

Office of Superintendent of Schools
Board Meeting of February 13, 2002

February 12, 2002

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: PARTIAL AWARD BID NO. 119-AA11 – AUDIO VISUAL, TELEVISION, RADIO, STUDIO EQUIPMENT, CCTV AND PERIPHERALS - CATALOG DISCOUNT

The purpose of this bid, opened on July 10, 2001, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of audio visual, television, radio, studio equipment, cctv and peripherals, for various schools and departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount, and was under protest for six months. Of 443 vendors sent bid forms or card notices of this advertised bid, 95 responded with 23 bids meeting specifications (not all vendors bid all items), and 38 no bids.

Bid documents submitted by 34 vendors are being held for evaluation and will be scheduled for recommendation of award at the Board meeting of April 17, 2002.

Fund Source
Various

M/WBE Eligibility
Hispanic Male – No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 119-AA11 – AUDIO VISUAL, TELEVISION, RADIO, STUDIO EQUIPMENT, CCTV AND PERIPHERALS - CATALOG DISCOUNT, to establish a contract, to purchase, at firm discounts, quantities, as may be required, of audio visual, television, radio, studio equipment, cctv and peripherals, for various schools and departments, during the term of the bid, effective February 13, 2002, through February 12, 2003, as follows:

REPLACEMENT

G-92

1. **ADVANCED MICRO SERVICES**
12455 S.W. 42 St
MIAMI, FL 33175
OWNER: ALAIN AGRAMONTE, PRESIDENT

- Item 6 - ADC Telecommunications, Inc. @ 10% discount (Peripherals).
- Item 8 - Adobe Systems, Inc. @ 10% discount (Peripherals).
- Item 9 - Agfa Corporation @ 10% discount (Peripherals).
- Item 16 - Altec Lansing Corporation @ 10% discount (A/V, Peripherals).
- Item 21 - American Power Conversion @ 10% discount (Peripherals).
- Item 36 - Ascend Communications, Inc. @ 10% discount (Peripherals).
- Item 43 - Avid @ 10% discount (Peripherals).
- Item 44 - Avid Express @ 10% discount (Peripherals).
- Item 49 - Belden cable @ 10% discount (CCTV, Peripherals).
- Item 53 - Best Uninterruptible Power @ 10% discount (Peripherals).
- Item 62 - Bredford Manufacturing, Inc. @ 10 % discount (A/V, TV/Radio, Peripherals).
- Item 73 - Canon USA, Inc. @ 10% discount (A/V, Peripherals).
- Item 89 - Compaq @ 10% discount (A/V, Peripherals).
- Item 118 - Eastman Kodak Company @ 10% discount (A/V, Peripherals).
- Item 127 - Epson @ 10% discount (A/V, Peripherals).
- Item 138 - Fuji @ 10% discount (Peripherals).
- Item 155 - Hewlett Packard @ 10% discount (A/V, Peripherals).
- Item 159 - Hughes-JVC @ 10% discount (Peripherals).
- Item 165 - In Focus Systems, Inc. @ 10% discount (A/V, Peripherals).
- Item 186 - Lucasy Manufacturing Corporation @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 199 - Microwarehouse @ 0% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 220 - Panasonic @ 5% discount (A/V, Peripherals).
- Item 228 - Philips @ 10% discount (Peripherals).
- Item 230 - Pinnacle Systems, Inc. @ 0% discount (Peripherals).
- Item 240 - Proxima @ 0% discount (A/V, Peripherals).
- Item 256 - Samsung @ 0% discount (A/V, TV/Radio, Peripherals).
- Item 265 - Seagate @ 10% discount (A/V, Peripherals).
- Item 281 - Sony @ 10% discount (A/V, Peripherals).
- Item 287 - Specialized Products @ 0% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 315 - Toshiba @ 0% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 317 - Triplite UPS @ 0% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 349 - Yamaha @ 10% discount (Peripherals).
- Item 406 - Other Manufacturers (vendors may offer discounts on up to an additional ten (10) manufacturers', not listed herein).
 - Belkin @ 10% (Peripherals).
 - Leatherman @ 10% (Peripherals).
 - Pelican @ 10% (Peripherals).
 - Cables to go @ 0% (Peripherals).
 - 3com @ 10% (Peripherals).
 - Black box @ 0% (Peripherals).
 - Chatsworth @ 5% (Peripherals).
 - Panduit @ 5% (Peripherals).
 - Thomas & Betts @ 5% (Peripherals).
 - Okidata @ 5% (Peripherals).
- Item 408 - Furnish all labor, material, and equipment necessary to install any of the above listed manufacturers' products bid @ \$35 per hour.
- Item 409 - Furnish all labor materials, and equipment necessary to install any of the above listed manufacturers' products bid @ \$55 per hour.

2. AUDIO VISUAL SOLUTIONS CORPORATION
P. O. BOX 222126
HOLLYWOOD, FL 33022
OWNER: BARRY C. JACKSON, PRESIDENT

- Item 1 - 3M @ 31% discount (A/V).
- Item 34 - Apollo Presentation Products @ 35% discount (A/V).
- Item 38 - Atlas/Soundolier @ 40% discount (A/V).
- Item 62 - Bretford Manufacturing @ 41.5% discount (A/V).
- Item 65 - Buhl Industries @ 34% discount (A/V).
- Item 69 - Califone International, Inc. @ 28% discount (A/V).
- Item 85 - Claridge Products & Equipment @ 31% discount (A/V).
- Item 90 - Comprehensive Video Group @ 21.1% discount (A/V).
- Item 98 - Da-Lite Screen Co. @ 30% discount (A/V).
- Item 115 - Draper @ 28% discount (A/V).
- Item 116 - Dukane @ 40.1% discount (A/V).
- Item 121 - EIKE @ 37.1% discount (A/V).
- Item 125 - ELMO @ 32% discount (A/V, TV/Radio).
- Item 129 - Extron Electronic @ 25% discount (A/V).
- Item 131 - FEC @ 12% discount (A/V).
- Item 142 - General Electric @ 18% discount (TV/Radio).
- Item 145 - Gentner Communications Corporation @ 25% discount (A/V).
- Item 151 - H. Wilson @ 25% discount (A/V).
- Item 187 - Luxor Corporation @ 38% discount (A/V).
- Item 189 - Magnavox/Philips @ 21.1% (A/V).
- Item 192 - Marantz Professional Products @ 22% discount (A/V).
- Item 225 - Peerless @ 32% discount (A/V).
- Item 228 - Philips @ 30% discount (A/V).
- Item 237 - Progressive Marketing Products @ 28% discount (A/V).
- Item 239 - Proscan @ 28% discount (A/V, TV/Radio).
- Item 246 - Radio Design Labs @ 21.1% discount (A/V).
- Item 284 - Soundcraft @ 20% discount (A/V).
- Item 311 - Thomson @ 21.1% discount (A/V, TV/Radio).

- Item 325 - VanSan Corporation @ 18% discount (A/V).
- Item 332 - Videolabs @ 22% discount (A/V).
- Item 333 - Videonics @ 16% discount (A/V).
- Item 344 - Wiko (projection lamps) @ 61.8% discount (A/V).
- Item 345 - Winsted @ 12% discount (A/V).
- Item 356 - Magnavox Monitors/receivers @ 21.1% discount (A/V, TV/Radio).
- Item 359 - RCA Monitors/receivers @ 21.1% discount.
- Item 363 - Installation of TV brackets @ \$250 each installation without bracket.
- Item 407 - Balance of dealer/distributors line @ 21.1% discount AVS Full Line Catalog.
- Item 408 - Installation @ \$75 per hour (A/V, TV/Radio).

3. B & H PHOTO VIDEO PRO AUDIO
 420 NINTH AVENUE
 NEW YORK, NY 10001
 OWNER: HERMAN SCHREIBER

- Item 1 - 3M Overhead 1700 series @ 62% discount (A/V, TV/Radio, CCTV, Peripherals).
 3M Overhead 1800 Series @ 70% discount (A/V, TV/Radio, CCTV, Peripherals).
 3M Multimedia MP Series @ 38% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 8 - Adobe Systems, Inc. @ 5% (A/V, TV/Radio, CCTV and Peripherals).
- Item 9 - Agfa Amature 35mm color print film @ 60% discount (A/V, TV/Radio, CCTV, Peripherals).
 Agfa Amature 35mm color slide film @ 65% discount (A/V, TV/Radio, CCTV, Peripherals)
 Agfa APS Film @ 50% discount (A/V, TV/Radio, CCTV, Peripherals).
 Agfa Professional Color Film @ 57% discount (A/V, TV/Radio, CCTV, Peripherals).
 Agfa Professional B&W Film @ 57% discount (A/V, TV/Radio, CCTV, Peripherals).

- Agfa B&W Paper Cut Sheets @ 36% discount (A/V, TV/Radio, CCTV, Peripherals).
- Agfa B&W Paper Rolls @ 33% discount (A/V, TV/Radio, CCTV, Peripherals).
- Agfa Color Paper Cut Sheet @ 8% discount (A/V, TV/Radio, CCTV, Peripherals).
- Agfa B&W Chemistry @ 0% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 10 - AKG Acoustic, Inc. @ 38% (A/V, TV/Radio, CCTV and Peripherals).
- Item 11 - Alesis @ 32% (A/V, TV/Radio, CCTV and Peripherals).
- Item 14 - Allen Avionix, Inc. @ 10% (A/V, TV/Radio, CCTV and Peripherals).
- Item 17 - Altman Stage Lighting @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 24 - AMX Corporation @ 24% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 25 - Anchor Audio, Inc. @ 39.1% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 26 - Anchor Communications @ 33% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 28 - Anton/Bauer, Inc. @ 25.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 29 - Anvil cases @ 40% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 30 - Aphex Systems Ltd. @ 40% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 31 - Apogee @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 32 - Apple Computer, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 33 - Applied Magic @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 35 - Artel @ 30% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 38 - Atlas/Soundolier @ 60% discount (A/V, TV/Radio, CCTV and Peripherals) (Stands).
- Item 40 - Audio Technica U.S. @ 41% discount (A/V, TV/Radio, CCTV and Peripherals).

- Item 43 - Avid Technology @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 44 - Avid Express @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 46 - Avid Technology, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 51 - Bescor @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 52 - Bessler @ 36% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 54 - Beyerdynamic @ 40% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 59 - Bogen @ 41% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 62 - Bretford Manufacturing @ 50% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 69 - Califone/2 Way Radio@ 39% discount (A/V, TV/Radio, CCTV) and @ 30% (Peripherals).
 Califone/Boom Boxes @ 28% discount (A/V, TV/Radio, CCTV, Peripherals).
 Califone/A/V Cassette Player/Recorders @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
 Califone/Card Readers @ 19% discount (A/V, TV/Radio, CCTV, Peripherals).
 Califone/Card Progranaction Phonic Card Readers @ 33% discount (A/V, TV/Radio, CCTV, Peripherals).
 Califone/Action Phonic Card Readers @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
 Phonographs @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
 Califone/Cartidges/Styluses @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
 Califone/Microphone @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
 Califone/Wireless Microphones @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
 Califone/Pa System @ 40% discount (A/V, TV/Radio, CCTV, Peripherals).

- Califone/Headphone @ 38% discount (A/V, TV/Radio, CCTV, Peripherals).
- Califone/Cordless Headphones @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Califone/Cordless Transmitters @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Califone/Listening Centers @ 24% discount (A/V, TV/Radio, CCTV, Peripherals).
- Califone/Jack Boxes @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Califone Electric Message Center @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 72 - Canare Cable, Inc. @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 73 - Canon USA, Inc. @ 20% discount (A/V, CCTV) and @ 17% discount (TV/Radio, Peripherals).
- Item 76 - Century Precision Optics @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 78 - Chief Manufacturing @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 81 - Chyron Craphics @ 20% discount (A/V, Peripherals) and @ 15% (TV/Radio, CCTV).
- Item 86 - Clear-com Intercom Systems @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 88 - Communication Specialties, Inc. @ 18.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 90 - Comprehensive Video Group @ 22% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 95 - Crown International @ 66% discount MICS (A/V) and 39% discount Amplifiers (A/V).
- Item 96 - CSI @ 30% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 98 - Dalite/Non Electric Screen @ 50% discount (A/V, TV/Radio, CCTV, Peripherals).
Dalite/Electric Screens @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 101 - DPS @ 17% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 102 - DBX, Inc. @ 32% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 107 - Digidesign @ 22% discount (A/V, TV/Radio, CCTV and Peripherals) excluding TDM/Pro Tools.
- Item 108 - Digital Processing System @ 17% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 115 - Drapers/Electric Screen @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
 - Drapers/Manual Screens Tripod @ 45% discount (A/V, TV/Radio, CCTV, Peripherals).
 Drapers/Manual Screens Wall @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 116 - Dukane @ 41% discount Overhead (A/V, TV/Radio, CCTV and Peripherals) and 35% discount LCD (A/V, TV/Radio, CCTV and Peripherals).
- Item 119 - ECHOLab, Inc. @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 122 - Emagic @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 124 - Electro-Voice @ 46% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 125 - ELMO Manufacturing @ 39% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 129 - Extron @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 131 - FEC @ 19% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 132 - FOR-A Corporation of America @ 16% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 133 - Fostex Corporation of America @ 35% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 136 - Frezzi Energy System @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 137 - Frezzolini Electronics @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).

- Item 139 - Fujinon, Inc. @ 17% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 140 - Furman @ 43% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 141 - GBC cables @ 30% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 143 - General Electric (projection lamps) @ 65% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 146 - Gitzo @ 40% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 147 - Go-Video @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 188 - Hamlet @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 193 - Hitachi Denshi America @ 10% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 158 - Hotronic @ 19% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 160 - IDX Technology @ 21% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 161 - IBM @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 165 - In Focus Systems, Inc. @ 31% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 170 - JBL Professional @ 21% discount (consumer) (A/V, TV/Radio, CCTV and Peripherals).
- Item 171 - JVC Professional Products @ 22.5% discount (consumer) (A/V, TV/Radio, CCTV and Peripherals).
- Item 174 - Knox Video Products @ 23% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 177 - Leader Instruments Co. @ 26% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 178 - Lectrosonics, Inc. @ 24% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 179 - Leightronix, Inc. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 180 - Lexicon @ 30% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 182 - Listec Video Corporation @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).

- Item 184 - Lowel-Light Manufacturing @ 32% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 185 - LTM Corporation of America @ 33% discount, Tungsten (A/V, TV/Radio, CCTV and Peripherals) and Hmi @ 25% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 186 - Lucasey Manufacturing Corporation @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 187 - Luxor Corporation @ 33% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 188 - Mackie Designs, Inc. @ 36.5% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 190 - Magni Systems @ 14% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 191 - Manfrotto @ 40% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 192 - Marantz Professional Products @ 32% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 195 - Matrox Electronic Systems, Ltd. @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 196 - Maxell @ 15% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 197 - Media-100 Editing System @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 201 - Miller Fluid Heads (USA) @ 26% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 203 - Minolta @ 41% discount (A/V, TV/Radio) and @ 50% (Peripherals).
- Item 204 - Miranda @ 12% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 207 - Nady Systems @ 45% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 210 - Nigel B. Furniture @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 211 - Nikon @ 29% discount (A/V, TV/Radio, CCTV) and @ 40% (Peripherals).
Nikon AFS Lenses 600F4/500F4/40028/30028 @ 25% discount (A/V, TV/Radio, CCTV) and @ 40% (Peripherals).
- Item 214 - Nova Systems @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 216 - O'Connor Engineering Labs @ 23% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 219 - Optex, Inc. (USA) @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 220 - Panasonic VCR @ 13% discount (A/V, TV/Radio, CCTV, Peripherals).
Panasonic Camcorders when list price is under \$500 @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
Panasonic Camcorders when list price is over \$500 @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
Panasonic TV when list price is under \$500 @ 8% discount (A/V, TV/Radio, CCTV, Peripherals).
Panasonic TV when list price is over \$500 @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).
Panasonic Pro Audio @ 32% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 225 - Peerless, Inc. @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 228 - Philips @ 30% discount (A/V, Peripherals) and @ 20% discount (TV/Radio, CCTV).
- Item 230 - Pinnacle Systems @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 231 - Pioneer New Media Technologies, Inc. @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 232 - Play, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 234 - Polaroid Film Corporation
Polaroid Film @ 28% discount (A/V, TV/Radio, CCTV, Peripherals).
Polaroid Cameras @ 10-20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 240 - Proxima @ 33% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 241 - Q-TV @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 244 - Quasar @ 8% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 247 - Rane Corporation @ 38% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 251 - Rosco/Roscolux & Cingel Sheet and Rolls @ 31% discount (A/V, TV/Radio, CCTV, Peripherals).
Rosco/All Others @ 19% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 254 - Sachtler @ 22% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 255 - Samson @ 45% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 256 - Samsung @ 32% discount consumer and @ 35% discount Binoculars (A/V) and @ 35% discount Binoculars (Peripherals).
- Item 258 - Sanyo Fisher USA @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 265 - Seagate @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 269 - Sennheiser Electronics @ 40% discount, (A/V, TV/Radio, CCTV, Peripherals) Except rf wireless.
- Item 272 - SharpVision @ 27% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 274 - Shure @ 36% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 281 - Sony
 Sony Camcorder when list price is under \$700 @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
 Sony Camcorder when list price is over \$700 @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 282 - Sony Broadcast and Television System @ 7% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 283 - Sony Business and Professional Group @ 7% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 288 - Spirit by Soundcraft @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 295 - Symetrix, Inc. @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 298 - Tascam/TEAC @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 301 - Technics @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 309 - Telex Products @ 40% discount Pro-Audio (A/V, TV/Radio, CCTV) and 28% discount Pro-Audio (Peripherals).
- Item 316 - Trinity AVR @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 320 - Ultimate @ 50% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 323 - Ushio (projection lamps) @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 327 - Velbon @ 38% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 332 - Videolabs, Inc. @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 333 - Videonics @ 31% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 334 - VideoRaid scsi @ 12% discount Medea (A/V, TV/Radio, CCTV, Peripherals).
- Item 336 - Videssence, Inc. @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 338 - Vinten @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 340 - Whirlwind @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 344 - Wiko (projection lamps) @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 345 - Winsted @ 20% discount (A/V, TV/Radio, CCTV and Peripherals).
- Item 349 - Yamaha @ 25% discount Consumer (A/V, TV/Radio, CCTV, Peripherals) and @ 30% discount Pac-Dmi (A/V, TV/Radio, CCTV, Peripherals).
- Item 355 - JVC monitors/receivers @ 13% discount.
- Item 357 - Panasonic monitors/receivers @ 13% discount.
- Item 358 - Philips monitors/receivers @ 14% discount.
- Item 361 - Sony monitors/receivers @ 15% discount.
- Item 407 - Balance of dealer's/distributor's line @ 32% discount.

4. ELECTRIC IMAGE MEDIA SYSTEMS
 3223 N.W. 10 TERRACE, SUITE 607
 FORT LAUDERDALE, FL 33309
 OWNER: RON WEBER, PRESIDENT

- Item 1 - 3M @ 25% discount (A/V) and @ 21% discount (Peripherals).
- Item 8 - Adobe systems, Inc. @ 10% discount (A/V, TV/Radio, Peripherals).
- Item 10 - AKG Acoustic, Inc. @ 20% discount (A/V, TV/Radio) and @ 18% discount (Peripherals)
- Item 20 - American Dynamics @ 20% discount (A/V, TV/Radio, CCTV) and @ 15% discount (Peripherals).
- Item 21 - American Power Conversion @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 22 - Ampex Corporation @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 24 - AMX Corporation @ 25% discount (A/V, TV/Radio, CCTV) and 17% discount (Peripherals).
- Item 25 - Anchor Audio @ 36% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 26 - Anchor Communications @ 19% discount. (A/V, TV/Radio, CCTV) and @ 10% discount (Peripherals).
- Item 28 - Anton/Bauer @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 29 - Apple Computer @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 33 - Applied Magic @ 12% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 34 - Apollo Presentation Products @ 20% discount (A/V, TV/Radio, CCTV) and @ 15% (Peripherals).
- Item 35 - Artel @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 38 - Atlas/Soundolier @ 51% discount (A/V, TV/Radio, CCTV) and @ 44% discount (Peripherals).
- Item 40 - Audio Technica @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 43 - Avid @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 44 - Avid Express @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 46 - Avid Technology, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 47 - AVS Graphics @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 48 - Barco, Inc. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 49 - Belden Cable @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 51 - Bescor @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 54 - Beyerdynamic, Inc. @ 30% discount (A/V, TV/Radio, CCTV) and @ 20% discount (Peripherals).
- Item 56 - Blonder-Tongue Laboratories, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 58 - Bogen Communication, Inc. @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 59 - Bogen @ 39% discount (A/V, TV/Radio, CCTV) and @ 35% (Peripherals).

- Item 60 - Bose Corporation @ cost plus 15% (A/V, TV/Radio, CCTV, Peripherals).
- Item 61 - Boxlight Corporation @ 17% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 62 - Bretford Manufacturing, Inc. @ 44% discount (A/V, TV/Radio, CCTV) and @ 40% (Peripherals).
- Item 64 - BSAF (video tapes) @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 65 - Buhl Industries @ 27% discount (A/V, TV/Radio, CCTV) and @ 25% (Peripherals).
- Item 66 - Burle Security Systems @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 69 - Califone International, Inc. @ 31% discount (A/V, TV/Radio, CCTV) and @ 27% (Peripherals).
- Item 71 - Carver @ 26% discount (A/V, TV/Radio, CCTV) and @ 22% (Peripherals).
- Item 72 - Canare Cable, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 73 - Canon USA, Inc. @ 25% discount (A/V, TV/Radio, CCTV) and @ 20% (Peripherals).
- Item 76 - Century Precision Optics @ 15% discount (A/V, TV/Radio, Peripherals).
- Item 78 - Chief Manufacturing, Inc. @ 27% discount (A/V, TV/Radio, CCTV) and @ 20% (Peripherals).
- Item 80 - Chugai @ 44% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 81 - Cchyron Graphics @ 11% discount (A/V, TV/Radio, CCTV) and 10% discount (Peripherals).
- Item 83 - Cinema Products Corporation @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 86 - Clear-com Intercom Systems @ 20% discount (A/V, TV/Radio, CCTV) and @ 15% (Peripherals).
- Item 90 - Comprehensive Video Group @ 27% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 95 - Crown International, Inc. @ 30% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 97 - CTX Opto, Inc. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 98 - Da-Lite Screen Company @ 38.2% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 101 - DPS @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 104 - Delta Designs @ 27% discount (A/V, TV/Radio, CCTV) and @ 20% (Peripherals).
- Item 107 - Digidesign, Inc. @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 110 - Discreet Logic @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 114 - Draco Systems @ 20 discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 115 - Draper Shade and Screen Company @ 36% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 116 - Dukane @ 32% discount (A/V, TV/Radio, CCTV) and @ 30% (Peripherals).
- Item 118 - Eastman Kodak Company @ 24% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 119 - ECHOlabs @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 121 - Eiki International @ 36% discount (A/V, TV/Radio, CCTV) and @ 34% (Peripherals).
- Item 124 - Electro-Voice, Inc. @ 30% discount (A/V, TV/Radio, CCTV) and @ 25% (Peripherals).
- Item 125 - ELMO Manufacturing Corporation @ 30% discount (A/V, TV/Radio, CCTV) and @ 25% (Peripherals).
- Item 127 - Epson @ 29% discount (A/V, TV/Radio, CCTV) and @ 20% (Peripherals).
- Item 128 - ESE @ 12% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 129 - Extron Electronics @ 24% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 130 - Fast Forward Video @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 131 - FEC @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 132 - FOR-A Corporation of America @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 133 - Fostex Corporation of America @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 137 - Frezzolini Electronics, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 138 - Fuji @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 139 - Fujinon @ 19% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 141 - GBC @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 145 - Gentner Communications Corporation @ 12% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 146 - Gitzo @ 34% discount (A/V, TV/Radio, CCTV) and @ 30% (Peripherals).
- Item 147 - Go-Video @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 149 - Grass Valley @ 7% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 150 - Gyyr @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 151 - H. Wilson @ 29% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 157 - Hitachi Denshi America @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 158 - Hotronic, Inc. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 160 - IDX Technology @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 162 - Ikegami Electronics (USA), Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 165 - In Focus Systems, Inc. @ 29% discount (A/V, TV/Radio, CCTV) and @ 25% (Peripherals).
- Item 166 - Inline, Inc. @ 15% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals).
- Item 169 - International Space Optics @ 42% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 170 - JBL Professional @ 34% discount (A/V, TV/Radio, CCTV) and @ 30% (Peripherals).

- Item 171 - JVC Professional Products @ 24% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 174 - Knox Video Products @ 15% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals).
- Item 175 - Kodak @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 176 - Kramer @ 25% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals).
- Item 177 - Leader Instruments Corporation @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 178 - Lectrosonics, Inc. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 179 - Leightronix, Inc. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 184 - Lowel-Light Manufacturing @ 27% discount (A/V, TV/Radio, CCTV) and @ 20% discount (Peripherals).
- Item 187 - Luxor Corporation @ 30% discount (A/V, TV/Radio, CCTV) and @ 25% (Peripherals).
- Item 188 - Mackie @ 29% discount (A/V, TV/Radio, CCTV) and @ 20% (Peripherals).
- Item 190 - Magni Systems, Inc. @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 191 - Manfrotto @ 34% discount (A/V, TV/Radio, CCTV) and @ 25% (Peripherals).
- Item 192 - Marantz Professional Products @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 194 - Mars Music @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 196 - Maxell @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 197 - Media-100 Editing Systems @ 12% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals).
- Item 200 - Microwave Radio Equipment @ 15% discount (A/V, TV/Radio, CCTV) and @ 10% discount (Peripherals).
- Item 201 - Miller Fluid Heads (USA) @ 16% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 202 - Minio @ 1% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 203 - Minolta @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 205 - Mitsubishi @25% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals).
- Item 207 - Nady Systems @ 35% discount (A/V, TV/Radio, CCTV, and @ 30% discount (Peripherals).
- Item 208 - Navitar, Inc. @ 20% discount (A/V, TV/Radio, CCTV) and @ 15% (Peripherals).
- Item 209 - NEC Technologies, Inc. @ 30 % discount (A/V, TV/Radio, CCTV) and @ 25% (Peripherals).
- Item 215 - Nview Corporation @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 216 - O'Connor Engineering Labs @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 220 - Panasonic @ 30% discount (A/V), @ 20% (TV/Radio Peripherals) and @ 25% (CCTV).
- Item 222 - Paso Sound @ 36% discount (A/V, TV/Radio, CCTV) and @ 30% (Peripherals).
- Item 225 - Peerless @ 35% discount (A/V, TV/Radio, CCTV) and @ 30% (Peripherals).
- Item 226 - Pelco @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 228 - Philips @ 21% discount (A/V, TV/Radio, CCTV) and @ 15% (Peripherals).
- Item 229 - Philips (projection lamps) @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 230 - Pinnacle Systems, Inc. @ 10% discount (A/V, TV/Radio, CCTV) and @ 15% (Peripherals).
- Item 231 - Pioneer New Media Technologies, Inc. @ 17% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals).
- Item 235 - Porta-Brace/K & H Products, Ltd. @ 24% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals).
- Item 236 - Premier Wireless @ 11% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 237 - Progressive Marketing Products, Inc. @ 15% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals).

- Item 238 - Prolmage @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 239 - Proscan @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 240 - Proxima @ 29% discount (A/V, TV/Radio, CCTV) and @ 22% (Peripherals).
- Item 241 - Q-TV @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 242 - Quality RF @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 245 - R.T.I. Tape Evaluation Equipment @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 246 - Radio Design Labs @ 15% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals)
- Item 250 - Robot @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 253 - RTS by Telex @ 20% discount (A/V, TV/Radio, CCTV) and @ 15% (Peripherals).
- Item 254 - Sachtler @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 255 - Samson @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 256 - Samsung @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 257 - Sanyo Electronics @ 24% discount (A/V, TV/Radio, CCTV) and @ 20% (Peripherals).
- Item 259 - Sam Ash Music @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 269 - Sennheiser Electronics @ 20% discount (A/V, TV/Radio, CCTV) and @ 15% (Peripherals).
- Item 271 - Sharp @ 27% discount (A/V, TV/Radio, CCTV) and @ 22% (Peripherals).
- Item 272 - SharpVision @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 274 - Shure @ 39% discount (A/V, TV/Radio, CCTV) and 35% discount (Peripherals).
- Item 277 - Silent Witness Enterprises, Ltd. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 280 - Smart Technologies, Inc. @ 15% discount (A/V, TV/Radio, CCTV) and @ 10% (Peripherals).
- Item 281 - Sony @ 21% discount, Consumer (A/V, TV/Radio, CCTV) and @ 15% discount, Consumer (Peripherals).
- Item 282 - Sony Broadcast and Television System Company @ 5% discount (A/V, TV/Radio, Peripherals).
- Item 283 - Sony Business and Professional Group @ 29.1% discount (A/V, TV/Radio, CCTV) and @ 25% discount (Peripherals).
- Item 284 - Soundcraft @ 16% discount (A/V, TV/Radio) and @ 10% discount (Peripherals).
- Item 288 - Spirit by Soundcraft @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 289 - Stantron @ 15% discount (A/V, TV/Radio, CCTV).
- Item 298 - Tascam @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 300 - TEAC @ 22% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 304 - Tekskil Industries @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 305 - Tektronix Broadcast Products @ 1% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 309 - Telex Products @ 36.8% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 310 - The 3DO Company @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 311 - Thomson @ 21% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 314 - TOA Electronics @ 31% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 316 - Trinity @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 317 - Triplite UPS @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 319 - Truevision @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 320 - Ultimate @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 323 - Ushio (projection lamps) @ 39% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 328 - Vicon Industries, Inc. @ 25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 329 - Video Accessory (VAC) @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 331 - Video Larm @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 333 - Videonics @ 28% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 334 - VideoRaid scsi @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 335 - Videotek @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 337 - Viking Cases @ 20% discount (A/V, TV/Radio, CCTV, Peripherals)
- Item 338 - Vinten @ 24% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 342 - West Palm Wire/CDT @ 38% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 344 - Wiko (projection lamps) @ 40% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 345 - Winsted @ 17.9% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 349 - Yamaha @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 350 - Yamaha (Proline) @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 351 - Zenith @ 14% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 352 - Zero Stantron @ 11% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 354 - Hitachi monitors/receivers @ 22% discount.
- Item 355 - JVC monitors/receivers @ 14% discount.
- Item 356 - Magnavox monitors/receivers @ 10% discount.
- Item 357 - Panasonic monitors/receivers @ 14% discount.
- Item 358 - Philips monitors/receivers @ 10% discount.
- Item 359 - RCA monitors/receivers @ 10% discount.
- Item 360 - Sharp monitors/receivers @ 20% discount.
- Item 361 - Sony monitors/receivers @ 21% discount.
- Item 362 - Zenith monitors/receivers @ 10% discount.

- Item 363 - Installation of TV brackets @ \$40 each without bracket.
- Item 364 - ½" Electrical Metallic Tubing (EMT) installed @ \$2.77 per foot.
- Item 365 - ¾" EMT installed @ \$2.95 per foot.
- Item 366 - 1" EMT installed @ \$4 per foot.
- Item 367 - 1-¼" EMT installed @ \$6.50 per foot.
- Item 368 - 1-½" EMT installed @ \$6.77 per foot.
- Item 369 - 2" EMT installed @ \$9.44 per foot.
- Item 370 - ½" Intermediate conduit, installed @ \$2.64 per foot.
- Item 371 - ¾" Intermediate conduit, installed @ \$2.77 per foot.
- Item 372 - 1" Intermediate conduit, installed @ \$3.64 per foot.
- Item 373 - 1-¼" Intermediate conduit, installed @ \$4 per foot.
- Item 374 - 1-½" Intermediate conduit, installed @ \$4.50 per foot.
- Item 375 - 2" Intermediate conduit, installed @ \$4.75 per foot.
- Item 376 - ½" Rigid conduit, installed @ \$3.20 per foot.
- Item 377 - ¾" Rigid conduit, installed @ \$3.34 per foot.
- Item 378 - 1" Rigid conduit, installed @ \$3.75 per foot.
- Item 379 - 1-¼" Rigid conduit, installed @ \$4.40 per foot.
- Item 380 - 1-½" Rigid conduit, installed @ \$4.79 per foot.
- Item 381 - 2" Rigid conduit, installed @ \$5.60 per foot.
- Item 382 - ½" PVC Schedule 40, 10 ft. lengths, conduit, installed @ \$30.50 per foot.
- Item 383 - ¾" PVC Schedule 40, 10 ft. lengths, conduit, installed @ \$32 per foot.
- Item 384 - 1" PVC Schedule 40, 10 ft lengths, conduit, installed @ \$43 per foot.
- Item 385 - 1-¼" PVC Schedule 40, 10 ft lengths, conduit, installed @ \$71 per foot.
- Item 386 - 1-½" PVC Schedule 40, 10 ft. lengths, conduit, installed @ \$75 per foot.

- Item 387 - 2" PVC Schedule 40, 10 ft lengths, conduit, installed @ \$82 per foot.
- Item 388 - Cable, CCTV, tilt-pan-zoom, installed @ \$0.37 per foot.
- Item 389 - Cable, CCTV, signal, non-plenum, rated, installed @ \$0.37 per foot.
- Item 390 - Cable, CCTV, plenum, rated, installed @ \$0.65 per foot.
- Item 391 - Concrete poles, hollow, to 32 ft., supplied and installed @ \$1634 each.
- Item 392 - Asphalt repairs from trenching service, as per M-DCPS specifications @ \$6 per foot.
- Item 393 - Concrete repairs from trenching service, as per M-DCPS specifications @ \$7.75 per foot.
- Item 394 - Trenching service @ \$7.75 per foot.
- Item 395 - Interior cameras; lens installation, with cable terminations and camera housings @ \$27 each.
- Item 396 - All Exterior installations; install lens and camera, terminate cable and use weatherproof box, ½" sealtite for raceway to housing @ \$55 each.
- Item 397 - Exterior and interior cameras; lens installation with cable terminations and high security camera housings @ \$55 each.
- Item 398 - Connection of power supply to cameras; 16 cameras individually fused, 24-volt power supply @ \$44 each.
- Item 399 - Install and terminate Multiplexor with keyboard (1), Tilt, Pan, Zoom control capable @ \$65 each.
- Item 400 - Install and terminate VCR (1) and rack kit (1) @ \$21 each.
- Item 401 - Install and terminate Monitors (2) and console rack mounting kit (1) @ \$20 each.
- Item 402 - Interior junction boxes, with covers, from 4x4x1-½" to 8x8x6", installed @ \$15 each.
- Item 403 - Interior junction boxes, with covers, from 10x10x6" to 24x24x8", installed @ \$21 each.
- Item 404 - Exterior junction (weatherproof) boxes from 4x4x1-½" to 8x8x6", installed @ \$21 each.

- Item 405 - Exterior Junction (weatherproof) boxes, from 10x10x6" to 24x24x8", installed @ \$24 each.
- Item 407 - Balance of dealer/distributor line @ 20% discount.
- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above listed manufacturers' products bid @ \$40 per hour (A/V, TV/Radio, CCTV, Peripherals).
- Item 409 - Finish all labor, material, and equipment necessary to repair any of the above @ \$40 per hour (A/V CCTV, Peripherals) and @ \$50 per hour (TV/Radio).

5. THE HIGHSMITH COMPANY, INC.

W5527 HIGHWAY 106

P.O. BOX 800

FORT ATKINSON, WI 53538-0800

OWNER: DUNCAN HIGHSMITH, PRESIDENT/C.E.O.

- Item 62 - Bredford Manufacturing, Inc. @ 50.3% discount (A/V).
- Item 187 - Luxor Corporation @ 40.5% discount available upon award letter (A/V).
- Item 406 - Other manufacturers (vendor may offer discounts on up to an additional ten (10) manufacturers, not listed herein)
Apollo Audio @ 10% (A/V).
- Item 407 - Balance of dealer/distributor line @ 4%.
- Item 408 - Furnish all labor, material, and equipment necessary to install any of the above listed manufacturers' products bid @ \$150 per hour (min. \$300) (A/V).
- Item 409 - Furnish all labor, materials, and equipment necessary to install any of the above listed manufacturers' products bid @ \$150 (min. \$300) (A/V).

6. HOLB-SIERRA CORPORATION
2045 SHERMAN STREET
HOLLYWOOD, FL. 33020
OWNER: MARCOS VIDAL, PRESIDENT

- Item 220 - Opex, Inc. (USA) @ 3% discount (CCTV, Peripherals).
- Item 226 - Pelco @ 3% discount (CCTV, Peripherals).
- Item 357 - Panasonic Monitor/receivers @ 3% discount.
- Item 364 - ½" Electrical metallic tubing (EMT), installed @ \$3 per foot.
- Item 365 - ¾" EMT, installed @ \$3.20 per foot.
- Item 366 - 1" EMT, installed @ \$4.20 per foot.
- Item 367 - 1-¼" EMT, installed @ \$5.60 per foot.
- Item 370 - ½" Intermediate conduit, installed @ \$4.50 per foot.
- Item 371 - ¾" Intermediate conduit, installed @ \$4.70 per foot.
- Item 372 - 1" Intermediate conduit, installed @ \$5.70 per foot.
- Item 373 - 1-¼" Intermediate conduit, installed @ \$7.60 per foot.
- Item 374 - 1-½" Intermediate conduit, installed @ \$8.20 per foot.
- Item 388 - Cable, CCTV, tilt-pan-zoom power, installed @ \$3.20 per foot.
- Item 389 - Cable, CCTV, signal, non-plenum, rated, installed @ \$4.50 per foot.
- Item 390 - Cable, CCTV, plenum, rated, installed @ \$5.20 per foot.
- Item 391 - Concrete poles, hollow, to 32 feet, supplied and installed @ \$2300 each.
- Item 394 - Trenching service @ \$3.50 per foot.
- Item 395 - Interior cameras; lens installation with cable terminations and camera housings @ \$75 each.
- Item 396 - All exterior installations; Install lens and camera, terminate cable and use. weatherproof box, ½" sealtite for raceway to the housing @ \$185 each.

- Item 397 - Exterior and interior cameras; lens installation with cable terminations and high security camera housings @ \$85 each.
- Item 398 - Connection of power supply to cameras; 16 cameras, individually fused, 24 volt power supply @ \$185 each.
- Item 399 - Install and terminate Multiplexor, with keyboard (1) tilt-pan-zoom control capable @ \$185 each.
- Item 400 - Install and terminate VCR (1) @ \$135 each.
- Item 401 - Install and terminate monitors (2) and console rack mounting kit (1) @ \$185 each.
- Item 402 - Interior junction boxes, with covers, from 4x4x1-½ " to 8x8x6", installed @ \$50 each.
- Item 403 - Interior junction boxes, with covers, from 10x10x6" to 24x24x8", installed. 24x24x8" @ \$325, 10x10x6" @ \$85 each.
- Item 404 - Exterior junction (weatherproof) boxes, from 4x4x1-½ " to 8x8x6", installed @ \$125 each.
- Item 405 - Exterior junction (weatherproof) boxes, from 10x10x6" to 24x24x8", installed. 24x24x8" @ \$325, 10x10x6" @ \$95 each.
- Item 407 - Balance of dealer/distributor's line @ 3%.
- Item 408 - Furnish all labor, material, and equipment necessary to install any of the above listed manufacturers' products bid @ \$45 per hour (CCTV, Peripherals).
- Item 409 - Furnish all labor, materials, and equipment necessary to repair any of the above @ \$65 per hour (CCTV, Peripherals).

7. MCSI - FLORIDA
 1212 SOUTH. ANDREWS AVENUE
 FORT LAUDERDALE, FL 33316
 OWNER: MICHAEL S. LEVER, PRESIDENT/C.E.O.

- Item 1 - 3M @ 32% discount (A/V).
- Item 10 - AKG Acoustic, Inc. @ 29% discount (A/V).
- Item 16 - Altec Lansing Corporation @ 15% discount (A/V).

- Item 21 - American Power Conversion @ 11% discount (A/V).
- Item 24 - AMX Corporation @ 23% discount (A/V).
- Item 25 - Anchor Audio, Inc. @ 35% discount (A/V).
- Item 26 - Anchor Communications @ 25% discount (A/V).
- Item 28 - Anton/Bauer, Inc. @ 5% discount (A/V).
- Item 29 - Anvil Cases @ 20% discount (A/V).
- Item 33 - Applied Magic @ 10% discount (TV/Radio).
- Item 34 - Appollo Presentation Products @ 33% discount (A/V).
- Item 38 - Atlas/Soundolier @ 45% discount (A/V).
- Item 39 - Atlas @ 45% discount (A/V).
- Item 40 - Audio Technica @ 31% discount (A/V).
- Item 41 - Audio Technical @ 31% discount (A/V).
- Item 45 - Avcom Technologies, Inc. @ 28% discount (A/V).
- Item 48 - Barco, Inc. @ 24% discount (A/V).
- Item 54 - Beyerdynamic, Inc. @ 20% discount (A/V).
- Item 55 - Biamp Systems, Inc. @ +19% discount (A/V).
- Item 56 - Blonder-Tongue Laboratories, Inc. @ 10% discount (TV/Radio).
- Item 57 - Boeckerler @ 10% discount (A/V).
- Item 59 - Boegen @ 35% discount (A/V).
- Item 60 - Bose @ +15% discount (A/V).
- Item 62 - Bredford Manufacturing, Inc. @ 49% discount (A/V).
- Item 69 - Califone International, Inc. @ 35% discount (A/V).
- Item 71 - Caver @ 10% discount (A/V).
- Item 72 - Canare Cable, Inc. @ 15% discount (A/V).
- Item 73 - Canon USA, Inc. @ 29% discount (A/V).
- Item 78 - Chief Manufacturing, Inc. @ 25% discount (A/V).
- Item 85 - Claridge Products & Equipment, Inc. @ 15% discount (A/V).
- Item 86 - Clear-com Intercom Systems @ 10% discount (TV/Radio).
- Item 90 - Comprehensive Video Group @ 28% discount (A/V).
- Item 92 - Covid, Inc. @ 20% discount (A/V).

- Item 93 - Crest @ 15% discount (A/V).
- Item 94 - Crestron Electronics, Inc. @ 23% discount (A/V).
- Item 95 - Crown International, Inc. @ 30% discount (A/V).
- Item 97 - CTX Opto, Inc. @ 20% discount (A/V).
- Item 98 - Da-lite Screen Company, Inc. @ 28% discount (A/V).
- Item 104 - Delta Designs @ 15% discount (A/V).
- Item 111 - Display Devices, Inc. @ 10% discount (A/V).
- Item 114 - Draco Systems, Inc. @ 11% discount (A/V).
- Item 115 - Draper @ 30% discount (A/V).
- Item 116 - Dukane @ 35% discount (A/V).
- Item 118 - Eastman Kodak Company @ 25% discount (A/V).
- Item 121 - Eiki @ 35% discount (A/V).
- Item 124 - Electro-Voice, Inc. @ 35% discount (A/V).
- Item 125 - ELMO Manufacturing Corporation @ 33% discount (A/V).
- Item 127 - Epson @ 35% discount (A/V).
- Item 129 - Extron @ 20% discount (A/V).
- Item 130 - Fast Forward Video @ 10% discount (A/V).
- Item 139 - Fujinon, Inc. @ 5% discount (TV/Radio).
- Item 140 - Furman @ 10% discount (TV/Radio).
- Item 143 - General Electric (projection lamps) @ 14% discount (A/V).
- Item 145 - Gentner Communications Corporation @ 20% discount (A/V).
- Item 146 - Gitzo @ 28% discount (A/V).
- Item 147 - Go-Video @ 20% discount (A/V).
- Item 151 - H. Wilson @ 35% discount (A/V).
- Item 152 - Hamilton @ 20% discount (A/V).
- Item 158 - Hotronic, Inc. @ 5% discount (TV/Radio).
- Item 165 - In Focus Systems, Inc. @ 30% discount (A/V).
- Item 166 - Inline, Inc. @ 15% discount (A/V).
- Item 170 - JBL @ 31% discount (A/V).
- Item 171 - JVC @ 28% discount (A/V) and @ 20% discount (TV/Radio).
- Item 174 - Knox Video Products @ 10% discount (TV/Radio).
- Item 175 - Kodak @ 25% discount (A/V).
- Item 176 - Kramer @ 21% discount (TV/Radio).

- Item 177 - Leader Instruments Corporation @ 10% discount (TV/Radio).
- Item 178 - Lectrosonics, Inc. @ 30% discount (A/V).
- Item 184 - Lowel-Light Manufacturing, Inc. @ 10% discount (TV/Radio).
- Item 185 - LTM Corporation of America @ 10% discount (TV/Radio).
- Item 187 - Luxor Corporation @ 35% discount (A/V).
- Item 188 - Mackie @ 30% discount (A/V).
- Item 191 - Manfrotto @ 28% discount (A/V).
- Item 192 - Marantz Professional Products @ 25% discount (A/V).
- Item 196 - Maxell @ + 5% discount (A/V).
- Item 202 - Mimio @ 10% discount (A/V).
- Item 203 - Minolta @ 25% discount (A/V).
- Item 205 - Mitsubishi @ 25% discount (A/V).
- Item 207 - Nady Systems, Inc. @ 30% discount (A/V).
- Item 208 - Navitar, Inc. @ 20% discount (A/V).
- Item 209 - NEC Technologies, Inc. @ 31% discount (A/V).
- Item 210 - Nigel B. Furniture @ 15% discount (A/V).
- Item 220 - Panasonic @ 30% discount (A/V) @ 15% discount (TV/Radio) and @ 25% discount (Peripherals).
- Item 221 - Parker Vision @ 10% discount (TV/Radio).
- Item 222 - Paso Sound @ 35% discount (A/V).
- Item 224 - Peavy @ + 15% discount (A/V).
- Item 225 - Peerless, Inc. @ 32% discount (A/V).
- Item 226 - Pelco @ 10% discount (TV/Radio).
- Item 228 - Philips @ 0% discount (A/V).
- Item 229 - Philips (projection lamps) @ 5% discount (A/V).
- Item 230 - Pinnacle Systems, Inc. @ 5% discount (A/V).
- Item 231 - Pioneer New Media Technologies, Inc. @ 21% discount (A/V).
- Item 235 - Porta-Brace/K& H Products, Ltd. @ 10% discount (TV/Radio).
- Item 237 - Progressive Marketing Products, Inc. @ 22% discount (A/V).
- Item 238 - Prolmage @ 20% discount (A/V).
- Item 240 - Proxima @ 33% discount (A/V).
- Item 241 - Q-TV @ 5% discount (TV/Radio).

- Item 243 - Quicset @ 10% discount (TV/Radio).
- Item 246 - Radio Design Labs @ 21% discount (A/V).
- Item 247 - Rene Corporation @ 5% discount (A/V).
- Item 249 - RGB Computer Video @ 12% discount (A/V).
- Item 253 - RTS by Telex @ 5% discount (TV/Radio).
- Item 255 - Samson @ 30% discount (A/V).
- Item 256 - Samsung @ 28% discount (A/V).
- Item 257 - Sanyo Electronics @ 30% discount (A/V).
- Item 261 - Schneider Optics, Inc. @ 10% discount (A/V).
- Item 269 - Sennheiser Electronics @ 15% discount (A/V).
- Item 271 - Sharp @ 33% discount (A/V).
- Item 272 - Sharp Vision @ 33% discount (A/V).
- Item 274 - Shure @ 35% discount (A/V).
- Item 276 - Sigma Electronics, Inc. @ 10% discount (TV/Radio).
- Item 280 - Smart Technologies, Inc. @ 25% discount (A/V).
- Item 281 - Sony @ 20% discount (A/V, TV/Radio, Peripherals).
- Item 283 - Sony Business and Professional Group @ 27% discount (A/V).
- Item 284 - Soundcraft @ 21% discount (A/V).
- Item 285 - Soundtech @ 25% discount (A/V).
- Item 291 - Stewart Filmscreen Corporation @ 10% discount (A/V).
- Item 298 - Tascam @ 25% discount (A/V).
- Item 300 - TEAC @ 25% discount (A/V).
- Item 300 - Tech Electronics @ 17% discount (A/V).
- Item 304 - Tekskil Industries, Inc. @ 15% discount (TV/Radio).
- Item 309 - Telex Products @ 33% discount (A/V).
- Item 311 - Thomson @ 25% discount (A/V).
- Item 314 - TOA Electronics, Inc. @ 40% discount (A/V).
- Item 315 - Toshiba @ 30% discount (A/V).
- Item 322 - University Speakers @ 15% discount (A/V).
- Item 323 - Ushio (projection lamps) @ +15% discount (A/V).
- Item 325 - VanSan Corporation @ 10% discount (A/V).

- Item 326 - Varitronics @ 20% discount (A/V).
- Item 327 - Velbon @ 10% discount (A/V).
- Item 329 - Video Accessory (VAC) @ 10% discount (A/V).
- Item 332 - Videolabs, Inc. @ 15% discount (A/V).
- Item 333 - Videonics @ 22% discount (A/V).
- Item 335 - Videotek @ 10% discount (A/V).
- Item 337 - Viking Cases @ 20% discount (A/V).
- Item 338 - Vinten @ 5% discount (A/V).
- Item 340 - Whirlwind @ 10% discount (A/V).
- Item 342 - West Penn Wire/CDT @ 10% discount (A/V).
- Item 344 - Wiko (projection lamps) @ 20% discount (A/V).
- Item 345 - Winsted @ 11% discount (A/V).
- Item 346 - Wireless Technology, Inc. @ 5% discount (A/V).
- Item 347 - Wiremold @ 5% discount (A/V).
- Item 350 - Yamaha (Proline) @ 15% discount (A/V).
- Item 351 - Zenith @ 20% discount (A/V).
- Item 355 - JVC Monitors/receivers @ 28% discount.
- Item 356 - Magnavox monitors/receivers @ 5% discount.
- Item 357 - Panasonic monitors/receivers @ 20% discount.
- Item 358 - Philips monitors/receivers @ 5% discount.
- Item 359 - RCA monitors/receivers @ 15% discount.
- Item 360 - Sharp monitors/receivers @ 28% discount.
- Item 361 - Sony monitors/receivers @ 28% discount.
- Item 362 - Zenith monitors/receivers @ 20% discount.
- Item 363 - Installation of TV brackets @ \$120.
- Item 406 - Other manufacturers (vendors may offer discount on up to an additional ten (10) manufacturers, not listed herein)
 - Klipsh @ 22% discount.
 - Atlantic @ 25% discount (A/V).
 - Community @ 25% discount (A/V).
 - Wolfvision @ 20% discount (A/V).
 - Polycom @ 15% discount (A/V, TV/Radio).
 - ETA @ 15% discount (A/V, TV/Radio).
- Item 407 - Balance of dealer/distributor's line @ 15% discount.

- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above-listed manufacturers' products bid @ \$65 per hour (A/V, TV/Radio, Peripherals).
- Item 409 - Furnish all labor, materials, and equipment necessary to repair any of the above @ \$75 per hour (A/V, TV/Radio, Peripherals).

8. MICRO SECURITY SOLUTIONS, INC.
 15931 N.W. 49 AVENUE
 MIAMI LAKES, FL 33014
 OWNER: STEPHEN DE MOLINA, PRESIDENT

- Item 7 - Ademco @ 15% discount (CCTV).
- Item 18 - Altronix Corporation @ 15% discount (CCTV).
- Item 20 - American Dynamics @ 25% discount (CCTV).
- Item 49 - Belden Cable @ 25% discount (CCTV).
- Item 62 - Bretford Manufacturing, Inc. @ 10% discount (CCTV).
- Item 80 - Chugai @ 20% discount (CCTV).
- Item 82 - Checkpoint @ 20% discount (CCTV).
- Item 104 - Delta Designs @ 20% discount (CCTV).
- Item 112 - Ditek @ 20% discount (CCTV).
- Item 141 - GBC @ 20% discount (CCTV).
- Item 213 - Northern Computers @ 15% discount (CCTV).
- Item 220 - Panasonic @ 20% discount (CCTV).
- Item 226 - Pelco @ 28% discount (CCTV).
- Item 236 - Premier Wireless @ 20% discount (CCTV).
- Item 250 - Robot @ 30% discount (CCTV).
- Item 266 - Securitytron Magnalock Corp. @ 18% discount (CCTV).
- Item 270 - Sensormatic @ 25% discount (CCTV).
- Item 277 - Silent Witness Enterprises, Ltd. @ 18% discount (CCTV).
- Item 315 - Toshiba @ 30% discount (CCTV).
- Item 317 - Triplite UPS @ 20% discount (CCTV).
- Item 331 - Video Larm @ 12% discount (CCTV).

- Item 342 - West Penn Wire/CDT @ 25% discount (CCTV).
- Item 346 - Winsted @ 12% discount (CCTV).
- Item 362 - Zenith monitors/receivers @ 23% discount.
- Item 363 - Installation of TV brackets @ \$70.
- Item 364 - ½" electrical metallic tubing (EMT), installed @ \$4 per ft.
- Item 365 - ¾" EMT, installed @ \$4 per ft.
- Item 366 - 1" EMT, installed @ \$5 per ft.
- Item 367 - 1-¼" EMT, installed @ \$6 per ft.
- Item 368 - 1-½" EMT, installed @ \$7 per ft.
- Item 369 - 2" EMT, installed @ \$10 per ft.
- Item 370 - ½" intermediate conduit, installed @ \$4.45 per ft.
- Item 371 - ¾" intermediate conduit, installed @ \$4.55 per ft.
- Item 372 - 1" intermediate conduit, installed @ \$6.70 per ft.
- Item 373 - 1-¼" intermediate conduit, installed @ \$8.25 per ft.
- Item 374 - 1-½" intermediate conduit, installed @ \$9 per ft.
- Item 375 - 2" intermediate conduit, installed @ \$12 per ft.
- Item 376 - ½" rigid conduit, installed @ \$4.50 per ft.
- Item 377 - ¾" rigid conduit, installed @ \$5.30 per ft.
- Item 378 - 1" rigid conduit, installed @ \$6.50 per ft.
- Item 379 - 1-¼" rigid conduit, installed @ \$8 per ft.
- Item 380 - 1-½" rigid conduit, installed @ \$10.20 per ft.
- Item 381 - 2" rigid conduit, installed @ \$13 per ft.
- Item 382 - ½" PVC Schedule 40, installed @ \$.77 per ft.
- Item 383 - ¾" PVC Schedule 40, installed @ \$.85 per ft.
- Item 384 - 1" PVC Schedule 40, installed @ \$.88 per ft.
- Item 385 - 1-¼" PVC Schedule 40, installed @ \$1 per ft.
- Item 386 - 1-½" PVC Schedule 40, installed @ \$1.25 per ft.

- Item 387 - 2" PVC Schedule 40, installed @ \$1.32 per ft.
- Item 388 - Cable, CCTV, tilt-pan-zoom power, installed @ \$.55 per ft.
- Item 389 - Cable, CCTV, signal, non-plenum rated, installed @ \$1.85 (see Item 390).
- Item 390 - Cable, CCTV, plenum rated, installed @ \$2.25 per ft. combined with Item 389 (both cables must be pulled together).
- Item 391 - Concrete poles, hollow to 32 ft., supplied and installed @ \$2,400 each.
- Item 392 - Asphalt repairs from trenching service, as per M-DCPS specifications (quote per job site).
- Item 393 - Concrete repairs from trenching service, as per M-DCPS specifications (quote per job site).
- Item 394 - Trenching, per foot service (quote per job site).
- Item 395 - Interior camera, lens installation @ \$40 each.
- Item 396 - All exterior installations; install lens and camera, terminate cable and use weatherproof box, ½" sealtite for raceway to the housing @ \$90 each.
- Item 397 - Exterior and interior cameras installation; lens installation with cable terminations and high security camera housing @ \$90 each.
- Item 398 - Connection of power supply to cameras; 16 cameras individually fused, 24 volt power supply @ \$150 each.
- Item 399 - Install and terminate multiplexor with keyboard (1), Tilt, Pan, zoom control capable @ \$65 each.
- Item 400 - Install and terminate VCR and rack kit @ \$45 each.
- Item 401 - Install and terminate monitors and console rack mounting kit @ \$45 each.
- Item 402 - Interior junction boxes with/covers, from 4x4x1-½" to 8x8x6", installation @ \$45 each.

- Item 403 - Interior junction boxes with covers, from 10x10x6" to 24x24x8", installation @ \$45 each.
- Item 404 - Exterior junction (weatherproof) boxes, from 4x4x1 ½" to 8x8x6", installation @ \$45 each.
- Item 405 - Exterior junction (weatherproof) boxes, from 10x10x6" to 24x24x8" installation @ \$45 each.
- Item 406 - Other manufacturers (vendor may offer discounts on up to an additional ten (10) manufacturers, not listed herein). Tamaron @ 20% discount (CCTV).
- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above-listed manufacturers' products bid @ \$55 per hour (CCTV).
- Item 409 - Furnish all labor, materials and equipment necessary to repair any of the above-listed @ \$55 per hour (CCTV).

9. MIDTOWN VIDEO, INC.
 4824 S.W 74 COURT
 MIAMI, FL 33155
 OWNER: KEN MILLER, PRESIDENT

- Item 25 - Anchor Audio, Inc. @ 10.75% discount (AV).
- Item 26 - Anchor Communication @ 10.75% discount (AV).
- Item 28 - Anton/Bauer @ 16.5% discount (TV/Radio) and @ 16% (Peripherals).
- Item 35 - Artel @ 10.5% discount (A/V, CCTV, Peripherals).
- Item 59 - Bogen @ 25% discount (CCTV) and @ 21% (Peripherals).
- Item 62 - Bretford Manufacturing Inc. @ 25% discount (A/V).
- Item 72 - Canare Cable @ 15.5% discount (TV/Radio) and @ 7% (Peripherals).
- Item 73 - Canon USA @ 15.5% discount (A/V, Peripherals) and @ 13.8% (TV/Radio).

- Item 76 - Century Precision Optics @ 10.5% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 81 - Chyron Graphics @ 13.5% discount (TV/Radio) and @ 11% discount (Peripherals).
- Item 86 - Clear-com Intercom System @ 20.3% discount (TV/Radio) and @ 18.5% discount (Peripherals).
- Item 88 - Communication Specialties, Inc. @ 14.5% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 90 - Comprehensive Video Group @ 14.75% discount (Peripherals).
- Item 114 - Drago Systems, Inc. @ 10% discount (A/V) @ 11.5% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 118 - ECHOLab, Inc. @ 9.5% discount (TV/Radio) and @ 7% discount (Peripherals).
- Item 129 - Extron @ 16.5% discount (TV/Radio) and @ 15.5% discount (Peripherals).
- Item 131 - FEC @ 10.5% discount (Peripherals).
- Item 132 - FOR-A Corporation of America @ 10% discount (TV/Radio, Peripherals).
- Item 133 - Fostex Corporation of America @ 22% discount (A/V), @ 28.5% discount (TV/Radio) and @ 25% discount (Peripherals).
- Item 136 - Frezzi Energy Systems @ 13.5% discount (A/V, TV/Radio) and @ 12.5% discount (Peripherals).
- Item 139 - Fujinon, Inc. @ 14.75% discount (Peripherals).
- Item 160 - IDX Technology @ 16.5% discount (TV/Radio, Peripherals).
- Item 166 - Inline @ 12.5% discount (A/V, TV/Radio) and @ 10% discount (Peripherals).
- Item 171 - JVC Professional Products Company @ 11.5% discount (A/V), @ 10.25% discount (TV/Radio) and @ 9.5% discount (Peripherals).

- Item 178 - Lectrosonics, Inc. @ 22.5% discount (A/V), @ 23.75% discount (TV/Radio) and @ 22.5% discount (Peripherals).
- Item 179 - Leightronix @ 12.5% discount (A/V, TV/Radio) and @ 10.5% discount (Peripherals).
- Item 182 - Listec Video Corporation @ 14.8% discount (TV/Radio) and @ 10.75% discount (Peripherals).
- Item 184 - Lowell-Light Manufacturing @ 15.5% discount (TV/Radio) and @ 12.5% discount (Peripherals).
- Item 185 - LTM Corporation of America @ 15% discount (A/V, TV/Radio) and @ 12.5% discount (Peripherals).
- Item 188 - Mackie Designs @ 20.5% discount (A/V), @ 20% discount (TV/Radio) and @ 17.75% discount (Peripherals).
- Item 190 - Magni Systems Inc., @ 9.5% discount (A/V, TV/Radio) and @ 8.5% discount (Peripherals).
- Item 197 - Media-100 Editing Systems @ 10% discount (A/V, TV/Radio) and @ 5% discount (Peripherals).
- Item 216 - O'Connor Engineering Labs @ 15.3% discount (TV/Radio) and @ 10.75% discount (Peripherals).
- Item 232 - Play, Inc. @ 10% discount (TV/Radio) and @ 7% discount (Peripherals).
- Item 235 - Porta-Brace/K & H Products, Ltd. @ 10.5% discount (TV/Radio) and @ 5.5% discount (Peripherals).
- Item 241 - Q-TV @ 15.3% discount (A/V, TV/Radio) and @ 14.8% discount (Peripherals).
- Item 243 - Quickset @ 10.8 % discount (A/V), @ 15% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 254 - Sachtler @ 15.75% discount (TV/Radio) and @ 10.5% discount (Peripherals).
- Item 269 - Sennheiser Electronics @ 22.5% discount (A/V, TV/Radio, Peripherals).

- Item 274 - Shure @ 29.25% discount (TV/Radio) and @ 23.25% discount (Peripherals).
- Item 276 - Sigma Electronics @ 15% discount (TV/Radio) and @ 13.75% discount (Peripherals).
- Item 282 - Sony Broadcast and Television System Company @ 5.5% discount (TV/Radio).
- Item 283 - Sony Business and Professional Group @ 19.75% discount (A/V), @ 15.5% discount (TV/Radio) and @ 19.75% discount (Peripherals).
- Item 309 - Telex Products @ 12.5% discount (TV/Radio).
- Item 333 - Videonics @ 15% discount (TV/Radio) and @ 12.5% discount (Peripherals).
- Item 335 - Videotek @ 15.5% discount (TV/Radio) and @ 10.5% discount (A/V, Peripherals).
- Item 338 - Vinten @ 15.8% discount (TV/Radio) and @ 14.8% discount (Peripherals).
- Item 340 - Whirlwind @ 20% discount (TV/Radio) and @ 15.5% discount (Peripherals).
- Item 345 - Winsted @ 2% discount (A/V, TV/Radio, Peripherals).
- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above-listed manufacturers', products bid @ \$60 per hour. (A/V, TV/Radio, Peripherals).
- Item 409 - Furnish all labor, materials and equipment necessary to repair any of the above @ \$60 per hour (A/V, TV/Radio, Peripherals).

10. POLISYSTEMS INTERNATIONAL

7324 SW 48 ST

MIAMI, FL 33155

OWNER: JOSE V. UGARTE, PRESIDENT

- Item 25 - Anchor Audio @ 32% discount (A/V) and @ 30% discount (Peripherals).
- Item 26 - Anchor Communications @ 24% discount (A/V) and @ 30% discount (Peripherals).
- Item 37 - ASK Products @ 42% discount (A/V) and 30% discount (Peripherals).

- Item 78 - Chief Manufacturing @ 24% discount (A/V, Peripherals).
- Item 97 - CTX Opto @ 32% discount (A/V) and 30% discount (Peripherals).
- Item 98 - Da-Lite Screen Company @ 39.3% discount (A/V) and @ 24% (Peripherals).
- Item 116 - Dukane @ 30% discount (A/V, Peripherals).
- Item 152 - ELMO Manufacturing Corporation @ 37% discount (A/V) and @ 20% discount (Peripherals).
- Item 129 - Extron Electronics @ 42% discount (A/V) and @ 30% discount (Peripherals).
- Item 165 - In Focus Systems, Inc. @ 42% discount (A/V) and @ 30% discount (Peripherals).
- Item 202 - Mimio @ 25% discount (A/V, Peripherals).
- Item 209 - NEC Technologies, Inc. @ 20% discount (A/V, Peripherals).
- Item 228 - Philips @ 28% discount (A/V), @ 20% discount (TV/Radio) and @ 24% discount (Peripherals).
- Item 237 - Progressive Marketing Products @ 24% discount (A/V, Peripherals).
- Item 240 - Proxima @ 42% discount (A/V) and @ 30% discount (Peripherals).
- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above listed manufacturers' products bid @ \$35 per hour. (A/V, Peripherals).
- Item 409 - Furnish ll labor, material, and equipment necessary to repair any of the above @ \$30 per hour. (A/V, Peripherals).

11. PRO VIDEO SALES COMPANY
 6600 WEST ROGERS CIRCLE, #12
 BOCA RATON, FL 33487
 OWNER: KENNETH ADELBERG, PRESIDENT

- Item 25 - Anchor Audio, Inc. @ 38.8% discount (A/V), @ 15% discount (TV/Radio) and @ 20% discount (Peripherals).
- Item 38 - Atlas/Soundolier @ 52% discount (A/V).
- Item 40 - Audio Technica U.S @ 35% discount (A/V) and @ 18.1% discount (Peripherals).

- Item 78 - Chief Manufacturing @ 21% discount (A/V, Peripherals).
- Item 90 - Comprehensive Video Group @ 33% discount (A/V, TV/Radio, Peripherals).
- Item 98 - Da-Lite Screen Company @ 12% discount (A/V, TV/Radio, Peripherals).
- Item 139 - Draper @ 15% discount (A/V).
- Item 124 - Electro-Voice @ 33% discount (A/V) and @ 24% discount (Peripherals).
- Item 125 - ELMO Manufacturing Corporation @ 22% discount (A/V) and @ 15% discount (Peripherals).
- Item 129 - Extron Electronics @ 29% discount (A/V, TV/Radio), and @ 15% discount (Peripherals).
- Item 136 - Frezzi Energy Systems @ 21% discount (A/V, TV/Radio, Peripherals).
- Item 137 - Frezzolini Electronics, Inc. @ 21% discount (A/V, TV/Radio, Peripherals).
- Item 148 - Gitzo @ 15% discount (A/V).
- Item 152 - Hamilton @ 10% discount (A/V).
- Item 171 - JVC @ 10% discount (A/V), @ 10% discount (TV/Radio), @ 22% discount (CCTV) and @ 15% discount (Peripherals).
- Item 174 - Knox Video Products @ 18% discount (A/V).
- Item 177 - Leader Instruments Corporation @ 15% discount (A/V, TV/Radio, Peripherals).
- Item 178 - Lectrosonics @ 34% discount (A/V, TV/Radio) and @ 15% discount (Peripherals).
- Item 179 - Leightronix @ 17% discount (A/V, Peripherals) and @ 15% discount (TV/Radio).
- Item 184 - Lowel-Light Manufacturing @ 29% discount (A/V, TV/Radio) and @ 15% discount (Peripherals).
- Item 187 - Luxor Corporation @ 21% discount (A/V, TV/Radio) and @ 15% discount (Peripherals).
- Item 188 - Mackie Designs @ 34% discount (A/V), @ 24% discount (TV/Radio) and @ 15% discount (Peripherals).
- Item 191 - Manfrotto @ 31% discount (A/V) and @ 21% discount (Peripherals).

- Item 192 - Marantz Professional Products @ 20% discount (A/V) and @ 15% discount (Peripherals).
- Item 201 - Miller Fluid Heads (USA) @ 19.9% discount (A/V, TV/Radio).
- Item 220 - Panasonic @ 25% discount (A/V), @ 21% discount (TV/Radio) @ 32% discount (CCTV) and @ 15% discount (Peripherals).
- Item 222 - Paso Sound Systems @ 32% discount (A/V, TV/Radio).
- Item 225 - Peerless @ 28% discount (A/V) and @ 20% discount (Peripherals).
- Item 235 - Porta-Brace/K & H Products @ 15% discount (A/V).
- Item 236 - Premier Wireless @ 15% discount (A/V).
- Item 237 - Progressive Marketing Products, Inc. @ 12% discount (A/V).
- Item 239 - Proscan @ 20% discount (A/V) and @ 15% discount (Peripherals).
- Item 241 - Q-TV @ 20.1% discount (A/V, TV/Radio).
- Item 243 - Quickset @ 25% discount (A/V), @ 15% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 244 - Quasar @ 10% discount (A/V).
- Item 247 - Rane Corporation @ 28% discount (Peripherals).
- Item 255 - Samson @ 28% discount (A/V) and @ 15% discount (Peripherals).
- Item 257 - Sanyo Electronics @ 28% discount (A/V) and @ 15% discount (Peripherals).
- Item 269 - Sennheiser Electronics @ 21% discount (A/V) and 14% discount (Peripherals).
- Item 274 - Shure @ 31% discount (A/V) and @ 18% discount (Peripherals).
- Item 276 - Sigma Electronics @ 18% discount (A/V) and @ 14% discount (Peripherals).
- Item 281 - Sony @ 15% discount (A/V) and @ 15% discount (Peripherals).
- Item 283 - Sony Business and Professional Group @ 22% discount (A/V), @ 25% discount (CCTV) and @ 15% discount (TV/Radio, Peripherals).

- Item 295 - Symetrix @ 20% discount (A/V) and @ 15% discount (Peripherals).
- Item 300 - TEAC @ 34% discount (A/V) and @ 20% discount (Peripherals).
- Item 300 - Tech Electronics @ 14% discount (A/V, Peripherals).
- Item 301 - Technics @ 105% discount (A/V, Peripherals).
- Item 311 - Thomson @ 17.1% discount (A/V) and @ 15.1% discount (Peripherals).
- Item 328 - Vicon Industries, Inc. @ 21% discount (A/V).
- Item 330 - Video Data Systems @ 25% discount (A/V).
- Item 333 - Videonics @ 151% discount (A/V).
- Item 335 - Videotek @ 20% discount (A/V) and @ 12% discount (Peripherals).
- Item 345 - Winsted @ 10% discount (A/V, TV/Radio, CCTV) and 0% discount (Peripherals).
- Item 354 - Hitachi monitors/receivers @ 15% discount.
- Item 355 - JVC monitors/receivers @ 20% discount.
- Item 357 - Panasonic monitors/receivers @ 15% discount.
- Item 358 - Philips monitors/receivers @ 10% discount.
- Item 359 - RCA monitors/receivers @ 20% discount.
- Item 360 - Sharp monitors/receivers @ 15% discount.
- Item 361 - Sony monitors/receivers @ 18% discount.
- Item 363 - Zenith monitors/receivers @ 10% discount.
- Item 406 - Other manufacturers (vendors may offer discounts on up to and additional ten (10) manufacturers, not listed herein)
Sony LCD Proj. @ 25% discount (A/V) and @ 10% (Peripherals).
- Item 407 - Balance of dealer/distributor's line @ 2% discount.

12. PROFESSIONAL COMMUNICATIONS SYSTEMS
11921 S.W. 144 STREET
MIAMI, FL 33186
OWNER: LYLE F. FEHR, PRESIDENT

- Item 2 - 360 Systems @ 10% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 3 - ACCOM, Inc. @ 6% discount (TV/Radio) and @ 6% discount (Peripherals).
- Item 5 - Adaptive Broadband @ 2% discount (A/V, Peripherals).
- Item 6 - ADC Telecommunications, Inc. @ 12% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 10 - AKG Acoustic, Inc. @ 15% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 24 - AMX Corporation @ 15% discount (A/V) and @ 10% discount (Peripherals).
- Item 25 - Anchor Audio, Inc. @ 20% discount (A/V) and @ 15% discount (Peripherals).
- Item 28 - Anton/Bauer, Inc. @ 15% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 35 - Artel @ 8% discount (TV/Radio) and @ 3% discount (Peripherals).
- Item 38 - Atlas/Soundolier @ 20% discount (TV/Radio, Peripherals).
- Item 40 - Audio Technica @ 17% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 47 - AVS Graphics @ 6% discount (TV/Radio) and @ 3% discount (Peripherals).
- Item 48 - Barco @ 15% discount (A/V) and @ 10% discount (Peripherals).
- Item 54 - Bayerdynamic, Inc. @ 15% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 57 - Boeckeler @ 12% discount (A/V) and @ 5% discount (Peripherals).
- Item 62 - Bretford Manufacturing, Inc. @ 30% discount (A/V) and @ 15% discount (Peripherals).

- Item 67 - BVS/Broadcast Video Systems, Ltd. @ 2% discount (TV/Radio, Peripherals).
- Item 72 - Canare Cable, Inc. @ 15% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 73 - Canon USA, Inc. @ 15% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 88 - Communication Specialties, Inc. @ 20% discount (A/V, TV/Radio) and @ 10% discount (computer) (Peripherals).
- Item 95 - Crown International, Inc. @ 25% (TV/Radio) and @ 15% discount (Peripherals).
- Item 96 - CSI @ 20% discount (A/V, TV/Radio) and @ 10% discount (Peripherals).
- Item 101 - DPS @ 15% (TV/Radio) and @ 10% (Peripherals).
- Item 108 - Digital Processing System, Inc. @ 15% discount (A/V, TV/Radio) and @ 5% discount (Peripherals).
- Item 119 - ECHOlabor, Inc. @ 12% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 124 - Electro-Voice, Inc. @ 25% discount (A/V, TV/Radio) and @ 20% discount (Peripherals).
- Item 128 - ESE @ 12% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 129 - Extron @ 12% discount (A/V).
- Item 131 - FEC @ 12% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 132 - FOR-A Corporation of America @ 12% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 136 - Frezzi Energy Systems @ 17% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 139 - Fujinon, Inc. @ 15% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 145 - Gentner Communications Corporation @ 15% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 148 - Graham Patten @ 5% discount (TV/Radio) and @ 5% discount (Peripherals).

- Item 149 - Grass Valley @ 6% discount (TV/Radio, Peripherals).
- Item 162 - Ikegami Electronics (USA), Inc. @ 6% discount (TV/Radio) and @ 6% discount (Peripherals).
- Item 170 - JBL @ 20% discount (A/V, TV/Radio) and @ 10% discount (Peripherals).
- Item 174 - Knox Video Products @ 15% discount (TV/Radio).
- Item 176 - Kramer @ 12% discount (TV/Radio).
- Item 177 - Leader Instruments Corporation @ 15% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 179 - Leightronix, Inc. @ 10% discount (TV/Radio).
- Item 188 - Mackie @ 15% discount (A/V, TV/Radio) and @ 10% discount (Peripherals).
- Item 190 - Magni Systems, Inc. @ 6% discount (A/V, TV/Radio, Peripherals).
- Item 200 - Microwave Radio Equipment @ 2% discount (TV/Radio).
- Item 201 - Miller Fluid Heads (USA), Inc. @ 15% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 204 - Miranda @ 6% discount (TV/Radio, Peripherals).
- Item 214 - Nova Systems, Inc. @ 12% discount (TV/Radio).
- Item 216 - O'Connor Engineering Labs @ 12% discount (TV/Radio).
- Item 220 - Panasonic @ 10% discount (TV/Radio, Peripherals).
- Item 221 - ParkerVision @ 10% discount (TV/Radio, Peripherals).
- Item 227 - PESA Switching System, Inc. @ 12% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 230 - Pinnacle Systems, Inc. @ 9% discount (TV/Radio, Peripherals).
- Item 241 - Q-TV @ 15% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 246 - Radio Design Labs @ 12% discount (TV/Radio).

- Item 248 - Rcol @ 11% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 252 - Ross Video, Ltd. @ 5% discount (TV/Radio).
- Item 254 - Sachtler @ 12% discount (TV/Radio).
- Item 269 - Sennheiser Electronics @ 21% discount (TV/Radio).
- Item 276 - Sigma Electronics, Inc. @ 12% discount (TV/Radio).
- Item 281 - Sony @ 15% discount (TV/Radio).
- Item 283 - Sony Business and Professional Group @ 15% discount (TV/Radio).
- Item 289 - Stantron @ 20% discount (TV/Radio) and @ 10% discount (Peripherals).
- Item 298 - Tascam @ 15% discount (TV/Radio) and @ 12% discount (Peripherals).
- Item 305 - Tektronix Broadcast Products @ 5% discount (TV/Radio) and @ 2% discount (Peripherals).
- Item 309 - Telex Products @ 20% discount (TV/Radio) and @ 15% discount (Peripherals).
- Item 317 - Triplite UPS @ 12% discount (TV/Radio).
- Item 335 - Videotex @ 12% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 338 - Vinten @ 12% discount (TV/Radio) and @ 5% discount (Peripherals).
- Item 345 - Winsted @ 18% discount (A/V, TV/Radio) and @ 10% discount (Peripherals).
- Item 352 - Zero Stantron @ 20% discount (TV/Radio) and @ 12% discount (Peripherals).
- Item 357 - Panasonic monitors/receivers @ 20% discount.
- Item 361 - Sony monitors/receivers @ 15% discount.
- Item 406 - Other manufacturers (vendor may offer discounts on up to an additional ten (10) manufacturers, not listed herein).
 - APW @ 20% discount.
 - AutoPatch @ 12% discount.
 - Aspen @ 12% discount.
 - DNF @ 10% discount.
 - Evertz @ 5% discount.
 - KeyWest Teach @ 10% discount.
 - Marshall @ 10% discount.
 - Leitch @ 10% discount.

- Item 407 - Balance of dealer/distributor's line @ 10% discount.
- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above-listed manufacturers' products bid @ \$65 per hour. (TV/Radio).
- Item 409 - Furnish all labor, materials and equipment necessary to repair any of the above @ \$75 (TV/Radio).

13. SANDERS AUDIO VISUAL EQUIPMENT

P.O. BOX 278

EDGEWATER, FL 32132

OWNER: CALVIN A. SANDERS, PRESIDENT

- Item 69 - Califone International, Inc. @ 10% discount (A/V).
- Item 98 - Da-lite Screen Company @ 10% discount (A/V).
- Item 125 - ELMO Manufacturing Corporation @ 12% discount (A/V).
- Item 151 - H. Wilson @ 15% discount (A/V).
- Item 152 - Hamilton @ 8% discount (A/V).
- Item 187 - Luxor Corporation @ 10% discount (A/V).
- Item 225 - Peerless, Inc. @ 10% discount (A/V).
- Item 284 - Soundcraft @ 15% discount (A/V).
- Item 323 - Ushio (projection lamps) @ 25% discount (A/V).

14. SIEMENS BUILDING TECHNOLOGIES

10111 BUSINESS DRIVE

MIRAMAR, FL 33025

OWNER: STANLEY KUNKA, PRESIDENT/C.E.O.

- Item 66 - Burle Security Systems @ 30% discount (CCTV).
- Item 226 - Pelco @ 22% discount (CCTV).
- Item 328 - Vicon Industries, Inc. @ 30% discount (CCTV).
- Item 364 - ½" Electrical Metallic Tubing (EMT), installed @ \$5.50 per foot.
- Item 365 - ¾" EMT, installed @ \$6.33 per foot.
- Item 366 - 1" EMT, installed @ \$7.58 per foot.

- Item 367 - 1-¼" EMT, installed @ \$8.10 per foot.
- Item 368 - 1-½" EMT, installed @ \$9.23 per foot.
- Item 369 - 2" EMT, installed @ \$12.30 per foot.
- Item 370 - ½" Intermediate conduit, installed @ \$7.69 per foot.
- Item 371 - ¾" Intermediate conduit, installed @ \$8.84 per foot.
- Item 372 - 1" Intermediate conduit, installed @ \$10.30 per foot.
- Item 373 - 1-¼" Intermediate conduit, installed @ \$12.15 per foot.
- Item 374 - 1-½" Intermediate conduit, installed @ \$13.69 per foot.
- Item 375 - 2" Intermediate conduit, installed @ \$16.30 per foot.
- Item 376 - ½" Rigid conduit, installed @ \$8.76 per foot.
- Item 377 - ¾" Rigid conduit, installed @ \$9.92 per foot.
- Item 378 - 1" Rigid conduit, installed @ \$11.69 per foot.
- Item 379 - 1-¼" Rigid conduit, installed @ \$13.84 per foot.
- Item 380 - 1-½" Rigid conduit, installed @ \$15.95 per foot.
- Item 381 - 2" Rigid conduit, installed @ \$19.69 per foot.
- Item 382 - ½" PVC schedule 40, 10 ft. lengths, conduit, installed @ \$4.84 per foot.
- Item 383 - ¾" PVC schedule 40, 10 ft. lengths, conduit, installed @ \$5.38 per foot.
- Item 384 - 1" PVC schedule 40, 10 ft lengths, conduit, installed @ \$5.84 per foot.
- Item 385 - 1-¼" PVC schedule 40, 10 ft. lengths, conduit, installed @ \$7.61 per foot.
- Item 386 - 1-½" PVC Schedule 40, 10 ft. lengths, conduit, installed @ \$9.12 per foot.
- Item 387 - 2" PVC Schedule 40, 10 ft lengths, conduit, installed @ \$11.69 per foot.
- Item 391 - Concrete poles, hollow to 32 ft., supplied and installed @ \$2230 each.
- Item 394 - Trenching service @ \$3.07 per foot.

- Item 395 - Interior cameras; lens installation with cable terminations and camera housings @ \$75 each.
- Item 396 - All exterior installations; Install lens and camera, terminate cable and use weatherproof box, ½" sealtite for raceway to the housing @ \$86 each.
- Item 397 - Exterior and interior cameras; lens installation with cable terminations and high security camera housings @ \$86 each.
- Item 398 - Connection of power supply to cameras; 16 cameras individually fused, 24 volt power supply @ \$75 each.
- Item 399 - Install and terminate; Multiplexor with keyboard (1) tilt-pan-zoom control capable, @ \$86 each.
- Item 400 - Install and terminate; VCR (1) @ \$75 each.
- Item 401 - Install and terminate; monitors (2) and console rack mounting kit (1) @ \$75 each.
- Item 402 - Interior junction boxes with covers, from 4x4x1-½" to 8x8x6", installed @ \$75 each.
- Item 403 - Interior junction boxes with covers, from 10x10x6" to 24x24x8", installed. 24x24x8" @ \$325, 10x10x6" @ \$75 each.
- Item 404 - Exterior junction (weatherproof) boxes, from 4x4x1-½" to 8x8x6", installed @ \$75 each.
- Item 405 - Exterior junction (weatherproof) boxes, from 10x10x6" to 24x24x8", installed. 24x24x8" @ \$325, 10x10x6" @ \$75 each.
- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above-listed manufacturers' products bid @ \$90 per hour (CCTV).
- Item 409 - Furnish all labor, materials and equipment necessary to repair any of the above @ \$90 per hour (CCTV).

15. SHARP PENCILS, INC.
D.B.A. SPI SALES & ENGINEERING
2900 BRIDGE PORT AVENUE, #220
COCONUT GROVE, FL 33133
OWNER: ILYSE S. VALDIVIA, PRESIDENT

- Item 25 - Anchor Audio, Inc. @ 35% discount (A/V, TV/Radio, CCTV) and @ 25% (Peripherals).
- Item 61 - Boxlight Corporation @ 17.55% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 73 - Canon (USA) @ 31.92% discount (A/V) and @ 27.15% discount (TV/Radio, CCTV, Peripherals).
- Item 90 - Comprehensive Group @ 35% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 129 - Extron @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 131 - FEC @ 18% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 158 - Hotronic @ 20% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 160 - IDX Technology @ 22.98% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 161 - IBM @ 10% discount (A/V, TV/Radio, Peripherals).
- Item 171 - JVC @ 22.55% discount (A/V, TV/Radio) and @ 15% discount (CCTV, Peripherals).
- Item 176 - Kramer @ 24.5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 195 - Matrox Electronic Systems, Ltd. @ 12% discount (A/V).
- Item 201 - Miller Fluid Heads (USA) @ 28.3% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 235 - Porta-Brace/K & H Products, Ltd. @ 24.25% discount (A/V, TV/Radio, CCTV).
- Item 256 - Samsung @ 18.1% discount (A/V) and @ 10% discount (Peripherals).
- Item 265 - Seagate @ 10% discount (A/V, TV/Radio, Peripherals).
- Item 268 - Sencore @ 3% discount (A/V, TV/Radio, CCTV, Peripherals).

- Item 291 - Stewart Filmscreen Corporation @ 22.25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 300 - Tech Electronics @ 19.55% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 329 - Video Accessory @ 25.25% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 333 - Videonics @ 29.05% discount (A/V, TV/Radio) and @ 20% discount (Peripherals).
- Item 334 - VideoRaid scsi @ 7% discount (A/V, TV/Radio, Peripherals).
- Item 335 - Videotek @ 23.39% discount (A/V, TV/Radio) and @ 15% discount (Peripherals).
- Item 345 - Winsted @ 19.1% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 406 - Other manufacturers (vendors may offer discounts on up to an additional ten (10) manufacturers, not listed herein).
 - AJA @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
 - Newteck @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
 - Rorke Data @ 8% discount (A/V, TV/Radio, CCTV, Peripherals).
 - ADS Tech. @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
 - Newtek @ 5% discount (A/V, TV/Radio, Peripherals).
 - Digital Origin @ 15% discount (A/V, TV/Radio, Peripherals).
 - Varizoom @ 15% discount (A/V, TV/Radio, CCTV, Peripherals).
 - Glidecam @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 407 - Balance of dealer/distributor's line @ 20% discount.
- Item 409 - Furnish all labor, materials and equipment necessary to repair any of the above @ \$75 (A/V, TV/Radio, Peripherals).

16. SIMPLEXGRINNELL
 3801 COMMERCE PARKWAY
 MIRAMAR, FL 33025
 OWNER: DENNIS KOZOWSKI, PRESIDENT

- Item 18 - Altronix Corp @ 20% discount (CCTV).
- Item 20 - American Dynamics @ 20% discount (CCTV).
- Item 66 - Burle Security Systems @ 20% discount (CCTV).
- Item 82 - Chekpoint @ 20% discount (CCTV).
- Item 105 - Detection Systems, Inc. @ 20% discount (CCTV).
- Item 112 - Dietek @ 20% discount (CCTV).
- Item 169 - International Space Optics S.A. CCTV Lens @ 20% discount (CCTV).
- Item 220 - Panasonic @ 20% discount (CCTV).
- Item 226 - Pelco @ 20% discount (CCTV).
- Item 228 - Philips @ 20% discount (CCTV).
- Item 250 - Robot @ 20% discount (CCTV).
- Item 256 - Samsung @ 20% discount (CCTV).
- Item 277 - Silent Witness Enterprises, Ltd. @ 20% discount (CCTV).
- Item 278 - Simplex @ 20% discount (CCTV).
- Item 281 - Sony @ 20% discount (CCTV).
- Item 328 - Velbon @ 20% discount (CCTV).
- Item 346 - Winsted @ 20% discount (CCTV).
- Item 354 - Hitachi monitors/receivers @ 20% discount.
- Item 355 - JVC monitors/receivers @ 20% discount.
- Item 356 - Magnavox monitors/receivers @ 20% discount.
- Item 357 - Panasonic monitors/receivers @ 20% discount.
- Item 358 - Philips monitors/receivers @ 20% discount.
- Item 359 - RCA monitors/receivers @ 20% discount.
- Item 360 - Sharp monitors/receivers @ 20% discount.
- Item 361 - Sony monitors/receivers @ 20% discount.
- Item 362 - Zenith monitors/receivers @ 20% discount.
- Item 364 - ½" Electrical Metallic Tubing (EMT), installed @ \$2.60 per foot.
- Item 365 - ¾" EMT, installed @ \$2.87 per foot.
- Item 366 - 1" EMT, installed @ \$3.75 per foot.
- Item 367 - 1-¼" EMT, installed @ \$4.87 per foot.

- Item 368 - 1-½" EMT, installed @ \$6.95 per foot.
- Item 369 - 2" EMT, installed @ \$7.87 per foot.
- Item 370 - ½" Intermediate conduit, installed @ \$2.80 per foot.
- Item 371 - ¾" Intermediate conduit, installed @ \$3.22 per foot.
- Item 372 - 1" intermediate conduit, installed @ \$4.27 per foot.
- Item 373 - 1-¼" intermediate conduit, installed @ \$4.97 per foot.
- Item 374 - 1-½" intermediate conduit, installed @ \$6.92 per foot.
- Item 375 - 2" Intermediate conduit, installed @ \$7.53 per foot.
- Item 376 - ½" Rigid conduit, installed @ \$3.10 per foot.
- Item 377 - ¾" Rigid conduit, installed @ \$3.64 per foot.
- Item 378 - 1" Rigid conduit, installed @ \$4.83 per foot.
- Item 379 - 1-¼" rigid conduit, installed @ \$5.67 per foot.
- Item 380 - 1-½" Rigid conduit, installed @ \$7 per foot.
- Item 381 - 2" Rigid conduit, installed @ \$9.07 per foot.
- Item 382 - ½" PVC Schedule 40, installed @ \$1.60 per foot.
- Item 383 - ¾" PVC Schedule 40, installed @ \$1.70 per foot.
- Item 384 - 1" PVC Schedule 40, installed @ \$2.20 per foot.
- Item 385 - 1-¼" PVC Schedule 40, installed @ \$2.70 per foot.
- Item 386 - 1-½" PVC Schedule 40, installed @ \$3.10 per foot.
- Item 387 - 2" PVC Schedule 40, installed @ \$3.30 per foot.
- Item 388 - Cable, CCTV, tilt-pan-zoom power, installed @ \$3.80 per foot.
- Item 389 - Cable, CCTV, signal, non-plenum rated, installed @ \$3.50 per foot.
- Item 390 - Cable, CCTV, plenum rated, installed @ \$6.50 per foot.
- Item 391 - Concrete poles, hollow to 32 feet, supplied and installed @ \$2,500 each.

- Item 392 - Asphalt repairs from trenching service, as per M-DCPS specifications @ \$38 per foot.
- Item 393 - Concrete repairs from trenching service, as per M-DCPS specifications @ \$36 per foot.
- Item 394 - Trenching service @ \$36 per foot.
- Item 395 - Interior camera, lens installation @ \$75 each.
- Item 396 - All exterior installations @ \$100 each.
- Item 397 - Exterior and interior cameras installation @ \$100/each.
- Item 398 - Connection of power supply to cameras @ \$200 each.
- Item 399 - Install and terminate multiplexor with keyboard @ \$200 each.
- Item 400 - Install and terminate VCR and rack kit @ \$50 each.
- Item 401 - Install and terminate monitors and console rack mounting kit @ \$50 each.
- Item 402 - Interior junction boxes with covers, installation @ \$50 each.
- Item 403 - Interior junction boxes with covers, installation @ \$50 each.
- Item 404 - Exterior junction boxes, installation @ \$75 each.
- Item 405 - Exterior junction boxes, installation @ \$75 each.
- Item 407 - Balance of dealer/distributor's line @ 20% discount.
- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above-listed manufacturers' products bid @ \$50 per hour. (A/V, TV/Radio, CCTV, Peripherals).
- Item 409 - Furnish all labor, materials and equipment necessary to repair any of the above @ \$50 per hour (A/V, TV/Radio, CCTV, Peripherals).

17. TECHNICAL TRAINING AIDS, INC.
1791 BLOUNT ROAD, SUITE 905
POMPANO BEACH, FL 33069
OWNER: LARRY BAGGETT, PRESIDENT

- Item 135 - Fleetwood @ 0% discount (TV/Radio).
- Item 280 - Smart Technologies Inc. @ 0% discount (TV/Radio).
- Item 303 - Technical Training Aids @ 0% discount (A/V, TV/Radio).
- Item 406 - Other manufacturers (vendors may offer discounts on up to an additional ten (10) manufacturers', not listed herein).
Robotel @ 0% discount (TV/Radio).
Teleste @ 0% discount (TV/Radio).
- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above listed manufacturers' products bid @ \$75 per hour (A/V, TV/Radio).
- Item 409 - Furnish all labor, materials and equipment necessary to repair any of the above @ \$75 per hour (A/V, TV/Radio).

18. TELECOM ENGINEERING CONSULTANTS, INC.
9400 N.W. 25 STREET
MIAMI, FL 33172
OWNER: V. SELLATI, SR., C.O.B.

- Item 1 - 3M @ 10% (Peripherals).
- Item 6 - ADC Telecommunications, Inc. @ 10% (A/V, TV/Radio, CCTV, Peripherals).
- Item 12 - Alcatel @ 10% (CCTV, Peripherals).
- Item 21 - American Power Conversion @ 10% (Peripherals).
- Item 27 - Anicom, Inc. @ 10% (CCTV, Peripherals).
- Item 36 - Ascend Communication @ 10% (TV/Radio, CCTV, Peripherals).
- Item 38 - Atlas/Soundolier @ 10% (A/V, Peripherals).
- Item 50 - Belden Cable @ 5% (Peripherals).
- Item 56 - Blonder-Tongue Laboratories, Inc. @ 5% (A/V, TV/Radio, CCTV, Peripherals).
- Item 59 - Bogen @ 105% discount (A/V).

- Item 62 - Bretford Manufacturing, Inc. @ 10% (A/V, TV/Radio, CCTV, Peripherals).
- Item 66 - Burle Security Systems @ 5% (A/V, TV/Radio, CCTV, Peripherals).
- Item 74 - DCW @ 5% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 93 - Crest @ 5% discount (A/V, CCTV, Peripherals).
- Item 109 - Digital Video @ 5% discount (A/V, Peripherals).
- Item 127 - Epson @ 10% discount (Peripherals).
- Item 149 - Grass Balley @ 10% discount (TV/Radio, Peripherals).
- Item 157 - Hitachi @ 5% discount (A/V, Peripherals).
- Item 180 - Lexicon @ 5% discount (A/V, CCTV, Peripherals).
- Item 210 - Nigel B. Furniture @ 5% discount (Peripherals).
- Item 212 - Nortel @ 5% discount (Peripherals).
- Item 217 - Olson Technology RF Products @ 5% discount (CCTV, Peripherals).
- Item 220 - Panasonic @ 5% discount (A/V, CCTV, Peripherals).
- Item 226 - Pelco @ 5% discount (CCTV, Peripherals).
- Item 242 - Quality RF @ 5% discount (Peripherals).
- Item 249 - RGB Computer and Video @ 5% discount (A/V, Peripherals).
- Item 256 - Samsung @ 5% discount (CCTV, Peripherals).
- Item 259 - Sam Ash Music @ 5% discount (Peripherals).
- Item 260 - Scan-it @ 5% discount (Peripherals).
- Item 263 - Scientific Atlanta @ 10% discount (A/V, TV/Radio, Peripherals).
- Item 271 - Sharp @ 5% discount (A/V, CCTV, Peripherals).
- Item 281 - Sony @ 10% discount (A/V, CCTV, Peripherals).
- Item 286 - Southwest Wire and Cable, Inc. @ 10% discount (CCTV, Peripherals).
- Item 287 - Specialized Products @ 0% discount (Peripherals).

- Item 306 - Telect @ 10% discount (Peripherals).
- Item 307 - Telecomm @ 10% discount (A/V, CCTV, Peripherals).
- Item 315 - Toshiba @ 10% discount (A/V, Peripherals).
- Item 317 - Triplite UPS @ 10% discount (Peripherals).
- Item 328 - Vicon Industries, Inc. @ 10% discount (CCTV, Peripherals).
- Item 330 - Video Data Systems @ 10% discount (A/V).
- Item 334 - VideoRaid scsi @ 10% discount (A/V, CCTV, Peripherals).
- Item 342 - West Penn Wire/CDT @ 10% discount (Peripherals).
- Item 347 - Wiremold @ 10% discount (Peripherals).
- Item 351 - Zenih @ 10% discount (A/V, CCTV, Peripherals).
- Item 354 - Hitachi monitors/receivers @ 10% discount (CCTV).
- Item 355 - JVC monitors/receivers @ 10% discount (CCTV).
- Item 356 - Magnavox monitors/receivers @ 10% discount (CCTV).
- Item 357 - Panasonic monitors/receivers @ 10% discount (CCTV).
- Item 358 - Philips monitors/receivers @ 10% discount (CCTV).
- Item 359 - RCA monitors/receivers @ 10% discount (CCTV).
- Item 360 - Sharp monitors/receivers @ 10% discount (CCTV).
- Item 361 - Sony monitors/receivers @ 10% discount (CCTV).
- Item 362 - Zenith monitors/receivers @ 10% discount (CCTV).
- Item 363 - Installation of TV brackets @ \$115 each.
- Item 364 - ½" Electrical Metallic Tubing (EMT), installed @ \$3.25 per foot.
- Item 365 - ¾" EMT, installed @ \$4.09 per foot.
- Item 366 - 1" EMT, installed @ \$5.03 per foot.
- Item 367 - 1-¼" EMT, installed @ \$5.90 per foot.
- Item 368 - 1-½" EMT, installed @ \$6.59 per foot.
- Item 369 - 2" EMT, installed @ \$8.30 per foot.
- Item 370 - ½" Intermediate conduit, installed @ \$3.73 per foot.

- Item 371 - ¾" intermediate conduit, installed @ \$4.35 per foot.
- Item 372 - 1" intermediate conduit, installed @ \$5.73 per foot.
- Item 373 - 1-¼" intermediate, installed @ \$6.68 per foot.
- Item 374 - 1½" intermediate conduit, installed @ \$7.83 per foot.
- Item 375 - 2" rigid conduit, installed @ \$9.60 per foot.
- Item 376 - ½" rigid conduit, installed @ \$4.30 per foot.
- Item 377 - ¾" rigid conduit, installed @ \$5.10 per foot.
- Item 378 - 1" rigid conduit, installed @ \$6.54 per foot.
- Item 379 - 1-¼" rigid conduit, installed @ \$7.66 per foot.
- Item 380 - 1-½" rigid conduit, installed @ \$8.88 per foot.
- Item 381 - 2" rigid conduit, installed @ \$11.82 per foot.
- Item 382 - ½" PVC Schedule 40, 10 ft lengths, conduit, installed @ \$0.92 per foot.
- Item 383 - ¾" PVC Schedule 40, 10 foot lengths, conduit, installed @ \$1.21 per foot.
- Item 384 - 1" PVC Schedule 40, 10 ft lengths, conduit, installed @ \$1.88 per foot.
- Item 385 - 1-¼" PVC Schedule 40, 10 ft lengths, conduit, installed @ \$2.05 per foot.
- Item 386 - 1-½" PVC Schedule 40, 10 foot lengths, conduit, installed @ \$2.31 per foot.
- Item 387 - 2" PVC Schedule 40, 10 foot lengths, conduit, installed @ \$2.93 per foot.
- Item 388 - Cable, CCTV, tilt-pan-zoom power, installed @ \$1.71 per foot.
- Item 389 - Cable, CCTV, signal, non-plenum rate, installed @ \$0.65 per foot.
- Item 390 - Cable CCTV, plenum rated, installed @ \$0.71 per foot.
- Item 391 - Concrete poles, hollow, to 32 feet, supplied and installed @ \$632 each.
- Item 392 - Asphalt repairs from trenching service, as per M-DCPS specifications @ \$4.15 per foot.

- Item 393 - Concrete repairs from trenching service, as per M-DCPS specifications @ \$18.75 per foot.
- Item 394 - Trenching service @ \$15 per foot.
- Item 395 - Interior camera; lens installation with cable terminations and camera housings @ \$115 each.
- Item 396 - All exterior installations; install lens and camera, terminate cable and use weatherproof box, ½" sealtite for raceway to the housing @ \$225 each.
- Item 397 - Exterior and interior cameras; lens installation with cable terminations and high security camera housings @ \$175 each.
- Item 398 - Connection of power supply to cameras; 16 cameras individually fused, 24 volt power supply @ \$150 each.
- Item 399 - Install and terminate; Multiplexor with keyboard (1), Tilt, Pan, Zoom control capable @ \$95 each.
- Item 400 - Install and terminate; VCR (1) and rack kit (1) @ \$50 each.
- Item 401 - Install and terminate; Monitors (2) and console rack mounting kit (1) @ \$115 each.
- Item 402 - Interior junction boxes with covers, from 4x4x1-½" to 8x8x6", installed @ \$45 each.
- Item 403 - Interior junction boxes with covers, from 10x10x6" to 24x24x8", installed @ \$57 each.
- Item 404 - Exterior junction (weatherproof) boxes, from 4x4x1-½" to 8x8x6", installed @ \$53 each.
- Item 405 - Exterior junction (weatherproof) boxes with covers, from 10x10x6" to 24x24x8", installed @ \$112 each.
- Item 406 - Other manufacturers (vendors may offer discounts on up to an additional ten (10) manufactures, not listed herein)
VU Gate @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
Code Blue @ 10% discount (CCTV, Peripherals).

System @ 10% discount (CCTV,
Peripherals)

Tech Data @ 5% discount (CCTV,
Peripherals)

Item 408 - Furnish all labor, materials, and equipment
necessary to install any of the above-listed
manufacturers' products bid @ \$35 per hour
(A/V, TV/Radio, CCTV, Peripherals)

Item 409 - Furnish all labor, materials, and equipment
necessary to repair any of the above @ \$42
per hour (A/V, TV/Radio, CCTV, Peripherals)

19. TRANSWORLD SERVICES, INC.

2025 NW 102 AVENUE, UNIT 101
MIAMI, FL 33172

OWNER: JUAN DE MIGUEL, PRESIDENT (HM)

Item 142 - General Electric @ 20% discount (A/V).

Item 186 - Lucasey Manufacturing Corporation @ 30%
discount (A/V).

Item 225 - Peerless, Inc. @ 46% discount (A/V).

Item 239 - Proscan @ 25% discount (A/V).

Item 359 - RCA monitors/receivers @ 25% discount
(A/V).

Item 363 - Installation of TV brackets @ \$66 each.

Item 406 - Other manufacturers (vendors may offer
discounts on up to an additional ten (10)
manufacturers, not listed herein)
RCA @ 25% discount (A/V).

20. TROXELL COMMUNICATIONS, INC.

1167 SOUTH DIXIE HIGHWAY, 146
MIAMI, FL 33156

OWNER: JIM TROXELL, PRESIDENT

Item 1 - 3M @ 22.50% discount (A/V).

Item 24 - AMX Corporation @ 36% discount (A/V).

Item 59 - Bogen Photo @ 20% discount, tripods only
(A/V).

Item 94 - Creston Electronics @ 30.50% discount
(A/V).

- Item 98 - Da-Lite Screen Company @ 25% discount. Da-Lite screens, excluding rear projection screens and @ 37% discount Da-Lite Advance, except TV mounts (A/V).
- Item 116 - Dukane @ 43% discount (A/V).
- Item 118 - Eastman Kodak @ 35% discount LCD projectors only (A/V).
- Item 125 - ELMO Manufacturing @ 35% discount (A/V).
- Item 129 - Extron Electronics @ 17% discount (A/V).
- Item 157 - Hitachi Denshi America, Ltd. @ 40% discount LCD projectors only (A/V).
- Item 171 - JVC Professional Products Company @ 15% discount (A/V).
- Item 205 - Mitsubishi @ 30% discount (A/V).
- Item 220 - Panasonic @ 10% discount (A/V).
- Item 228 - Philips @ 20% discount LCD Projectors and ITV (A/V).
- Item 231 - Pioneer New Media Technologies @ 15% discount (A/V).
- Item 257 - Sanyo Electronics @ 30% discount LCD projectors only (A/V).
- Item 271 - Sharp @ 20% discount (A/V).
- Item 281 - Sony @ 11% discount excluding televisions (A/V).
- Item 344 - Wiko (projection lamps) @ 40% discount (A/V).
- Item 342 - Winsted @ 20% discount (A/V).

21. VALIANT INT'L., INC.
 1375 N.E. 123 STREET
 MIAMI, FL 33161
 OWNER: SHARON EVANS, PRESIDENT

- Item 104 - Delta Designs @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 130 - Fast Forward Video @ 11% discount (A/V, TV/Radio).
- Item 131 - FEC @ 16% discount (A/V, TV/Radio).
- Item 157 - Hitachi @ 15% discount (A/V, CCTV) and @ 10% discount (Peripherals).

- Item 158 - Hotronic, Inc. @ 8% discount (A/V, TV/Radio, Peripherals) and @ 13% discount (CCTV).
- Item 186 - Lucasey Manufacturing Corporation @ 10% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 207 - Nady Systems, Inc. @ 25% discount (A/V, TV/Radio, Peripherals).
- Item 304 - Tekskil Industries, Inc. @ 16% discount (A/V) and @ 12% discount (TV/Radio, Peripherals).
- Item 239 - Video Accessory (VAC) @ 22% discount (A/V, TV/Radio, CCTV, Peripherals).
- Item 406 - Other manufacturers' (vendors may offer discounts on up to an additional ten (10) manufacturers, not listed herein).
Fujitsu @ 15% discount (A/V, Peripherals).

22. VIDEO CENTRAL
 4000 HOLLYWOOD BOULEVARD, SUITE 580 N
 HOLLYWOOD, FL 33020
 OWNER: YOSEF YOSIFOUE, PRESIDENT

- Item 43 - Avid @ 2.6% discount (A/V, TV/Radio, Peripherals).
- Item 46 - Avid Technology, Inc. @ 2.6% discount (A/V, TV/Radio, Peripherals).
- Item 408 - Furnish all labor, materials, and equipment necessary to install any of the above-listed manufacturers' products bid @ \$175 per hour. (A/V, TV/Radio, CCTV).
- Item 409 - Furnish all labor, materials, and equipment necessary to repair any of the above @ \$175 per hour (A/V).

23. VIDEO SERVICE OF AMERICA
P.O. BOX 29109
LINCOLN, NE 68529
OWNER: ALLEN DAYTON, DIRECTOR

- Item 1 - 3M @ 6% discount (A/V).
- Item 22 - Amprex Corporation @ 6% discount (A/V).
- Item 62 - Bretford Manufacturing, Inc. @ 27% discount (Peripherals).
- Item 64 - BSAF (video tapes) @ 25% discount (A/V).
- Item 73 - Canon USA, Inc. @ 176% discount (A/V).
- Item 171 - JVC @ 8% discount (A/V) and @ 21% discount (TV/Radio).
- Item 196 - Maxell @ 12% discount (A/V).
- Item 125 - ELMO Manufacturing Corporation @ 23% discount (A/V).
- Item 138 - Fuji @ 9% discount (A/V).
- Item 220 - Panasonic @ 8% discount (A/V) and @ 0% discount (TV/Radio).
- Item 281 - Sony @ 8% discount (A/V).

24. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$5,500,000.

RHH/av