

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 138-AA01 – SCHOOL OFFICE FURNITURE  
CATALOG DISCOUNT BID**

The purpose of this bid, opened on May 22, 2001, is to establish a contract, to purchase, at a firm percentage discount from current manufacturers' price lists, quantities, as may be required, of new school/office furniture, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at firm discounts, but is not obligated to purchase any guaranteed amount. Of 163 vendors sent bid forms or card notices of this advertised bid, 85 responded, with 81 bids meeting specifications and 4 no bids.

Inasmuch as all bids submitted for Item 47A – Community Playthings, Item 47B – Community Playthings, Item 60B – Desk Concepts, Item 158A – Landscape Forms, Inc., Item 188A – National (STEPPS), and Item 188B – National (STEPPS), did not meet specifications, the recommendation reflects that all bids be rejected.

Item 2B – Adapto, Item 6B – All Seating, Item 8A – Allied Plastics, Item 13A – Anthro Corporation, Item 13B – Anthro Corporation, Item 15A – Artco Bell, Item 20A – Barricks Manufacturing, Item 24A – Blanton and Moore Library, Item 24B – Blanton and Moore Library, Item 27A – Borroughs Corporation, Item 28B – BPI, Item 33A – Camilo Office Furniture, Item 33B – Camilo Office Furniture, Item 34A – Capitol Seating Company, Item 40B – Chrome Craft-Monarch, Item 42A – Clarin, Item 45A – Comfortage, Item 45B – Comfortage, Item 49A - Cramer , Item 49B – Cramer , Item 50A – Creative Office Seating, Item 54A – Da-lite, Item 56A – Dell, Item 56B – Dell, Item 58A – Design Resource Group, Item 58B – Design Resource Group, Item 66A – Equipto, Item 66B – Equipto, Item 68A – Esmena, Item 68B – Esmena, Item 69A – Estey Shelving, Item 69B – Estey Shelving, Item 72A – Falcon, Item 73A – Fire King International, Item 74B – Fire King International, Item 76A – Fleetwood, Item 76B – Fleetwood, Item 84AA – GFX OPS Panels, Item 84AB – G3 Stratum Desk Logistics table, Item 84AC – Commuter Mobile Office, Item 84AD – Filing and Storage, Item 84AE – 40/4 Stacking Chair, Item 84AF – GoodForm and Ergotek, Item 84AG – TwoFour, duet, Syntop, Friday, Item 84AH – 40/4 Demi-glaze and 710 tables, Item 84AI – Seating Giroflex 64, Item 84BA – GFX OPS Panels, Item 75A – Fixtures Furniture, Item 75B – Fixtures Furniture, Item 78A – Fort Smith, Item 78B – Fort Smith, Item 84BB – Stratum Desk, Logistics tables, Item 84BC – Commuter Mobile Office, Office, Item 84BD – Filing

and Storage, Item 84BE - 40/4 Stacking chair, Item 84BF - Goodform and Ergotek, Item 84BG - TwoFour, Duet, Syntop, Friday, Item 84BH -40/4 Demi-glaze and 710 tables, Item 84BI - Seating Giroflex 64, Item 86A - Global Industries, Item 86B - Global Industries, Item 87B - Green Manufacturing, Item 91A - H. Wilson Company, Item 92A - Hamilton Sorter, Item 93A - Harden Contract, Item 93B - Harden Contract, Item 94A - Harper Files, Item 94B - Harper Files, Item 95A - Harper Systems, Item 95B - Harper Systems, Item 96A - Haskell of Pittsburgh, Item 109A - Herman Miller, Item 109B - Herman Miller, Item 110B - High Point Furniture Industries, Item 111A - Highsmith (brand) Library Furniture, Item 111B - Highsmith (brand) Library Furniture, Item 112A - Holbrook by Texwood, Item 121A - International Library Furniture, Item 121B - International Library Furniture, Item 126A - Irwin Seating (Auditorium), Item 126B - Irwin Seating (Auditorium), Item 127A - Jasper Chair, Item 127B - Jasper Chair, Item 128A - Jasper Desk, Item 128B - Jasper Desk, Item 129A - Jofco, Item 130A - Jonti-Craft, Item 132A - Justrite, Item 132B - Justrite, Item 137B - Kimball Office Furniture, Item 138A - Kinderworks Corporation, Item 156A - Kwikfile Storage Systems, Item 156B - Kwikfile Storage Systems, Item 162A - Lee Metal, Item 162B - Lee Metal, Item 166B - Logiflex, Item 169B - Lyon Metal, Item 171A - Magnuson Group, Item 173B - Marvel, Item 174A - Mayline, Item 175A - Meridian, Item 175B - Meridian, Item 180A - Miller Casegoods, Item 180B - Miller Casegoods, Item 181A - Miller Seating and Freestanding, Item 181B - Miller Seating and Freestanding, Item 182A - Miller Square, Item 182B - Miller Square, Item 184A - MJ Industries, Item 184B - MJ Industries, Item 186A - Montisa, Item 186B - Montisa, Item 187A - MTS Seating, Item 198A Palmer Synder, Item 202A - Peerless Industries, Item 204A - Penco Products, Item 205A - Plan Hold, Item 205B - Plan Hold, Item 207A - Polo Chair, Item 207B - Polo Chair, Item 208A - Pride, Item 208B - Pride, Item 209A - Quartet Manufacturing, Item 209B - Quartet Manufacturing, Item 215A - Roque Brothers, Item 215B - Roque Brothers, Item 228A - Sico North America, Item 228B - Sico North America, Item 231A - Sit On It, Item 231B - Sit On It, Item 236A - Smith Systems, Item 232A - Sitmatic, Item 232B - Sitmatic, Item 233A - Sitmatic (Auditorium), Item 233B - Sitmatic (Auditorium), Item 236B - Smith Systems, Item 242A - Springer Penguin, Item 242B - Springer Penguin, Item 259A - Sturdy Stuff, Item 259B - Sturdy Stuff, Item 261A - Sunkist Corporation, Item 261B - Sunkist Corporation, Item 269A - Thonet Industries, Item 269B - Thonet Industries, Item 272A - Transwall, Item 272B - Transwall, Item 274A - Turnstone, Item 274B - Turnstone, Item 281B - Vogel Peterson, Item 283B - Wall Inovators, Item 289A - Wood Design, Item 291A - Working Walls, and Item 293A - WorkRite Ergonomics, are being held for evaluation and are scheduled for recommendation of award at the Board meeting of October 24, 2001.

No bids were received for Item 4A - Advance Furniture Systems, Item 4B - Advanced Furniture Systems, Item 8B - Allied Plastic, Item 12A - Angeles, Item 12B - Angeles, Item 14A - Ark, Item 14B - Ark, Item 20B - Barricks Manufacturing, Item 22A - Biblio-model, Item 22B - Biblio-model, Item 25A - Blockhouse, Item 25B - Blockhouse, Item 26A - Boiling Group, Item 26B - Boiling Group, Item 27B - Borroughs Corporation, Item 31A - Buckstaff Company, Item 31B - Buckstaff Company, Item 34B - Capitol Seating Company, Item 35A - Cargo Furniture, Item 35B - Cargo Furniture, Item 39A - Childs Play, Item 39B - Childs Play, Item 44A - Com For Tek Seating, Item 44B - Com For Tek Seating, Item 50B - Creative Office Seating, Item 51A - Crest, Item 51B - Crest, Item 54B - Da-lite Furniture, Item 57A - Dependable Furniture, Item 57B - Dependable Furniture, Item 59A - Design Seating, Item 59B - Design Seating, Item 60A - Desk Concepts, Item 63A - Dubois Wood Products, Item 63B - Dubois Wood Products, Item 65A - Electronic Classroom Furniture, Item 65B - Electronic Classroom Furniture, Item 70A - Executive Office Furniture, Item 70B - Executive Office Furniture, Item 71A - F.E. Hale, Item 71B - F.E. Hale, Item 79A - Foster Manufacturing, Item 79B - Foster Manufacturing, Item 82A - Gaylord Brothers, Item 82B - Gaylord Brothers, Item 91B - H. Wilson Company, Item 92B - Hamilton Sorter, Item 107A - Haworth Tango, Item 107B - Haworth Tango, Item 114A - Howell-Wakefield, Item 114B - Howell-Wakefield, Item 115A - Hussey Auditorium, Item 115B - Hussey Auditorium, Item 116A - Idea, Item 116B - Idea, Item 119A - Interior Concepts, Item 119B - Interior Concepts, Item 124A - Iron Bound, Item 124B - Iron Bound, Item 125A - Ironwood, Item 125B - Ironwood, Item 134A - Karibu, Item 134B - Karibu, Item 138B - Kinderworks, Item 140A - KLN Steel Products, Item 140B - KLN Steel Products, Item 152A - Korner For Kids, Item 152B - Korner For Kids, Item 158B - Landscape Forms, Item 161B - LA-Z-BOY Health, Item 167A - LSI Corporation of America, Item 167B - LSI Corporation of America, Item 170A - Magna Design, Item 170B - Magna Design, Item 176A - Merryfair, Item 176B - Merryfair, Item 177A - Mica Design, Item 177B - Mica Design, Item 185A - Modernfold, Item 185B - Modernfold, Item 187B - MTS Seating, Item 196A - Omni Wall, Item 196B - Omni Wall, Item 198B - Palmer Synder, Item 202B - Peerless Industries, Item 204B - Penco Products, Item 216A - Rosemount, Item 216B - Rosemount, Item 222A - Samsonite, Item 222B - Samsonite, Item 227A - Shelby Williams, Item 227B - Shelby Williams, Item 234A - Skools, Inc., Item 234B - Skools, Inc., Item 238A - Southeastern Acoustical, Item 238B - Southeastern Acoustical, Item 239A - Southwest Contract/Panel Spec., Item 239B - Southwest Contract/Panel Spec., Item 240A - Spacesaver Storage System, Item 240B - Spacesaver Storage System, Item 253A - Steelcase Personal Harbor, Item 253B - Steelcase Personal Harbor, Item 258A - Stuart Clark, Item 258B - Stuart Clark, Item 267A - Texwood Contract Furniture, Item 267B - Texwood Contract Furniture, Item 268A - Theatre Solutions, Item 268B - Theatre Solutions, Item 277A - Van San Corporation, Item 277B - Van San Corporation, Item 278A -

Video Conference Furniture, Intl., Item 278B – Video Conference Furniture, Intl., Item 281B – Vogel Peterson, Item 283A – Wall Innovators, Item 284A – Webcoat, Item 284B – Webcoat, Item 287A – Wieland, Item 287B – Wieland, Item 288B – Winstead, Item 289B – Wood Design, Item 292A Workplace Systems, Item 292B – Workplace Systems, Item 293B – Workrite Ergonomics, Item 294B – Workspace International, Item 295A – Wrightline, and Item 295B – Wrightline. The recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13-3C-1.111 – Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Inasmuch as all bids received for Item 2A – Adapto, Item 166A – Marvel, and Item 173A – Marvel, are considered excessive under current market conditions, the recommendation reflects that all bids received for these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source  
0100-General

M/WBE Eligibility  
African American Female – No Dollar Amount  
Female – No Dollar Amount  
Hispanic Female – No Dollar Amount  
Hispanic Male – No Dollar Amount

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 138-AA01 – SCHOOL OFFICE FURNITURE CATALOG DISCOUNT BID, to purchase, at a firm percentage discount from current manufacturers' price lists, quantities, as may be required, of new school/office furniture, for various locations, during the term of the bid, effective August 22, 2001, through August 21, 2003, as follows:

1. AFP INDUSTRIES, INC.  
4436 S.W. 74 AVENUE  
MIAMI, FL 33155  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)
  - Item 296 - Reconfiguration of furniture hourly labor rate @ \$28.
  - Item 297 - Cost per chair to disassemble and dispose of existing auditorium seating @ \$38.
  
2. ADAPTO PRO GROUP  
625 EAST 10 AVENUE  
HIALEAH, FL 33010  
OWNER: ROBERT GREGORY, PRESIDENT
  - Item 296 - Reconfiguration of furniture hourly labor rate @ \$40.
  
3. APRICOT OFFICE SUPPLIES AND FURNITURE  
386 N.E. 191 STREET  
MIAMI, FL 33179  
OWNER: MARLENE BERNARD, TREASURER (AF)
  - Item 10A - American Seating @ 45%.
  - Item 10B - American Seating @ 42%.
  - Item 19A - Balt @ 45%.
  - Item 19B - Balt @ 45%.
  - Item 30A - Bretford Legacy Library @ 51%.
  - Item 30B - Bretford Legacy Library @ 51%.
  - Item 67A - ERG International @ 50.1%.
  - Item 67B - ERG International @ 50.1%.
  - Item 122A - Invincible Office Furniture @ 50%.
  - Item 122B - Invincible Office Furniture @ 47%.
  - Item 123A - Inwood Office Furniture @ 52%.
  - Item 123B - Inwood Office Furniture @ 52%.
  - Item 159A - Lane Furniture @ 52%.
  - Item 159B - Lane Furniture @ 52%.
  - Item 160B - LA-Z-BOY @ 53.6%.
  - Item 174B - Mayline @ 46%.
  - Item 203A - Pleion @ 50%.
  - Item 203B - Pleion @ 47%.
  - Item 296 - Reconfiguration of furniture hourly labor rate @ \$20.

4. B AND B FURNITURE INSTALLATION  
SERVICES, INC.  
6508 FLETCHER STREET  
HOLLYWOOD, FL 33023-2132  
OWNER: BEVERLY N. EMERSON  
SECRETARY/TREASURER

Item 296 - Reconfiguration of furniture hourly labor  
rate @ \$30.  
Item 297 - Cost per chair to disassemble and dispose  
of existing auditorium seating @ \$30.

5. BUY-RITE OFFICE FURNITURE  
1013 EAST HILLSBORO BOULEVARD  
DEERFIELD BEACH, FL 33441  
OWNER: E. HENDERSON, PRESIDENT

Item 46A - Community @ 42%.  
Item 53A - Custom Crafters @ 50%.  
Item 53B - Custom Crafters @ 5%.  
Item 139A - King Arthur Products @ 40.2%.  
Item 139B - King Arthur Products @ 6%.

6. C.A.J. AND ASSOCIATES, INC.  
807 TYLER STREET  
HOLLYWOOD, FL 33019  
OWNER: TERRY L. JOHNSON, PRESIDENT (WF)

Item 15B - Artco Bell @ 53%.

7. COMMERCIAL OFFICE FURNITURE OF  
SOUTH FLORIDA, INC.  
3001 WEST MCNAB ROAD  
POMPANO BEACH, FL 33069  
OWNER: ROSE GIGLIO, PRESIDENT

Item 11A - Anderson Hickey @ 57.51%.  
Item 11B - Anderson Hickey @ 57.51%.  
Item 21A - Best Metal @ net + 32%.  
Item 21B - Best Metal @ net + 32%.  
Item 32A - Built-Rite Office Furniture @ 50%.  
Item 32B - Built-Rite Office Furniture @ 50%.  
Item 55A - Datum @ 45.5%.

- Item 55B - Datum @ 45.5% + 4%.
- Item 62A - DMI Furniture @ 53.35%.
- Item 62B - DMI Furniture @ 53.35%.
- Item 85A - Ghent @ 56.35%.
- Item 88A - Globe Business Furniture @ 57.75%.
- Item 88B - Globe Business Furniture @ 57.75%.
- Item 117A - Indiana Desk @ 59.76%.
- Item 117B - Indiana Desk @ 59.76%.
- Item 131A - JSI Jasper Seating Company @ 53%.
- Item 131B - JSI Jasper Seating Company @ 53%.
- Item 191B - Nova Solutions @ 43.2% + 4%.
- Item 220A - SAFCO @ 49.9%.
- Item 220B - SAFCO @ 49.9 + 4%%.
- Item 270A - Tiffany Industries @ 57.9%.
- Item 270B - Tiffany Industries @ 57.9% + 2%.
- Item 276A - United Chair @ 61.1%.
- Item 276B - United Chair @ 61.1%.
- Item 282A - Waddell Displays @ 25%.
- Item 282B - Waddell Displays @ 25%.
- Item 285A - Whitehall Furniture @ 56.6%.
- Item 285B - Whitehall Furniture @ 56.6%.
- Item 296 - Reconfiguration of furniture hourly labor rate @ \$50.
- Item 297 - Cost per chair to disassemble and dispose of existing auditorium seating @ \$37.50 per chair plus one hour travel time.

8. CONTEMPORARY INTERIORS, INC.  
 2626 N.W. 35 STREET  
 OCALA, FL 34475  
 OWNER: DAVID SILK, PRESIDENT

- Item 48A - Contemporary Interiors @ 50%.
- Item 48B - Contemporary Interiors @ 50%.

9. CORPORATE EXPRESS  
 18000 STATE ROAD 9  
 MIAMI, FL 33162  
 OWNER: BOB KING, PRESIDENT/C.E.O.

- Item 28A - BPI @ 60%.
- Item 40A - Chrome Craft-Monarch @ 54%.
- Item 160A - LA-Z-BOY @ 55%.

- Item 161B - LA-Z-BOY Health @ 55%.
- Item 199A - Panel Concepts @ 56%.
- Item 199B - Panel Concepts @ 6%.
- Item 279A - Viking Acoustical @ 52%.
- Item 279B - Viking Acoustical @ 6%.

10. DEMARIA HOLDING, INC.  
 D.B.A. MARK PRODUCTS  
 14218 S.W. 136 STREET  
 MIAMI, FL 33186  
 OWNER: ALBERT DEMARIA, PRESIDENT

- Item 172A - Mark Products @ 30%.
- Item 172B - Mark Products @ 25%.

11. DESIGNERS SERVICE BUREAU, INC.  
 15951 S.W. 41 STREET, SUITE 200  
 FORT LAUDERDALE, FL 33331  
 OWNER: JAN STARK, PRESIDENT

(WF)

- Item 7A - All Steel @ 59%.
- Item 7B - All Steel @ 55%.
- Item 296 - Reconfiguration of furniture hourly labor rate @ \$35.
- Item 297 - Cost per chair to disassemble and dispose of existing auditorium seating @ \$14.

12. E AND K MARKETING GROUP, INC.  
 2263 WEST NEW HAVEN AVENUE, #336  
 WEST MELBOURNE, FL 32904  
 OWNER: SHARON J. OLSON, PRESIDENT

- Item 3A - Adden Furniture @ 40%.
- Item 3B - Adden Furniture @ 35%.
- Item 80A - F. W. Lombard @ 25%.
- Item 80B - F. W. Lombard @ 20%.



13. ENVIRONETICS, INC.  
900 EAST INDIANTOWN ROAD  
JUPITER, FL 33477  
OWNER: JORGE MONTEIRO, PRESIDENT
- Item 90A - Gunlocke @ 48.5%.  
Item 90B - Gunlocke @ 40%.  
Item 135A - Kewaunee SCI Corporation @ 43%.  
Item 135B - Kewaunee SCI Corporation @ 35%.  
Item 264A - Teknion @ 58.5%.  
Item 264B - Teknion @ 50%.  
Item 296 - Reconfiguration of furniture hourly labor rate @ \$35.
14. ERNIE MORRIS ENTERPRISES, INC.  
P.O. BOX 818  
BUSHNELL, FL 33513  
OWNER: RONALD E. MORRIS, PRESIDENT
- Item 113B - Hon/Bevis Company @ 58.43%.
15. FLORIDA OFFICE SYSTEMS  
6135 N.W. 167 STREET, SUITE E-1  
MIAMI LAKES, FL 33015  
OWNER: LES GALLOWAY, PRESIDENT
- Item 133A - Kardex @ 21%.  
Item 133B - Kardex @ 12%.  
Item 212A - Richards Wilcox (Aurora) @ 28.5%.  
Item 212B - Richards Wilcox (Aurora) @ 20.5%.  
Item 213A - Richards Wilcox (Gemini) @ 19.5%.  
Item 213B - Richards Wilcox (Gemini) @ 11.5%.  
Item 214A - Richards Wilcox (Speed File) @ 28%.  
Item 214B - Richards Wilcox (Speed File) @ 20%.  
Item 219B - Russ Bassett @ 3%.
16. GALLOWAY OFFICE SUPPLIES  
6802 S.W. 81 STREET  
MIAMI, FL 33143  
OWNER: JIM TOURAL, PRESIDENT
- Item 197A - Packard @ 55%.  
Item 197B - Packard @ 50%.

17. HIGHSMITH CONTRACT SALES GROUP, LLC.  
WEST 5527 HIGHWAY 106  
FORT ATKINSON, WI 53538  
OWNER: DUNCAN HIGHSMITH, PRESIDENT/C.E.O.

Item 168A - Luxor @ 43.1%.  
Item 168B - Luxor @ 40.5%.  
Item 296 - Reconfiguration of furniture hourly labor  
rate @ \$150.

18. J. C. WHITE OFFICE FURNITURE  
10125 N.W. 19 STREET  
MIAMI, FL 33172  
OWNER: VICKI IRWIN, PRESIDENT

(WF)

Item 17A - Artopex @ 50%.  
Item 17B - Artopex @ 50%.  
Item 37B - Chairworks @ 55%.  
Item 72B - Falcon @ 50%.  
Item 97A - Haworth, Accolade, Catalyst System  
@ 64.65%.  
Item 97B - Haworth, Accolade, Catalyst System  
@ 61%.  
Item 98A - Haworth Causeway @ 62.13%.  
Item 98B - Haworth Causeway @ 55%.  
Item 99A - Haworth Correspondent @ 45%.  
Item 99B - Haworth Correspondent @ 45%.  
Item 100A - Haworth Crossing @ 57.58%.  
Item 100B - Haworth Crossing @ 52%.  
Item 101A - Haworth Improv seating and tables @  
61.62%.  
Item 101B - Haworth Improv seating and tables @  
61.62%.  
Item 102A - Haworth Kinetics, Unigroup, Etc. @  
60.4%.  
Item 102B - Haworth Kinetics, Unigroup, Etc. @  
60.4%.  
Item 103A - Haworth Nueller, Lunstead @ 55.05%.  
Item 103B - Haworth Nueller, Lunstead @ 55.05%.  
Item 104A - Haworth Places and Unigroup System @  
71.72%.  
Item 104B - Haworth Places and Unigroup System @  
68%.

- Item 105A - Haworth Premise Free Standing @ 64.51%.
- Item 105B - Haworth Premise Free Standing @ 62%.
- Item 106A - Haworth Race @ 67.68%.
- Item 106B - Haworth Race @ 64%.
- Item 108A - Haworth Tempo Seating @ 55.05%.
- Item 108B - Haworth Tempo Seating @ 55.05%.
- Item 155A - Krug @ 53%.
- Item 155B - Krug @ 53%.
- Item 157A - Lacasse Group @ 59%.
- Item 157B - Lacasse Group @ 57%.
- Item 192A - Novikoff @ 40%.
- Item 192B - Novikoff @ 40%.
- Item 193A - Nucraft @ 43%.
- Item 193B - Nucraft @ 40%.
- Item 195B - OFS Styline @ 55%.
- Item 200B - Paoli @ 57.5%.
- Item 221A - St Timothy Chair @ 48%.
- Item 221B - St. Timothy Chair @ 48%.
- Item 296 - Reconfiguration of furniture hourly labor rate @ \$35 and \$50 per hour overtime.
- Item 297 - Cost per chair to disassemble and dispose of existing auditorium seating rate @ \$10.

19. KNOLL, INC.

3930 N.E. 2 AVENUE, SUITE 101  
MIAMI, FL 33137

OWNER: KASS BRADLEY, PRESIDENT

- Item 141A - Knoll Calibre @ 58%.
- Item 141B - Knoll Calibre @ 55%.
- Item 142A - Knoll Currents @ 65%.
- Item 142B - Knoll Currents @ 61%.
- Item 143A - Knoll Dividends @ 63%.
- Item 143B - Knoll Dividends @ 59%.
- Item 144A - Knoll Equity @ 65.5%.
- Item 144B - Knoll Equity @ 61.5%.
- Item 145A - Knoll Extra @ 64%.
- Item 145B - Knoll Extra @ 60%.
- Item 146A - Knoll Inteact @ 58%.
- Item 146B - Knoll Inteact @ 55%.
- Item 147A - Knoll Morrison @ 66%.
- Item 147B - Knoll Morrison @ 62%.

- Item 148A - Knoll Office Seating @ 58%.
- Item 148B - Knoll Office Seating @ 55%.
- Item 149A - Knoll Reff @ 65%.
- Item 149B - Knoll Reff @ 61%.
- Item 150A - Knoll Studio @ 56%.
- Item 150B - Knoll Studio @ 52%.
- Item 151A - Knoll Wood Casegoods @ 58%.
- Item 151B - Knoll Wood Casegoods @ 54%.
- Item 296 - Reconfiguration of furniture hourly labor rate @ \$35.

20. KRUEGER INTERNATIONAL, INC.  
1330 BELLEVUE STREET  
GREEN BAY, WI 54302  
OWNER: RICHARD RESCH, PRESIDENT

- Item 153A - Krueger International (KI) @ 48%.
- Item 153B - Krueger International (KI) @ 44%.
- Item 154A - Krueger International Auditorium seating @ 48%.
- Item 154B - Krueger International Auditorium seating @ 40%.
- Item 296 - Reconfiguration of furniture hourly labor rate @ \$35.
- Item 297 - Cost per chair to disassemble and dispose of existing auditorium seating @ \$47.

21. LEADDEX CORPORATION  
4731 S.W. 75 AVENUE  
MIAMI, FL 33155  
OWNER: FRANK J. FONSECA, PRESIDENT (HM)

- Item 81A - Fusion Coatings @ list + 24%.
- Item 81B - Fusion Coatings @ list + 74%.
- Item 296 - Reconfiguration of furniture hourly labor rate @ \$40.

22. LIBRARY INTERIOR OF FLORIDA, INC.  
20685 N.W. 26 COURT  
BOCA RATON, FL 33434  
OWNER: HOWARD EKBLAD, PRESIDENT

Item 89A - Gressco Limited @ 25%.  
Item 219A - Russ Bassett @ 11%.  
Item 290A - Worden Company @ 44%.  
Item 290B - Worden Company @ 32%.  
Item 296 - Reconfiguration of furniture hourly labor  
rate @ \$42.50.

23. M. HANSON AND COMPANY, INC.  
1626 NORTH FEDERAL HIGHWAY  
FORT LAUDERDALE, FL 33305  
OWNER: MARK HANSON, PRESIDENT

Item 136A - Kika International @ 45%.  
Item 136B - Kika International @ 6%.  
Item 137A - Kimball Office Furniture @ 54%.  
Item 237A - Source International @ 45%.  
Item 237B - Source International @ 6%.  
Item 296 - Reconfiguration of furniture hourly labor  
rate @ \$40.  
Item 297 - Cost per chair to disassemble and dispose  
of existing auditorium seating @ \$75.

24. NBB OFFICE ENVIRONMENTS  
6500 NORTH POWERLINE ROAD  
FORT LAUDERDALE, FL 33309  
OWNER: CLEMENTE BEDUSA, PRESIDENT

Item 36A - Carolina House @ 50.5%.  
Item 110A - High Point Furniture Industries @ 55%.  
Item 191A - Nova Solutions @ 44%.  
Item 224A - Schwab @ 40%.  
Item 224B - Schwab @ 10%.

25. NEWTON SEATING COMPANY, INC.  
P.O. BOX 2858  
JACKSONVILLE, FL 32203-2858  
OWNER: MICHAEL C. BATES, PRESIDENT

Item 1A - ABCO Furniture @ 61%.  
Item 42B - Clarin @ 20%.  
Item 74A - Fisher Hamilton Scientific @ 50%.  
Item 74B - Fisher Hamilton Scientific @ 25%.  
Item 118A - Newton Seating Company, Inc. @ 50%.  
Item 118B - Newton Seating Company, Inc. @ 35%.  
Item 164A - Library Bureau @ 40%.  
Item 164B - Library Bureau @ 25%.  
Item 206A - Plymold Seating @ 50%.  
Item 206B - Plymold Seating @ 35%.

26. OFFICE DIMENSIONS, INC.  
2 N.E. 39 STREET  
MIAMI, FL 33137-3630  
OWNER: MARK D. STERN, PRESIDENT

Item 165B - Lowenstein @ 52.2%.  
Item 243A - Standard Desk @ 51.25%.  
Item 243B - Standard Desk @ 51.25%.  
Item 260A - Stylex @ 52.78%.  
Item 260B - Stylex @ 52.78%.  
Item 263A - Tayco Panel Systems @ 56%.  
Item 263B - Tayco Panel Systems @ 52%.  
Item 296 - Reconfiguration of furniture hourly labor  
rate @ \$35.

27. OFFICE SYSTEMS OF FLORIDA, INC.  
10800 N.W. 103 STREET  
MIAMI, FL 33178  
OWNER: CHUCK S. WILLIAMS, PRESIDENT

Item 36B - Carolina House @ \$47.3%.  
Item 129B - Jofco @ 50%.  
Item 165A - Lowenstein @ 53%.  
Item 244A - Steelcase Bookcase 730/790 @ 66.7%.  
Item 244B - Steelcase Bookcase 730/790 @ 63.7%.

- Item 245A – Steelcase 8500 and 8600 series @ 68.7%.
- Item 245B – Steelcase 8500 and 8600 series @ 65.7%.
- Item 246A – Steelcase Activity Table @ 64.7%.
- Item 246B – Steelcase Activity Table @ 61.7%.
- Item 247A – Steelcase Avenir 9000, ETC. @ 68.7%.
- Item 247B – Steelcase Avenir 9000, ETC. @ 64.7%.
- Item 248A – Steelcase Criteron, Sensor, ETC. @ 68.7%.
- Item 248B – Steelcase Criteron, Sensor, ETC. @ 65.7%.
- Item 249A – Steelcase Ellipse, 8500 @ 66.7%.
- Item 249B – Steelcase Ellipse, 8500 @ 63.7%.
- Item 250A – Steelcase Gentry, Alerion @ 59.6%.
- Item 250B – Steelcase Gentry, Alerion @ 56.6%.
- Item 251A – Steelcase Monarch, Arbor @ 60.9%.
- Item 251B – Steelcase Monarch, Arbor @ 57.9%.
- Item 252A – Steelcase Paladin and Broodmoor @ 58.6%.
- Item 252B – Steelcase Paladin and Broodmoor @ 55.6%.
- Item 254A – Steelcase Secant @ 65.7%.
- Item 254B – Steelcase Secant @ 62.3%.
- Item 255A – Steelcase Teamwork, Template @ 54.5%.
- Item 255B – Steelcase Teamwork, Template @ 51.5%.
- Item 256A – Steelcase Turnstone, Springboard @ 59.6%.
- Item 256B – Steelcase Turnstone, Springboard @ 56.6%.
- Walden Steelcase 300/320, 400/420 @ 58.6%.
- Walden Steelcase 300/320, 400/420 @ 55.6%.
- Item 296 – Reconfiguration of furniture hourly labor rate @ \$34.
- Item 297 – Cost per chair to disassemble and dispose of existing auditorium seating @ \$80.

28. REPUBLIC DRILL  
D.B.A. SATCO SUPPLY  
2021 WEST COUNTY ROAD, C-2  
ST. PAUL, MN 55113  
OWNERS: PETER FIELD, PRESIDENT

Item 87A – Green Manufacturing @ 5%.

29. SCHOOLHOUSE PRODUCTS, INC.  
P.O. BOX 1388  
PALM HARBOR, FL 34682  
OWNER: WALTER POSUSTA, PRESIDENT

Item 1B – ABCO @ 52%.  
Item 29A – Bretford @ 55.5%.  
Item 29B – Bretford @ 51%.  
Item 178A – Midwest Folding Products @ 40%.  
Item 178B – Midwest Folding Products @ 35%.  
Item 194A – Office Star Products @ 51%.  
Item 194B – Office Star Products @ 46%.  
Item 217A – Royal Seating @ 51%.  
Item 217B – Royal Seating @ 47%.  
Item 266A – Tesco Library Furniture @ 37%.  
Item 266B – Tesco Library Furniture @ 32%.  
Item 296 – Reconfiguration of furniture hourly labor  
rate @ \$20.

30. SCHOOL SPECIALTY FURNITURE AND EQUIPMENT  
DIVISION  
100 PARAGON PARKWAY  
MANSFIELD, OH 44903  
OWNER: PUBLICLY HELD COMPANY

Item 9A – American Desk @ 46.4%.  
Item 9B – American Desk @ 43.4%.  
Item 23A – Biofit @ 40.5%.  
Item 23B – Biofit @ 34.5%.  
Item 38A – Children's Factory @ 35%.  
Item 38B – Children's Factory @ 32%.  
Item 43A – Classroom Select Furniture @ 70%.  
Item 43B – Classroom Select Furniture @ 65%.  
Item 46B – Community @ 35%.  
Item 61A – Diversified Wood Products @ 32%.



Item 61B - Diversified Wood Products @ 27%.  
Item 89B - Gressco Limited @ 17%.  
Item 96B - Haskell of Pittsburgh @ 45.5%.  
Item 130B - Jonti-craft @ 17%.  
Item 163A - Le-mour @ 18%.  
Item 163B - Le-mour @ 15%.  
Item 171B - Magnuson Group @ 32%.  
Item 183A - Mity-lite @ 35%.  
Item 183B - Mity-lite @ 32%.  
Item 201A - Paragon @ 34%.  
Item 201B - Paragon @ 29%.  
Item 210A - Rampart @ 45%.  
Item 210B - Rampart @ 35%.  
Item 223A - Scholarcraft @ 37.5%.  
Item 223B - Scholarcraft @ 34.5%.  
Item 226A - Shain Shop Bilt @ 26%.  
Item 226B - Shain Shop Bilt @ 21%.  
Item 229A - Signore @ 42%.  
Item 229B - Signore @ 37%.  
Item 235A - Smith Carrels @ 35%.  
Item 235B - Smith Carrels @ 30%.  
Item 271A - Tot Mate By Stevens @ 42%.  
Item 271B - Tot Mate By Stevens @ 39%.  
Item 286A - Whitney Brothers Company @ 25%.  
Item 286B - Whitney Brothers Company @ 22%.

31. SKAGSETH-BRYANT, INC  
D.B.A. SKAGS OFFICE PRODUCTS  
6535 N.W. 84 AVENUE  
MIAMI, FL 33166  
OWNER: LYNN MCDERMOTT

Item 85B - Ghent @ 55.3%.  
Item 113A - Hon/Bevis Company @ 60.6%.  
Item 225A - Screenflex @ 46%.  
Item 225B - Screenflex @ 46%.  
Item 230A - Sirco @ 52%.  
Item 230B - Sirco @ 46%.

32. SPECTRUM INDUSTRIES, INC.  
1600 JOHNSON STREET  
P.O. BOX 400  
CHIPPEWA FALLS, WI 54729-0400  
OWNER: DAVID HANCOCK, PRESIDENT

- Item 241A - Spectrum Industries @ 46%.
- Item 241B - Spectrum Industries @ 38%.
- Item 296 - Reconfiguration of furniture hourly labor rate @ \$50 per hour \$400 minimum.

33. SPLIT ROCK SUPPLY  
1014 BERWYN ROAD  
ORLANDO, FL 32806  
OWNER: MARK BENNETT, VICE PRESIDENT

- Item 16A - Atlantic Metal @ 49%.
- Item 16B - Atlantic Metal @ 38%.
- Item 41A - Claridge Products @ 31%.
- Item 41B - Claridge Products @ 25%.
- Item 83A - Georgia Chair @ 41%.
- Item 83B - Georgia Chair @ 33.5%.
- Item 112B - Holbrook By Texwood @ 16%.
- Item 169A - Lyon Metal @ 20.1%.
- Item 296 - Reconfiguration of furniture hourly labor rate @ \$35.
- Item 297 - Cost per chair to disassemble and dispose of existing auditorium seating @ \$20.

34. SUN OFFICE FURNITURE  
910 S.W. 2 PLACE  
POMPANO BEACH, FL 33069  
OWNER: IRWIN KIRSNER, PRESIDENT

- Item 6A - All seating @ 52.79%.
- Item 37A - Chairworks @ 56.82%.
- Item 195A - OFS Styline @ 56.49%.
- Item 200A - Paoli @ 58.89%.
- Item 294A - Workspace International @ 53.75%.
- Item 296 - Reconfiguration of furniture hourly labor rate @ \$35.
- Item 297 - Cost per chair to disassemble and dispose of existing auditorium seating @ \$18.

35. TRENDWAY CORPORATION  
P.O. BOX 9016  
HOLLAND, MI 49422-9016  
OWNER: MARK GROULX, PRESIDENT

Item 273A - Trendway @ 58%.  
Item 273B - Trendway @ 55%.

36. THOMAS W. RUFF AND COMPANY OF FLORIDA, INC.  
3201 COMMERCE PARKWAY  
MIRAMAR, FL 33025  
OWNER: JACK GORMAN, CHAIRMAN

Item 5A - Affordable Interior Systems @ 71%.  
Item 5B - Affordable Interior Systems @ 69.5%.  
Item 18A - August Incorporation @ 47.2%.  
Item 18B - August Incorporation @ 45.1%.  
Item 52A - Cumberland @ 43%.  
Item 52B - Cumberland @ 42%.  
Item 64A - Eck Adams @ 53.2%.  
Item 64B - Eck Adams @ 52.1%.  
Item 77A - Flexsteel @ 52.3%.  
Item 77B - Flexsteel @ 50.1%.  
Item 189A - National Office Furniture @ 59.105%.  
Item 189B - National Office Furniture @ 59.105%.  
Item 211A - Revest @ 57.5%.  
Item 211B - Revest @ 57.5%.  
Item 262A - Superior Chair @ 55.1%.  
Item 262B - Superior Chair @ 54.1%.  
Item 265A - Tensco @ 40.1%.  
Item 265B - Tensco @ 38.2%.  
Item 291B - Working Walls @ 37.5%.  
Item 296 - Reconfiguration of furniture hourly labor  
rate @ \$35.  
Item 297 - Cost per chair to disassemble and dispose  
of existing auditorium seating @ \$20.

37. UNIVERSAL SEATING COMPANY  
10421 ST. AUGUSTINE ROAD  
JACKSONVILLE, FL 32257  
OWNER: BARRY M. SCHUSTER, PRESIDENT
- Item 120A - Interior Systems @ 34%.  
Item 120B - Interior Systems @ 30%.  
Item 218A - Rubbermaid @ 22%.  
Item 218B - Rubbermaid @ 15%.  
Item 296 - Reconfiguration of furniture hourly labor rate @ \$89.
38. UNIQUE FURNISHINGS, LTD.  
13811 U.S. HIGHWAY 19 NORTH  
CLEARWATER, FL 33764  
OWNER: COLLEEN WESTOVER RABE, PRESIDENT (WF)
- Item 275A - Unique Furnishings @ 20%.  
Item 275B - Unique Furnishings @ 15%.
39. VIRCO, INC.  
HIGHWAY 65 SOUTH  
CONWAY, AR 72032  
OWNER: ROBERT VIRTUE, PRESIDENT
- Item 280A - VIRCO \*Discount 90 Increases with quantity @ 57%.  
Item 280B - VIRCO \*Discount 90 Increases with quantity @ 52%.
40. Reject the following items:
- Item 2A - Adapto  
Item 4A - Advance Furniture Systems  
Item 4B - Advanced Furniture Systems  
Item 8B - Allied Plastic  
Item 12A - Angeles  
Item 12B - Angeles  
Item 14A - Ark  
Item 14B - Ark  
Item 20B - Barricks Manufacturing  
Item 22A - Biblio-model  
Item 22B - Biblio-model

Item 25A – Blockhouse  
Item 25B – Blockhouse  
Item 26A – Boiling Group  
Item 26B – Boiling Group  
Item 27B – Borroughs Corporation  
Item 31A – Buckstaff Company  
Item 31B – Buckstaff Company  
Item 34B – Capitol Seating Company  
Item 35A – Cargo Furniture  
Item 35B – Cargo Furniture  
Item 39A – Childs Play  
Item 39B – Childs Play  
Item 44A – Com For Tek Seating  
Item 44B – Com For Tek Seating  
Item 47A – Community Playthings  
Item 47B – Community Playthings  
Item 50B – Creative Office Seating  
Item 51A – Crest  
Item 51B – Crest  
Item 54B – Da-lite Furniture  
Item 57A – Dependable Furniture  
Item 57B – Dependable Furniture  
Item 59A – Design Seating  
Item 59B – Design Seating  
Item 60A – Desk Concepts  
Item 60B – Desk Concepts  
Item 63A – Dubois Wood Products  
Item 63B – Dubois Wood Products  
Item 65A – Electronic Classroom Furniture  
Item 65B – Electronic Classroom Furniture  
Item 70A – Executive Office Furniture  
Item 70B – Executive Office Furniture  
Item 71A – F.E. Hale  
Item 71B – F.E. Hale  
Item 79A – Foster Manufacturing  
Item 79B – Foster Manufacturing  
Item 82A – Gaylord Brothers  
Item 82B – Gaylord Brothers  
Item 91B – H. Wilson Company  
Item 92B – Hamilton Sorter  
Item 107A – Haworth Tango  
Item 107B – Haworth Tango  
Item 114A – Howell-Wakefield

Item 114B – Howell-Wakefield  
Item 115A – Hussey Auditorium  
Item 115B – Hussey Auditorium  
Item 116A – Idea  
Item 116B – Idea  
Item 119A – Interior Concepts  
Item 119B – Interior Concepts  
Item 124A – Iron Bound  
Item 124B – Iron Bound  
Item 125A – Ironwood  
Item 125B – Ironwood  
Item 134A – Karibu  
Item 134B – Karibu  
Item 138B – Kinderworks  
Item 140A – KLN Steel Products  
Item 140B – KLN Steel Products  
Item 152A – Korner For Kids  
Item 152B – Korner For Kids  
Item 158A – Landscape Forms, Inc.  
Item 158B – Landscape Forms, Inc.  
Item 161B – LA-Z-BOY Health  
Item 166A – Marvel  
Item 167A – LSI Corporation of America  
Item 167B – LSI Corporation of America  
Item 170A – Magna Design  
Item 170B – Magna Design  
Item 173A – Marvel  
Item 176A – Merryfair  
Item 176B – Merryfair  
Item 177A – Mica Design  
Item 177B – Mica Design  
Item 185A – Modernfold  
Item 185B – Modernfold  
Item 187B – MTS Seating  
Item 188A – National (STEPPS)  
Item 188B – National (STEPPS)  
Item 196A – Omni Wall  
Item 196B – Omni Wall  
Item 198B – Palmer Synder  
Item 202B – Peerless Industries  
Item 204B – Penco Products  
Item 216A – Rosemount  
Item 216B – Rosemount

Item 222A – Samsonite  
Item 222B – Samsonite  
Item 227A – Shelby Williams  
Item 227B – Shelby Williams  
Item 234A – Skools, Inc.  
Item 234B – Skools, Inc.  
Item 238A – Southeastern Acoustical  
Item 238B – Southeastern Acoustical  
Item 239A – Southwest Contract/Panel Spec.  
Item 239B – Southwest Contract/Panel Spec.  
Item 240A – Spacesaver Storage System  
Item 240B – Spacesaver Storage System  
Item 253A – Steelcase Personal Harbor  
Item 253B – Steelcase Personal Harbor  
Item 258A – Stuart Clark  
Item 258B – Stuart Clark  
Item 267A – Texwood Contract Furniture  
Item 267B – Texwood Contract Furniture  
Item 268A – Theatre Solutions  
Item 268B – Theatre Solutions  
Item 277A – Van San Corporation  
Item 277B – Van San Corporation  
Item 278A – Video Conference Furniture, Intl.  
Item 278B – Video Conference Furniture, Intl.  
Item 281B – Vogel Peterson  
Item 283A – Wall Innovators  
Item 284A – Webcoat  
Item 284B – Webcoat  
Item 287A – Wieland  
Item 287B – Wieland  
Item 288B – Winstead  
Item 289B – Wood Design  
Item 292A – Workplace Systems  
Item 292B – Workplace Systems  
Item 293B – Workrite Ergonomics  
Item 294B – Workspace International  
Item 295A – Wrightline  
Item 295B – Wrightline

41. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$10,568,781.12.