

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: RENEW BID #015-ZZ04 – COMPUTER PERIPHERAL PARTS AND SUPPLIES, CATALOG DISCOUNT

The purpose of this bid, opened on August 31, 1999, was to establish a contract, to purchase, at firm educational discounts, quantities, as may be required, of computer peripheral parts and supplies, for various locations. The terms of agreement, as contained in the subject bid, awarded by the Board on October 20, 1999, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for three (3) additional one (1) year periods. The contract is currently in its initial year. The awardees have agreed to renew for the first one (1) year renewal period, by letter, on file, with the exception of BCD of Tampa, Florida, Compulink Research, Inc., of Miramar, Florida, F.I. Computer Systems of Miami, Florida, Inacom Information Systems of Atlanta, Georgia, Long's Electronics of Irondale, Alabama, Quest General Corporation, of Pompano Beach, Florida, R.B. Truesdell And Associates, Inc., of St. Petersburg, Florida, Scantron Quality Computers, of St. Clair Shores, Michigan, School World Software of Pittsburgh, Pennsylvania, Stairway Computing, of Miami, Florida, The Megg Corporation of Greenville, Inc., of Greenville, South Carolina, and VML Enterprises, Inc., of Miami, Florida. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current educational discounts, to benefit from fixed discounts during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of June, 2000, indicated an increase of 3.7%.

Fund Source

Various

M/WBE Eligibility

African American Female-No dollar amount

African American Male-No dollar amount

Hispanic Female-No dollar amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid #015-ZZ04 – COMPUTER PERIPHERAL PARTS AND SUPPLIES, CATALOG DISCOUNT, to purchase, at firm educational discounts, quantities, as may be required, of computer peripheral parts and supplies, for various locations, during the term of the bid, effective October 20, 2000, through October 19, 2001, as follows:

- Item 1 – Percent discount off catalog one.
- Item 2 – Percent discount off catalog two.
- Item 3 – Percent discount off catalog three.
- Item 4 – Percent discount off catalog four.

1. ABC COMPUTERS, INC.
8145 N.W. 33 STREET
MIAMI, FL 33122
OWNER: LILIAN S. KRAZIEM, PRESIDENT (HF)

- Item 1 – Supplies @ 2% discount.
- Equipment @ 2% discount.

2. ABLENET, INC.
1081-10 AVENUE, S.E.
MINNEAPOLIS, MN 55414-1312
OWNER: CHERYL VOLKMAN, PRESIDENT

- Item 1 – Supplies @ 5% discount.
- Equipment @ 5% discount.

3. ADVANCED MICRO SERVICES
12455 S.W. 42 STREET
MIAMI, FL 33175
OWNER: ALAIN AGRAMONTE, PRESIDENT

- Item 1 – Supplies @ 20% discount.
- Item 2 – Supplies @ 20% discount.

4. A PLUS COMPUTER SERVICE, INC.
6187 N.W. 167 STREET, H34
MIAMI, FL 33015
OWNER: RUDY JACKSON, PRESIDENT

Item 1 – Supplies @ 3.5% discount.
Equipment @ 3.5% discount.
Item 2 – Supplies @ 3.5% discount.
Equipment @ 3.5% discount.

5. APRICOT OFFICE SUPPLIES AND FURNITURE
386 N.E. 191 STREET
MIAMI, FL 33179
OWNER: MARLENE BERNARD, TREASURER (AF)

Item 1 – Supplies @ 15% discount.
Equipment @ 10% discount.

6. AZARAT MARKETING CORPORATION
1750 TIGERTAIL AVENUE
MIAMI, FL 33133
OWNER: TONY OPARA, PRESIDENT (AM)

Item 1 – Supplies @ 12% discount.
Equipment @ 8% discount.
Item 2 – Supplies @ 10% discount.
Equipment @ 7% discount.

7. CDW GOVERNMENT, INC.
230 NORTH MILWAUKEE AVENUE
VERNON HILLS, IL 60061
OWNER: GREG ZEMAN

Item 1 – Supplies @ 0% discount.
Equipment @ 0% discount.

8. CENTRAL AUDIO VISUAL, INC.
1212 SOUTH ANDREWS AVENUE
FORT LAUDERDALE, FL 33316
OWNER: MICHAEL S. LEVER, PRESIDENT/C.E.O.

Item 1 – Supplies @ 5% discount.
Equipment @ 5% discount.
Item 2 – Supplies @ 22% discount.
Equipment @ 22% discount.

9. CENTRAL DATA COMPUTER CENTERS, INC.
6055 GRISSOM PARKWAY
TITUSVILLE, FL 32780
OWNER: KANDY CRUNK, PRESIDENT/CEO

Item 1 – Supplies @ 10% discount.
Equipment @ 10% discount.
Item 2 – Supplies @ 10% discount.
Equipment @ 10% discount.

10. COMARK GOVERNMENT AND EDUCATION SALES, INC.
218 EAST ORANGE AVENUE
LAKE WALES, FL 33853
OWNERS: PHIL CORCORAN, CHAIRMAN
CHUCK WOLANDE, PRESIDENT

Item 1 – Supplies @ 3% discount.
Equipment @ 3% discount.

11. COMPULAB, INC.
7340 S.W. 48 STREET, #107
MIAMI, FL 33155
OWNER: VICENTE VAZQUEZ, PRESIDENT

Item 1 – Supplies @ 35% discount.
Equipment @ 35% discount.
Item 2 – Supplies @ 35% discount.
Equipment @ 35% discount.

12. COMPUNET, INC.
6600 N.W. 27 AVENUE, W105
MIAMI, FL 33147
OWNER: ALVIN T. SMITH, PRESIDENT

Item 1 – Supplies @ 5-15% discount.
Equipment @ 5-15% discount.

13. COMPUTER ASSET MANAGEMENT, INC.
7418 S.W. 48 STREET
MIAMI, FL 33155
OWNER: DAN SCIPIONE, PRESIDENT

Item 1 – Supplies @ 20% discount.
Equipment @ 20% discount.

14. CUSTOM FIT, INC.
4425 BROOKFIELD CORPORATE DRIVE, SUITE 800
CHANTILLY, VA 20151-4019
OWNER: STEPHEN L. MILLS
JARRAN LEE, VICE PRESIDENT

Item 1 – Supplies @ 0% discount.
Equipment @ 0% discount.

15. DALY COMPUTERS, INC.
7-1 METROPOLITAN COURT
GAITHERSBURG, MD 20878
OWNER: RYAN T. YU, PRESIDENT
JANNAN LEE, VICE PRESIDENT

Item 1 – Supplies @ 2-50% discount.
Equipment @ 2-50% discount.

16. EARTHWALK COMMUNICATIONS, INC.
10262 BATTLEVIEW PARKWAY
MANASSAS, VA 20109-2336
OWNER: EVAN MCCONNELL, CHAIRMAN
MARGARET MCCONNELL, PRESIDENT

Item 1 – Supplies @ 20.7 - 64.5% discount.
Equipment @ 20.8 - 32.8% discount.

17. ERT
FORMERLY DIGITECH, INC.
5703 NORTH ANDREWS WAY
FORT LAUDERDALE, FL 33309
OWNER: MICHAEL MEDIPOR, PRESIDENT/C.E.O.

Item 1 – Supplies @ 19% discount.
Equipment @ 22% discount.
Item 2 – Supplies @ 19% discount.
Equipment @ 22% discount.

18. EDUCATIONAL RESOURCES
DIVISION OF HAVAS INTERACTIVE, INC.
1550 EXECUTIVE DRIVE
ELGIN, IL 60123
OWNER: JOHN CROWLEY

Item 1 – Supplies @ 20-40% discount.
Equipment @ 20-40% discount.

19. G.I. TECH, INC.
469 ATLANTIC AVENUE
EAST ROCKAWAY, NY 11518
OWNER: HANA ARAD, PRESIDENT

Item 1 – Supplies @ 20-55% discount.
Equipment @ 20-55% discount.

20. GALLOWAY OFFICE SUPPLIES
6802 S.W. 81 STREET
MIAMI, FL 33143
OWNER: JAIME TOURAL, PRESIDENT

Item 1 – Supplies @ 15% discount.
Equipment @ 10% discount.

21. GENESIS MEMORY, INC.
27134B PASEO ESPADA, #201
SAN JUAN CAPISTRANO, CA 92675
OWNER: JEAN MOLNAR, PRESIDENT

Item 1 – Supplies @ 15-20% discount.
Equipment @ 15-20% discount.

22. GRAYBAR ELECTRIC COMPANY, INC.
2111 N.W. 22 AVENUE
MIAMI, FL 33142
OWNER: CARL HALL, PRESIDENT

Item 1 - Supplies @ 0% discount.
Equipment @ 0% discount.
Item 2 - Supplies @ 10-30% discount.
Equipment @ 10-30% discount.

23. INTERWORLD COMMERCIAL ENTERPRISES, INC.
D.B.A. I.C.E., INC.
9400 N.W. 25 STREET
MIAMI, FL 33172
OWNER: CHRISTOPHER SELLATI, COB/DIRECTOR

Item 1 - Supplies @ 18% discount.
Equipment @ 18% discount.

24. J-TECH INDUSTRIES, INC.
381 NORTH KROME AVENUE, SUITE 200
HOMESTEAD, FL 33030
OWNER: JEFFREY A. MILLER, PRESIDENT

Item 1 - Supplies @ 10% discount.
Equipment @ 10% discount.

25. MACCENTER
3343 WEST COMMERCIAL BOULEVARD, SUITE 100
FORT LAUDERDALE, FL 33309
OWNER: MICHAEL J. FRANCE

Item 1 - Supplies @ 0% discount.
Equipment @ 0% discount.

26. MATRIX DATA CORPORATION
21555 DRAKE ROAD
CLEVELAND, OH 44136
OWNER: VI OGRINC, VICE PRESIDENT

Item 1 - Supplies @ 11% discount.
Equipment @ 11% discount.

27. MEGABYTE INTERNATIONAL CORPORATION
5610 WEST SLIGH AVENUE, SUITE 106
TAMPA, FL 33634
OWNER: MARK E. LINDSAY, PRESIDENT

Item 1 – Supplies @ 0% discount.
Equipment @ 1% discount.

28. MICROWAREHOUSE, INC.
47 WATER STREET
SOUTH NORWALK, CT 06854
OWNER: JEROME YORK, C.E.O.

Item 1 – Supplies @ 0% discount.
Equipment @ 0% discount.

Item 2 – Supplies @ 0% discount.
Equipment @ 0% discount.

29. MONARCH ELECTRONICS, INC.
P.O. BOX 414941
MIAMI BEACH, FL 33141-0941
OWNER: MARVIN STUART, PRESIDENT

Item 1 – Supplies @ 15% discount.
Equipment @ 11% discount.

Item 2 – Supplies @ 15% discount.
Equipment @ 11% discount.

30. MULTIPLE ZONES (P.C. ZONE, MAC ZONE, LEARNING
ZONE)
707 SOUTH GRADY WAY
RENTON, WA 98055
OWNER: PHIL LALJE

Item 1 – Supplies @ 2% discount.
Equipment @ 1% discount.

Item 2 – Supplies @ 2% discount.
Equipment @ 1% discount.

Item 3 – Supplies @ 1% discount.
Equipment @ 1% discount.

31. MYL-MICRO DATA TECHNOLOGY
12387 N.E. 6 AVENUE
NORTH MIAMI, FL 33161
OWNER: MYLRICK F. LAPOINTE

Item 1 – Supplies @ 5% discount.
Equipment @ 5% discount.

32. N-SYNCH TECHNOLOGIES
8 VANDERBILT, SUITE 101
IRVINE, CA 92618
OWNER: TIMOTHY R. BURKE, PRESIDENT

Item 1 – Supplies @ 10% discount.
Equipment @ 10% discount.

33. OFFICE EXPRESS SUPPLY, INC.
10701 N.W. 89 AVENUE
HIALEAH GARDENS, FL 33018
OWNER: TOMAS FUENTES, PRESIDENT

Item 1 – Supplies @ 40% discount.
Equipment @ 25% discount.
Item 2 – Supplies @ 40% discount.
Equipment @ 25% discount.

34. PERSONAL COMPUTER PROVIDER
10850 N.E. 11 AVENUE
MIAMI, FL 33161
OWNER: PIERRE E. BATRAVIL, PRESIDENT

Item 1 – Supplies @ 7% discount.
Equipment @ 8% discount.

35. POMEROY COMPUTER RESOURCES
5773 N.W. 158 STREET
MIAMI LAKES, FL 33014
OWNER: DAVID POMEROY, C.E.O.

Item 1 – Supplies @ 15-30% discount.
Equipment @ 1-35% discount.

36. PRE-OWNED ELECTRONICS, INC.
125 MIDDLESEX TURNPIKE
BEDFORD, MA 01730
OWNER: KEVIN J. BLIGH

- Item 1 – Supplies @ 0% discount.
Equipment @ 0% discount.
- Item 2 – Supplies @ 0% discount.
Equipment @ 0% discount.
- Item 3 – Supplies @ 0% discount.
Equipment @ 0% discount.
- Item 4 – Supplies @ 0% discount.
Equipment @ 0% discount.

37. R.S. COMPUTER SALES, INC.
2700 S.W. 3 AVENUE, SUITE 2F
MIAMI, FL 33129
OWNER: RICHARD D. SHELLAW, PRESIDENT

- Item 1 – Supplies @ 0-33% discount.
Equipment @ 0-33% discount.

38. SOUTHERN COMPUTER REPAIR
2990 GATEWAY DRIVE, SUITE 500A
NORCROSS, GA 30071
OWNER: ROBERT MCMILLAN

- Item 1 – Supplies @ 0% discount.
Equipment @ 0% discount.

39. SUNCO ELECTRONICS
16150 N.W. 40 COURT
MIAMI, FL 33054-6262
OWNER: EDDIE MORRISON, PRESIDENT

- Item 1 – Supplies @ 10% discount.
Equipment @ 10% discount.
- Item 2 – Supplies @ 10% discount.
Equipment @ 10% discount.

40. UNITED DATA TECHNOLOGIES, INC.
7212 N.W. 56 STREET
MIAMI, FL 33166
OWNER: GERARD AMARO

Item 1 – Supplies @ 0-33% discount.
Equipment @ 0-33% discount.

(First Annual Renewal and Second Year of Contract)

41. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$4,500,000. The award shall be made subject to the resolution of bid protests, if any.

RHH/lja