

November 29, 2000

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID #008-AA06 – PLAYGROUND EQUIPMENT, CATALOG DISCOUNT**

The purpose of this bid, opened on October 24, 2000, is to establish a contract, to purchase, at firm discounts/markups, quantities, as may be required, of playground equipment, for various schools. This is a term bid which states that the Board may purchase quantities, as may be required, at the firm discount bid, but is not obligated to purchase any guaranteed amount. Of 81 vendors sent bid forms or card notices of this advertised bid, 30 responded, with 22 bids meeting specifications, 6 bids not meeting specifications (not all vendors bid all items) and 2 no bids.

Fund Source  
Various

M/WBE Eligibility  
Hispanic Male – No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD Bid #008-AA06 – PLAYGROUND EQUIPMENT, CATALOG DISCOUNT**, to purchase, at firm discounts/markups, quantities, as may be required, of playground equipment, for various schools, during the term of the bid, effective December 13, 2000, through December 12, 2001, as follows:

- Item 1 – Single fixed percent discount/markup off catalog/price list.
- Item 2 – Installation.
- Item 3 – Additional installation.

1. CONTRACT CONNECTION, INC.  
P.O. BOX 84-8254  
PEMBROKE PINES, FL 33084-0254  
OWNER: MIKE KROHN, CHAIRMAN/C.E.O.  
  
Item 1 – \$100-\$4,999 @ 15% markup.  
\$5,000-\$9,999 @ 10% markup.  
\$10,000-\$19,999 @ 5% markup.  
\$20,000 and over @ 0% markup.  
Item 2 – \$100-\$9,999 @ 60% markup.  
\$10,000-\$19,999 @ 55% markup.  
\$20,000 and over @ 50% markup.  
(minimum charge = \$350)  
Item 3 – Attachment “B” list
  
2. CUSTOM PLAYGROUND DESIGNS, INC.  
D.B.A. RTG CONSTRUCTION  
1821 GARDEN ROAD  
PEARLAND, TX 77581  
OWNER: STEPHEN E. EDWARDS, PRESIDENT  
  
Item 1 – @ 10% discount.  
Item 2 – @ 30% markup.
  
3. THE FIBAR SYSTEMS  
C/O DOMINICA RECREATION PRODUCTS, INC.  
P.O. BOX 520700  
LONGWOOD, FL 32752-0700  
OWNER: DICK DOMINICA, PRESIDENT  
  
Item 1 – @ 5% discount.  
Item 2 – @ 100% markup.
  
4. GAME TIME – PIP  
C/O DOMINICA RECREATION PRODUCTS, INC.  
P.O. BOX 520700  
LONGWOOD, FL 32752-0700  
OWNER: DICK DOMINICA, PRESIDENT  
  
Item 1 – @ 0% discount.  
Item 2 – @ 60% markup.  
Item 3 – Includes site preparation and concrete base pad.

5. GAME TIME  
A DIVISION OF PLAYCORE, INC.  
C/O DOMINICA RECREATION PRODUCTS, INC.  
P.O. BOX 520700  
LONGWOOD, FL 32752-0700  
OWNER: DICK DOMINICA, PRESIDENT
- Item 1 – @ 4% discount.  
Item 2 – @ 60% markup.
6. GAME TIME – ENGINEERED WOOD SAFETY SURFACING  
C/O DOMINICA RECREATION PRODUCTS, INC.  
P.O. BOX 520700  
LONGWOOD, FL 32752-0700  
OWNER: DICK DOMINICA, PRESIDENT
- Item 1 – @ 5% discount.  
Item 2 – @ 100% markup.
7. THE GERBER GROUP  
9138 N.W. 20 MANOR  
CORAL SPRINGS, FL 33071  
OWNER: SANFORD R. GERBER, PRESIDENT
- Item 1 – @ 5% discount.  
Item 2 – @ 35% markup.
8. KOMPAN SOUTHEAST, INC.  
P.O. BOX 1217  
GENEVA, FL 32732-1217  
OWNER: M. MARY PIAZZA, PRESIDENT
- Item 1 – @ 13% markup.
9. LEADDEX CORPORATION  
4731 S.W. 75 AVENUE  
MIAMI, FL 33155  
OWNER: FRANK J. FONSECA, PRESIDENT (HM)
- Item 1 – @ 20% markup.  
Item 2 – @ 50% markup.  
Item 3 – As per attached list.

10. OUTDOOR ALUMINUM, INC.  
C/O DOMINICA RECREATION PRODUCTS, INC.  
P.O. BOX 520700  
LONGWOOD, FL 32752-0700  
OWNER: DICK DOMINICA, PRESIDENT

Item 1 - @ 4% discount.  
Item 2 - @ 50% markup.

11. PIAZZA, INC.  
P.O. BOX 1229  
GENEVA, FL 32732-1217  
OWNER: M. MARY PIAZZA, PRESIDENT

Item 1 - @ 13% markup.

12. PLAY IT SAFE ENTERPRISES, INC.  
15896 MELLE LANE  
JUPITER, FL 33478  
OWNER: SUSAN ALTAMURA, PRESIDENT

Item 1 - @ 2% discount.  
Item 2 - @ 44% markup.

13. PLAYMORE WEST, INC.  
1222-B S.E. 9 TERRACE  
CAPE CORAL, FL 33990  
OWNER: RONALD D. RUSSELL, PRESIDENT

Item 1 - @ 10% discount.  
Item 2 - @ 45% markup.

14. PLAY SPACE SERVICES, INC.  
D.B.A. RAINBOW TURF PRODUCTS  
109 EAST 17 STREET  
ST. CLOUD, FL 34769  
OWNER: DAVE ANTONACCI, PRESIDENT

Item 1 - Tiger tuff tiles @ 0% discount.  
Item 2 - @ 125% markup.  
Item 1 - Hex curbing @ 0% discount.  
Item 2 - @ 150% markup.

Item 1 – Kangaroo pour-n-place @ 0% discount.  
Item 2 – @ 60% markup.  
Item 1 – Rubberwalk @ 0% discount.  
Item 2 – @ 60% markup.  
Item 1 – Rainbow turf @ 0% discount.  
Item 2 – @ 50% markup.  
Item 2 – Gametime, landscape structures @ 99%  
markup.

15. PS FLORIDA, INC.  
D.B.A. PARK STRUCTURES  
12325 WEST SAMPLE ROAD  
CORAL SPRINGS, FL 33065  
OWNER: ALAN BAYMAN, PRESIDENT

Item 1 – @ 12% discount.  
Item 2 – @ 55% markup.

16. SURFACE AMERICA, INC.  
C/O DOMINICA RECREATION PRODUCTS, INC.  
P.O. BOX 520700  
LONGWOOD, FL 32752-0700  
OWNER: DICK DOMINICA, PRESIDENT

Item 1 – @ 0% discount.  
Item 2 – @ 60% markup.

17. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$249,041.56. The award shall be made subject to the resolution of bid protests, if any.

RHH/mjf