

Facilities Planning and Construction
Paul J. Phillips, Chief Facilities Officer

SUBJECT: AWARD TO SAL'S ABATEMENT CORPORATION (W)
PROJECT NO. ASB/TB-2000-GR/4-M/WBE
TERM CONTRACT 2000-2001
GENERAL REMOVAL OF ASBESTOS CONTAINING MATERIALS
REGION IV - VARIOUS LOCATIONS

This project has been designated as a set-aside for a Minority owned and operated business.

The district is divided among six regions. Eligible contractors were permitted to bid on more than one region. Only one region will be awarded per bidder. Three of the district regions are included herein. Where a contractor was the successful low bidder for more than one geographic area, said contractor had the choice of which area to perform its work. When a primary contractor vacates said position for an area, the next lowest bidder for that geographic area becomes the primary contractor.

Bids were based on Unit Prices established by the Department of Asbestos Management for each item of work under the contract. Bidders submitted two Multipliers; the Prime Multiplier applies to abatement and installation work when the contractor is performing work in his/her assigned region acting as Prime Contractor and the Alternate Multiplier applies to abatement and installation work when the contractor is performing work outside of his/her assigned region acting as an Alternate Contractor. There is no guaranteed minimum of work or compensation under this contract, nor is there any obligation to provide "replacement" work as part of any asbestos abatement work order. Staff estimates that a very small percentage of the work assigned will be to an Alternate; therefore, the Alternate Multiplier is not, under the terms of the bid, used to analyze the bids except in the event of a Prime Multiplier tie between bidders. The estimate for the Prime Multiplier by the Department of Asbestos Management is 1.000. The Prime Contractor's bid is 8% under the estimated Prime Multiplier.

The term of this contract is for one year, commencing on May 18, 2000 or a maximum of \$400,000 whichever occurs earlier, except that if the maximum is reached prior to expiration of the contract term, the compensation limit may be extended for an additional \$400,000, at the direction of the Superintendent or his designee, provided the performance and payment bond is submitted accordingly. There is no minimum guaranteed compensation under this contract. At the Board's sole option, this contract may be extended, at original prices and under the same terms and conditions, for another period of one (1) year or rebid this contract.

Individual work orders will be assigned for specific projects during the term of the contract. The compensation amount and duration of each specific project will be specified with each work order assignment. Individual projects under this contract shall not exceed \$200,000. Projects exceeding \$200,000 shall be advertised under a separate bid package. The Board also reserves the right to advertise and bid separately individual projects, regardless of cost.

A Public Construction Payment Bond & Public Construction Performance and Guarantee Bond meeting the standards specified herein in the amount of \$400,000 is required.

Advertised bids received and opened on March 7, 2000 by The School Board of Miami-Dade County, Florida have been tabulated and analyzed as follows:

<u>BIDDER</u>	<u>BOND/ CHECK</u>	<u>PRIME MULTIPLIER</u>	<u>ALTERNATE MULTIPLIER</u>
Sal's Abatement Corp. (W) Miami, FL	\$25,000	.925	.925
MCO Environmental, Inc. (W) Miami, FL	5%	.955	.955
Simpson & Associates, Inc. (W) Trilby, FL	\$25,000	1.189	1.189

Fund Source

Fund 0373 - LOML 1996-97
Program 1568 - Various Asbestos Removal

Description

This term contract is for the removal of asbestos-containing materials from various facilities.

One hundred-five contractors were notified of this project and six firms picked up plans and specifications.

This project was limited to Minority owned and operated businesses.

The Division of Business Development and Assistance ascertained that the Prime Contractor met the certification requirements as a Woman-owned and controlled business enterprise.

The Principal Owner of Sal's Abatement Corporation is Ms. Maria E. Dellutri.

M/WBE Eligibility
Woman

RECOMMENDED: That The School Board of Miami-Dade County, Florida award Project No.ASB/TB-2000-GR/4-M/WBE, General Removal of Asbestos Containing Materials, on the basis of the Prime Multiplier of .925 to the prime bidder:

Sal's Abatement Corporation
301 NW 36th Street
Miami, Florida 33127

SAL/nc