

August 10, 2001

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEW BID NO. 202-ZZ11 – PORTABLE RADIO COMMUNICATIONS
EQUIPMENT AND ACCESSORIES, CATALOG DISCOUNT II**

The purpose of this bid, opened on July 6, 2000, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of portable radio communications equipment and accessories, for use by various schools and departments. The terms of agreement, as contained in the subject bid, awarded by the Board on August 23, 2000, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for two (2) additional one (1) year periods. The contract is currently in its initial year. The awardees have agreed to renew for the first one (1) year renewal period, by letter, on file. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current prices, to benefit from fixed prices, during the next twelve (12) months, inasmuch as the Consumer Prices Index (CPI), as of May 2001, indicated an increase of 3.6%.

Fund Source
Various

M/WBE Eligibility
Hispanic Male – No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid No. 202-ZZ11 – PORTABLE RADIO COMMUNICATIONS EQUIPMENT AND ACCESSORIES, CATALOG DISCOUNT II, to purchase, at firm discounts, quantities, as may be required, of portable radio communications equipment and accessories, for use by various schools and departments, during the term of the bid, effective August 23, 2001, through August 22, 2002, as follows:

1. COOPER-GENERAL CORPORATION
175 FONTAINEBLEAU BOULEVARD, #1-K
MIAMI, FL 33172
OWNER: JOHN FRESCO, PRESIDENT (HM)

Only Firm Percent Discount Received: Items 4 and 5.

Item 4 – Andrew @ 25% discount.

Item 5 – Cooper General @ 38.7% discount.

For Informational Purposes Only: Item 58 - Flat rate per unit, to install M-DCPS supplied portable radios on school buses @ \$130 each.

2. EXPRESS RADIO, INC.
10850 WILES ROAD
CORAL SPRINGS, FL 33076
OWNER: GENE R. FRUEHLING, PRESIDENT

Best Firm Percent Discount: Item 29 (PRIMARY VENDOR).

Only Firm Percent Discount Received: Items 15, 26 and 30.

Item 15 – ICOM America, Inc. @ 34% discount.

Item 26 – Maxon America, Inc. @ 34% discount.

Item 29 – Motorola @ 34% discount.

Item 30 – Nextel @ 51% discount.

3. FIRST COMMUNICATIONS, INC.
234 BLOUNTSTOWN HIGHWAY
TALLAHASSEE, FL 32304
OWNER: CHARLES C. LIVINGSTON, JR., PRESIDENT

Second Best Firm Percent Discount: Item 29 – Motorola @ 31% discount for equipment, 24% discount for options/accessories (SECONDARY VENDOR).

4. FLORIDA RADIO RENTAL, INC.
2700 DAVIE ROAD
DAVIE, FL 33314
OWNER: DAVID PEDERSEN, VICE PRESIDENT

For Informational Purposes Only: Item 58 – Flat rate per unit, to install M-DCPS supplied portable radios on school buses @ \$150 each.

(First Annual Renewal and Second Year of Contract)

5. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$679,731.

RHH/mjf