

Financial Affairs  
George M. Burgess, Chief Financial Officer

**SUBJECT:           AWARD BID NO. 021-CC04 – SECURITY-LOCKING DEVICES:  
COMPUTERS AND VARIOUS EQUIPMENT**

**COMMITTEE:       BUSINESS AND FINANCIAL SERVICES**

The purpose of this bid, opened on February 18, 2003, is to establish a contract, to purchase and install, security-locking devices for computers and various equipment at various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the percentage of discount bid, but is not obligated to purchase any guaranteed amount. The award of this contract is to the two (2) lowest bidders per manufacturer meeting specifications, and a minimum of one vendor, where possible, capable of installation. Of 811 vendors sent bid forms or card notices of this advertised bid, 30 responded, with 13 bids meeting specifications (not all vendors bid all items), 5 bids not meeting specifications (no manufacturer certification letters), 1 non-responsive bid (no price sheet submitted) and 11 no bids.

Inasmuch as no bids meeting specifications were received for Items 4, 7 and 12, it is recommended that all bids for these items be rejected.

Identical discounts were submitted on Item 2 – Anchor Pad Products, by D&D Security Resources, Inc., of Lafayette, California, and Sigma Systems, Inc., of Germantown, Maryland. The recommendation reflects the award of this tie low bid item to D&D Security Resources, Inc., of Lafayette, California, the non-Minority/Women Business Enterprise vendor, who, because of lower discounts, receives a larger dollar award for other items, pursuant to Board Rule 6Gx13-3C-1.061 – Identical Prices – Priorities For Award.

Fund Source  
Various

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 021-CC04 - SECURITY-LOCKING DEVICES: COMPUTERS AND VARIOUS EQUIPMENT, to purchase and install, security-locking devices for computers and various equipment at various locations, during the term of the bid, effective May 14, 2003, through June 30, 2005, as follows:

1. ADVANCED BUSINESS COMPUTERS, INC.  
1523 N.W. 89 COURT  
MIAMI, FL 33172  
OWNER: VIVIAN KLEIN, C.E.O.

Item 11 - Secure-It, Inc. @ 7.5% discount, \$40 per hour installation.  
Item 14a - Business Machines Security @ 10% discount, \$40 per hour installation.

2. CDW GOVERNMENT, INC.  
230 NORTH MILWAUKEE AVENUE  
VERNON HILLS, IL 60061  
OWNER: JOHN A. EDWARDSON, CHAIRMAN/C.E.O.

Item 3 - Bretford @ 10% discount, no installation.  
Item 6 - Kensington/Acco @ 17% discount, no installation.  
Item 9 - PC Guardian @ 15% discount, no installation.  
Item 10 - Qualtec Data Products, Inc. @ 10% discount, no installation.  
Item 13 - Targus @ 17% discount, no installation.

3. D&D SECURITY RESOURCES, INC.  
1080 CAROL LANE, SUITE 100  
LAFAYETTE, CA 94549  
OWNER: DEAN H. SMITH, PRESIDENT/C.E.O.

Item 2 - Anchor Pad Products @ 30% discount, no installation.  
Item 3 - Bretford @ 40% discount, no installation.  
Item 14B - Super-Lok Products @ 30% discount, no installation.

4. INSIGHT PUBLIC SECTOR, INC.  
218 EAST ORANGE AVENUE  
LAKE WALES, FL 33853  
OWNER: COMARK, INC.

Item 1 – Absolute @ 5% discount, \$38 per hour  
installation.

Item 2 – Anchor Pad Products @ 18% discount, \$38  
installation.

5. INTERWORLD COMMERCIAL ENTERPRISES, INC./  
TELECOM ENGINEERING CONSULTANTS, INC.  
9400 N.W. 25 STREET  
MIAMI, FL 33172  
OWNER: CHRISTOPHER SELLATI, PRESIDENT

Item 14C – Tech Lock @ 25% discount, \$35 per hour  
installation.

Item 14D – IC Gear @ 25% discount, \$35 per hour  
installation.

6. LYNDON LOCK, INC.  
32 TOLEDO WAY  
SAN FRANCISCO, CA 94123  
OWNER: MARK RIETMAN, PRESIDENT

Item 8 – Lyndon Lock, Inc. @ 10% discount, no  
installation.

7. MCSI, INC.  
1212 SOUTH ANDREWS AVENUE  
FT. LAUDERDALE, FL 33316  
OWNER: MICHEL PEPPEL, PRESIDENT/C.E.O.

Item 14A – Business Machine Security - @ 30%  
discount, \$65 per hour installation.

8. MICRO SECURITY SOLUTIONS, INC.  
15931 N.W. 49 AVENUE  
MIAMI LAKES, FL 33014  
OWNER: STEPHEN DE MOLINA, PRESIDENT

Item 5 - FMJ Security Systems, Inc. @ 25%  
discount, \$40 per hour installation.

Item 14E - Micro Security @ 20% discount, \$40 per  
hour installation.

9. NOBLE SECURITY SYSTEMS, INC.  
7812 GLORIA AVENUE  
VAN NUYS, CA 91406  
OWNER: MEIR AUGANIM, PRESIDENT

Item 14F - Noble Security Systems, Inc. @  
60% discount, \$75 per hour installation.

10. PIONEER LOCK CORPORATION  
487 SOUTH BROAD STREET  
GLEN ROCK, NJ 07452  
OWNER: PETER PARSEKIAN, PRESIDENT

Item 14G - Pioneer Lock Corporation @ 20% discount,  
no installation.

11. UNITED DATA TECHNOLOGIES  
7212 N.W. 56 STREET  
MIAMI, FL 33166  
OWNER: GERARD AMARO, PRESIDENT

Item 14H - Compaq/HP @ 25% discount, \$55 per hour  
installation.

12. USI CORPORATION  
D.B.A. MACCENTER  
3343 WEST COMMERCIAL BOULEVARD  
FT. LAUDERDALE, FL 33309  
OWNER: MICHAEL J. FRANCE, C.E.O.

Item 5 - FMJ Security Systems, Inc. @ 20%  
discount, \$60 per hour installation.

13. Reject Items 4, 7 and 12.
14. Authorize Procurement Management Services to purchase up to the total estimated amount of \$830,000.