

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID NO. 031-JJ04 – DISTRICT SOFTWARE LICENSING AND SPECIAL PURCHASING AGREEMENT

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

LINK TO DISTRICT STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS

The purpose of this bid is to purchase, at a firm unit price, quantities, as may be required, of various software and licenses, for schools and administrative departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Nine (9) vendors responded to this advertised solicitation.

Inasmuch as Items 41 through 43, and 77 are no longer available, the recommendation reflects that these items be rejected.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 031-JJ04 – DISTRICT SOFTWARE LICENSING AND SPECIAL PURCHASING AGREEMENT, to purchase, at a firm unit price, quantities, as may be required, of various software and licenses, for schools and administrative departments, during the term of the bid, effective October 1, 2009, through September 30, 2011, as follows:

**Total Low Meeting Specifications:
Group I: Items 1 through 38.**

PRIMARY

1. COMPUTER INTELLIGENCE ASSOCIATION
10425 DALEBROOKE LANE
POTOMAC, MD 20854
OWNER: SHERRY LEATHERMAN

ALTERNATE 1

2. RMK HOLDINGS
D.B.A. SCHOOLWORLD
1200 LEBANON ROAD, SUITE 106
WEST MIFFLIN, PA 15122
OWNER: WESLEY K. JONES

ALTERNATE 2

3. SHI INTERNATIONAL CORP.
33 KNIGHTSBRIDGE ROAD
PISCATAWAY, NJ 08854
OWNER: THAI LEE, C.E.O.

ALTERNATE 3

4. EDUCATIONAL RESOURCES, INC.
1550 EXECUTIVE DRIVE
ELGIN, IL 60123
OWNER: JUDY DLUZEN, C.F.O.

ALTERNATE 4

5. JOURNEY EDUCATION MARKETING
13755 HUTTON DRIVE, SUITE 500
DALLAS, TX 75234
OWNER: MICHAEL FISCHLER, C.E.O.

**Total Low Meeting Specifications:
Group II: Items 39 through 97.**

PRIMARY

6. SHI INTERNATIONAL CORP.
33 KNIGHTSBRIDGE ROAD
PISCATAWAY, NJ 08854
OWNER: THAI LEE, C.E.O.

ALTERNATE 1

7. EDUCATIONAL RESOURCES, INC.
1550 EXECUTIVE DRIVE
ELGIN, IL 60123
OWNER: JUDY DLUZEN, C.F.O.

ALTERNATE 2

8. UNITED DATA TECHNOLOGIES
8825 N.W. 21 TERRACE
DORAL, FL 33172
OWNER: HENRY FLECHES, C.E.O.

ALTERNATE 3

9. DELL MARKETING, L.P.
ONE DELL WAY, RR8-06
ROUND ROCK, TX 78682
OWNER: MICHAEL DELL, CHAIRMAN/C.E.O.

ALTERNATE 4

10. P.M.E., INC.
10800 N.W. 21 STREET, SUITE 130
DORAL, FL 33172
OWNER: MIGUEL FERNANDEZ

**Total Low Meeting Specifications:
Group III: Items 98 through 117.**

PRIMARY

11. SHI INTERNATIONAL CORP.
33 KNIGHTSBRIDGE ROAD
PISCATAWAY, NJ 08854
OWNER: THAI LEE, C.E.O.

ALTERNATE 1

12. JOURNEY EDUCATION MARKETING
13755 HUTTON DRIVE, SUITE 500
DALLAS, TX 75234
OWNER: MICHAEL FISCHLER, C.E.O.

ALTERNATE 2

13. UNITED DATA TECHNOLOGIES
8825 N.W. 21 TERRACE
DORAL, FL 33172
OWNER: HENRY FLECHES, C.E.O.

**Total Low Meeting Specifications:
Group IV: Items 118 through 119.**

PRIMARY

14. DELL MARKETING, L.P.
ONE DELL WAY, RR8-06
ROUND ROCK, TX 78682
OWNER: MICHAEL DELL, CHAIRMAN/C.E.O.

ALTERNATE 1

15. RMK HOLDINGS
D.B.A. SCHOOLWORLD
1200 LEBANON ROAD, SUITE 106
WEST MIFFLIN, PA 15122
OWNER: WESLEY K. JONES

ALTERNATE 2

16. UNITED DATA TECHNOLOGIES
8825 N.W. 21 TERRACE
DORAL, FL 33172
OWNER: HENRY FLECHES, C.E.O.

ALTERNATE 3

17. SHI INTERNATIONAL CORP.
33 KNIGHTSBRIDGE ROAD
PISCATAWAY, NJ 08854
OWNER: THAI LEE, C.E.O.

Group V: % Off Balance of Catalog Offering

18. DELL MARKETING, L.P.
ONE DELL WAY, RR8-06
ROUND ROCK, TX 78682
OWNER: MICHAEL DELL, CHAIRMAN/C.E.O.

Item 120: 7.35%.

19. UNITED DATA TECHNOLOGIES
8825 N.W. 21 TERRACE
DORAL, FL 33172
OWNER: HENRY FLECHES, C.E.O.

Item 120: 2%.

20. SHI INTERNATIONAL CORP.
33 KNIGHTSBRIDGE ROAD
PISCATAWAY, NJ 08854
OWNER: THAI LEE, C.E.O.

Item 120: 0-20%.

21. JOURNEY EDUCATION MARKETING
13755 HUTTON DRIVE, SUITE 500
DALLAS, TX 75234
OWNER: MICHAEL FISCHLER, C.E.O.

Item 120: 5%.

22. P.M.E., INC.
10800 N.W. 21 STREET, SUITE 130
DORAL, FL 33172
OWNER: MIGUEL FERNANDEZ

Item 120: 15%.

23. RMK HOLDINGS
D.B.A. SCHOOLWORLD
1200 LEBANON ROAD, SUITE 106
WEST MIFFLIN, PA 15122
OWNER: WESLEY K. JONES

Item 120: 5%.

24. Authorize Procurement Management Services to purchase
up to the total estimated amount of \$6,000,000.

RHH/ae