

August 11, 2000

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEW BID #030-ZZ04 - ON-SITE SERVICE FOR TELEPHONE EQUIPMENT**

The purpose of this bid, opened on September 21, 1999, was to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of on-site service for maintenance and repair, of various items of telephone equipment, for the Office of Information Technology. The terms of agreement, as contained in the subject bid, awarded by the Board on October 20, 1999, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for one (1) additional one (1) year period. The contract is currently in its initial year. The awardees have agreed to renew for the final one (1) year renewal period, by letter, on file. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current prices, to benefit from fixed prices during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of June 2000, indicated an increase of 3.7%.

Fund Source  
Various

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **RENEW** Bid #030-ZZ04 - ON-SITE SERVICE FOR TELEPHONE EQUIPMENT, to purchase, at firm unit prices, quantities, as may be required, of on-site service for maintenance and repair, of various items of telephone equipment, for the Office of Information Technology, during the term of the bid, effective October 20, 2000, through October 19, 2001, as follows:

**GROUP I - PRICE PER SERVICE CALL**

1. SPRINT-FLORIDA, INC.  
1520 LEE STREET  
FORT MYERS, FL 33901  
OWNER: WILLIAM ESREY, CHAIRMAN/C.E.O.

Only Bid Received: Item 4.  
Second Low Unit Price: Item 3.

**PRIMARY**

Item 4 - Nortel PBX @ \$310 per service call.

**ALTERNATE**

Item 3 - Nortel Non-PBX @ \$240 per service call.

2. TELECOM ENGINEERING CONSULTANTS, INC.  
9400 N.W. 25 STREET  
MIAMI, FL 33172  
OWNER: VALENTINE SELLATI, SR., C.O.B.

**PRIMARY**

Low Unit Price: Item 3.  
Only Bid Received: Items 1, 2, and 5.

- Item 1 - Lucent Non-PBX @ \$123 per service call.
- Item 2 - Lucent PBX @ \$295 per service call.
- Item 3 - Nortel Non-PBX @ \$123 per service call.
- Item 5 - Siemens Non-PBX @ \$123 per service call.

**GROUP II - HOURLY LABOR RATE**

3. GTE COMMUNICATIONS CORPORATION  
7701 ANDERSON ROAD  
TAMPA, FL 33634  
OWNER: CHUCK LEE

Third Low Unit Price: Item 9 - Nortel Non-PBX @ \$75 per hour.

Second Low Unit Price: Item 10 – Nortel PBX @ \$75 per hour.

4. SPRINT-FLORIDA, INC.  
1520 LEE STREET  
FORT MYERS, FL 33901  
OWNER: WILLIAM ESREY, CHAIRMAN/C.E.O.

Low Unit Price: Item 10 – Nortel PBX @ \$70 per hour.  
Second Low Unit Price: Item 9 – Nortel Non-PBX @ \$70 per hour.

5. TELECOM ENGINEERING CONSULTANTS, INC.  
9400 N.W. 25 STREET  
MIAMI, FL 33172  
OWNER: VALENTINE SELLATI, SR., C.O.B.

Only Bid Received: Item 7 and 11.  
Low Unit Price: Item 9.

Item 7 – Lucent Non-PBX @ \$35 per hour.  
Item 9 – Nortel Non-PBX @ \$35 per hour.  
Item 11 – Siemens Non-PBX @ \$35 per hour.

**(First Annual Renewal and Final Year of Contract)**

6. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$1,195,700.

RHH/lja