

Financial Affairs
George M. Burgess, Chief Financial Officer

SUBJECT: PARTIAL AWARD BID NO. 100-CC03 – FOOD ITEMS: DRY GROCERY

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on April 10, 2003, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of dry grocery food items, for the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 198 vendors sent bid forms or card notices of this advertised bid, 22 responded, with 17 regular bids, 2 non-responsive bids (bidder qualified bid, bidder submitted price on form other than bid document) and 3 no bids.

No bids were received for Item 25 - Saltine crackers, and Item 67 - Cheese sauce/Mexican-flavored cheddar cheese with Mexican spices and jalapeño peppers. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Item 19 - Breakfast cereal bar, whole grain cereal bar with real fruit filling, is being held for further evaluation and will be recommended at a future Board meeting.

Identical prices were submitted on Item 54 - Taco sauce, individually packed, by H. Scurier and Company, of Brooklyn, New York, and School Food Service Systems, of Miami, Florida. The recommendation reflects the award of this tie low bid item to School Food Service Systems, of Miami, Florida, the Miami-Dade County vendor, other than the Minority/Women Business Enterprise, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Inasmuch as all of the bids submitted for item 5 - Applesauce, individual cups, did not meet specifications, the recommendation reflects that all bids be rejected to permit rebidding.

Inasmuch as all bids received for Item 24 - Graham, crackers with cinnamon Item 79 - Cookies, shortbread type, individually packed, are considered excessive under current market conditions, the recommendation reflects that all bids received for these items be rejected. Competitive prices will be solicited for these items as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
0410 - Food Service

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 100-CC03 - FOOD ITEMS: DRY GROCERY, to purchase, at firm unit prices, quantities, as may be required, of dry grocery food items, for the Department of Food and Nutrition, during the term of the bid, effective June 18, 2003, through December 17, 2004, as follows:

Only Bid Received: Items 3, 10, 11, 15, 16, 20, 27, 30, 33, 47 through 51, 61, 62, 65, 75, 77, 80, 81, 83, 85 through 88, 91 through 94, 96, 98, 100, 101, 103 through 106, 108, 110, 111, 113 and 114.

Low Bid: Items 2, 6, 13, 14, 17, 18, 21, 22, 23, 26, 28, 32, 37, 38, 40, 42, 43 through 45, 52, 55 through 57, 60, 63, 64, 68 through 74, 76, 78, 82, 90, 95, 99, 102, 107 and 112.

1. BERNARD FOOD INDUSTRIES, INC.
1125 HARTREY AVENUE
EVANSTON, IL 60204-1497
OWNER: STEVEN BERNARD, C.E.O.

Item 64 - Taco-filling mix @ \$33.24 per case
(portion cost of 2.5182 per lb.).

Item 102 - Oriental rice-seasoning mix @ \$48.96 per case.

2. BOTTLING GROUP, LLC
D.B.A. THE PEPSI BOTTLING GROUP
7777 N.W. 41 STREET
MIAMI, FL 33166
OWNER: PEPSI BOTTLING GROUP

Item 37 - Isotonic drink @ \$9 per case, delivered to schools.

3. CAMPBELL SOUP COMPANY
506 N.W. 104 AVENUE
PLANTATION, FL 33324
OWNER: DOUGH CONNANT, PRESIDENT

Item 63 - Crackers, cheese-flavored, fish-shaped, bite-size @ \$13.16 per case.

Item 114 - Canned soup:

Healthy request chicken noodle @ \$29.50 per case.

Healthy request cream of mushroom @ \$32.25 per case.

Healthy request cream of tomato @ \$25.05 per case.

4. FLAYCO PRODUCTS
4821 NORTH HALE AVENUE
TAMPA, FL 33614
OWNER: JORGE ASTORQUIZA, PRESIDENT

Item 50 - Butter and vanilla concentrate @ \$21 per 10 lb. container.

Item 90 - Lemon juice @ \$9.35 per case.

5. FOOD PRODUCTS, INC.
7405 TEMPLE TERRACE HIGHWAY, SUITE A
TAMPA, FL 33637
OWNER: VIRGINIA TURBEVILLE, PRESIDENT

Item 44 - Pancake syrup, individual packages @ \$3.18 per case (portion cost .02012).

6. H. SCURIER & COMPANY, INC.
4901 GLENWOOD ROAD
BROOKLYN, NY 11234
OWNER: DAVID LIBERTOFF, SENIOR VICE PRESIDENT

Item 34 - Sugar, light brown @ \$8.70 per 25 lb. bag.
Item 35 - 6X confectioners sugar @ \$17.05 per 50 lb. bag.
Item 36 - Sugar, granulated @ \$15.94 per 50 lb. bag.
Item 45 - Jelly, assorted, individually packed @ \$3.99 per case.
Item 46 - Pancake syrup, reduced calories or lite @ \$3.74 per case.
Item 52 - Catsup, grade A, individually packed @ \$8.28 per case.
Item 53 - Mayonnaise, individually packed @ \$8.90 per case (portion cost .02373).
Item 55 - Tartar sauce, individually packed @ \$3.40 per case (portion cost .00907).
Item 112 - Jelly, grape, individually packed @ \$4.09 per case.

7. PIERSON DISTRIBUTORS, INC.
13715 N.W. 22 AVENUE
OPA-LOCKA, FL 33054
OWNER: RONALD E. PIERSON, PRESIDENT

Item 40 - Isotonic drink @ \$12.76 per case.
Item 43 - Bottled water, 24 ounce @ \$5.87 per case.

8. SANTA FE GROUP, INC.
102 N.E. 2 STREET, #269
BOCA RATON, FL 33432
OWNER: ADIELA GRAJALES, PRESIDENT

Item 68 - Bite-size, cheese-filled snacks @ \$89.90 per case.
Item 69 - Bite-size, pizza-flavored snacks @ \$89.90 per case.
Item 73 - Granola bars, chocolate-coated, with chocolate chips @ \$37.99 per case.

- Item 74 - Granola bars, chocolate-coated, with peanut butter @ \$37.99 per case.
- Item 89 - Gravy improver @ \$12.99 per gallon.
- Item 91 - Pickled hot sausage (pork) @ \$55.60 per case.
- Item 92 - Pickled eggs @ \$53.92 per case.
- Item 93 - Pickles, dill, whole @ \$30.50 per case.

9. SAVON FOODS, INC.
 3520 N.W. 119 STREET
 MIAMI, FL 33167
 OWNER: STEVEN ROSENKRANZ, PRESIDENT

- Item 6 - Applesauce, cinnamon, individual cups @ \$15.91 per case.
- Item 13 - Four-bean salad @ \$22.77 per case.
- Item 17 - Tomato catsup @ \$13.14 per case.
- Item 18 - Spaghetti sauce @ \$14.80 per case.

10. SCHOOL FOOD SERVICE SYSTEMS
 501 N.E. 183 STREET
 MIAMI, FL 33179
 OWNER: STEVE GREENE, PRESIDENT

- Item 1 - Ravioli beef @ \$26 per case.
- Item 2 - Tuna @ \$38 per case.
- Item 3 - Cheese, grated @ \$5.50 per 1 lb. container.
- Item 4 - Apple sauce @ \$16.85 per case.
- Item 7 - Fruit cocktail @ \$26 per case.
- Item 8 - Peaches, diced @ \$24.95 per case.
- Item 9 - Peaches, sliced @ \$25.95 per case.
- Item 10 - Pears, halves @ \$ 26.95 per case.
- Item 11 - Pears, diced @ \$26.50 per case.
- Item 12 - Beans, green, mixed cuts @ \$13.50 per case.
- Item 14 - Corn, whole kernel @ \$16.90 per case.
- Item 15 - Potatoes, instant, mashed @ \$36 per case.
- Item 16 - Potatoes, Idaho, au gratin @ \$35.90 per case.
- Item 20 - Cereal, breakfast, bar-twists @ \$19.32 per case.
- Item 21 - Taco shells @ \$13 per case.
- Item 22 - Tortilla chips @ \$5.90 per case.
- Item 23 - Graham crackers @ \$9.88 per case.

- Item 26 - Cereal, dry, self-serve bowls @ \$14.50 per case.
- Item 27 - Rice, white @ \$7.48 per 25 lb. bag.
- Item 28 - Flour, all purpose @ \$8.55 per 50 lb. bag.
- Item 29 - Macaroni, elbow @ \$16.50 per case.
- Item 30 - Noodles @ \$11.25 per case.
- Item 31 - Spaghetti @ \$16.50 per case.
- Item 32 - Mayonnaise @ \$13.10 per case.
- Item 33 - Dry-powdered milk @ \$78 per 50 lb. bag.
- Item 38 - Non-carbonated 20% fruit juice @ \$6.25 per case.
- Item 39 - Fruit punch @ \$5.95 per case.
- Item 41 - Bottled water 100% @ \$8 per case.
- Item 42 - Bottled water, 8 ounce @ \$4.65 per case.
- Item 47 - Chocolate bits @ \$36 per case.
- Item 48 - Cocoa @ \$12 per case.
- Item 49 - Yeast @ \$2.10 per 20-ounce pack.
- Item 51 - Bacon bits @ \$2.68 per 13-ounce container.
- Item 54 - Taco sauce, individually packed portions @ \$4.85 per case.
- Item 56 - Mustard, individually packed @ \$5.74 per case.
- Item 57 - Salad-dressing mix, flavored as buttermilk ranch or ranch style @ \$15.95 per case.
- Item 58 - Salad-dressing mix, flavored as Italian-style dressing @ \$23.50 per case.
- Item 59 - Salad-dressing mix, various flavors @ \$11 per case.
- Item 60 - Sauce, hot, 6-ounce bottles @ \$9.24 per case.
- Item 61 - Sauce, hot, 1 gallon @ \$13.60 per case.
- Item 62 - Snack chips, assorted styles @ \$8.50 per case.
- Item 65 - Popcorn, cheese-flavored, individual packages @ \$8.50 per case.
- Item 66 - Pretzels, fat-free, individual packages @ \$15.75 per case.
- Item 70 - Character-shaped graham crackers @ \$16.25 per case (portion cost .10833).
- Item 71 - Sandwich cookies, mini chocolate cookies with vanilla-flavored filling, individually wrapped @ \$9.25 per case.

- Item 72 - Sandwich cookies, mini vanilla cookies with vanilla-flavored filling, individually wrapped @ \$9.25 per case.
- Item 75 - Soda crackers, individually packed @ \$9.50 per case.
- Item 76 - Cookies, oatmeal/oatmeal raisin, individually packed @ \$11.80 per case.
- Item 77 - Cookies, fudge chocolate chip, individually packed @ \$11.80 per case.
- Item 78 - Cookies, chocolate chip, individually packed @ \$11.80 per case (package price .19667).
- Item 80 - Sunflower kernels, honey-roasted @ \$18 per case.
- Item 81 - Cracker snacks, peanut-butter filling between two toasted snack crackers, individually packed @ \$11.25 per case.
- Item 82 - Cookies, fig bars, individually packed \$35 per case.
- Item 83 - Biscuit mix @ \$16 per case.
- Item 84 - Chocolate chip cookies, bite-size, individually packed @ \$15.24 per case.
- Item 85 - Cookies, animal-cracker shaped, individually packed @ \$10.05 per case.
- Item 86 - Fruit snack, dried, individually packed @ \$19 per case.
- Item 87 - Shaped bowls, round, 6-1/4" @ \$40 per case.
- Item 88 - Plantain chips @ \$14 per case.
- Item 94 - Pan coating @ \$14.50 per case.
- Item 96 - Tropical fruit salad @ \$27 per case.
- Item 97 - Pimentos, diced @ \$44 per case.
- Item 98 - Sauerkraut, shredded @ \$20 per case.
- Item 99 - Tomatoes, crushed, concentrated @ \$14.20 per case.
- Item 100 - Sweet and sour sauce @ \$13.75 per case.
- Item 101 - Chow mein noodles @ \$15.85 per case.
- Item 103 - Rolled oats @ \$25.30 per case.
- Item 104 - Chewy granola bar, raisin and cinnamon @ \$20.40 per case.
- Item 105 - Chewy granola bar, peanut-butter flavor @ \$20.40 per case.
- Item 106 - Cornmeal flour @ \$8.50 per 25 lb. bag.
- Item 107 - Oil, liquid, all purpose, soy bean @ \$13.10 per case.

Item 108 - Canola oil, butter-flavor @ \$25 per case.
Item 109 - Dry-milk replacer @ \$45 per 50 lb. bag.
Item 110 - Pudding, chocolate @ \$23 per case.
Item 111 - Pudding, vanilla @ \$23 per case.
Item 113 - Olives, black, sliced, ripe @ \$46 per case.

12. SOUTHERN SALES
2005 OCEAN WALK TERRACE, #313
LAUDERDALE BY THE SEA, FL 33062
OWNER: KATHLEEN GALVIN

Item 95 - Dessert mix, instant @ \$66 per case.

Reject items 5, 24 and 79.

Item 5 - Applesauce, individual cups.
Item 24 - Graham, crackers with cinnamon
Item 79 - Cookies, shortbread type, individually packed

13. Authorize Procurement Management Services to purchase up to the total estimated amount of \$9,234,000.

GMB/lja