

June 4, 2003

Mercedes Tournal, Chief Education Officer  
and Deputy Superintendent of Schools

**SUBJECT:                   REQUEST AUTHORIZATION FOR THE SUPERINTENDENT TO  
ENTER INTO A CONTRACTUAL AGREEMENT WITH THE  
MAYTAG CORPORATION TO MAINTAIN A CUSTOMER  
SERVICE COOPERATIVE TRAINING PROGRAM AT ROBERT  
MORGAN EDUCATIONAL CENTER**

**COMMITTEE:               EDUCATION AND SCHOOL OPERATIONS**

Authorization is sought to enter into a contractual agreement between Robert Morgan Educational Center (RMEC) and Maytag Corporation to extend a partnership in providing RMEC students with hands-on training. The Major Appliance and Refrigeration program at RMEC operates a customer service cooperative training program with Maytag Corporation wherein the latter supplies the school with appliances requiring repair. This arrangement allows the students the opportunity to diagnose repairs needed, prepare estimates, order correct parts, and prepare sample invoices while making repairs. Students train on state-of-the-art corporate products in order to develop proficient appliance repair skills necessary for employment.

The contractual agreement allows for the selling of appliances that have been repaired by students enrolled at RMEC. The Major Appliance and Refrigeration Repair program at RMEC will be provided with funds from Maytag for products repaired, ranging from \$35 to \$85. Additionally, the school will receive a commission not to exceed 20 percent of the products sold on campus. The commission and repair charges vary according to the specific item. The Maytag Corporation will use a portion of the proceeds received to purchase materials and tools and to offer scholarships to students. The contractual agreement will become effective July 1, 2003, and shall automatically renew from year to year, unless terminated at any time by either party, effective thirty days following written notification.

The Chairman and Chief Executive Officer of the Maytag Corporation is Mr. Ralph F. Hake.

The appropriation for this item will be included in the Workforce Development Funds of the 2003-2004 Tentative Budget to be recommended for adoption in July 2003. These funds

will be allocated to the adult/vocational and technical centers for the fiscal year beginning July 1, 2003 and ending June 30, 2004, and will be included in subsequent years, as required.

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. authorize the Superintendent to enter into a contractual agreement with Maytag Corporation, maintaining a customer service cooperative training program at Robert Morgan Educational Center, effective July 1, 2003; and
2. receive a commission not to exceed 20 percent of the products sold, or between \$35 and \$85 for products repaired but not sold by the school.

The appropriation for this item will be included in the General Fund of the 2003-2004 Tentative Budget to be recommended for adoption in July 2003.

GMK/CR/NJP:vt