFIC
10101 FOOTHILLS BOULEVARD
ROSEVILLE, CA 95747
OWNER: PAUL STOCKSTAD, PRESIDENT

Item 1 - @ 2-5% discount.

Item 2 - @ 2-5% discount.

29. PITSCO, INC.
1002 EAST ADAMS
P.O. BOX 1708
PITTSBURG, KS 66762
OWNER: DR. HARVEY DEAN, PRESIDENT

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

30. RESOLUTION TECHNOLOGY
26000 AVENUE AEROPUERTO, #22
SAN JUAN CAPISTRANO, CA 92675
OWNER: ROBERT T. BOWERS

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

31. SARGENT-WELCH
P.O. BOX 5229
BUFFALO GROVE, IL 60089-5229
OWNER: BEN CRUM, PRESIDENT

Item 1 - @ 16% discount.

Item 2 - @ 16% discount.

32. SCIENCE KIT, INC.
777 EAST PARK DRIVE
TONAWANDA, NY 14150
OWNER: RANDY BURKARD, PRESIDENT

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

33. SEO ENTERPRISES, INC.
P.O. BOX 5745
LAKELAND, FL 33813
OWNER: THOMAS LUDWICK

Item 1 - @ 25% discount.
Item 2 - @ 20% discount.

34. SOUTHERN SCIENTIFIC, INC.
83 EUCLID AVENUE
P.O. BOX 368
MCKENZIE, TN 38201-1907
OWNER: SYBIL W. KING, PRESIDENT

Item 1 - "M" numbers @ 5% discount.
- Others @ 15% discount.
Item 2 - "M" numbers @ 5% discount.
- Others @ 15% discount.

35. SUMMIT LEARNING, INC.
P.O. BOX 493
FORT COLLINS, CO 80522
OWNER: DEAN WEBBER

Item 1 - @ 20% discount.
Item 2 - @ 20% discount.

36. VERNIER SOFTWARE AND TECHNOLOGY
8565 S.W. BEAVERTON HIGHWAY
PORTLAND, OR 97225-2429
OWNER: DAVID VERNIER, PARTNER

Item 1 - @ 2% discount.
Item 2 - @ 2% discount.

37. WARD'S NATURAL SCIENCE ESTABLISHMENT, INC.
P.O. BOX 92912
ROCHESTER, NY 14692-9012
OWNER: KURT D. GELKE, PRESIDENT

Item 1 - @ 10% discount.
Item 2 - @ 10% discount.

38. WENOC MEDICAL RESOURCES
20022 N.W. 62 PLACE
MIAMI, FL 33015
OWNER: WILLIE I. CONE, JR., PRESIDENT
(AM)

Item 1 - @ 10% discount.

Item 2 - @ 10% discount.

39. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$1,191,329.08. The award shall be made subject to the resolution of bid protests, if any.

RHH/mpj