

Financial Affairs
Richard H. Hinds, Chief Financial Officer

**SUBJECT: RENEW BID NO. 192-AA11 - FULL COLOR COPIERS, DIGITAL
DUPLICATORS, DIGITAL MULTIFUNCTIONAL DEVICES AND
DOCUMENT IMAGING SYSTEMS CATALOG DISCOUNT, PART II**

The purpose of this bid, opened on May 31, 2001, was to establish a contract, to purchase, at firm discounts, quantities, as may be required, of full color copiers, digital duplicators, digital multifunctional devices and document imaging systems, for various schools and departments. The terms of agreement, as contained in the subject bid, awarded by the Board on July 11, 2001, provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be renewed for two (2) additional one (1) year periods. The contract is currently in its initial year. The awardees have agreed to renew for the first one (1) year renewal period, by letter, on file. It is considered to be in the best interest of the Board to renew this bid, for an additional one (1) year period, at the current prices, to benefit from fixed prices, during the next twelve (12) months, inasmuch as the Consumer Price Index (CPI), as of January 2002, indicated an increase of 1.1%.

Fund Source
Various

M/WBE Eligibility
Hispanic Male - No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **RENEW Bid No. 192-AA11 - FULL COLOR COPIERS, DIGITAL DUPLICATORS, DIGITAL MULTIFUNCTIONAL DEVICES AND DOCUMENT IMAGING SYSTEMS CATALOG DISCOUNT, PART II**, to establish a contract, to purchase, at firm discounts, quantities, as may be required, of full color copiers, digital duplicators, digital multifunctional devices and document imaging systems, for various schools and departments, during the term of the bid, effective April 18, 2002, through April 17, 2003, as follows:

1. BARLOP, INC.
8376 N.W. 68 STREET
MIAMI, FL 33166
OWNER: JOSE LOPEZ, PRESIDENT (HM)

Item 2 - Gestetner full color copiers @
a. 47.1% discount (purchase).
b. 20% discount (supplies), 5% yearly
increase.
c. \$70 per hour maintenance.
d. 12/24/36/48/60 month lease terms.
.0339/.0269/.0225% interest.

Item 14 - Gestetner digital/stencil duplicators @
a. 50.5% discount (purchase).
b. 20% discount (supplies), 5% yearly
increase.
c. \$70 per hour maintenance.
d. 12/24/36/48/60 month lease terms.
.0339/.0269/.0225% interest.

Item 20 - Gestetner digital multifunctional devices @
a. 47.1% discount (purchase).
b. 20% discount (supplies), 5% yearly
increase.
c. \$70 per hour maintenance.
d. 12/24/36/48/60 month lease terms.
.0339/.0269/.0225% interest.

2. BENCHMARK BUSINESS SYSTEMS
3901 S.W. 47 AVENUE, SUITE 407
DAVIE, FL 33314
OWNER: SHAWN MEIMAN, PRESIDENT

Item 12 - Xerox Docucolor 2006DPC @
a. 20% discount (purchase).
b. 10% discount (supplies), 2% yearly
increase.
c. \$111 per year maintenance.
d. 36/48/60 month lease terms.
9% interest.

- Item 27 - Xerox Work Centre 390 Laser All-In-One @
- a. 29% discount (purchase).
 - b. 20% discount (supplies), 2% yearly increase.
 - c. \$59 per year maintenance.
 - d. 36/48/60 month lease terms.
12% interest.

3. MIAMI OFFICE SYSTEMS, INC.
2686 WEST 84 STREET
HIALEAH, FL 33016
OWNER: LUIS GONZALEZ, PRESIDENT

- Item 11 - Sharp full color copiers @
- a. 35% discount (purchase).
 - b. 20% discount (supplies), 5% yearly increase.
 - c. \$.087 per copy maintenance.
 - d. 36/48/60 month lease terms.
.0297/.0263/.0215% interest.

- Item 26 - Sharp digital multifunctional devices @
- a. 35% discount (purchase).
 - b. 20% discount (supplies), 5% yearly increase.
 - c. \$.096 per copy maintenance.
 - d. 36/48/60 month lease terms.
.0297/.0263/.0215% interest.

4. RISO, INC.
300 ROSEWOOD DRIVE, SUITE 210
DANVERS, MA 01923
OWNER: MICHAEL DOUMES
VICE PRESIDENT/GENERAL MANAGER

- Item 17 - Risograph digital/stencil duplicators @
- a. 25% discount (purchase).
 - b. 10% discount (supplies), 8% yearly increase.
 - c. \$.0028 per copy maintenance.

- d. 48/60 month lease terms.
Monthly payment factor – 48 mos.-
.0279 (\$1,000-\$10,000), .0274.
(\$10,001 +); 60 mos. - .0239 (\$1,000 -
\$10,000), .0234 (\$10,001 +).

- Item 32 - Risograph digital multifunctional devices @
 - a. 25% discount (purchase).
 - b. 10% discount (supplies), 8% yearly increase.
 - c. \$.0028 per copy maintenance.
 - d. 48/60 month lease terms.
Monthly payment factor – 48 mos.-
.0279 (\$1,000-\$10,000), .0274.
(\$10,001 +); 60 mos. - .0239 (\$1,000 -
\$10,000), .0234 (\$10,001 +).

5. XEROX CORPORATION
15150 N.W. 79 COURT
MIAMI LAKES, FL 33016
OWNER: ANNE M. MULCAHY, CHAIRMAN/C.E.O.

- Item 12 - Xerox full color copiers @
 - a. 16% discount (purchase).
 - b. 1% discount (supplies), 5% yearly increase.
 - c. Yearly maintenance/service rate, per the submitted price list, per type of equipment.
 - d. 36/48/60 month lease terms.
13% interest.

- Item 27 - Xerox digital multifunctional devices @
 - a. 22% discount (purchase).
 - b. 1% discount (supplies), 5% yearly increase.
 - c. Yearly maintenance/service rate, per the submitted price list, per type of equipment.
 - d. 36/48/60 month lease terms.
13% interest.

- Item 35 - Xerox document imaging system @
- a. 5% discount (purchase).
 - b. 0% discount (supplies), 5% yearly increase.
 - c. Yearly maintenance/service rate, per the submitted price list, per type of equipment.
 - d. 36/48/60 month lease terms.
13% interest.

(First Annual Renewal and Second Year of Contract)

- 6. Authorize Procurement and Materials Management to purchase up to the total estimated amount of \$68,299.04.

RHH/lja