

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID NO. 060-AA06 – PERCUSSION INSTRUMENTS

The purpose of this bid, opened on April 26, 2001, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of percussion instruments, for various schools. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 48 vendors sent bid forms or card notices of this advertised bid, 15 responded, with 15 bids meeting specifications (includes 2 bids meeting individual item specifications, but not all item specifications).

Identical prices were submitted on Item 9 – Mallet, bass drum double ball, by Interstate Music Supply, of New Berlin, Wisconsin, and The Woodwind and Brasswind, of South Bend, Indiana. The recommendation reflects the award of this tie low bid item to Interstate Music Supply, of New Berlin, Wisconsin, the vendor, who, because of lower prices, receives a larger dollar award for other items, pursuant to Board Rule 6Gx13- 3C-1.061 – Identical Prices – Priorities For Award.

Sam Ash Megastores, LLC, of Miami Lakes, Florida, made an error in pricing on Item 24 – Cymbal, 14”, and has elected by letter, on file, to pay the bid liquidated damages in the amount of \$10 (check submitted), pursuant to Board Rule 6Gx13- 3C-1.08 – Performance and Payment Security, Declining A Bid Award And Bonding Company Qualifications.

Fund Source
0100-General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 060-AA06 – PERCUSSION INSTRUMENTS, to purchase, at firm unit prices, quantities, as may be required, of percussion instruments, for various schools, during the term of the bid, effective August 22, 2001, through August 21, 2002, as follows:

1. INTERSTATE MUSIC SUPPLY
13819 WEST NATIONAL AVENUE
NEW BERLIN, WI 53151 ESTIMATE \$461.70
OWNER: MIKE CASCIO, PRESIDENT

Low Unit Price Meeting Specifications: Item 18.
Tie Low Unit Price: Item 9.

Item 9 – Mallet, bass drum, double ball @ \$27 each.
Item 18 – Stand, concert bells: Heavy duty @ \$49.95
each.

2. KEYBOARD WORLD
4201 WESTGATE AVENUE, A-3
WEST PALM BEACH, FL 33409 ESTIMATE \$43,815
OWNER: MARLENE REPKA, PRESIDENT

Low Unit Price: Items 15, 20, 22 through 25, 31, 32,
and 43 through 45.

Low Unit Price Meeting Specifications: Items 30 and 33.
Total Low Unit Price: Items 38 through 42.

Total Low Unit Price Meeting Specifications: Items 35
through 37.

Item 15 – Chimes: Pitch A-440, 1-1/2 @ \$2,599 each.
Item 20 – Granite Blocks: Five piece @ \$180 each.
Item 22 – Cymbal: 18" @ \$94 each.
Item 23 – Cymbal: 18" @ \$112 each.
Item 24 – Cymbal: 14" @ \$134 each.
Item 25 – Gong @ \$370 each.
Item 30 – Conga @ \$388 each.
Item 31 – Conga set @ \$184 per set.
Item 32 – Conga: Double stand @ \$134 each.
Item 33 – Bongos @ \$224 each.
Item 35 – Snare @ \$360 each.
Item 36 – Quads @ \$710 each.
Item 37 – Quads @ \$750 each.
Item 38 – Bass drum: (14"x20") @ \$348 each.
Item 39 – Bass drum: (14"x22") @ \$364 each.

- Item 40 – Bass drum: (14"x24") @ \$370 each.
- Item 41 – Bass drum: (14"x26") @ \$400 each.
- Item 42 – Bass drum: (14"x28") @ \$450 each.
- Item 43 – Carrier: Snare, marching vest @ \$132 each.
- Item 44 – Carrier: Quad, marching vest @ \$169 each.
- Item 45 – Carrier: Bass, marching vest @ \$130 each.

3. MUSIC MAN, INC.
2309 NORTH DIXIE HIGHWAY
P.O. BOX 8335
WEST PALM BEACH, FL 33407 ESTIMATE \$35,388
OWNER: DOROTHY D. JARVIS, PRESIDENT

Low Unit Price: Items 6 through 8, 10, 11, 17 and 34.
Low Unit Price Meeting Specifications: Item 19.

- Item 6 – Drum, concert bass: (16"x32") @ \$520 each.
- Item 7 – Drum, concert bass: (16"x36") @ \$545 each.
- Item 8 – Stand, suspension @ \$359 each.
- Item 10 – Drum, snare: All metal @ \$220 each.
- Item 11 – Drum, snare: All metal @ \$334 each.
- Item 17 – Orchestra bells: 2-1/2 octaves @ \$672 each.
- Item 19 – Xylophone: Portable, 3-1/2 @ \$1,489 each.
- Item 34 – Vibe @ \$1,759 each.

4. NATIONAL EDUCATIONAL MUSIC COMPANY
1181 U.S. ROUTE 22
MOUNTAINSIDE, NJ 07092 ESTIMATE \$265.96
OWNER: RAYMOND BENEDETTO, PRESIDENT

Low Unit Price: Item 16 – Throne: Thickly padded seat
@ \$66.49 each.

5. PANMAN INTERNATIONAL
P.O. BOX 523782
MIAMI, FL 33152 ESTIMATE \$24,170
OWNER: COLIN CLARKE

Low Unit Price: Items 46 and 47.

Item 46 – Steel drum set: (upper quality) @ \$7,730 per set.

Item 47 – Steel drum set: (standard quality) @ \$4,355 per set.

6. SAM ASH MEGASTORES, LLC.
5360 N.W. 167 STREET
MIAMI LAKES, FL 33014 ESTIMATE \$2,570.55
OWNER: JEROME ASH, CHAIRMAN

Low Unit Price: Items 14, 21, 27 through 29.

Low Unit Price Meeting Specifications: Item 26.

Item 14 – Cymba set: B8 rock @ \$126.32 each.

Item 21 – Cymbals: Pairs, 18", concert @ \$203.55 per pair.

Item 26 – Cowbell: Deluxe @ \$18.81 each.

Item 27 – Cowbell: 8", mambo style @ \$19.93 each.

Item 28 – Tambourine @ \$16.41 each.

Item 29 – Triangle: 10" w/clip and beater @ \$29.73 each.

7. WASHINGTON MUSIC CENTER, INC.
11151 VEIRS MILL ROAD
WHEATON, MD 20902 ESTIMATE \$59,847
OWNER: CHARLES L. LEVIN, PRESIDENT

Low Unit Price: Items 1 through 5, 12 and 13.

Item 1 – Timpani, standard: 23" @ \$1,424 each.

Item 2 – Timpani, standard: 26" @ \$1,491 each.

Item 3 – Timpani, standard: 29" @ \$1,678 each.

Item 4 – Timpani, standard: 32" @ \$1,814 each.

Item 5 – Timpani, standard: set of 4 @ \$6,114 each.

Item 12 – Stand, snare drum: concert @ \$78 each.

Item 13 – Drum set @ \$579 each.

8. Accept payment of liquidated damages in the amount of \$10 (check submitted), from Sam Ash Megastores, LLC., of Miami Lakes, Florida, for Item 24 – Cymbal, 14”.
9. Retain Sam Ash Megastores, LLC., of Miami Lakes, Florida, as an active vendor for other items awarded on Bid No. 060-AA06.
10. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$166,518.21.

RHH/mjf