

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: PARTIAL AWARD BID #004-AA04 – COMPUTER PRINTERS

The purpose of this bid, opened on August 31, 2000, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of computer printers, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the firm discount bid, but is not obligated to purchase any guaranteed amount. Of 638 vendors sent bid forms or card notices of this advertised bid, 56 responded, with 48 bids meeting specifications (not all vendors bid all items), 1 non-responsive bid (no manual signature), and 7 no bids.

Inasmuch as Item 1 – Apple laser printer, and Item 7 – Apple inkjet printer, are no longer manufactured, the recommendation reflects that all bids received for these items be rejected. Inasmuch as the specification requirements for Item 8 – Brother inkjet printer, has changed, the recommendation reflects that all bids received for this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Item 9 – Canon inkjet printer, is being evaluated and is scheduled to be presented for award at the Board meeting of January 2001.

Fund Source
Various

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid #004-AA04 –COMPUTER PRINTERS, to purchase, at firm discounts, quantities, as may be required, of computer printers, for various locations, during the term of the bid, effective December 13, 2000, through December 31, 2001, as follows:

1. CDW GOVERNMENT, INC.
230 N. MILWAUKEE AVENUE
VERNON HILLS, IL 60061
OWNER: MICHAEL KRASNY, CHAIRMAN/C.E.O.

Item 2 – Canon laser printer @ 2% discount.

2. COMARK GOVERNMENT AND
EDUCATION SALES, INC.
218 EAST ORANGE AVENUE
LAKE WALES, FL 33853
OWNERS: PHIL CORCORAN/ CHUCK WOLANDE

Item 4 – Hewlett Packard laser printer @ 36% discount.

Item 5 – Lexmark laser printer @ 26.6% discount.

Item 6 – Tektronix/Xerox laser printer @ 21.5%
discount.

Item 11 – Hewlett Packard inkjet printer @ 35%
discount.

3. COMPUSA
7440 N. KENDALL DRIVE
MIAMI, FL 33156
OWNER: JIM HALPIN, C.E.O.

Item 2 – Canon laser printer @ 20% discount.

4. DELL MARKETING, L.P.
ONE DELL WAY, RR8-BOX 8706
ROUND ROCK, TEXAS 78682
OWNER: MICHAEL DELL, C.E.O.

Item 6 – Tektronix/Xerox laser printer @ 22% discount.

Item 12 – Lexmark inkjet printer @ 28% discount.

5. PROSYS INFORMATION SYSTEMS, INC.
12983 S.W. 132 COURT
MIAMI, FL 33186
OWNER: MICHELLE CLERY, PRESIDENT

Item 3 – Epson laser printer @ 14.25% discount.
6. UNITED DATA TECHNOLOGIES, INC.
7212 N.W. 56 STREET
MIAMI, FL 33166
OWNER: GERARD AMARO, PRESIDENT

Item 4 – Hewlett Packard laser printer @ 40.95% discount.
Item 5 – Lexmark laser printer @ 29.7% discount.
Item 10 – Epson inkjet printer @ 35.1% discount.
Item 12 – Lexmark inkjet printer @ 35.1%
7. WYSIWYG ENTERPRISES
7260 N.W. 58 STREET
MIAMI, FL 33166
OWNER: MARGARET MORRIS, PRESIDENT

Item 3 – Epson laser printer @ 18% discount.
Item 10 – Epson inkjet printer @ 18% discount.
Item 11 – Hewlett Packard inkjet printer @ 35% discount.
8. Reject Items 1, 7 and 8.

Item 1 – Apple laser printer.
Item 7 – Apple inkjet printer.
Item 8 – Brother inkjet printer.
9. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$3,581,172. The award shall be made subject to the resolution of bid protests, if any.

RRH/mjf