

November 29, 2000

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID #037-AA06 – FITNESS EQUIPMENT AND SUPPLIES,
CATALOG DISCOUNT/MARKUP**

The purpose of this bid, opened on October 24, 2000, is to establish a contract, to purchase, at firm discounts/markups, quantities, as may be required, of fitness equipment and supplies, for various schools. This is a term bid which states that the Board may purchase quantities, as may be required, at the firm discount bid, but is not obligated to purchase any guaranteed amount. Of 65 vendors sent bid forms or card notices of this advertised bid, 6 responded, with 4 bids meeting specifications (not all vendors bid all items) and 2 bids not meeting specifications.

Inasmuch as no bids were received for Item 1 – Body Master, Item 8 – Paramount, and Item 9 – Precor, the recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD Bid #037-AA06 – FITNESS EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT/MARKUP**, to purchase, at firm discounts/markups, quantities, as may be required, of fitness equipment and supplies, for various schools, during the term of the bid, effective December 13, 2000, through December 12, 2001, as follows:

1. PRECISION FITNESS EQUIPMENT OF POMPANO BEACH, INC.
2872 PERSHING STREET
HOLLYWOOD, FL 33020
OWNER: RICHARD WASSERLAUF, PRESIDENT

Best Firm Percentage Discount/Markup: Item 13.
Only Firm Percentage Discount/Markup Received:
Items 5 through 7.

Item 5 – Hammer Strength @ 14% markup.

Item 6 – Hoist @ 0% discount.

Item 7 – Life fitness – Cardio vascular @ 10% discount.

Life fitness – Club series @ 8% discount.

Life fitness – 800 series @ 3% discount.

Life fitness – Life circuit @ 0% discount.

Life fitness – Strength @ 4% markup.

Item 13 – Schwinn @ 18% discount.

2. PROMAXIMA MANUFACTURING, LTD.
5325 ASHBROOK
HOUSTON, TX 77081
OWNER: BOB LEPPKE, PRESIDENT

Best Firm Percentage Discount/Markup Meeting
Specifications: Item 10 – Promaxima - \$ 0 -\$500 @ 20%
markup, \$501-\$2500 @ 17% markup, \$2501-\$5,000 @
15% markup, \$5001-\$10,000 @ 12% markup and
\$10,001- and up @ 10% markup.

3. PUERTO CYCLERY, INC.
D.B.A. MIAMI SPRINGS CYCLERY
157 WESTWARD DRIVE
MIAMI SPRINGS, FL 33166
OWNER: CARLOS PUERTO, PRESIDENT

Best Firm Percentage Discount/Markup Meeting
Specifications: Item 12.
Only Firm Percentage Discount/Markup Received:
Items 3, 4, 11 and 14.

Item 3 – Concept II @ 10% markup.
Item 4 – Cybex/Trotter @ 5% markup.
Item 11 – Stairmaster @ 0% discount.
Item 12 – Star track @ 5% markup.
Item 14 – Tectrix @ 5% markup.

4. ZIPP SPORTING GOODS
7210 RED ROAD
SOUTH MIAMI, FL 33143
OWNER: MARTIN HOCHMAN, PRESIDENT

Only Firm Percentage Discount/Markup Received:
Items 2 and 15.

Item 2 – Champion Barbell @ 6% discount.
Item 15 – World Sporting Goods @ 18% markup.

5. Reject Items 1, 8 and 9.

Item 1 – Body Master.
Item 8 – Paramount.
Item 9 – Precor.

6. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$56,881.65. The award shall be made subject to the resolution of bid protests, if any.

RHH/mjf