

January 30, 2002

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEW BID NO. 140-ZZ06 – SCIENCE EQUIPMENT AND SUPPLIES,  
CATALOG DISCOUNT**

The purpose of this bid, opened on January 25, 2000, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of science equipment and supplies, for various locations. The terms of agreement, as contained in the subject bid, awarded by the Board on March 15, 2000, and renewed on March 14, 2001, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for one (1) additional (1) one year period, and, if needed, ninety (90) days beyond the expiration date of the current contract period. The contract is currently in its final renewal period. The awardees have agreed to renew for the final ninety (90) day renewal period, by letter, on file, with the exception of Florida Technology Systems, of Bushnell, Florida, who chose not to renew, and Basic Science Supplies, of North Tonawanda, New York, Edmund Scientific Company, of Barrington, New Jersey, Humidaire Incubator Company, of New Madison, Ohio, NEO/SCI Corporation, of Rochester, New York, Resolution Technology, of San Juan Capistrano, California, Vernier Software and Technology, of Portland, Oregon, and Wenoc Medical Resources, of Miami, Florida, who did not respond to the renewal request. It is considered to be in the best interest of the Board to renew this bid, for a ninety (90) day period, at the current prices, to provide continuity of services during this period. Staff is in the process of revising the specifications.

Fund Source  
0100-General

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **RENEW** Bid No. 140-ZZ06 – SCIENCE EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT, to purchase, at firm discounts, quantities, as may be required, of science equipment and supplies, for various locations, during the term of the bid, effective March 15, 2002, through June 14, 2002, as follows:

Item 1 – Percent discount off catalog or price list, using purchase orders.

Item 2 – Percent discount off catalog or price list, using credit cards.

1. ACORN NATURALISTS  
155 EL CAMINO REAL  
P. O. BOX 2423  
TUSTIN, CA 92781-2423  
OWNER: JENNIFER RIGBY, PRESIDENT

Item 1 – @ 0 – 30% discount.

Item 2 – @ 0 – 30% discount.

2. ARMSTRONG MEDICAL INDUSTRIES, INC.  
575 KNIGHTSBRIDGE PARKWAY  
LINCOLNSHIRE, IL 60069  
OWNER: WARREN G. ARMSTRONG, C.E.O./TREASURER

Item 1 – @ 2% discount.

Item 2 – @ 2% discount.

3. CAROLINA BIOLOGICAL SUPPLY COMPANY  
2700 YORK ROAD  
BURLINGTON, NC 27215  
OWNER: FRANCES P. BARNES

Item 1 – @ 5% discount.

Item 2 – @ 5% discount.

4. CLEARVUE/EAV, INC.  
6465 NORTH AVONDALE AVENUE  
CHICAGO, IL 60631  
OWNER: MARK E. VENTLING, PRESIDENT

Item 1 – @ 0% discount.

Item 2 – @ 0% discount.

5. CONNECTICUT VALLEY BIOLOGICAL SUPPLY  
COMPANY, INC.

P.O. BOX 326

SOUTHAMPTON, MA 01073

OWNER: ROBERT M. LOHR, PRESIDENT

Item 1 - @ 10% discount.

Item 2 - @ 10% discount.

6. DELTA EDUCATION, INC.

P.O. BOX 3000

NASHUA, NH 03061

OWNER: STEFAN KOHLER, PRESIDENT

Item 1 - \$0 - \$99 @ 0% discount.

\$100-\$999 @ 5% discount.

Over \$1,000 @ 10% discount.

Item 2 - \$0 - \$99 @ 0% discount.

\$100 - \$999 @ 5% discount.

Over \$1,000 @ 10% discount.

7. DENOYER-GEPPERT INTERNATIONAL

5225 RAVENSWOOD AVENUE

CHICAGO, IL 60640

OWNER: MARK GILBERT

VICE PRESIDENT, OPERATIONS

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

8. ETA/CUISENAIRE

500 GREENVIEW COURT

VERNON HILLS, IL 60041

OWNER: JANE WOLDENBURG

Item 1 - @ 17% discount.

Item 2 - @ 17% discount.

9. FISHER SCIENCE EDUCATION  
485 SOUTH FRONTAGE ROAD  
BURR RIDGE, IL 60521  
OWNER: PAUL M. MONTRONE, CHAIRMAN/C.E.O.
- Item 1 - Bottled chemicals @ 30% discount.  
Supplies @ 27% discount.  
Equipment @ 10% discount.
- Item 2 - Bottled chemicals @ 30% discount.  
Supplies @ 27% discount.  
Equipment @ 10% discount.
10. FLINN SCIENTIFIC, INC.  
P.O. BOX 219  
BATAVIA, IL 60510  
OWNER: MARGARET FLINN, SECRETARY/TREASURER
- Item 1 - @ 0% discount.
11. FREY SCIENTIFIC  
A DIVISION OF SCHOOL SPECIALTY  
100 PARAGON PARKWAY  
MANSFIELD, OH 44903  
OWNER: GARETT H. D. REID  
EXECUTIVE VICE PRESIDENT
- Item 1 - @ 16% discount.  
Item 2 - @ 16% discount.
12. HACH COMPANY  
P.O. BOX 389  
LOVELAND, CO 80539-0389  
OWNER: KITTY HACH
- Item 1 - @ 5% discount.  
Item 2 - @ 5% discount.

13. KAPLAN COMPANIES, INC.  
P.O. BOX 609  
LEWISVILLE, NC 27023  
OWNER: HAL KAPLAN, PRESIDENT

Item 1 - @ 15% discount.

Item 2 - @ 15% discount.

14. LAB-AIDS, INC.  
17 COLT COURT  
RONKONKOMA, NY 11779  
OWNER: MORTON E. FRANK, C.E.O.

Item 1 - @ 0% discount.

15. MARK PRODUCTS  
14218 S.W. 136 STREET  
MIAMI, FL 33186  
OWNER: ROBERT DEMARIA  
SECRETARY/TREASURER

Item 1 - Leonard Peterson and Company @ 35% discount.

Item 1 - Mark Products @ 30% discount.

Item 1 - Labconco

A, E, F @ 5% discount.

B, G @ 10% discount.

C, H @ 17% discount.

D @ 30% discount.

16. MICRO OPTICS OF FLORIDA, INC.  
181 WEST PROSPECT ROAD  
FORT LAUDERDALE, FL 33309  
OWNER: MARK FOSBENDER, PRESIDENT

Item 1 - @ 0% discount.

Item 2 - @ 0% discount.

17. MUSEUM PRODUCTS COMPANY  
84 ROUTE 27  
MYSTIC, CT 06355  
OWNER: GRACE BANNISTER, SECRETARY/TREASURER
- Item 1 - @ 5% discount.  
Item 2 - @ 5% discount.
18. NADA SCIENTIFIC, LTD.  
39 BUTTERNUT STREET  
P.O. BOX 1336  
CHAMPLAIN, NY 12919  
OWNER: AHMED DASSI, PRESIDENT
- Item 1 - @ 15% discount.  
Item 2 - @ 17% discount.
19. NASCO  
901 JANESVILLE AVENUE  
P.O. BOX 901  
FORT ATKINSON, WI 53538-0901  
OWNER: GENEVE CORPORATION
- Item 1 - Supplies @ 5% discount.  
Equipment @ 17% discount.  
Item 2 - @ 17% discount.
20. NEBRASKA SCIENTIFIC  
3823 LEAVENWORTH STREET  
OMAHA, NE 68105  
OWNER: HOWARD EPSTEIN, BOARD CHAIRMAN
- Item 1 - @ 0% discount.  
Item 2 - @ 0% discount.
21. NEW SVE, INC.  
D.B.A. SVE & CHURCHILL MEDIA  
6677 NORTH NORTHWEST HIGHWAY  
CHICAGO, IL 60631  
OWNER: MARK VENTLING, PRESIDENT
- Item 1 - @ 0% discount.  
Item 2 - @ 0% discount.

22. PARCO SCIENTIFIC COMPANY  
P.O. BOX 189  
VIENNA, OH 44473  
OWNER: BRIAN MARTORANA, PRESIDENT

Item 1 - Microscopes @ 35% discount.  
Videos @ 15% discount.

23. PASCO SCIENTIFIC  
10101 FOOTHILLS BOULEVARD  
ROSEVILLE, CA 95747  
OWNER: PAUL STOCKSTAD, PRESIDENT

Item 1 - @ 2-5% discount.  
Item 2 - @ 2-5% discount.

24. PITSCO, INC.  
1002 EAST ADAMS  
P.O. BOX 1708  
PITTSBURG, KS 66762  
OWNER: HARVEY R. DEAN, PRESIDENT

Item 1 - @ 0% discount.  
Item 2 - @ 0% discount.

25. SARGENT-WELCH  
P.O. BOX 5229  
BUFFALO GROVE, IL 60089-5229  
OWNER: BENJAMIN B. CRUM, PRESIDENT

Item 1 - @ 16% discount.  
Item 2 - @ 16% discount.

26. SCIENCE KIT, INC.  
777 EAST PARK DRIVE  
TONAWANDA, NY 14151  
OWNER: RANDALL E. BURKARD, PRESIDENT

Item 1 - @ 0% discount.  
Item 2 - @ 0% discount.

27. SEO ENTERPRISES, INC.  
P.O. BOX 5745  
LAKELAND, FL 33813  
OWNER: THOMAS R. LUDWICK, PRESIDENT

Item 1 - @ 25% discount.  
Item 2 - @ 20% discount.

28. SOUTHERN SCIENTIFIC, INC.  
P.O. BOX 368  
MCKENZIE, TN 38201  
OWNER: SYBIL W. KING, PRESIDENT

Item 1 - "M" numbers @ 5% discount.  
- Others @ 15% discount.  
Item 2 - "M" numbers @ 5% discount.  
- Others @ 15% discount.

29. SUMMIT LEARNING  
755 ROCKWELL AVENUE  
P.O. BOX 755  
FORT ATKINSON, WI 53538  
OWNER: RICH CIURCZAK, PRESIDENT  
NASCO INTERNATIONAL

Item 1 - @ 20% discount.  
Item 2 - @ 20% discount.

30. WARD'S NATURAL SCIENCE ESTABLISHMENT, INC.  
P.O. BOX 92912  
ROCHESTER, NY 14692  
OWNER: KURT D. GELKE, PRESIDENT

Item 1 - @ 10% discount.  
Item 2 - @ 10% discount.

**(Final Ninety (90) Day Renewal Period)**

31. Authorize the Bureau of Procurement and Materials Management to purchase up to the total estimated amount of \$358,256.15.

RHH/lja