

December 11, 2002

Financial Affairs
Richard H. Hinds, Chief Financial Officer

SUBJECT: EXTEND CONTRACT NO. 006-BB03 - FOOD ITEMS: DRY GROCERY

COMMITTEE: FINANCIAL AFFAIRS

The purpose of the bid, opened on September 27, 2001, was to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of dry grocery food items, for use in the Food Service Program of the Department of Food and Nutrition. The terms of agreement, as contained in the contract, awarded by the Board on December 12, 2001 (partial), and February 13, 2002 (balance and correction award), provided, that by mutual agreement between the successful vendors and The School Board of Miami-Dade County, Florida, the contract may be extended for two (2) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period. The contract is currently in its initial year. The two (2) one (1) year extension options will not be exercised. The awardees have agreed to extend for the final ninety (90) day extension period, by letter, on file, with the exception of Allstate Food Marketing, of Orlando, Florida, for Item 22 - Potatoes, mashed, Item 30 - Taco shells, Item 31 - Tortilla chips, Item 106 - Salsa sauce, Item 147, and Potato sticks, canned, Basic American Foods, c/o Innovative Concept Group, Inc., of Tampa, Florida, for Item 23 - Potatoes, au gratin, Dakota Gourmet, Division of Sonne, Inc., of Wahpeton, North Dakota for Item 155 - Sunflower kernels, Domino Foods, Inc., formerly Florida Crystals Food Corporation, of Palm Beach, Florida, for Item 73 - Sugar, light brown, Item 74 - Sugar, 6X Confectioners, and Item 75 - Sugar, granulated, Institutional Food Brokers of Temple Terrace, Florida, for Item 65 - Pan coating, and Item 84 - Yeast, Item 170 - Shaped bowls, J & J Snacks, c/o Hopco Food Service of Tampa, Florida, for Item 150 - Character cookies, J. Kaplan Company, Inc., of South Florida, for Item 89 - Bacon bits, and Item 90 - Bacon bits, bulk, Kraft Food Service, of Davie, Florida, for Item 3 - Cheese, parmesan, Item 35 - Saltine crackers, Item 154 - Cookies, shortbread type, and Item 158 - Cookies, fig bar, New World Pasta, c/o Hopco Food Service, of Tampa, Florida, for Item 62 - Macaroni, elbow, Item 63 - Noodles, egg, and Item 64 - Spaghetti,

REPLACEMENT

G-81

Poppy Street Food Products, of Corona, California, for Item 1 - Ravioli, beef, Item 26 - Catsup, tomato, 6/#10, and Item 33 - Graham crackers, Santa Fe Group, Inc., of Boca Raton, Florida, for Item 60 - Flour, Southeast Sales and Marketing, of Hollywood, Florida, for Item 5 - Applesauce, unsweetened, Item 6 - Applesauce, natural, Item 7 - Applesauce, cinnamon, Item 13 - Fruit salad, tropical, Item 71 - Pudding, chocolate, Item 72 - Pudding, vanilla, Item 104 - Hot sauce, 6 ounce, and Item 163 - Cookies, animal cracker shaped, and Sunlight Foods, Inc., of Miami, Florida, for Item 27 - Sweet and sour sauce, Item 61 - Cornmeal flour, Item 66 - Oil, Item 67 - Oil, canola, Item 68 - Mayonnaise, Item 70 - Dry powdered milk, Item 105 - Hot sauce, gallon, who elected not to extend their contract. Competitive prices will be solicited for these items as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure. It is considered to be in the best interest of the Board to extend this contract, for a ninety (90) day period, at the current prices, to provide continuity of services during this period. Staff is in the process of developing a new bid.

Fund Source

0410 - Food Service

M/WBE Eligibility

Hispanic Female - \$288,859.52

Hispanic Male - \$21,585.78

RECOMMENDED: That The School Board of Miami-Dade County, Florida **EXTEND** Contract No. 006-BB03 - FOOD ITEMS: DRY GROCERY, to purchase, at firm unit prices, quantities, as may be required, of dry grocery food items, for use in the Food Service Program of the Department of Food and Nutrition, during the term of the bid, effective December 11, 2002, through March 10, 2003, as follows:

1. ALLSTATE FOOD MARKETING
4494 NORTH JOHN YOUNG PARKWAY
ORLANDO, FL 32804 ESTIMATE \$16,522.55
OWNER: PAUL L. HAIRE, C.E.O.

Only Bid Received: Items 122 and 164.

Item 122 – Cheese sauce @ \$56.97 per case (\$.0989
per ounce).

Item 164 – Fruit snack @ \$14.90 per case.

2. ARA FOOD CORPORATION
8029 N.W. 60 STREET
MIAMI, FL 33166 ESTIMATE \$1,684.98
OWNER: ALBERTO R. ABRANTE, PRESIDENT

Only Bid Received: Item 171 – Plantain chips @ 11.04
per case.

3. BASIC AMERICAN FOODS
C/O INNOVATIVE CONCEPT GROUP, INC.
5211 W. LAUREL STREET ESTIMATE \$9,477.60
TAMPA, FL 33607-3719
OWNER: JAMES A. PLESS, C.E.O.

Low Unit Price Meeting Specifications: Item 23 –
Potatoes, au gratin @ \$28,72 per case.

4. CAMPBELL SOUP
506 N.W. 104 AVENUE
PLANTATION, FL 33324 ESTIMATE \$5,563.25
OWNER: DAVID JOHNSON, PRESIDENT/C.E.O.

Only Bid Received: Item 168 - Soup, chicken noodle @
\$28.90 per case.

5. FLAYCO PRODUCTS
4821 N. HALE AVENUE
TAMPA, FL 33614 ESTIMATE \$21,585.78
OWNER: JORGE ASTORQUIZA, PRESIDENT (HM)

Total Low Unit Price: Items 113 and 176.

Total Low Unit Price Meeting Specifications: Items 107 through 110.

Only Bid Received: Items 85, and 172 through 174.

Item 85 – Butter and vanilla concentrate @ \$21 per container.

Item 107 – Allspice @ \$3.25 each.

Item 108 – Basil @ \$1.95 each.

Item 109 – Rice seasoning mix @ \$28 per case (\$2.333 each).

Item 110 – Cumin powder @ \$2.05 each.

Item 113 – Taco seasoning @ \$18.60 per case (\$.096 per ounce).

Item 172 – Food coloring, green @ \$3.75 per quart.

Item 173 – Food coloring, red @ \$3.35 per quart.

Item 174 – Food coloring, blue @ \$3.40 per quart.

Item 176 – Lemon juice @ \$9.85 per case.

6. G & J MARKETING/CRYSTAL GEYSER
1261 EAST SAMPLE ROAD
POMPANO BEACH, FL 33064 ESTIMATE \$4,941.09
OWNER: GREG SIDWELL, PRESIDENT

Only Bid Received: Items 126 and 137.

Item 126 – Cheese-flavored puff snack, Wise @ \$8.28 per case.

Item 137 – Potato chips, Wise @ \$8.28 per case (\$.1150 per ounce).

7. GENERAL MILLS SALES
1 GENERAL MILLS BOULEVARD 8BT
MINNEAPOLIS, MN 55426 ESTIMATE \$189,997.50
OWNER: STEPHEN W. SANGER
CHAIRMAN OF THE BOARD/ C.E.O.

Only Bid Received: Items 36 through 44.

- Item 36 – Dry cereal, Corn Frosties, General Mills @ \$14 per case.
- Item 37 – Dry cereal, Rice Crunchies, General Mills @ \$14 per case.
- Item 38 – Dry cereal, Trix, General Mills @ \$14 per case.
- Item 39 – Dry cereal, Cinnamon Toast Crunch, General Mills @ \$14 per case.
- Item 40 – Dry cereal, Country Corn Flakes, General Mills @ \$14 per case.
- Item 41 – Dry cereal, Honey Nut Cheerios or Nut N' Honey, General Mills @ \$14 per case.
- Item 42 – Dry cereal, "O"-shaped, General Mills @ \$14 per case.
- Item 43 – Dry cereal, Cheerios, General Mills @ \$14 per case.
- Item 44 – Dry cereal, Kix, General Mills @ \$14 per case.

8. GOOD SOURCE SOLUTIONS, INC.
D.B.A. TOOLS FOR SCHOOLS
6155 CORNERSTONE COURT EAST, NO. 225
SAN DIEGO, CA 92121 ESTIMATE \$2,303.13
OWNER: ANDY MCCLUSKY, PRESIDENT/C.E.O.

Only Bid Received: Item 69 – Dry milk replacer @ \$33.50 per case.

9. GR ENTERPRISES
6742 N.W. 80 MANOR
PARKLAND, FL 33067 ESTIMATE \$28,820.14
OWNER: ROBERT MAYERSOHN, PRESIDENT

Low Unit Price: Item 29 – Breakfast cereal bar @ \$18.90
per case (\$.105 each).

10. HERSHEY
C/O HOPCO FOOD SERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$51,867.06
OWNER: RICHARD H. LENNY, PRESIDENT/C.E.O.

Low Unit Price: Items 82 and 83.

Item 82 – Chocolate bits @ \$31.20 per case.
Item 83 – Cocoa @ \$9 per container.

11. JNS FOODS, INC.
3785 AIRPORT ROAD, SUITE C
NAPLES, FL 34105 ESTIMATE \$82,559.36
OWNER: NANCY SIEGAL, VICE PRESIDENT

Low Unit Price: Items 80 and 81, 91 and 94.

Item 80 – Jelly, assorted, P.P.I. @ \$3.48 per case.
Item 81 – Jelly, grape, P.P.I. @ \$3.71 per case.
Item 91 – Catsup, individual, P.P.I. @ \$3.95 per case.
Item 94 – Tartar sauce, P.P.I. @ \$2.72 per case.

12. KELLOGGS COMPANY
353 N.W. 107 AVENUE
CORAL SPRINGS, FL 33071 ESTIMATE \$130,004.06
OWNER: CARLOS M. GUTIERREZ, CHAIRMAN/C.E.O.

Low Unit Price: Items 141, 145 and 156.
Low Unit Price Meeting Specifications: Item 148.
Only Bid Received: Items 32, 115, 143, 159, 161 and
162.

- Item 32 – Sugar ice-cream cone @ \$32.26 per case.
- Item 115 – Graham crackers, cinnamon @ \$21 per case.
- Item 141 – Character-shaped Graham crackers @ \$15.05 per case.
- Item 143 – Sandwich cookies @ \$9.93 per case.
- Item 145 – Sandwich cookies @ \$9.93 per case.
- Item 148 – Soda crackers @ \$9.15 per case.
- Item 156 – Bear-shaped Graham crackers @ \$15.05 per case.
- Item 159 – Cookies, oatmeal raisin @ \$15 per case.
- Item 161 – Graham crackers, low-fat @ \$21.80 per case.
- Item 162 – Cookies, chocolate chip, bite-size @ \$15 per case.

13. LUNA VEND DISTRIBUTING
 608 PACKARD COURT
 SAFETY HARBOR, FL 34695 ESTIMATE \$156,867.54
 OWNER: JAMES J. COX, PRESIDENT

Low Unit Price: Items 116, 125, 128, 130, 132, 133, 138, 151, 152, 153, and 157.

- Item 116 – Potato chips, salt and vinegar @ \$14.18 per case.
- Item 125 – Cheese-flavored puffed snack @ \$14.18 per case.
- Item 128 – Corn chips @ \$14.18 per case.
- Item 130 – Tortilla chips @ \$14.18 per case.
- Item 132 – Crackers, cheese, bite-size @ \$14.18 per case (\$.10 per pack).
- Item 133 – Corn tortilla chips, flavored @ \$14.18 per case.
- Item 138 – Potato chips @ \$14.18 per case.
- Item 151 – Cookies, oatmeal @ \$12.85 per case (\$.077 per ounce).
- Item 152 – Cookies, fudge type @ \$12.85 per case (\$.077 per ounce).
- Item 153 – Cookies, chocolate chip @ \$12.85 per case (\$.0779 per ounce, net case weight).
- Item 157 – Cracker snacks, peanut-butter filling @ \$14.50 per case (\$.068 per ounce).

14. MERIDIAN BEVERAGE COMPANY, INC.
C/O HOPCO FOOD SERVICE
3111 DELEON STREET
TAMPA, FL 33609 ESTIMATE \$54,885.60
OWNER: STEVE M. LOVINGER, PRESIDENT

Low Unit Price: Item 76 – Bottled water, fruit flavor @
\$9.24 per case.

15. PORTION PAC
DIVISION OF H.J. HEINZ COMPANY, L.P.
7325 SNIDER ROAD
MASON, OH 45040 ESTIMATE \$47,646.98
OWNER: WILLIAM R. JOHNSON
PRESIDENT/C.E.O./CHAIRMAN OF THE BOARD

Low Unit Price: Items 78 and 79, 92 and 93 and 95.

Item 78 – Pancake syrup @ \$2.17 per case.
Item 79 – Pancake syrup, lite @ \$3.47 per case.
Item 92 – Mayonnaise, individual @ \$3.20 per case.
Item 93 – Taco sauce @ \$4.32 per case.
Item 95 – Mustard, individual @ \$2.63 per case.

16. SANTA FE GROUP, INC.
102 N.E. 2 STREET, #269
BOCA RATON, FL 33432 ESTIMATE \$288,859.52
OWNER: ADIELA GRAJALES, PRESIDENT (HF)

Low Unit Price: Items 134, 136, 144, 146, 175, 177 and
178.

Item 134 – Cheese-filled snack, bite-size @ \$79 per
case.
Item 136 – Pizza flavor snack, bite-size @ \$79 per case.
Item 144 – Granola bars, with peanuts @ \$35 per case.
Item 146 – Granola bars, with chocolate chips @ \$35
per case.
Item 175 – Gravy improver @ \$12.99 per gallon.
Item 177 – Pickled hot sausage, beef @ \$62 per case.
Item 178 – Pickled hot sausage, pork @ \$57.50 per
case.

17. SAVON FOODS, INC.
3520 N.W. 119 STREET
MIAMI, FL 33167 ESTIMATE \$73,922.54
OWNER: STEVEN ROSENKRANZ, PRESIDENT

Low Unit Price: Items 19, 86 through 88, and 114.
Low Unit Price Meeting Specifications: Items 25 and 28.
Only Bid Received: Items 14, 16 and 17.

Item 14 – Juice, blended @ \$7.80 per case.
Item 16 – Apple juice @ \$7 per case.
Item 17 – Pineapple juice @ \$7.50 per case.
Item 19 – Four-bean salad @ \$22.98 per case.
Item 25 – Tomatoes, crushed @ \$14.15 per case.
Item 28 – Spaghetti sauce @ \$14.80 per case.
Item 86 – Beef base @ \$18.65 per case.
Item 87 – Chicken-soup base @ \$18.45 per case.
Item 88 – Ham-soup base @ \$22.85 per case (\$2.285 per pound).
Item 114 – Fruit punch @ \$5.28 per case.

18. SCHOOL FOOD SERVICE SYSTEMS
501 N.E. 183 STREET
MIAMI, FL 33179 ESTIMATE \$323,085.81
OWNER: STEPHEN M. GREENE, PRESIDENT

Low Unit Price: Items 24, 56, 97 through 99, 112, 118, 120, 135 and 179.
Only Bid Received: Items 21, 45 through 53, 58, 59, 96, 100 through 102, 119, 124, 142 and 149, 180 and 181.

Item 21 – Pimentos, diced @ \$36 per case.
Item 24 – Sauerkraut @ \$16 per case.
Item 45 – Bran-flake cereal with raisins, Kellogg's @ \$14.25 per case.
Item 46 – Dry cereal, Frosted Flakes, Kellogg's @ \$14.25 per case.

- Item 47 - Dry cereal, Rice Krispies, Kellogg's @ \$14.25 per case.
- Item 48 - Dry cereal, Fruit Loops, Kellogg's @ \$14.25 per case.
- Item 49 - Dry cereal, Corn Flakes, Kellogg's @ \$14.25 per case.
- Item 50 - Dry cereal, Honey Nut Flakes, Kellogg's @ \$14.25 per case.
- Item 51 - Dry cereal, "O" -shaped, Kellogg's @ \$14.25 per case.
- Item 52 - Dry cereal, Crunchero's Kellogg's @ \$14.25 per case.
- Item 53 - Dry cereal, Corn Pops, Kellogg's @ \$14.25 per case.
- Item 56 - Rice, white @ \$7.75 per case.
- Item 58 - Chewy granola bar, raisin and cinnamon @ \$27 per case.
- Item 59 - Chewy granola bar, peanut butter @ \$27 per case.
- Item 96 - Olives, black @ \$40 per case.
- Item 97 - Salad-dressing mix, buttermilk or ranch @ \$11.95 per case (\$.663 each).
- Item 98 - Salad-dressing mix, creamy Italian @ \$14.94 per case (\$.83 each).
- Item 99 - Salad-dressing mix, Italian @ \$16.95 per case.
- Item 100 - Salad-dressing mix, low sodium, creamy buttermilk or ranch @ \$11.95 per case.
- Item 101 - Salad-dressing mix, Thousand Island @ \$14.95 per case.
- Item 102 - Salad-dressing mix, reduced calorie, creamy buttermilk or ranch @ \$11.95 per case.
- Item 112 - Tea bags, orange pekoe and pekoe blend @ \$9.95 per case (\$.103 each).
- Item 118 - Popcorn, cheese-flavored @ \$9.80 per case (\$.1555 per ounce).
- Item 119 - Corn chips, low-fat sour cream and onion @ \$14.40 per case (\$.30 per pack).

- Item 120 – Pretzels , fat-free, Frito Lay @ \$12.15 per case (\$.0920 per ounce).
- Item 124 – Popcorn, toffee flavor @ \$11.92 per case.
- Item 135 – Popcorn @ \$9.80 per case (\$.1555 per ounce).
- Item 142 – Mini rice cakes @ \$20 per case (\$.3333 each).
- Item 149 – Corn chips, all natural @ \$14.40 per case (\$.30 each).
- Item 179 – Tea bags, orange pekoe and pekoe blend, individually wrapped @ \$17.50 per case.
- Item 180 – Corn chips, low-fat barbeque @ \$14.40 per case (\$.30 per pack).
- Item 181 – Onion-flavored snack @ \$14.35 per case.

- 19. WELCH'S
C/O HOPCO FOOD SERVICE
3111 DELEON AVENUE
TAMPA, FL 33609 ESTIMATE \$2,571.25
OWNER: DANIEL P. DILLON, PRESIDENT/C.E.O.

Low Unit Price: Item 15 – Grape juice @ \$8.50 per case.

(Final Ninety (90) Day Extension Period)

- 20. Authorize Procurement and Materials Management to purchase up to the estimated amount of \$1,493,165.74.

RHH/lja