

May 9, 2002

Business Operations
Joe Arriola, Chief Business Officer

**SUBJECT: AWARD TO SAL'S ABATEMENT CORPORATION
PROJECT NO. ASB/TB-2002-GR-3&4
TERM CONTRACT - 2002-03
GENERAL REMOVAL OF ASBESTOS CONTAINING MATERIALS
REGIONS 3 AND 4 - VARIOUS LOCATIONS**

This project has been designated as an open project for all competitive pre-qualified bidders.

In an effort to ensure the timeliness of removal of asbestos containing materials and installation of non-asbestos replacement materials in Miami-Dade County Public School facilities, the School Board has divided the district's six (6) regions into three contracts of two (2) regions each, in accordance with the standard regional distribution schools established by M-DCPS/School Operations. Awards will be made to three (3) prime contractors, on the basis of one contractor for each two-region contract. The three contracts will be assigned for Regions 1&2, 3&4 and 5&6 respectively. Eligible contractors were permitted to bid on more than one contract. However, no contractor will be awarded more than one contract. Assignment of contracts will be made relative to the bid ranking, with the award going to the lowest bidder for each contract.

Where a contractor was the successful low bidder for more than one two-region contract, said contractor had the choice of which area to perform its work. When a primary contractor vacates said position for a contract, the next lowest bidder for that contract becomes the primary contractor.

Bids were based on Unit Prices established by the Department of Asbestos Management for each item of work under the contract. Bidders submitted two Multipliers; the Prime Multiplier applies to abatement and installation work when the contractor is performing work in his/her assigned regions acting as Prime Contractor, and the Alternate Multiplier applies to abatement and installation work when the contractor is performing work outside of his/her assigned regions acting as an Alternate Contractor. There is no guaranteed minimum amount of work or compensation under this contract, nor is there any obligation to provide "replacement" work as part of any asbestos abatement work order. Staff estimates that a very small percentage of the work assigned will be to an Alternate; therefore, the Alternate Multiplier is not, under the terms of the bid, used to analyze the bids except in the event of a Prime Multiplier tie between bidders. The estimate for the Prime Multiplier by the Department of Asbestos Management is 1.000. The Prime

Contractor's bid is .869 or 13.1% under the estimated Prime Multiplier.

The term of this contract is for one year, commencing on May 16, 2002 or a maximum of \$500,000, whichever occurs earlier, except that if the maximum is reached prior to expiration of the contract term, the compensation limit may be extended for an additional \$500,000, upon approval by the Board, provided the performance and payment bond is submitted accordingly. There is no minimum guaranteed compensation under this contract. At the Board's sole option, this contract may be extended, at original prices and under the same terms and conditions, for another period of one (1) year or rebid this contract. REVISED

Individual work orders will be assigned for specific projects during the term of the contract. The compensation amount and duration of each specific project will be specified with each work order assignment. Individual projects under this contract shall not exceed \$200,000. Projects exceeding \$200,000 shall be advertised under a separate bid package. The Board also reserves the right to advertise and bid separately individual projects, regardless of cost.

A Public Construction Payment Bond & Public Construction Performance and Guarantee Bond meeting the standards specified herein in the amount of \$500,000 is required.

Advertised bids received and opened on April 23, 2002 by The School Board of Miami-Dade County, Florida have been tabulated and analyzed as follows:

<u>BIDDER</u>	<u>BOND/ CHECK</u>	<u>PRIME MULTIPLIER</u>	<u>ALTERNATE MULTIPLIER</u>
Sal's Abatement Corp. Miami, FL	\$25,000	0.869	0.869
MCO Environmental, Inc. Miami, FL	\$25,000	0.909	0.909
Cross Environmental Services, Inc. Crystal Springs, FL	5%	0.987	0.987
Decon Environmental & Engineering, Inc. Ft. Lauderdale, FL	\$25,000	1.069	1.089

Fund Source

Fund 0378 - LOML 2001-02
Program 1568 - Various Asbestos Removal
Location 9115
Object 5680
Function 7400

Description

This term contract is for the removal of asbestos-containing materials from various facilities.

Nine contractors were notified of this project and six firms picked up plans and specifications.

The Principal/Owner of Sal's Abatement Corporation is Ms. Maria E. Dellutri.

M/WBE Eligibility

None

RECOMMENDED: That The School Board of Miami-Dade County, Florida award Project No. ASB/TB-2002-GR-3&4, General Removal of Asbestos Containing Materials, on the basis of Prime Multiplier to the prime bidder:

Sal's Abatement Corporation
301 NW 36 Street
Miami, Florida 33127

JA/nc