

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:           AWARD BID NO. 083-EE03 – FRUIT JUICES**

**COMMITTEE:       INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

The purpose of this bid, opened on April 21, 2005, is to purchase, at firm unit prices, quantities, as may be required, of fruit juices, for the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 40 vendors sent bid forms or card notices of this advertised bid, 4 responded, with 3 bids meeting specifications and 1 no bid.

Inasmuch as the only bid submitted for Item 12 - Apple juice, 4 ounce carton, and Item 16C2 - Apple juice, 6 ounce carton, did not meet specifications, the recommendation reflects that these items be rejected to permit rebidding, using revised specifications.

No bids were received for Item 8 - Juice, 8 ounce, individual plastic bottle. The recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Staff completed benchmarking of the items against the contracts for Broward County Public Schools and the School District of Palm Beach County. Results indicated that the District receives better prices, in most cases, than the School District of Palm Beach County. Broward County Public Schools is currently soliciting new prices for these items.

Fund Source  
0410 - Food Service

M/WBE Eligibility  
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 083-EE03 – FRUIT JUICES, to purchase, at firm unit prices, quantities, as may be required, of fruit juices, for the Department of Food and Nutrition, during the term of the bid, effective June 15, 2005, through July 31, 2006, as follows:

1. M & B PRODUCTS, INC.  
8601 HARNEY ROAD  
TAMPA, FL 33637 ESTIMATE \$5,380,906.18  
OWNER: DALE MCCLELLAN, PRESIDENT

- Item 1 - Orange juice, 4 ounce @ \$.0965 each.
- Item 2 - Apple juice, 4 ounce @ \$.0798 each.
- Item 3 - Grape juice, 4 ounce @ \$.1050 each.
- Item 4 - Fruit blend juice, 4 ounce @ \$.0853 each.
- Item 5 - Orange/pineapple juice, 4 ounce @ \$.0972 each.
- Item 10A1 - Orange juice, 6 ounce pouch @ \$.1299 each.
- Item 10A2 - Orange juice, 6 ounce carton @ \$.1401 each.
- Item 10B1 - Orange/pineapple juice, 6 ounce pouch @ \$.1294 each.
- Item 10B2 - Orange/pineapple juice, 6 ounce carton @ \$.1397 each.
- Item 10C1 - Apple juice, 6 ounce pouch @ \$.1033 each.
- Item 10C2 - Apple juice, 6 ounce carton @ \$.1163 each.
- Item 11 - Orange juice, fortified, 4 ounce @ \$.0965 each.
- Item 13 - Grape juice, fortified, 4 ounce @ \$.1109 each.
- Item 14 - Fruit blend juice, fortified, 4 ounce @ \$.0879 each.
- Item 15 - Orange/pineapple juice, fortified, 4 ounce @ \$.1008 each.
- Item 16A1 - Orange juice, fortified, 6 ounce pouch @ \$.1299 each.
- Item 16A2 - Orange juice, fortified, 6 ounce carton @ \$.1401 each.
- Item 16B1 - Orange/pineapple juice, fortified, 6 ounce pouch @ \$.1348 each.
- Item 16B2 - Orange/pineapple juice, fortified, 6 ounce carton @ \$.1451 each.
- Item 16C1 - Apple juice, fortified, 6 ounce punch @ \$.1117 each.

2. SCHOOL FOOD SERVICE SYSTEMS  
12345 N.W. 38 AVENUE  
OPA-LOCKA, FL 33054 ESTIMATE \$159,999.78  
OWNER: STEPHEN M. GREENE, PRESIDENT  
  
Item 7 - Juice, 16 ounce, plastic bottle @ \$.7216 each.  
Item 9 - Juice, 10 ounce, plastic bottle @ \$.5583 each.
3. VELDA FARMS, LLC  
402 SOUTH KENTUCKY AVENUE, SUITE 500  
LAKELAND, FL 33801 ESTIMATE \$1,372,800  
OWNER: JAMES E. GREEN  
VICE PRESIDENT, CORPORATE AFFAIRS  
  
Item 6 - Drink, 16 ounce, plastic bottle @ \$.39 each.
4. Reject Items 8, 12 and 16C2.
5. Authorize Procurement Management Services to purchase up to the total estimated amount of \$6,913,705.96.

OSP/lja