

January 15, 2002

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEW BID NO. 055-AA06 - PHYSICAL EDUCATION/ATHLETIC
EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT**

The purpose of this bid, opened on November 28, 2000, was to establish a contract, to purchase, at firm educational discounts, quantities, as may be required, of physical education/athletic equipment and supplies, for various locations. The terms of agreement, as contained in the subject bid, awarded by the Board on February 14, 2001, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for one (1) additional one (1) year period. The contract is currently in its initial year. The awardees have agreed to renew for the final one (1) year renewal period, by letter, on file, with the exception of Sportmaster, of Pittsburgh, Pennsylvania. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current discounts, to benefit from fixed educational discounts, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of October 2001, indicated an increase of 2.1%.

No purchases will be made against this term bid unless deemed crucial to the educational process.

Fund Source
Various

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW** Bid No. 055-AA06 - PHYSICAL EDUCATION/ATHLETIC EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT, to purchase, at firm educational discounts, quantities, as may be required, of physical education/athletic equipment and supplies, for various locations, during the term of the bid, effective February 14, 2002, through February 13, 2003, as follows:

REVISED
G-80

- Item 1 - Percent discount off catalog or price list using purchase order.
- Item 2 - Percent discount off catalog or price list using credit card.

1. ALUMINUM ATHLETIC EQUIPMENT COMPANY
4 PORTLAND ROAD
WEST CONSHOHOKCEN, PA 19428
OWNER: TIMOTHY W. DRISCOLL, PRESIDENT/C.E.O.

Item 1 - @ 10% discount.

Item 2 - @ 10% discount.

2. ATLANTIC COAST SPORTS, INC.
1825 PONCE DE LEON BOULEVARD, #444
CORAL GABLES, FL 33134
OWNER: HARRY VON SUSKIL, PRESIDENT

Item 1 - @ 10% discount.

3. BIGGER FASTER STRONGER, INC.
843 WEST 2400 SOUTH
SALT LAKE CITY, UT 84119
OWNER: GREG SHEPARD, PRESIDENT

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

4. BOB'S ATHLETIC WEAR
P.O. BOX 1054
323 INDUSTRIAL PARKWAY
MOULTRIE, GA 31768
OWNER: BOB EUNICE

Item 1 - @ 10% discount.

Item 2 - @ 10% discount.

5. CANNON SPORTS, INC.
P.O. BOX 11179
BURBANK, CA 91510-1179
OWNER: RAYMOND YU, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.

6. COLLEGIATE PACIFIC
13950 SENLAC, #200
DALLAS, TX 75234
OWNER: MIKE BLUMENFELD, PRESIDENT/C.E.O.

Item 1 - @ 5% discount.
Item 2 - @ 5% discount.

7. DELSPORTS
2639 WEST 79 STREET
HIALEAH, FL 33016
OWNER: RALPH DEL GUIDICE

Item 1 - @ 25% discount.
Item 2 - @ 22% discount.

8. FIRST TO THE FINISH, INC.
1325 NORTH BROAD
CARLINVILLE, IL 62626
OWNER: FRAN VIANO, VICE PRESIDENT

Item 1 - @ 20% discount.
Item 2 - @ 20% discount.

9. GILL ATHLETICS
201 COURTESY ROAD
URBANA, IL 61801
OWNER: VINCE ATKINS, CHAIRMAN

Item 1 - @ 10% discount.
Item 2 - @ 10% discount.

10. GREGG-UNITED SPORTS, INC.
P.O. BOX 970008
BOCA RATON, FL 33497-0008
OWNER: MITCH ETKIND, PRESIDENT

Item 1 - @ 35% discount.
11. HL CLASSIC CORPORATION
P.O. BOX 3327
MANHATTAN BEACH, CA 90266
OWNER: DAVID LEVIN, VICE PRESIDENT

Item 1 - @ 10% discount.
Item 2 - @ 5% discount.
12. JAYPRO SPORTS, INC.
976 HARTFORD TURNPIKE
WATERFORD, CT 06385
OWNER: MARK FERRARA, PRESIDENT

Item 1 - @ 0% discount.
Item 2 - @ 0% discount.
13. M-F ATHLETIC COMPANY, INC.
P.O. BOX 8090
CRANSTON, RI 02920
OWNER: WILLIAM FALK, PRESIDENT

Item 1 - @ 10% discount.
Item 2 - @ 10% discount.
14. MAJESTIC SALES
20 PEQUOT TRAIL
WESTPORT, CT 06880
OWNERS: MELVIN ZIMMERS
HERB PODEL

Item 1 - @ 8% discount.
Item 2 - @ 6% discount.

15. MIAMI LAKES SPORTS SHOP
6763 MAIN STREET
MIAMI LAKES, FL 33014
OWNER: ROSALYN M. HAMILTON, PRESIDENT

Item 1 - @ 15% discount.
Item 2 - @ 10% discount.

16. ORLANDO TEAM SPORTS
21011 JOHNSON STREET, SUITE 103
PEMBROKE PINES, FL 33029
OWNER: CARMINE MCWEENEY, PRESIDENT

Item 1 - @ 0% discount.
Item - @ 10% discount.
Item - @ 15% discount.
Item - @ 20% discount.
Item - @ 25% discount.
Item - @ 30% discount.
Item 2 - @ 0% discount.
Item - @ 10% discount.
Item - @ 15% discount.
Item - @ 20% discount.
Item - @ 25% discount.
Item - @ 30% discount.

17. PROMAXIMA MANUFACTURING, LTD.
5325 ASHBROOK
HOUSTON, TX 77081
OWNER: BOB LEPPKE, PRESIDENT

Item 1 - @ 0% discount.
Item 1 - @ 0% discount.

18. PUERTO CYCLERY, INC.
D.B.A. MIAMI SPRINGS CYCLERY
157 WESTWARD DRIVE
MIAMI SPRINGS, FL 33166
OWNER: CARLOS J. PUERTO, PRESIDENT

Item 1 - @ 0 - various discounts.
Item 2 - @ 0 - various discounts.

19. PROPHET CORPORATION
D.B.A. GOPHER SPORT
P.O. BOX 998
OWATONNA, MN 55060-0998
OWNER: JOEL JENNINGS, PRESIDENT
- Item 1 - @ 15% discount.
Item 2 - @ 15% discount.
20. PYRAMID SCHOOL PRODUCTS
6510 NORTH 54 STREET
TAMPA, FL 33610-1908
OWNER: JOHN O. MILLER, VICE PRESIDENT
- Item 1 - @ 30% discount.
Item 2 - @ 25% discount.
21. RIDDELL/ALL AMERICAN
669 SUGAR LANE
ELYRIA, OH 44035
OWNER: ROBERT E. NEDERLANDER
- Item 1 - @ 15% discount.
Item 2 - @ 15% discount.
22. S & S WORLDWIDE, INC.
P.O. BOX 513
COLCHESTER, CT 06415
OWNER: STEPHEN SCHWARTZ, PRESIDENT
- Item 1 - @ 10% discount.
Item 2 - @ 10% discount.
23. SCHOOL HEALTH CORPORATION
865 MUIRFIELD DRIVE
HANOVER PARK, IL 60103
OWNERS: ROBERT AND NANCY CORMACK
- Item 1 - @ 11% discount.
Item 2 - @ 11% discount.

24. SPORT SUPPLY GROUP, INC.
D.B.A. BSN SPORTS
P.O. BOX 49
JENKINTOWN, PA 19046
OWNER: GEOFFREY JURICK, PRESIDENT
EMERSON RADIO, INC.
- Item 1 - @ 10% discount.
Item 2 - @ 10% discount.
25. SPORTIME
ONE SPORTIME WAY
ATLANTA, GA 30340-1402
OWNER: SCHOOL SPECIALTY, INC.
- Item 1 - @ 10% discount.
Item 2 - @ 10% discount.
26. USA GYMNASTICS AND SUPPLY, INC.
P.O. BOX 844
GREAT BEND, KS 67530
OWNER: MARK BALL, PRESIDENT
- Item 1 - @ 0% discount.
Item 1 - @ 0% discount.
27. VARSITY SPIRIT FASHIONS AND SUPPLIES
2525 HORIZON LAKE DRIVE
MEMPHIS, TN 38133
OWNER: ROBERT NEDERLANDER
CHAIRMAN OF THE BOARD
- Item 1 - @ 5% discount.
Item 2 - @ 5% discount.
28. WEBSTER SPORT CENTER
3560 WEST PROSPECT ROAD
FORT LAUDERDALE, FL 33309
OWNER: WILLIAM L. WEBSTER, PRESIDENT
- Item 1 - @ various discount
Item 2 - @ various discount.

29. WORLD SPORTING GOODS, INC.
P.O. BOX 579
STAPLETON, AL 36578-0579
OWNER: CHARLES P. FORREST, SR., PRESIDENT

Item 1 - @ 5% discount.

Item 2 - @ 5% discount.

30. ZIPP SPORTING GOODS
P.O. BOX 432700
SOUTH MIAMI, FL 33143
OWNER: MARTIN HOCHMAN, PRESIDENT

Item 1 - @ 5% discount.

@ 30% discount.

@ 27% markup.

@ 15% markup.

(First Annual Renewal and Final Year of Contract)

31. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$420,278.36. } Revised

RHH/lja