

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: BALANCE AWARD BID NO. 027-HH08 – MUSIC FURNITURE AND EQUIPMENT**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS**

The purpose of this bid is to purchase, at a firm unit price, quantities, as may be required, of music furniture and equipment, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Four (4) vendors responded to this advertised solicitation.

Items 13, 28, 29 and 31 were awarded at a previous Board meeting.

Fund Source  
0100 – General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **BALANCE AWARD** Bid No. 027-HH08 – MUSIC FURNITURE AND EQUIPMENT, to purchase, at a firm unit price, quantities, as may be required, of music furniture and equipment, for various locations, during the term of the bid, effective September 17, 2008, through November 19, 2009, as follows:

1. HERTZ FURNITURE SYSTEMS, LLC  
95 MCKEE DRIVE  
MAHWAH, NJ 07430 ESTIMATE \$197,230  
OWNER: SAUL WAGNER, PRESIDENT/C.E.O.

Low Unit Price Meeting Specifications: Items 20 through 22 and 32.

Item 20 – Storage cart, chair @ \$129.73 each.  
Item 21 – Folding tablet, left hand, for chair @ \$33.75 each.  
Item 22 – Folding tablet, right hand, for chair @ \$33.75 each.  
Item 32 – Balance of Award @ 5% discount.

2. MELHART MUSIC CENTER  
3325 NORTH 10 STREET  
MCALLEN, TX 78501 ESTIMATE \$138,000  
OWNER: JIM MELHART, PRESIDENT

Low Unit Price Meeting Specifications: Items 18, 19 and 32.

Item 18 – Chair, music, black @ \$69 each.  
Item 19 – Chair, music, chrome @ \$69 each.  
Item 32 – Balance of Award @ 0% discount.

3. WENGER CORPORATION  
555 PARK DRIVE  
OWATONNA, MN 55060 ESTIMATE \$3,663,756  
OWNER: WILLIAM BEER, PRESIDENT/C.E.O.

Low Unit Price: Items 1 through 12, 14 through 17, 23 through 27, 30 and 32.

Item 1 – Cabinet, 100 slots @ \$1,380 each.  
Item 2 – Cabinet, 75 slots @ \$1,267 each.  
Item 3 – Cabinet, guitar @ \$1,494 each.  
Item 4 – Cabinet, storage @ \$1,646 each.  
Item 5 – Cabinet, storage @ \$1,592 each.  
Item 6 – Cabinet, storage @ \$1,700 each.  
Item 7 – Cabinet, storage @ \$1,294 each.  
Item 8 – Cabinet, storage @ \$1,343 each.  
Item 9 – Cabinet, storage @ \$1,646 each.  
Item 10 – Cabinet, storage @ \$1,754 each.  
Item 11 – Cabinet, robe and uniform @ \$1,294 each.  
Item 12 – Cabinet, instrument @ \$1,646 each.

Item 14 – Stand @ \$47 each.  
Item 15 – Rack, bass @ \$723 each.  
Item 16 – Rack, cello @ \$723 each.  
Item 17 – Rack, violin/viola @ \$782 each.  
Item 23 – Conductor's system @ \$2,065 each.  
Item 24 – Conductor's system @ \$2,095 each.  
Item 25 – Midi workstation @ \$1,264 each.  
Item 26 – Riser, band @ \$21,036 each.  
Item 27 – Riser, tour master @ \$1,130 each.  
Item 30 – Back rail @ \$395 each.  
Item 32 – Balance of Award @ 2% discount.

4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$4,166,456.

OSP/ae