

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 081-HH11 – TWO-WAY RADIOS &
ACCESSORIES, CATALOG DISCOUNT**

COMMITTEE: FACILITIES AND CONSTRUCTION REFORM

**LINK TO DISTRICT
STRATEGIC PLAN: IMPROVE CONSTRUCTION AND MAINTENANCE SERVICES**

The purpose of this bid, opened on May 29, 2008, is to purchase, at firm discounts off of the Manufacturer Suggested Retail Price (MSRP), quantities, as may be required, of two-way radios and accessories, for use by Miami-Dade County Public Schools locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Fifteen (15) vendors responded to this advertised solicitation.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 081-HH11 – TWO-WAY RADIOS AND ACCESSORIES, CATALOG DISCOUNT, to purchase, at firm discounts off of MSRP, quantities, as may be required, of two-way radios and accessories, for use by Miami-Dade County Public Schools locations, during the term of the bid, effective July 15, 2008, through July 14, 2009, as follows:

PRIMARY

1. COOPER-GENERAL CORPORATION
1785 N.W. 79 AVENUE
MIAMI, FL 33126
OWNER: MICHAEL G. FRESCO, PRESIDENT

Highest Discount off MSRP: Items 1 and 3.

Item 1 – GE/Ericson @ 27% off list.

Item 3 – M/A-COM @ 27% off list.

2. ENLIGHT COMMUNICATIONS, INC.
10111 N.W. 53 STREET
SUNRISE, FL 33351
OWNER: ALAN RABIN, PRESIDENT

Highest Discount off MSRP: Item 2.

Item 2 – ICOM @ 36% off list.

3. FIRST COMMUNICATIONS, INC.
234 BLOUNTSTOWN HWY
TALLAHASSEE, FL 32304
OWNER: CHARLES C. LIVINGSTON, JR., PRESIDENT

Highest Discount off MSRP: Item 4.

Item 4 – Motorola @ 47.2% off list.

ALTERNATE

4. SAT RADIO COMMUNICATIONS, LTD.
D.B.A. INDUSTRIAL COMMUNICATIONS
1019 E. EUCLID
SAN ANTONIO, TX 78212
OWNER: HATTIE C. POOLE, PARTNER

Highest Discount off MSRP: Item 2.

Item 2 – ICOM @ 35.1% off list.

5. EXPRESS RADIO, INC.
10850 WILES ROAD
CORAL SPRINGS, FL 33076
OWNER: GENE R. FRUEHLING, PRESIDENT

Highest Discount off MSRP: Item 4.

Item 4 – Motorola @ 45% off list.

6. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,500,000.

OSP/ae