

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 014-JJ06 – HVAC-R PARTS AND SUPPLIES,
MANUFACTURER’S DISCOUNT**

COMMITTEE: FACILITIES AND CONSTRUCTION REFORM

LINK TO DISTRICT

STRATEGIC PLAN: IMPROVE CONSTRUCTION AND MAINTENANCE SERVICES

The purpose of this bid is to secure single, fixed, percentage discounts from the Manufacturer’s Suggested Retail Price (MSRP) list, to purchase HVAC equipment, parts and supplies, and air-conditioning control parts, for Maintenance Operations. This is a term bid which states that the Board may purchase quantities, as may be required, but is not obligated to purchase any guaranteed amount. Fifteen (15) vendors responded to this advertised solicitation. This is an award to a primary and alternate vendor.

No bids were received for Items 13, 29, 38, 41, 43, 53, 54, 55 and 63. The recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
0300 – Capital

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 014-JJ06 – HVAC-R PARTS AND SUPPLIES, **MANUFACTURER’S DISCOUNT**, to secure single, fixed, percentage discounts, from Manufacturer’s Suggested Retail Price (MSRP) list, to purchase HVAC equipment, parts and supplies, and air-conditioning control parts, for Maintenance Operations, during the term of the bid, effective March 25, 2009, through March 17, 2011, as follows:

PRIMARY

1. CENTURY/AAA, LTD., D.B.A. AAA SUPPLY
590 WEST 84 STREET
HIALEAH, FL 33014
OWNER: PEDRO L. DEDESMA, PRESIDENT

Highest Discount: Items 14, 44, 56 and 65.

Item 14 - Copeland @ 65% discount.
Item 44 - Rheem @ 0% discount.
Item 56 - Tecumseh @ 65% discount.
Item 65 - Bristol @ 65% discount.

2. CONDO ELECTRIC INDUSTRIAL SUPPLY, INC.
3746 EAST 10 COURT
HIALEAH, FL 33013
OWNER: JOSE G. ESPINOLA, PRESIDENT

Highest Discount: Items 6, 17, 33, 39 and 65.

Item 6 - Bando @ 15% discount.
Item 17 - Delta @ 15% discount.
Item 33 - Magnetek @ 15% discount.
Item 39 - Mitsubishi @ 15% discount.
Item 65 - American Coolaire @ 15% discount.
Item 65 - Powered Air @ 15% discount.
Item 65 - RBI Bearings @ 10% discount.

3. DESIGN CONTROLS, INC.
730 EAST PROSPECT ROAD
OAKLAND PARK, FL 33334
OWNER: RAYMOND LIOTTA, PRESIDENT

Highest Discount: Items 30, 31 and 48.

Item 30 - Honeywell @ 58% discount.
Item 31 - Johnson Controls @ 58% discount.
Item 48 - Siemens @ 55% discount.

4. ECONOMIC ELECTRIC MOTORS, INC.
4075 N.W. 79 AVENUE
MIAMI, FL 33166
OWNER: ALLEN ALAVI, PRESIDENT

Highest Discount: Items 1, 2, 18, 21, 27, 32, 34 and 42.

Item 1 - A.O. Smith @ 44% discount.
Item 2 - Acme @ 15% discount.
Item 18 - Devco @ 60% discount.
Item 21 - Fasco @ 50% discount.
Item 27 - GE @ 20% discount.
Item 32 - Lau @ 44% discount.
Item 34 - Marathon @ 30% discount.
Item 42 - Precisionaire @ 25% discount.

5. FLORIDA BEARINGS, INC.
3164 NORTH MIAMI AVENUE
MIAMI, FL 33127
OWNER: PATTI MARCHETTI, SECRETARY/TREASURER

Highest Discount: Items 5, 10, 26 and 49.

Item 5 - Baldor @ 40% discount.
Item 10 - Browning @ 44% discount.
Item 26 - Gates @ 47% discount.
Item 49 - SKF @ 40% discount.

6. MCQUAY INTERNATIONAL
3540 WEST PROSPECT ROAD, #201
FORT LAUDERDALE, FL 33309
OWNER: HO HYUK CHOY, C.E.O./PRESIDENT

Highest Discount: Item 37.

Item 37 - McQuay @ 10% discount.

7. P.E.C.O. ENTERPRISES, INC.
2400 WEST 84 STREET, SUITE 12
HIALEAH, FL 33016
OWNER: MERCEDES HERMIDA, PRESIDENT

Highest Discount: Items 19, 35, 52 and 65.

Item 19 - Dunham Bush @ 10% discount.
Item 35 - Marley @ 10% discount.
Item 52 - Square D @ 10% discount.
Item 65 - Evapco @ 10% discount.
Item 65 - Danfoss/Graham @ 10% discount.

8. REEVE AIR CONDITIONING, INC.
2501 SOUTH PARK ROAD
HALLANDALE, FL 33009
OWNER: STEPHEN E. REEVE, PRESIDENT

Highest Discount: Item 24.

Item 24 - Friedrich @ 30% discount.

9. SAEZ DISTRIBUTORS
8290 N.W. 25 STREET
MIAMI, FL 33122
OWNER: JUSTO SAEZ, PRESIDENT

Highest Discount: Items 28, 36, 45, 58 and 60.

Item 28 - Goodman @ 10% discount.
Item 36 - Mars @ 10% discount.
Item 45 - Ritchie @ 10% discount.
Item 58 - UEI @ 10% discount.
Item 60 - Uniweld @ 10% discount.

10. INTERLINE BRANDS, INC., D.B.A. SEXAUER
801 WEST BAY STREET
JACKSONVILLE, FL 32204
OWNER: WILLIAM E. SANFORD, PRESIDENT/C.O.O.

Highest Discount: Items 9 and 40.

Item 9 - Bell & Gossett @ 28% discount.
Item 40 - Mueller @ 63% discount.

11. TRANE
2884 CORPORATE WAY
MIRAMAR, FL 33025
OWNER: DAVID SANDLER, PRESIDENT

Highest Discount: Item 57.

Item 57 - Trane @ 40% discount.

12. WACO ASSOCIATES, INC.
11701 N.W. 100 ROAD, SUITE 1
MEDLEY, FL 33178
OWNER: JEFFREY A. ROSE, PRESIDENT

Highest Discount: Item 65.

Item 65 - Waco @ 20% discount.

ALTERNATE

13. CONDO ELECTRIC INDUSTRIAL SUPPLY, INC.
3746 EAST 10 COURT
HIALEAH, FL 33013
OWNER: JOSE G. ESPINOLA, PRESIDENT

Second Highest Discount: Items 1, 9, 21, 34 and 48.

Item 1 - A.O. Smith @ 15% discount.

Item 9 - Bell & Gossett @ 15% discount.

Item 21 - Fasco @ 15% discount.

Item 34 - Marathon @ 20% discount.

Item 48 - Siemens @ 15% discount.

14. DESIGN CONTROLS, INC.
730 EAST PROSPECT ROAD
OAKLAND PARK, FL 33334
OWNER: RAYMOND LIOTTA, PRESIDENT

Second Highest Discount: Item 37.

Item 37 - McQuay @ 10% discount.

15. ECONOMIC ELECTRIC MOTORS, INC.
4075 N.W. 79 AVENUE
MIAMI, FL 33166
OWNER: ALLEN ALAVI, PRESIDENT

Second Highest Discount: Items 26 and 36.

Item 26 - Gates @ 40% discount.
Item 36 - Mars @ 5% discount.

16. MSC INDUSTRIAL SUPPLY
2810 N.W. 79 AVENUE
MIAMI, FL 33122
OWNER: MITCHELL JACOBSON, PRESIDENT

Second Highest Discount: Items 2 and 19.

Item 2 - Acme @ 11% discount.
Item 19 - Dunham bush @ 10% discount.

17. P.E.C.O. ENTERPRISES, INC.
2400 WEST 84 STREET, SUITE 12
HIALEAH, FL 33016
OWNER: MERCEDES HERMIDA, PRESIDENT

Second Highest Discount: Items 30 and 33.

Item 30 - Honeywell @ 10% discount.
Item 33 - Magnetek @ 10% discount.

18. SAEZ DISTRIBUTORS
8290 N.W. 25 STREET
MIAMI, FL 33122
OWNER: JUSTO SAEZ, PRESIDENT

Second Highest Discount: Items 31, 32, 40 and 56.

Item 31 - Johnson Controls @ 10% discount.
Item 32 - Lau @ 10% discount.
Item 40 - Mueller @ 10% discount.
Item 56 - Tecumseh @ 10% discount.

19. REJECT Items 13, 29, 38, 41, 43, 53, 54, 55 and 63.
20. Authorize Procurement Management Services to purchase up to the total estimated amount of \$2,000,000.

RHH/ae