

Financial Affairs  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:           AWARD BALANCE CONTRACT NO. 089-BB08 – PIANOS**

**COMMITTEE:       FINANCIAL AFFAIRS**

The purpose of the bid, opened on April 16, 2002, was to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of pianos, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 90 vendors sent bid forms or card notices of this advertised bid, 9 responded, with 9 regular bids, 9 bids meeting specifications.

Item 3 - Synthesizer, was awarded by the Board on August 21, 2002, for an estimated expenditure amount of \$10,956.

Fund Source  
0100 - General

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Balance Contract No. 089-BB08 – PIANOS, to purchase, at firm unit prices, quantities, as may be required, of pianos, for various locations, during the term of the contract, effective December 11, 2002, through February 20, 2004, as follows:

1.     **KAWAI AMERICA CORPORATION**  
      **2055 EAST UNIVERSITY DRIVE**  
      **COMPTON, CA 90224-9045           ESTIMATE \$76,795**  
      **OWNER: MASAO YAMAMOTO, PRESIDENT**

Low Unit Price: Item 2 - Grand piano with heavy-duty truck and dolly @ \$12,795 each.

2. KEYBOARD WORLD  
4201 WEST GATE AVENUE  
WEST PALM BEACH, FL 33415 ESTIMATE \$97,567  
OWNER: MARLENE REPKA, PRESIDENT

Low Unit Price: Items 4 through 6.

Item 4 - Electronic piano @ \$1,050 each.  
Item 5 - Adjustable stool @ \$83 each.  
Item 6 - Headset @ \$21.50 each.

3. PIANOS PLUS, INC.  
11771 SOUTH DIXIE HIGHWAY  
MIAMI, FL 33156 ESTIMATE \$120,861  
OWNER: JOHN B. ROSE, PRESIDENT

Low Unit Price: Item 1 - Studio piano upright with bench,  
transport dolly and cover @ \$3,099 each.

4. Authorize Procurement and Materials Management to  
purchase up to the total estimated amount of \$295,223.

RHH/lja