

August 10, 2001

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 182-AA06 - COSMETOLOGY FURNITURE,
EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT**

The purpose of this bid, opened on June 7, 2001, is to establish a contract, to purchase, at firm percentage discounts, quantities, as may be required, of cosmetology furniture, equipment and supplies, for various schools. This is a term bid which states that the Board may purchase quantities, as may be required, at the discount bid, but is not obligated to purchase any guaranteed amount. Of 71 vendors sent bid forms or card notices of this advertised bid, 12 responded, with 7 bids meeting specifications, 1 non-responsive bid (vendor stipulated freight charges), and 4 no bids.

Fund Source
Various

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 182-AA06 - COSMETOLOGY FURNITURE, EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT, to purchase, at firm percentage discounts, quantities, as may be required, of cosmetology furniture, equipment and supplies, for various schools, during the term of the bid, effective August 22, 2001, through August 21, 2002, as follows:

- Item 1 - Percent discount off catalog or price list using purchase orders.
- Item 2 - Percent discount off catalog or price list using credit cards.

1. A B SALON EQUIPMENT
14220 66 STREET NORTH, SUITE E
CLEARWATER, FL 33764
OWNER: CORY LOPOPOLO, PRESIDENT

Item 1 - @ 5 to 25%.
Item 2 - @ 5 to 25%.
2. AIR SOLUTIONS INTERNATIONAL, INC.
12206 S.W. 130 STREET
MIAMI, FL 33186
OWNER: ELDON WILLICK, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.
3. APOPKA BEAUTY AND BARBER SUPPLY, INC.
64 EAST MAIN STREET
APOPKA, FL 32703
OWNER: JAY NAYEE, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.
4. HAIR CARE SERVICE CENTER, INC.
1340 STIRLING ROAD
DANIA, FL 33004
OWNER: BARBARA BERMAN, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 2% discount.
5. MORRIS FLAMINGO-STEPHAN, INC.
204 EASTGATE DRIVE
DANVILLE, IL 61834
OWNER: PUBLICLY-OWNED AND TRADED

Item 1 - @ 1% discount.
Item 2 - @ 0% discount.

6. TURTLE WOOD DESIGN
15875 S.W. 3 COURT, #104
PEMBROKE PINES, FL 33027
OWNER: ROGER A. HIRSCHBEIN

Item 1 - @ 20% discount.
Item 2 - @ 20% discount.
7. VELMA JEAN EBRON/EBRON CORPORATION
8230 N.W. 52 STREET
LAUDERHILL, FL 33351
OWNER: VELMA EBRON, PRESIDENT

Item 1 - @ 50% discount.
Item 2 - @ 50% discount.
8. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$44,441.58.

RHH/mjf